

MLS Statistics By Zip Code - Monthly and YTD Report Dates: August 01, 2014 - August 31 2014

The Trusted Voice of San Diego Real Estate

## Current Year - 2014

## Previous Year - 2013

| Zip    |                 | Sold Li | istings | Avg Days o | n Market | Median P  | rice*     | Sold L | <u>istings</u> | Avg Days on Market |     | Median P  | rice*     |
|--------|-----------------|---------|---------|------------|----------|-----------|-----------|--------|----------------|--------------------|-----|-----------|-----------|
| Code   | Market Area     | Month   | YTD     | Month      | YTD      | Month     | YTD       | Month  | YTD            | Month              | YTD | Month     | YTD       |
| Single | Family Detached |         |         |            |          |           |           |        |                |                    |     |           |           |
| 91901  | Alpine          | 14      | 114     | 36         | 56       | \$467,000 | \$518,950 | 24     | 165            | 42                 | 76  | \$505,000 | \$455,000 |
| 91902  | Bonita          | 12      | 109     | 30         | 54       | \$562,000 | \$570,000 | 23     | 140            | 46                 | 59  | \$541,000 | \$513,000 |
| 91905  | Boulevard       | 2       | 11      | 53         | 128      | \$265,000 | \$160,000 | 1      | 12             | 85                 | 85  | \$350,000 | \$144,950 |
| 91906  | Campo           | 8       | 35      | 31         | 64       | \$196,000 | \$191,500 | 4      | 37             | 45                 | 112 | \$167,500 | \$143,000 |
| 91910  | Chula Vista     | 29      | 241     | 38         | 40       | \$429,900 | \$425,000 | 44     | 322            | 30                 | 68  | \$414,500 | \$370,000 |
| 91911  | Chula Vista     | 26      | 239     | 27         | 55       | \$399,000 | \$375,000 | 34     | 283            | 41                 | 60  | \$350,000 | \$340,000 |
| 91913  | Chula Vista     | 25      | 255     | 48         | 58       | \$455,000 | \$470,000 | 42     | 329            | 67                 | 82  | \$467,500 | \$425,000 |
| 91914  | Chula Vista     | 11      | 103     | 45         | 47       | \$613,000 | \$615,000 | 11     | 151            | 46                 | 76  | \$490,000 | \$531,534 |
| 91915  | Chula Vista     | 25      | 174     | 30         | 53       | \$499,999 | \$475,000 | 25     | 242            | 30                 | 72  | \$460,000 | \$424,000 |
| 91916  | Descanso        | 5       | 15      | 116        | 87       | \$305,000 | \$331,000 | 3      | 20             | 107                | 100 | \$124,000 | \$205,000 |
| 91917  | Dulzura         | 0       | 2       | 0          | 68       | \$0       | \$304,500 | 1      | 6              | 132                | 139 | \$145,000 | \$280,000 |
| 91931  | Guatay          | 0       | 2       | 0          | 195      | \$0       | \$202,450 | 0      | 1              | 0                  | 13  | \$0       | \$171,000 |
| 91932  | Imperial Beach  | 4       | 54      | 85         | 66       | \$382,078 | \$397,500 | 10     | 76             | 41                 | 62  | \$372,500 | \$331,000 |
| 91934  | Jacumba         | 0       | 9       | 0          | 61       | \$0       | \$90,000  | 2      | 7              | 319                | 163 | \$97,000  | \$71,000  |
| 91935  | Jamul           | 4       | 43      | 62         | 50       | \$468,000 | \$479,000 | 9      | 53             | 46                 | 81  | \$460,000 | \$460,000 |
| 91941  | La Mesa         | 23      | 219     | 23         | 44       | \$550,000 | \$530,000 | 27     | 262            | 38                 | 48  | \$435,000 | \$472,875 |
| 91942  | La Mesa         | 18      | 154     | 42         | 36       | \$414,500 | \$438,750 | 24     | 224            | 62                 | 44  | \$426,000 | \$395,000 |
| 91945  | Lemon Grove     | 21      | 132     | 26         | 41       | \$351,000 | \$345,000 | 23     | 189            | 52                 | 62  | \$350,000 | \$295,000 |
| 91948  | Mount Laguna    | 0       | 4       | 0          | 191      | \$0       | \$129,000 | 0      | 1              | 0                  | 118 | \$0       | \$140,000 |
| 91950  | National City   | 21      | 108     | 48         | 51       | \$305,000 | \$295,000 | 14     | 162            | 23                 | 69  | \$292,500 | \$260,000 |
| 91962  | Pine Valley     | 3       | 25      | 57         | 91       | \$300,000 | \$300,000 | 5      | 22             | 124                | 114 | \$340,000 | \$324,000 |
| 91963  | Potrero         | 2       | 3       | 113        | 107      | \$302,500 | \$259,000 | 1      | 7              | 54                 | 96  | \$122,500 | \$200,000 |
| 91977  | Spring Valley   | 37      | 338     | 31         | 49       | \$360,000 | \$350,000 | 41     | 376            | 35                 | 56  | \$357,500 | \$319,950 |
| 91978  | Spring Valley   | 5       | 35      | 36         | 33       | \$555,000 | \$410,000 | 4      | 46             | 6                  | 68  | \$400,000 | \$375,000 |

