Report Dates: March 01, 2004 - March 31, 2004

MLS Stats - Monthly and YTD

Property Type: Combination of Single Family Attached and Single Family Detached

	y Type. Combination (	or onigic	March		onigie i an	lify Detache	<u>и</u> 		March	1			T
		March	2004					March	2003		March 2003		
		2004	YTD	March 2004	March 2004		March 2004	2003	YTD	March 2003	YTD		March 2003
Zip		Sold	Sold	Average	YTD Average	March 2004	YTD Median	Sold	Sold	Average	Average	March 2003	YTD Median
Code	Market Area	Listings	Listings	Price	Price	Median Price	Price	Listings	Listings	Price	Price	Median Price	Price
92037	LA JOLLA	73	182	\$1,122,536	\$1,309,389	\$1,050,000	\$1,005,000	64	158	\$940,723	\$1,093,510	\$800,000	\$759,000
92093	LA JOLLA	0	0	\$0	\$0		·		0	\$0	· ·		
92106	POINT LOMA	14	41	\$815,500	\$851,500	\$770,000	\$725,000	23	49	\$688,326	\$817,570	\$605,000	\$612,500
92107	OCEAN BEACH	31	67	\$591,739	\$609,550	\$540,000	\$540,000	24	55	\$596,065	\$543,585	\$439,000	\$430,000
92109	PACIFIC BEACH	40	121	\$619,012	\$638,191	\$620,000	\$589,000	34	115	\$553,156	\$518,059	\$437,000	\$469,000
	SAN DIEGO	0	0	\$0	\$0	\$0	\$0	0	0	\$0	\$0	\$0	\$0
	SAN DIEGO												
	DOWNTOWN	58	136	\$642,470					83	\$453,075			
-	SAN DIEGO	18	81	\$312,383				25	47	\$258,032	\$271,762	\$255,000	\$255,000
92113	LOGAN HEIGHTS	11	42	\$276,773				6	30	\$245,700			
	ENCANTO	52	121	\$348,056					117	\$276,033	\$273,462		
92103	MISSION HILLS	54	118	\$550,031	\$574,634	\$431,000	\$485,000		107	\$560,498	\$532,278	\$555,000	\$465,000
92104	NORTH PARK	56	169	\$393,955	\$362,139	\$370,000	\$324,000	42	122	\$310,831	\$309,633	\$287,000	\$297,500
92105	EAST SAN DIEGO	55	122	\$293,357	\$279,484	\$310,000	\$295,000	33	86	\$235,270	\$231,873	\$245,000	\$245,000
92115	COLLEGE GROVE	59	137	\$400,896	\$371,829	\$418,000	\$356,543	51	145	\$326,863	\$314,417	\$325,000	\$310,000
92116	NORMAL HEIGHTS	43	124	\$452,263	\$410,873	\$405,000	\$355,000	39	100	\$338,029	\$389,941	\$279,000	\$349,000
