## ELECTION OF **SDAR** 2025 BOARD OF DIRECTORS

### AUGUST 12 - 21, 2024

#### Your Vote Makes a Difference

Your vote for the SDAR Board of Directors has a big impact on consumers, agents, and brokers throughout San Diego County. Our industry is facing a variety of challenges, and this is an important opportunity to make your voice heard and to directly influence the future of SDAR and the real estate profession in the region.

#### For more information, call **(858) 715-8095** or email **elections@sdar.com**

Scan QR Code to Learn More **About The Election** 







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# **Amy Spear**

Spear Real Estate Group + eXp Realty www.SpearRealEstate.com

Residential Real Estate

Amy is excited for the opportunity to represent her REALTOR<sup>®</sup> colleagues on the Board of Directors. Her qualifications include:

- Full-time agent for 6 years
- Serves on SDAR Government Affairs & RPAC Committees
- Serves on the Downtown Caravan Committee for 3+ years
- Won SDAR 40 Under 40 award twice
- Won SDAR 2009 Rookie of the Year
- Understands housing policy and politics, having worked as a real estate lobbyist in San Diego for 5.5 years
- Spent a decade working for a U.S. Senator, Governor, and State Senator
- Studied RE finance and development at the USD and political science/business at IU

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# **Matias Susel**

PAK Home Realty **ABR, CIPS, AHWD** Residential, International, Investments

I am running so that I can continue to serve you. I am originally from Argentina and became a proud U.S. citizen. I have lived in San Diego since 2000 and have participated in Global Real Estate and Financial Industry since 2002. I hold RE licenses in California and Florida. Currently I am SDAR and SDMLS Board Director and have actively participated in several Committees (Education, International, Strategic Planning). Now more than ever it is important that we continue promoting Education, Professional Standards and Diversity. Our industry is changing and I can help our members navigate through the changes and thrive.

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Compass www.TheDunlapTeam.com Residential Real Estate

Appointed 2024 SDAR Board Member. Proud to be serving Buyers, Sellers, REALTORS® and my community in Residential Real Estate since 2007. Native San Diegan and former SDAR Team REALTOR® of the Year, Top 40 under 40, Platinum Recognition of Excellence (as an Individual and Small Team) and past Chair of the Grievance Committee. Currently serving on Pro Standards, Del Mar Coastal Broker Caravan and IT Business Committees. Dedicated to my clients and colleagues with the utmost professionalism and integrity.

\* Not endorsed by SDAR Board of Directors

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# **Fiona Theseira**

RE/MAX Connections crs, c2EX, gri, PMN, e-PRO, MRP, PSA, AHWD, SFR www.LovelySanDiegoHomes.com Residential Real Estate

Being a REALTOR<sup>®</sup> means more than selling houses; it's about shaping our industry's future, now more than ever. Active involvement at all levels is crucial. As your SDAR Director, I will work hard so that SDAR's strategies align with your business needs. I am dedicated to finding innovative solutions and achieving results that benefit all members. Your vote for Fiona is a vote for commitment, dedication, and effective leadership. Let's work together because during this critical and pivotal time in the real estate industry, involvement matters!

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# **Renata Paluch\***

KAM Financial & Realty, Inc. www.linkedin.com/in/renata-paluch-mba-b9456542/ Housing, Military, Financing

As a 1st-generation American, I embody the American Dream of homeownership. Leveraging my diverse background and leadership roles, I bring fresh perspectives to drive advocacy and innovation. Serving as co-chair of the YPN committee and former International committee member, I promise to advocate for our members' interests. With a background in education and experience running an award-winning digital marketing company, I excel in fostering collaboration and change. My passion for equitable housing and community empowerment aims to elevate our association, empowering REALTORS<sup>®</sup> to impact San Diego's diverse real estate landscape. Together, we can build a stronger, inclusive future.

\* Not endorsed by SDAR Board of Directors

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# **Jeff Hans**

RE/MAX Connections ABR, CRS Residential Real Estate

As a Director, I will strive to protect the property rights of our citizens through active participation in the distribution of information provided by our Government Affairs and Risk Management committees, so our members and affiliates can keep their clients and communities knowledgeable. In addition, I will work with the Education committee to keep our membership informed of new and existing policies, procedures and forms as they are constantly changing within our industry. I will assist in the evaluation of existing SDAR member benefits to ensure their quality and improve membership awareness of benefits provided.

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# **Cheree Bray**

Redfin www.redfin.com/real-estate-agents/cheree-bray Residential Real Estate

I am a dedicated and organized professional with a relentless pursuit of excellence. Throughout my career, I have closed over 800 transactions, leveraging my expertise to foster innovative solutions and drive successful outcomes. My commitment to learning enables me to develop best practices that enhance efficiency and solve complex challenges. I excel in building strong relationships with colleagues and clients, going beyond expectations to deliver exceptional results. I am eager to bring my extensive experience to the Board of Directors, where I am confident I can contribute new ideas and initiatives.

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# Melo-de Savage

AARE GREEN, MRP, PMN www.Melo-deSavage.com Residential. Land. Commercial

I believe it is important to stand firmly and uprightly for our organization, members, and clients in this everchanging economic and legislative environment. I believe my corporate background and experience serving at SDAR and as a multiple-term C.A.R. Director brings the balanced and insightful leadership we need today for our industry. As a member of the Professional Standards and Budget committees, I am focused on how our members uphold our REALTOR® values in every transaction. In my current term as a board member, I'm focused on how SDAR functions internally and with our members. Vote for Melo-de!

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# John Shannon

Solace Realty, Inc. Broker, SRES, ABR, SRS, CIPS, MRP <u>www.SolaceRealty.com</u>

Residential, Commercial, Investment

With over 30 years in real estate and 11 years as a broker, I bring a wealth of experience to the SDAR Board. My advanced degrees in Engineering and Business, coupled with global exposure, provide a unique perspective. In an era of rapid technological and market changes, I am a trusted voice committed to safeguarding your interests. My extensive involvement with SDAR's Government Affairs and Education committees underscores my dedication. I am eager to leverage my background in technology, business, and real estate to serve you on the SDAR Board. Vote for proven leadership and expertise.

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# **Jeff Brick**

**Residential Real Estate** 

A seasoned real estate agent, Jeff has served Las Vegas and San Diego since 1999. With a background leading a national real estate company and experience as a Director, Jeff brings a unique perspective. He's passionate and thrives on challenges. Jeff's innovative strategies foster strong client-agent relationships. Recognized as one of NAR's "30 Most Successful REALTORS® Under 30," his dedication is unmatched. The market is changing, and now more than ever, we need Jeff's leadership. His expertise and innovative approach will guide us through these shifting sands. His enthusiasm and local expertise ensure a seamless real estate experience for all.

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# **Cheryl Chase-Berkson**

Chase Pacific Property Management & Real Estate Services Broker

www.ChasePacific.com

Residential Sales, Management

It's an honor being a Director Candidate for SDAR. With 48 years' experience in real estate and property management, I would bring a listening ear, humble wisdom, and sincere interest in helping promote agents' interests for changing times ahead and preparation thereof. Served on Grievance, Risk Management & Professional Standards committees many years. Celebrating my company's 31st year in business. Property rights, elevating real estate professionalism, agent education, and current legislation are some top priorities. Proud member of SDAR, the real estate community, and the opportunity to serve and give back.