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\*The median home price is the price where half of the homes sold for more and half sold for less. It is a more typical price measure than average, which can be skewed high by a relative handful of million-dollar plus transactions.

| <b>-</b> .  |                    | Sold Listings Avg Days |     | on Market | arket Median Price* |             |             | istings | Avg Days or | n Market | Median I | Price*      |             |
|-------------|--------------------|------------------------|-----|-----------|---------------------|-------------|-------------|---------|-------------|----------|----------|-------------|-------------|
| Zip<br>Code | Market Area        | Month                  | YTD | Month     | YTD                 | Month       | YTD         | Month   | YTD         | Month    | YTD      | Month       | YTD         |
| 91980       | Tecate             | 0                      | 0   | 0         | 0                   | \$0         | \$0         | 0       | 0           | 0        | 0        | \$0         | \$0         |
| 92003       | Bonsall            | 4                      | 30  | 91        | 51                  | \$599,750   | \$708,850   | 5       | 41          | 69       | 84       | \$449,000   | \$559,000   |
| 92004       | Borrego Springs    | 4                      | 47  | 196       | 131                 | \$290,000   | \$198,000   | 2       | 48          | 129      | 108      | \$167,500   | \$177,500   |
| 92007       | Cardiff By The Sea | 4                      | 44  | 52        | 65                  | \$927,500   | \$1,123,900 | 10      | 58          | 22       | 63       | \$901,250   | \$1,005,000 |
| 92008       | Carlsbad           | 11                     | 125 | 49        | 39                  | \$750,000   | \$730,000   | 18      | 142         | 53       | 46       | \$640,000   | \$660,500   |
| 92009       | Carlsbad           | 39                     | 338 | 32        | 35                  | \$869,000   | \$827,250   | 52      | 434         | 40       | 42       | \$832,000   | \$775,000   |
| 92010       | Carlsbad           | 16                     | 84  | 19        | 34                  | \$654,500   | \$650,000   | 14      | 98          | 38       | 37       | \$569,500   | \$562,000   |
| 92011       | Carlsbad           | 23                     | 139 | 28        | 36                  | \$925,000   | \$845,000   | 31      | 195         | 33       | 38       | \$825,000   | \$775,000   |
| 92014       | Del Mar            | 13                     | 127 | 58        | 73                  | \$1,945,000 | \$1,655,000 | 18      | 126         | 48       | 61       | \$1,500,000 | \$1,476,000 |
| 92019       | El Cajon           | 28                     | 235 | 44        | 51                  | \$459,950   | \$445,000   | 26      | 254         | 40       | 63       | \$465,000   | \$427,500   |
| 92020       | El Cajon           | 34                     | 224 | 76        | 50                  | \$428,488   | \$410,000   | 29      | 270         | 42       | 51       | \$365,000   | \$385,000   |
| 92021       | El Cajon           | 33                     | 210 | 31        | 40                  | \$390,000   | \$393,000   | 29      | 319         | 52       | 59       | \$350,000   | \$350,000   |
| 92024       | Encinitas          | 31                     | 262 | 39        | 44                  | \$850,000   | \$897,500   | 57      | 340         | 38       | 41       | \$960,000   | \$854,500   |
| 92025       | Escondido          | 21                     | 185 | 47        | 50                  | \$455,000   | \$455,000   | 28      | 247         | 69       | 54       | \$403,500   | \$420,000   |