92119	SAN CARLOS	31	91	\$363,819	\$388,757	\$310,000	\$393,800	34	71	\$319,112	\$327,716	\$303,000	\$345,000
92120	DEL CERRO	44	86	\$507,607	\$493,599	\$485,000	\$472,000	32	76	\$329,272	\$363,651	\$289,990	\$339,000
92108	MISSION VALLEY	46	111	\$313,554	\$290,848	\$299,000	\$285,000	27	83	\$234,863	\$232,916	\$224,900	\$217,000
92110	OLD TOWN SD	30	83	\$497,417	\$455,833	\$475,000	\$420,000	37	90	\$355,473	\$346,167	\$317,500	\$310,000
92111	LINDA VISTA	46	135	\$435,907	\$401,937	\$425,000	\$398,000	45	108	\$334,893	\$334,089	\$355,000	\$345,000
92117	CLAIREMONT MESA	40	96	\$468,075	\$465,634	\$450,000	\$450,000	47	107	\$398,800	\$394,539	\$381,000	\$375,000
92122	UNIVERSITY CITY	35	108	\$533,314	\$523,591	\$535,000	\$545,000	35	101	\$433,923	\$426,585	\$421,500	\$425,000
92123	MISSION VALLEY	30	63	\$434,133	\$413,205	\$432,000	\$418,500	25	60	\$376,796	\$367,485	\$370,000	\$357,000
92124	TIERRASANTA	23	62	\$546,352	\$499,563	\$519,000	\$485,000	23	84	\$447,626	\$438,520	\$425,000	\$425,000
92064	POWAY	75	166	\$826,118	\$828,096	\$575,000	\$615,000	48	146	\$583,075	\$549,673	\$375,000	\$378,000
92065	RAMONA	57	150	\$495,745	\$476,395	\$475,000	\$442,000	45	149	\$404,396	\$393,660	\$380,000	\$369,900
92126	MIRA MESA	84	219	\$388,681	\$380,093	\$395,000	\$391,000	110	283	\$326,090	\$319,189	\$340,000	\$330,000
92127	RANCHO BERNARDO	55	104	\$666,214	\$604,604	\$570,000	\$540,000	32	85	\$402,883	\$409,955	\$375,000	\$375,000
92128	RANCHO BERNARDO	127	307	\$469,199	\$448,483	\$435,000	\$405,000	114	296	\$417,064	\$393,522	\$374,000	\$361,000
	RANCHO												1
92129	PENASQUITOS	70	150	\$530,158	\$494,403	\$535,000	\$495,000	66	154	\$382,541	\$372,829	\$380,000	\$374,000
92131	SCRIPPS MIRAMAR	63	133	\$599,911	\$577,852	\$512,000	\$522,000	72	174	\$474,492	\$456,660	\$429,900	\$425,000
91941	LA MESA	47	118	\$471,661	\$484,017	\$453,000	\$435,000	54	124	\$425,289	\$393,640	\$358,000	\$340,000

