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MARCH 2016 - San Diego County Summary Statistics

Comparative Sales - Sold Listings - Median Prices - Average Prices - Average Days on Market

The Trusted Voice of San Diego Real Estate DETACHED **ATTACHED** (Single-Family Homes) (Condominiums, Townhomes) % Change % Change % Change % Change **Monthly Report** from Prior Year from Prior Month from Prior Year from Prior Month Total Sales Volume - March 2016 \$1,321,862,565 -5.159% \$426,634,901 5.759% 37.175% 34.625% Average Sales Price - March 2016 \$699,264 2.079% 2.898% \$431,817 6.401% 6.828% Median* Sales Price - March 2016 \$551,000 6.990% 4.952% \$360,000 4.046% 2.710% Sold Listings - March 2016 1.885 -6.683% 32.934% 988 -0.604% 26.020% Average Days on Market - March 2016 37 31 -15.159% -16.458% -26.172% -11.213% Total Sales Volume - March 2015 \$1.393.759.733 \$403.403.013 Average Sales Price - March 2015 \$685,020 \$405,838 Median* Sales Price - March 2015 \$515,000 \$346,000 Sold Listings - March 2015 2.020 994 Average Days on Market - March 2015 43 42 % Change % Change % Change % Change Year-to-Date Report from Prior Year from Prior Month from Prior Year from Prior Month Total Sales Volume - YTD 2016 \$1,043,832,979 \$3,192,510,652 -2.789% 9.584% Average Sales Price - YTD 2016 \$686.786 2.240% \$424.322 6.065% \$355,000 Median* Sales Price - YTD 2016 \$540,000 7.356% 5.030% Sold Listings - YTD 2016 4.643 -4.739% 3.318% 2.460 Average Days on Market - YTD 2016 41 -16.062% 35 -25.334% YTD Total Sales Volume - YTD 2015 \$3,284,105,297 \$952,543,079 YTD Average Sales Price - YTD 2015 \$671,740 \$400,060 YTD Median* Sales Price - YTD 2015 \$503.000 \$338.000 YTD Sold Listings - YTD 2015 4,874 2,381 YTD Average Days on Market - YTD 2015 49 47

*The median home price is the price where half of the homes sold for more, and half sold for less. It is a more typical price measure than average price, which can be skewed high by a relative handful of million-dollar-plus transactions.