| 92026       | Escondido          | 38                     | 272 | 40        | 47                  | \$463,450   | \$425,000   | 38      | 387         | 49       | 63       | \$416,000   | \$398,000   |
| 92027       | Escondido          | 39                     | 323 | 39        | 45                  | \$385,000   | \$377,000   | 31      | 346         | 71       | 59       | \$380,000   | \$351,500   |
| 92028       | Fallbrook          | 42                     | 376 | 69        | 58                  | \$549,950   | \$450,000   | 62      | 508         | 56       | 74       | \$446,722   | \$424,000   |
| 92029       | Escondido          | 12                     | 109 | 37        | 53                  | \$650,000   | \$646,550   | 15      | 167         | 54       | 50       | \$430,000   | \$570,000   |
| 92036       | Julian             | 2                      | 36  | 139       | 91                  | \$317,500   | \$277,250   | 14      | 55          | 82       | 127      | \$252,500   | \$218,400   |
| 92037       | La Jolla           | 30                     | 202 | 68        | 73                  | \$1,422,500 | \$1,650,000 | 29      | 238         | 53       | 62       | \$1,650,000 | \$1,550,000 |
| 92040       | Lakeside           | 22                     | 189 | 76        | 46                  | \$420,000   | \$415,000   | 30      | 270         | 55       | 63       | \$372,250   | \$360,000   |
| 92054       | Oceanside          | 20                     | 173 | 48        | 44                  | \$535,500   | \$502,000   | 18      | 167         | 52       | 64       | \$525,000   | \$430,000   |
| 92056       | Oceanside          | 43                     | 294 | 37        | 36                  | \$436,000   | \$440,500   | 51      | 350         | 32       | 45       | \$430,000   | \$407,500   |
| 92057       | Oceanside          | 54                     | 352 | 43        | 45                  | \$437,450   | \$435,000   | 50      | 430         | 36       | 55       | \$422,161   | \$390,000   |
| 92058       | Oceanside          | 8                      | 71  | 53        | 37                  | \$406,500   | \$407,500   | 16      | 102         | 49       | 49       | \$427,500   | \$369,250   |
| 92059       | Pala               | 0                      | 0   | 0         | 0                   | \$0         | \$0         | 0       | 0           | 0        | 0        | \$0         | \$0         |
| 92060       | Palomar Mountain   | 2                      | 5   | 29        | 78                  | \$215,000   | \$175,000   | 0       | 5           | 0        | 83       | \$0         | \$122,000   |
| 92061       | Pauma Valley       | 2                      | 17  | 213       | 185                 | \$442,500   | \$465,000   | 3       | 21          | 165      | 149      | \$575,000   | \$495,000   |
| 92064       | Poway              | 35                     | 310 | 43        | 47                  | \$723,000   | \$626,500   | 54      | 398         | 43       | 49       | \$595,000   | \$603,000   |
| 92065       | Ramona             | 31                     | 290 | 46        | 63                  | \$407,000   | \$413,900   | 48      | 359         | 49       | 67       | \$394,800   | \$370,000   |
| 92066       | Ranchita           | 1                      | 2   | 43        | 42                  | \$316,000   | \$231,000   | 0       | 1           | 0        | 474      | \$0         | \$159,800   |
| 92067       | Rancho Santa Fe    | 16                     | 118 | 69        | 111                 | \$2,029,000 | \$2,387,500 | 20      | 163         | 86       | 114      | \$2,650,000 | \$2,225,000 |
|             |                    |                        |     |           |                     |             |             |         |             |          |          |             |             |

