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## **APRIL 2019** - San Diego County Summary Statistics

Comparative Sales - Sold Listings - Median Prices - Average Prices - Average Days on Market

| The Trusted Voice of San Diego Real Estate | DETACHED              |                 |                  | ATTACHED                  |                 |                  |
|--|-----------------------|-----------------|------------------|---------------------------|-----------------|------------------|
|  | (Single-Family Homes) |                 |                  | (Condominiums, Townhomes) |                 |                  |
| Monthly Report                             |                       | % Change        | % Change         |                           | % Change        | % Change         |
|  |                       | from Prior Year | from Prior Month |                           | from Prior Year | from Prior Month |
| Total Sales Volume - April 2019            | \$1,629,326,867       | -0.19%          | 14.37%           | \$452,533,511             | -15.05%         | 3.00%            |
| Average Sales Price - April 2019           | \$840,292             | 1.97%           | 4.88%            | \$486,073                 | -3.38%          | -3.53%           |
| Median* Sales Price - April 2019           | \$655,000             | 2.34%           | 3.98%            | \$420,000                 | -1.18%          | 0.00%            |
| Sold Listings - April 2019                 | 1,940                 | -2.07%          | 8.99%            | 931                       | -12.09%         | 6.77%            |
| Average Days on Market - April 2019        | 32                    | 23.08%          | -7.51%           | 29                        | 26.09%          | -15.65%          |
| Total Sales Volume - April 2018            | \$1,632,438,079       |                 |                  | \$532,735,269             |                 |                  |
| Average Sales Price - April 2018           | \$824,047             |                 |                  | \$503,055                 |                 |                  |
| Median* Sales Price - April 2018           | \$640,000             |                 |                  | \$425,000                 |                 |                  |
| Sold Listings - April 2018                 | 1,981                 |                 |                  | 1,059                     |                 |                  |
| Average Days on Market - April 2018        | 26                    |                 |                  | 23                        |                 |                  |
| Year-to-Date Report                        |                       | % Change        | % Change         |                           | % Change        | % Change         |
|  |                       | from Prior Year | from Prior Month |                           | from Prior Year | from Prior Month |
| Total Sales Volume - YTD 2019              | \$5,058,458,511       | -4.82%          |                  | \$1,500,749,825           | -13.98%         |                  |
| Average Sales Price - YTD 2019             | \$806,643             | 0.48%           |                  | \$490,441                 | 0.14%           |                  |
| Median* Sales Price - YTD 2019             | \$631,000             | 1.28%           |                  | \$416,000                 | 0.24%           |                  |
| Sold Listings - YTD 2019                   | 6,274                 | -5.24%          |                  | 3,060                     | -14.09%         |                  |
| Average Days on Market - YTD 2019          | 37                    | 23.33%          |                  | 34                        | 36.00%          |                  |
| YTD Total Sales Volume - YTD 2018          | \$5,314,453,971       |                 |                  | \$1,744,569,546           |                 |                  |
| YTD Average Sales Price - YTD 2018         | \$802,788             |                 |                  | \$489,772                 |                 |                  |
| YTD Median* Sales Price - YTD 2018         | \$622,995             |                 |                  | \$415,000                 |                 |                  |
| YTD Sold Listings - YTD 2018               | 6,621                 |                 |                  | 3,562                     |                 |                  |
| YTD Average Days on Market - YTD 2018      | 30                    |                 | -                | 25                        |                 |                  |

<sup>\*</sup>The median home price is the price where half of the homes sold for more, and half sold for less. It is a more typical price measure than average price, which can be skewed high by a relative handful of million-dollar-plus transactions.