Report Dates: March 01, 2004 - March 31, 2004

MLS Stats - Monthly and YTD

Property Type: Combination of Single Family Attached and Single Family Detached

110000	y Type: Combination	J. J. 3.1	March			,	-		March				1
		March	2004					March	2003		March 2003		
		2004	YTD	March 2004	March 2004		March 2004	2003	YTD	March 2003	YTD		March 2003
Zip		Sold	Sold		YTD Average	March 2004	YTD Median	Sold	Sold	Average	Average	March 2003	YTD Median
Code	Market Area	Listings	Listings	Price		Median Price	Price	Listings	Listings	Price	Price	Median Price	Price
91942	LA MESA	29	64	\$364,690	\$354,048	\$375,000	\$365,000	22	52	\$287,586	\$299,787	\$275,000	\$314,900
92019	EL CAJON	59	141	\$452,583	\$444,438	\$420,000	\$405,000	52	130	\$405,273	\$371,655	\$359,900	\$333,000
92020	EL CAJON	33	97	\$385,588	\$388,618	\$364,000	\$362,000	33	79	\$366,483	\$346,286	\$325,000	\$305,000
	EL CAJON	49	118	\$402,196	\$394,264	\$375,000	\$375,000		121	\$325,215	\$339,389	\$306,000	
	LAKESIDE	44	107	\$412,320	\$392,181	\$415,000	\$410,000		89	\$320,812	\$317,146	\$318,000	
	SANTEE	63	161	\$370,471	\$352,627	\$350,000	\$350,000		151	\$312,363	\$298,648	\$320,000	\$298,500
	ALPINE	19	48	\$583,211	\$542,165	\$541,000			41	\$401,386	\$483,546		\$425,000
91905	BOULEVARD	4	8	\$282,475	\$281,025	\$250,000	\$275,000	1	4	\$297,000	\$239,875	\$297,000	\$165,000
	DESCANSO	3	7	\$441,167	\$403,629	\$463,500	\$399,000	3	7	\$332,833	\$300,500	\$295,000	\$295,000
91931	GUATAY	0	0	\$0		\$0	\$0	0	0	\$0	\$0	\$0	\$0
91934	JACUMBA	1	3	\$155,000	\$164,333	\$155,000	\$155,000	0	2	\$0	\$145,000	\$0	\$70,000
91948	MOUNT LAGUNA	1	1	\$175,000	\$175,000	\$175,000	\$175,000	0	1	\$0	\$89,000	\$0	\$89,000
91962	PINE VALLEY	3	10	\$349,333	\$443,300	\$335,000	\$410,000	2	5	\$272,000	\$326,960	\$259,000	\$330,000
91906	CAMPO	3	13	\$268,333	\$279,677	\$245,000	\$259,900	3	8	\$269,467	\$274,528	\$289,900	\$287,320
91917	DULZURA	2	5	\$410,000	\$458,600	\$370,000	\$375,000	0	0	\$0			
