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## AUGUST 2019 - San Diego County Summary Statistics

Comparative Sales - Sold Listings - Median Prices - Average Prices - Average Days on Market

| Monthly Report                        | DETACHED<br>(Single-Family Homes) |                             |                              | ATTACHED<br>(Condominiums, Townhomes) |                             |                              |
|---------------------------------------|-----------------------------------|-----------------------------|------------------------------|---------------------------------------|-----------------------------|------------------------------|
|                                       |                                   | % Change<br>from Prior Year | % Change<br>from Prior Month |                                       | % Change<br>from Prior Year | % Change<br>from Prior Month |
| Total Sales Volume - August 2019      | \$1,712,043,892                   | -0.71%                      | -3.91%                       | \$536,945,538                         | -3.00%                      | -1.17%                       |
| Average Sales Price - August 2019     | \$862,491                         | 3.24%                       | 3.73%                        | \$534,274                             | 4.05%                       | 8.17%                        |
| Median* Sales Price - August 2019     | \$660,000                         | -0.75%                      | 0.46%                        | \$440,000                             | 3.53%                       | 1.15%                        |
| Sold Listings - August 2019           | 1,985                             | -3.83%                      | -7.42%                       | 1,005                                 | -6.86%                      | -8.64%                       |
| Average Days on Market - August 2019  | 33                                | 10.00%                      | 12.74%                       | 31                                    | 24.00%                      | 13.09%                       |
| Total Sales Volume - August 2018      | \$1,724,315,933                   |                             |                              | \$553,535,161                         |                             |                              |
| Average Sales Price - August 2018     | \$835,424                         |                             |                              | \$513,483                             |                             |                              |
| Median* Sales Price - August 2018     | \$665,000                         |                             |                              | \$425,000                             |                             |                              |
| Sold Listings - August 2018           | 2,064                             |                             |                              | 1,079                                 |                             |                              |
| Average Days on Market - August 2018  | 30                                |                             |                              | 25                                    |                             |                              |
| Year-to-Date Report                   |                                   | % Change<br>from Prior Year | % Change<br>from Prior Month |                                       | % Change<br>from Prior Year | % Change<br>from Prior Month |
| Total Sales Volume - YTD 2019         | \$12,153,967,214                  | -2.27%                      |                              | \$3,715,731,413                       | -7.88%                      |                              |
| Average Sales Price - YTD 2019        | \$825,789                         | 1.05%                       |                              | \$504,992                             | 0.28%                       |                              |
| Median* Sales Price - YTD 2019        | \$649,900                         | 1.55%                       |                              | \$428,000                             | 1.90%                       |                              |
| Sold Listings - YTD 2019              | 14,722                            | -3.28%                      |                              | 7,358                                 | -8.15%                      |                              |
| Average Days on Market - YTD 2019     | 33                                | 13.79%                      |                              | 31                                    | 29.17%                      |                              |
| YTD Total Sales Volume - YTD 2018     | \$12,436,807,494                  |                             |                              | \$4,033,740,837                       |                             |                              |
| YTD Average Sales Price - YTD 2018    | \$817,243                         |                             |                              | \$503,588                             |                             |                              |
| YTD Median* Sales Price - YTD 2018    | \$640,000                         |                             |                              | \$420,000                             |                             |                              |
| YTD Sold Listings - YTD 2018          | 15,222                            |                             |                              | 8,011                                 |                             |                              |
| YTD Average Days on Market - YTD 2018 | 29                                |                             |                              | 24                                    |                             |                              |

\*The median home price is the price where half of the homes sold for more, and half sold for less. It is a more typical price measure than average price, which can be skewed high by a relative handful of million-dollar-plus transactions.