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|       |                    | Sold Listings Avg Days on Market |        |            |           |             |               |        |                |             |          |                 | <b>.</b>    |
|-------|--------------------|----------------------------------|--------|------------|-----------|-------------|---------------|--------|----------------|-------------|----------|-----------------|-------------|
| Zip   |                    | Sold Li                          | stings | Avg Days o | on Market | Median F    | <u>'rice*</u> | Sold L | <u>istings</u> | Avg Days or | n Market | <u>Median I</u> | Price*      |
| Code  | Market Area        | Month                            | YTD    | Month      | YTD       | Month       | YTD           | Month  | YTD            | Month       | YTD      | Month           | YTD         |
| 92068 | San Luis Rey       | 0                                | 0      | 0          | 0         | \$0         | \$0           | 0      | 0              | 0           | 0        | \$0             | \$0         |
| 92069 | San Marcos         | 29                               | 215    | 20         | 36        | \$495,000   | \$469,900     | 24     | 259            | 25          | 45       | \$493,500       | \$430,000   |
| 92070 | Santa Ysabel       | 0                                | 4      | 0          | 114       | \$0         | \$398,000     | 3      | 5              | 100         | 68       | \$315,000       | \$315,000   |
| 92071 | Santee             | 31                               | 266    | 44         | 42        | \$435,000   | \$417,000     | 44     | 329            | 50          | 42       | \$401,750       | \$369,510   |
| 92075 | Solana Beach       | 7                                | 49     | 50         | 49        | \$1,305,000 | \$1,327,000   | 11     | 77             | 65          | 71       | \$1,215,000     | \$1,090,000 |
| 92078 | San Marcos         | 44                               | 299    | 33         | 40        | \$632,500   | \$639,000     | 52     | 349            | 47          | 46       | \$616,170       | \$560,500   |
| 92081 | Vista              | 19                               | 164    | 39         | 42        | \$500,000   | \$474,375     | 24     | 189            | 22          | 44       | \$415,000       | \$415,000   |
| 92082 | Valley Center      | 17                               | 134    | 67         | 69        | \$525,000   | \$485,000     | 12     | 158            | 81          | 69       | \$425,250       | \$459,450   |
| 92083 | Vista              | 15                               | 137    | 49         | 45        | \$379,000   | \$370,000     | 22     | 190            | 26          | 51       | \$357,975       | \$345,000   |
| 92084 | Vista              | 30                               | 219    | 63         | 60        | \$427,500   | \$427,500     | 33     | 250            | 48          | 56       | \$435,000       | \$409,500   |
| 92086 | Warner Springs     | 0                                | 5      | 0          | 164       | \$0         | \$331,500     | 1      | 8              | 32          | 100      | \$210,000       | \$176,700   |
| 92091 | Rancho Santa Fe    | 1                                | 25     | 128        | 68        | \$2,937,500 | \$1,550,000   | 2      | 28             | 23          | 79       | \$891,300       | \$2,125,000 |
| 92093 | La Jolla           | 0                                | 0      | 0          | 0         | \$0         | \$0           | 0      | 0              | 0           | 0        | \$0             | \$0         |
| 92096 | San Marcos         | 0                                | 0      | 0          | 0         | \$0         | \$0           | 0      | 0              | 0           | 0        | \$0             | \$0         |
| 92101 | San Diego Downtown | 0                                | 9      | 0          | 117       | \$0         | \$915,000     | 0      | 1              | 0           | 23       | \$0             | \$600,000   |
| 92102 | San Diego          | 10                               | 90     | 22         | 42        | \$313,500   | \$346,300     | 11     | 128            | 38          | 58       | \$270,000       | \$287,500   |
| 92103 | Mission Hills      | 16                               | 107    | 29         | 36        | \$752,838   | \$865,000     | 14     | 134            | 27          | 43       | \$660,000       | \$757,500   |
| 92104 | North Park         | 21                               | 159    | 30         | 29        | \$500,000   | \$560,000     | 26     | 200            | 18          | 33       | \$560,000       | \$536,500   |
| 92105 | East San Diego     | 21                               | 140    | 19         | 46        | \$335,000   | \$310,000     | 24     | 181            | 34          | 57       | \$289,500       | \$265,350   |
| 92106 | Point Loma         | 19                               | 141    | 39         | 45        | \$869,000   | \$845,000     | 19     | 156            | 32          | 43       | \$839,000       | \$825,250   |
| 92107 | Ocean Beach        | 14                               | 113    | 25         | 44        | \$969,025   | \$795,000     | 13     | 107            | 22          | 40       | \$765,000       | \$750,000   |
| 92108 | Mission Valley     | 1                                | 14     | 46         | 62        | \$668,900   | \$614,950     | 0      | 5              | 0           | 46       | \$0             | \$502,000   |
| 92109 | Pacific Beach      | 18                               | 142    | 28         | 42        | \$990,000   | \$987,500     | 27     | 147            | 54          | 53       | \$760,000       | \$782,250   |
| 92110 | Old Town SD        | 9                                | 73     | 21         | 33        | \$660,000   | \$687,850     | 6      | 65             | 25          | 39       | \$668,750       | \$585,000   |
| 92111 | Linda Vista        | 16                               | 146    | 43         | 33        | \$480,000   | \$477,000     | 17     | 135            | 28          | 38       | \$460,000       | \$450,000   |
| 92113 | Logan Heights      | 5                                | 85     | 16         | 57        | \$307,000   | \$275,000     | 14     | 98             | 53          | 68       | \$228,500       | \$233,750   |
| 92114 | Encanto            | 30                               | 318    | 52         | 58        | \$316,500   | \$320,000     | 46     | 401            | 49          | 62       | \$330,000       | \$290,000   |
| 92115 | College Grove      | 24                               | 265    | 36         | 40        | \$455,500   | \$443,000     | 41     | 325            | 33          | 42       | \$422,500       | \$400,000   |
| 92116 | Normal Heights     | 15                               | 156    | 27         | 35        | \$610,000   | \$581,000     | 24     | 149            | 36          | 41       | \$535,000       | \$499,000   |
| 92117 | Clairemont Mesa    | 42                               | 265    | 19         | 32        | \$512,500   | \$519,000     | 41     | 285            | 26          | 30       | \$490,000       | \$470,000   |
| 92118 | Coronado           | 13                               | 107    | 39         | 77        | \$1,700,000 | \$1,503,000   | 15     | 102            | 148         | 93       | \$1,345,000     | \$1,446,250 |
| 92119 | San Carlos         | 23                               | 153    | 29         | 40        | \$504,500   | \$490,000     | 13     | 176            | 23          | 45       | \$472,000       | \$455,000   |
|       |                    |                                  |        |            |           |             |               |        |                |             |          |                 |             |