91935	JAMUL	12	40	\$976,750	\$751,598	\$565,000	\$612,900	6	17	\$537,167	\$492,282	\$455,000	\$455,000
91945	LEMON GROVE	22	53	\$363,245	\$348,116	\$369,500	\$342,800	16	40	\$281,775	\$284,398	\$291,900	\$287,500
91963	POTRERO	1	2	\$263,500	\$298,250	\$263,500	\$263,500		2	\$198,000	\$216,500	\$198,000	\$198,000
91977	SPRING VALLEY	75	178	\$365,107	\$359,149	\$362,500	\$355,000	56	155	\$304,098	\$290,929	\$289,000	\$280,000
91978	SPRING VALLEY	14	29	\$427,884	\$409,082	\$420,000			19	\$354,399	\$334,905	\$239,900	\$338,000
91980	TECATE	0	0	\$0		\$0	\$0	0	0	\$0	\$0	\$0	\$0
91902	BONITA	24	50	\$508,537	\$519,878	\$505,000	\$555,000		39	\$454,960	\$474,892	\$469,000	\$475,000
91910	CHULA VISTA	79	161	\$461,076	\$442,266	\$450,000			175	\$333,451	\$349,390	\$320,000	
91911	CHULA VISTA	62	143	\$359,997	\$353,885	\$355,000	\$355,000		169	\$295,502	\$299,284	\$285,000	\$299,876
91913	CHULA VISTA	67	170	\$494,879	\$469,230	\$490,000	\$465,900		119	\$357,498	\$351,907	\$378,500	\$347,000
91914	CHULA VISTA	16	54	\$675,531	\$540,550	\$480,000	\$472,500	17	43	\$411,966	\$377,695	\$410,000	\$380,000
91915	CHULA VISTA	39	98	\$474,527	\$466,935	\$451,000	\$445,800		79	\$355,577	\$371,339	\$350,000	\$362,000
91932	IMPERIAL BEACH	19	45	\$454,411	\$440,662	\$440,000	\$408,000	15	33	\$335,127	\$319,415	\$320,000	\$310,000
	NATIONAL CITY	15	44	\$326,993	\$322,473	\$325,000	\$322,000		42	\$271,982	\$256,432	\$275,000	\$260,000
92118	CORONADO	25	75	\$979,960	\$1,091,403	\$890,900	\$890,900		46	\$1,202,164	\$1,209,930	\$925,000	\$925,000
92139	PARADISE HILLS	32	95	\$323,016	\$320,329	\$345,000	\$335,000	30	98	\$276,507	\$261,888	\$278,500	\$262,500
	OTAY MESA	56	141	\$397,704	\$381,579	\$380,000	\$375,000	37	112	\$317,395	\$301,530	\$319,500	\$295,000
	SAN DIEGO	0	0	\$0		\$0			0	\$0			
92173	SAN YSIDRO	15	36	\$322,133	\$317,500	\$335,000	\$325,000	21	55	\$226,214	\$246,613	\$179,000	\$265,000

Report Dates: March 01, 2004 - March 31, 2004

MLS Stats - Monthly and YTD

Property Type: Combination of Single Family Attached and Single Family Detached

	y Type: Combination (	J. J. 3.1	March			,	-		March				
		March	2004					March	2003		March 2003		
		2004	YTD	March 2004	March 2004		March 2004	2003	YTD	March 2003	YTD		March 2003
Zip		Sold	Sold			March 2004		Sold	Sold	Average		March 2003	YTD Median
Code	Market Area	Listings	Listings	Price	Price	Median Price	Price	Listings	Listings	Price	Price	Median Price	Price
92003	BONSAL	15	24	\$558,933	\$543,241	\$466,000	\$440,000	3	14	\$462,333	\$465,307	\$410,000	\$400,000
92004	BORREGO SPRINGS	0	1	\$0	\$525,000			1	2	\$95,000	\$179,550	\$95,000	\$95,000
92025	ESCONDIDO	38	116	\$495,247	\$442,441	\$398,000	\$375,000	39	111	\$396,458	\$355,053	\$349,900	\$325,000
92026	ESCONDIDO	86	204	\$409,917	\$391,609	\$385,000	\$374,900	58	152	\$318,960	\$328,903	\$312,000	\$317,500
92027	ESCONDIDO	68	180	\$422,996	\$378,643	\$375,000	\$357,000	56	156	\$290,940	\$287,169	\$280,000	\$285,000
92028	FALLBROOK	84	191	\$529,610	\$531,810	\$469,900	\$485,000	61	147	\$434,332	\$406,685	\$373,950	\$360,504
92029	ESCONDIDO	27	67	\$599,459	\$567,013	\$575,000	\$580,000	33	67	\$531,879	\$497,976	\$520,000	\$487,500
92036	JULIAN	5	22	\$265,800	\$293,932	\$246,000	\$285,000	6	15	\$213,833	\$339,667	\$230,000	\$255,000
92059	PALA	0	2	\$0	\$642,500	\$0	\$525,000	0	0	\$0	\$0	\$0	
92060	PALOMAR MTN	2	4	\$149,500	\$105,800	\$149,000	\$64,200	0	0	\$0	\$0	\$0	\$0
92061	PAUMA VALLEY	4	12	\$354,975	\$785,325	\$299,900	\$365,000	2	4	\$291,000	\$291,500	\$284,000	\$284,000
92066	RANCHITA	0	0	\$0	\$0	\$0	\$0	1	3	\$175,000	\$198,633	\$175,000	\$189,900
92069	SAN MARCOS	105	227	\$462,589	\$437,421	\$445,000	\$425,000	59	178	\$360,124	\$343,162	\$355,000	\$335,000
92070	SANTA YSABEL	0	1	\$0	\$410,000	\$0	\$410,000	0	0	\$0	\$0	\$0	\$0
92078	SAN MARCOS	26	62	\$523,513	\$529,253	\$480,000	\$484,000	18	43	\$433,027	\$449,363	\$402,990	\$425,000
92082	VALLEY CENTER	40	74	\$597,566	\$554,495	\$560,000	\$515,500	13	47	\$390,608	\$440,506	\$365,000	\$430,000
92083	VISTA	49	117	\$377,234	\$374,962	\$386,000	\$380,000	87	213	\$313,901	\$304,921	\$312,500	\$306,000
	VISTA	60	133	\$497,590	\$468,335	\$439,000	\$429,000	43	107	\$419,491	\$378,779	\$375,000	\$330,000
92086	WARNER SPRINGS	1	2	\$413,300	\$347,650	\$413,300	\$282,000	0	1	\$0	\$284,000	\$0	\$284,000
92007	CARDIFF BY THE SEA	20	36	\$671,370		\$600,000	\$558,500	14	35	\$558,286	\$612,829	\$490,000	\$630,000
92008	CARLSBAD	69	149	\$577,305	\$558,522	\$425,000	\$445,000	55	127	\$420,580	\$429,320		\$395,000
92009	CARLSBAD	127	315	\$607,503	\$570,708	\$555,000	\$508,000	122	298	\$480,327	\$477,735	\$439,000	\$437,000
	DEL MAR	38	82	\$1,238,487				17	60	\$1,090,229	\$921,853	\$845,000	
	ENCINITAS	60	172	\$703,930					182	\$599,028	\$599,071	\$515,000	\$517,000
	OCEANSIDE	68	166	\$450,157				61	156	\$351,979	\$368,266	\$305,000	
	OCEANSIDE	88	225	\$406,485	\$398,904	\$400,000	\$400,000	87	217	\$313,314	\$313,320	\$315,000	\$314,000
	OCEANSIDE	122	275	\$386,021				105	234	\$305,379	\$295,024	\$302,000	
	RANCHO SANTA FE	18	54	\$1,876,778	\$2,356,519	\$1,495,000	\$1,750,000	28	65	\$1,902,510	\$2,011,832	\$1,600,000	\$1,641,000
92068	SAN LUIS REY	0	0	\$0			\$0	0	0	\$0	\$0	\$0	
	SOLANA BEACH	19	55	\$823,211				27	69	\$659,574	\$657,297	\$565,000	
92121	SORRENTO	9	24	\$525,722	\$572,433	\$490,000	\$500,000	7	18	\$480,071	\$456,064	\$417,000	\$390,000
	CARMEL VALLEY	80	170	\$741,401		\$689,000		89	217	\$760,483	\$691,015		
	SORRENTO	6	82	\$602,083				13	84	\$455,522	\$493,905		
92130	CARMEL VALLEY	52	762	\$829,066	\$873,393	\$805,000	\$786,000	74	1006	\$661,415	\$699,940	\$605,000	\$620,000

Report Dates: March 01, 2004 MLS Stats - Monthly and YTD Property Type: Combination c

ropert	y Type. Combination	<b>\</b>	T	T		ı				
		Percent	Percent	Percent	Percent	Percent	Percent	Percent	Percent	Percent
		Change Prior	Change Prior	Change Prior	Change Prior	Change Prior	Change Prior	Change Prior	Change Prior	Change Prior
Zip		Month	Month	Month	Year	Year	Year	Year YTD	Year YTD	Year YTD
Code	Market Area	Sold Listings	Average Price		Sold Listings	Average Price	Median Price	Sold Listings	Average Price	Median Price
	LA JOLLA	32.73%	-3.95%	5.00%	14.06%	19.33%	31.25%	15.19%	19.74%	32.41%
	LA JOLLA	0%	0%	0%	0%	0%	0%	0%	0%	0%
92106	POINT LOMA	27.27%	-8.48%	14.07%	-39.13%	18.48%	27.27%	-16.33%	4.15%	18.37%
92107	OCEAN BEACH	106.67%	-12.18%	3.53%	29.17%	-0.73%	23.01%	21.82%	12.14%	25.58%
92109	PACIFIC BEACH	-14.89%	-12.00%	3.51%	17.65%	11.91%	41.88%	5.22%	23.19%	25.59%
	SAN DIEGO	0%	0%	0%	0%	0%	0%	0%	0%	0%
	SAN DIEGO									
	DOWNTOWN	45.00%	-4.22%	5.77%	100.00%	41.80%	30.44%	63.86%	37.34%	32.18%
	SAN DIEGO	-28.00%	-8.32%	-14.67%	-28.00%	21.06%	11.76%	72.34%	10.19%	0.00%
	LOGAN HEIGHTS	-26.67%	0.01%	-5.08%	83.33%	12.65%	21.74%	40.00%	21.50%	20.69%
92114	ENCANTO	67.74%	2.78%	1.47%	23.81%	26.09%	25.45%	3.42%	22.20%	25.00%
92103	MISSION HILLS	58.82%	-2.55%	-18.68%	14.89%	-1.87%	-22.34%	10.28%	7.96%	4.30%
92104	NORTH PARK	-1.75%	21.85%	23.75%	33.33%	26.74%	28.92%	38.52%	16.96%	8.91%
92105	EAST SAN DIEGO	52.78%	0.40%	1.64%	66.67%	24.69%	26.53%	41.86%	20.53%	20.41%
92115	COLLEGE GROVE	68.57%	16.27%	24.78%	15.69%	22.65%	28.62%	-5.52%	18.26%	15.01%
92116	NORMAL HEIGHTS	-6.52%	16.14%	22.36%	10.26%	33.79%	45.16%	24.00%	5.37%	1.72%
92119	SAN CARLOS	-3.12%	-14.11%	-27.57%	-8.82%	14.01%	2.31%	28.17%	18.63%	14.14%
92120	DEL CERRO	91.30%	1.15%	-1.22%	37.50%	54.16%	67.25%	13.16%	35.73%	39.23%
92108	MISSION VALLEY	35.29%	12.57%	15.00%	70.37%	33.51%	32.95%	33.73%	24.87%	31.34%
92110	OLD TOWN SD	30.43%	11.42%	17.28%	-18.92%	39.93%	49.61%	-7.78%	31.68%	35.48%
92111	LINDA VISTA	-17.86%	10.58%	11.99%	2.22%	30.16%	19.72%	25.00%	20.31%	15.36%
92117	CLAIREMONT MESA	17.65%	0.30%	0.67%	-14.89%	17.37%	18.11%	-10.28%	18.02%	20.00%
92122	UNIVERSITY CITY	-10.26%	-0.53%	-7.76%	0.00%	22.91%	26.93%	6.93%	22.74%	28.24%
92123	MISSION VALLEY	76.47%	14.04%	6.67%	20.00%	15.22%	16.76%	5.00%	12.44%	17.23%
92124	TIERRASANTA	0.00%	18.37%	25.06%	0.00%	22.06%	22.12%	-26.19%	13.92%	14.12%
92064	POWAY	56.25%	-5.96%	-10.85%	56.25%	41.68%	53.33%	13.70%	50.65%	62.70%
92065	RAMONA	11.76%	3.75%	5.56%	26.67%	22.59%	25.00%	0.67%	21.02%	19.49%
92126	MIRA MESA	25.37%	0.59%	-1.25%	-23.64%	19.19%	16.18%	-22.61%	19.08%	18.48%
92127	RANCHO BERNARDO	96.43%	21.84%	6.54%	71.88%	65.36%	52.00%	22.35%	47.48%	44.00%
92128	RANCHO BERNARDO	42.70%	8.07%	10.13%	11.40%	12.50%	16.31%	3.72%	13.97%	12.19%
	RANCHO									
92129	PENASQUITOS	66.67%	15.23%	12.63%	6.06%	38.59%	40.79%	-2.60%	32.61%	32.35%
22121	0.001000.1410.444.0	402 220/	8.64%	9.99%	-12.50%	26.43%	19.10%	-23.56%	26.54%	22.82%
92131	SCRIPPS MIRAMAR	103.23%	0.04 70	9.9970	-12.5070	20.7070	13.1070	-23.3070	20.0170	22.0270

Report Dates: March 01, 2004 MLS Stats - Monthly and YTD Property Type: Combination of

Propert	y Type: Combination of	(	1	ı		T		1	T	1
Zip		Percent Change Prior Month	Percent Change Prior Month	Percent Change Prior Month	Percent Change Prior Year	Percent Change Prior Year	Percent Change Prior Year	Percent Change Prior Year YTD	Percent Change Prior Year YTD	Percent Change Prior Year YTD
Code	Market Area	Sold Listings	Average Price	Median Price	Sold Listings	Average Price	Median Price	Sold Listings	Average Price	Median Price
91942	LA MESA	61.11%	0.52%	-6.25%	31.82%	26.81%	36.36%	23.08%	18.10%	15.91%
92019	EL CAJON	68.57%	-3.80%	-5.83%	13.46%	11.67%	16.70%	8.46%	19.58%	21.62%
92020	EL CAJON	-10.81%	0.07%	1.14%	0.00%	5.21%	12.00%	22.78%	12.22%	18.69%
92021	EL CAJON	32.43%	-2.21%	-3.10%	2.08%	23.67%	22.55%	-2.48%	16.17%	21.75%
92040	LAKESIDE	37.50%	15.25%	9.21%	33.33%	28.52%	30.50%	20.22%	23.66%	28.93%
92071	SANTEE	10.53%	7.31%	-5.15%	6.78%	18.60%	9.38%	6.62%	18.07%	17.25%
91901	ALPINE	35.71%	17.35%	16.59%	35.71%	45.30%	52.39%	17.07%	12.12%	17.41%
91905	BOULEVARD	100.00%	14.29%	59.44%	300.00%	-4.89%	-15.82%	100.00%	17.15%	66.67%
91916	DESCANSO	0.00%	30.54%	42.66%	0.00%	32.55%	57.12%	0.00%	34.32%	35.25%
91931	GUATAY	0%	0%	0%	0%	0%	0%	0%	0%	0%
91934	JACUMBA	100%	100%	100%	100%	100%	100%	50.00%	13.33%	121.43%
91948	MOUNT LAGUNA	100%	100%	100%	100%	100%	100%	0.00%	96.63%	96.63%
91962	PINE VALLEY	0.00%	-19.07%	-18.29%	50.00%	28.43%	29.34%	100.00%	35.58%	24.24%
91906	CAMPO	-50.00%	-6.14%	-18.31%	0.00%	-0.42%	-15.49%	62.50%	1.88%	-9.54%
91917	DULZURA	100.00%	9.33%	-1.33%	100%	100%	100%	100%	100%	100%
91935	JAMUL	-20.00%	48.46%	-7.82%	100.00%	81.83%	24.18%	135.29%	52.68%	34.70%
	LEMON GROVE	57.14%	12.96%	11.97%	37.50%	28.91%	26.58%	32.50%	22.40%	19.23%
91963	POTRERO	0.00%	-20.87%	-20.87%	0.00%	33.08%	33.08%	0.00%	37.76%	33.08%
	SPRING VALLEY	66.67%	3.29%	5.07%	33.93%	20.06%	25.43%	14.84%	23.45%	26.79%
91978	SPRING VALLEY	133.33%	14.36%	15.70%	75.00%	20.74%	75.07%	52.63%	22.15%	25.74%
91980	TECATE	0%	0%	0%	0%	0%	0%	0%	0%	0%
91902	BONITA	84.62%	-10.02%	-12.17%	60.00%	11.78%	7.68%	28.21%	9.47%	16.84%
91910	CHULA VISTA	92.68%	-0.59%	9.76%	21.54%	38.27%	40.63%	-8.00%	26.58%	27.37%
91911	CHULA VISTA	67.57%	0.47%	-1.39%	-13.89%	21.83%	24.56%	-15.38%	18.24%	18.38%
	CHULA VISTA	21.82%	8.40%	4.26%	63.41%	38.43%	29.46%	42.86%	33.34%	34.27%
91914	CHULA VISTA	-11.11%	49.06%	21.52%	-5.88%	63.98%	17.07%	25.58%	43.12%	24.34%
91915	CHULA VISTA	14.71%	2.78%	2.50%	11.43%	33.45%	28.86%	24.05%	25.74%	23.15%
91932	IMPERIAL BEACH	90.00%	14.85%	16.09%	26.67%	35.59%	37.50%	36.36%	37.96%	31.61%
	NATIONAL CITY	0.00%	1.09%	0.93%	7.14%	20.23%	18.18%	4.76%	25.75%	23.85%
92118	CORONADO	0.00%	-19.83%	1.01%	38.89%	-18.48%	-3.69%	63.04%	-9.80%	-3.69%
	PARADISE HILLS	-3.03%	1.68%	1.77%	6.67%	16.82%	23.88%	-3.06%	22.32%	27.62%
	OTAY MESA	47.37%	2.24%	3.54%	51.35%	25.30%	18.94%	25.89%	26.55%	27.12%
92155	SAN DIEGO	0%	0%	0%	0%	0%	0%	0%	0%	0%
92173	SAN YSIDRO	7.14%	4.47%	17.54%	-28.57%	42.40%	87.15%	-34.55%	28.74%	22.64%

Report Dates: March 01, 2004 MLS Stats - Monthly and YTD Property Type: Combination (

· · · · · ·	j Typer Communication		1	ı		ı			1	
		Percent	Percent	Percent	Percent	Percent	Percent	Percent	Percent	Percent
		Change Prior	Change Prior	Change Prior	Change Prior	Change Prior	Change Prior	Change Prior	Change Prior	Change Prior
Zip		Month	Month	Month	Year	Year	Year	Year YTD	Year YTD	Year YTD
Code	Market Area	Sold Listings	Average Price		Sold Listings	Average Price	Median Price	Sold Listings	Average Price	Median Price
	BONSAL	200.00%	-14.14%	-41.01%	400.00%	20.89%	13.66%	71.43%	16.75%	10.00%
92004	BORREGO SPRINGS	0%	0%	0%	100%	0%	0%	-50.00%	192.40%	452.63%
	ESCONDIDO	5.56%	12.26%	2.58%	-2.56%	24.92%	13.75%	4.50%	24.61%	15.38%
92026	ESCONDIDO	34.38%	8.00%	3.36%	48.28%	28.52%	23.40%	34.21%	19.07%	18.08%
	ESCONDIDO	19.30%	23.97%	10.62%	21.43%	45.39%	33.93%	15.38%	31.85%	25.26%
92028	FALLBROOK	20.00%	-0.52%	1.27%	37.70%	21.94%	25.66%	29.93%	30.77%	34.53%
92029	ESCONDIDO	3.85%	11.28%	5.50%	-18.18%	12.71%	10.58%	0.00%	13.86%	18.97%
92036	JULIAN	-37.50%	-7.37%	-1.20%	-16.67%	24.30%	6.96%	46.67%	-13.46%	11.76%
92059	PALA	0%	0%	0%	0%	0%	0%	100%	100%	100%
92060	PALOMAR MTN	100.00%	132.87%	132.09%	100%	100%	100%	100%	100%	100%
92061	PAUMA VALLEY	33.33%	-44.22%	-14.07%	100.00%	21.98%	5.60%	200.00%	169.41%	28.52%
92066	RANCHITA	0%	0%	0%	100%	0%	0%	100%	0%	0%
92069	SAN MARCOS	41.89%	12.15%	7.23%	77.97%	28.45%	25.35%	27.53%	27.47%	26.87%
92070	SANTA YSABEL	0%	0%	0%	0%	0%	0%	100%	100%	100%
92078	SAN MARCOS	36.84%	2.36%	-3.03%	44.44%	20.90%	19.11%	44.19%	17.78%	13.88%
92082	VALLEY CENTER	185.71%	14.55%	17.89%	207.69%	52.98%	53.42%	57.45%	25.88%	19.88%
92083	VISTA	40.00%	6.00%	5.75%	-43.68%	20.18%	23.52%	-45.07%	22.97%	24.18%
92084	VISTA	81.82%	8.77%	8.40%	39.53%	18.62%	17.07%	24.30%	23.64%	30.00%
92086	WARNER SPRINGS	100%	100%	100%	100%	100%	100%	100.00%	22.41%	-0.70%
92007	CARDIFF BY THE SEA	185.71%	26.06%	48.15%	42.86%	20.26%	22.45%	2.86%	2.95%	-11.35%
92008	CARLSBAD	50.00%	4.10%	-4.49%	25.45%	37.26%	13.33%	17.32%	30.09%	12.66%
92009	CARLSBAD	35.11%	19.45%	27.59%	4.10%	26.48%	26.42%	5.70%	19.46%	16.25%
92014	DEL MAR	72.73%	6.85%	-0.11%	123.53%	13.60%	6.39%	36.67%	33.15%	23.15%
92024	ENCINITAS	-3.23%	3.03%	-6.25%	-10.45%	17.51%	16.50%	-5.49%	21.81%	23.79%
92054	OCEANSIDE	38.78%	2.90%	0.00%	11.48%	27.89%	32.79%	6.41%	13.66%	22.38%
92056	OCEANSIDE	14.29%	4.79%	2.56%	1.15%	29.74%	26.98%	3.69%	27.32%	27.39%
92057	OCEANSIDE	40.23%	1.98%	1.90%	16.19%	26.41%	24.17%	17.52%	28.38%	31.21%
92067	RANCHO SANTA FE	12.50%	-22.56%	-14.57%	-35.71%	-1.35%	-6.56%	-16.92%	17.13%	6.64%
92068	SAN LUIS REY	0%	0%	0%	0%	0%	0%	0%	0%	0%
92075	SOLANA BEACH	5.56%	-25.08%	-5.71%	-29.63%	24.81%	34.34%	-20.29%	29.33%	26.43%
92121	SORRENTO	-10.00%	-17.04%	-31.94%	28.57%	9.51%	17.51%	33.33%	25.52%	28.21%
92130	CARMEL VALLEY	77.78%	-7.25%	2.84%	-10.11%	-2.51%	21.09%	-21.66%	9.54%	30.19%
92121	SORRENTO	-25.00%	-3.76%	2.24%	-53.85%	32.17%	37.34%	-2.38%	22.48%	30.48%
92130	CARMEL VALLEY	-28.77%	-9.64%	-1.23%	-29.73%	25.35%	33.06%	-24.25%	24.78%	26.77%