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|             | Sold Listings      |       | Sold Listings Avg Days on Market Median Price* |       | Price* | Sold L      | istings     | gs Avg Days on Market Median Price* |       |       |     |           |           |
|-------------|--------------------|-------|--|-------|--------|-------------|-------------|-------------------------------------|-------|-------|-----|-----------|-----------|
| Zip<br>Code | Market Area        | Month | YTD  | Month | YTD    | Month       | YTD         | Month                               | YTD   | Month | YTD | Month     | YTD       |
| 92120       | Del Cerro          | 28    | 187  | 28    | 33     | \$529,500   | \$535,000   | 34                                  | 206   | 14    | 37  | \$530,000 | \$495,000 |
| 92121       | Sorrento           | 1     | 18   | 24    | 32     | \$710,000   | \$797,732   | 3                                   | 25    | 28    | 22  | \$750,000 | \$757,500 |
| 92122       | University City    | 9     | 81   | 24    | 31     | \$730,000   | \$715,400   | 13                                  | 103   | 26    | 31  | \$695,000 | \$695,000 |
| 92123       | Serra Mesa         | 17    | 113  | 24    | 36     | \$470,000   | \$460,000   | 15                                  | 130   | 22    | 32  | \$453,000 | \$435,000 |
| 92124       | Tierrasanta        | 11    | 79   | 23    | 32     | \$640,000   | \$595,000   | 18                                  | 100   | 45    | 37  | \$584,500 | \$575,500 |
| 92126       | Mira Mesa          | 35    | 245  | 47    | 32     | \$475,000   | \$475,000   | 37                                  | 283   | 21    | 45  | \$440,000 | \$428,000 |
| 92127       | Rancho Bernardo    | 55    | 307  | 45    | 45     | \$865,000   | \$850,000   | 59                                  | 410   | 29    | 48  | \$870,000 | \$820,000 |
| 92128       | Rancho Bernardo    | 36    | 304  | 31    | 34     | \$622,500   | \$601,000   | 51                                  | 415   | 25    | 34  | \$575,000 | \$568,000 |
| 92129       | Rancho Penasquitos | 22    | 218  | 26    | 30     | \$679,000   | \$650,000   | 45                                  | 298   | 19    | 36  | \$627,000 | \$615,250 |
| 92130       | Carmel Valley      | 38    | 315  | 33    | 34     | \$1,154,000 | \$1,080,000 | 53                                  | 385   | 32    | 37  | \$995,000 | \$995,000 |
| 92131       | Scripps Miramar    | 24    | 216  | 21    | 33     | \$734,500   | \$780,000   | 46                                  | 238   | 30    | 36  | \$754,500 | \$740,000 |
| 92134       | San Diego Downtown | 0     | 0  | 0     | 0      | \$0         | \$0         | 0                                   | 0     | 0     | 0   | \$0       | \$0       |
| 92139       | Paradise Hills     | 18    | 114  | 66    | 43     | \$360,000   | \$350,000   | 17                                  | 144   | 35    | 75  | \$335,000 | \$302,000 |
| 92145       | Miramar            | 0     | 0  | 0     | 0      | \$0         | \$0         | 0                                   | 0     | 0     | 0   | \$0       | \$0       |
| 92154       | Otay Mesa          | 27    | 228  | 34    | 49     | \$380,000   | \$370,000   | 47                                  | 304   | 52    | 77  | \$355,000 | \$330,000 |
| 92161       | La Jolla           | 0     | 0  | 0     | 0      | \$0         | \$0         | 0                                   | 0     | 0     | 0   | \$0       | \$0       |
| 92173       | San Ysidro         | 5     | 37   | 41    | 45     | \$370,000   | \$355,000   | 1                                   | 40    | 7     | 48  | \$340,000 | \$315,000 |
| Grou        | p Total Counts:    | 1769  | 14075  |       |        |             |             | 2188                                | 17390 |       |     |           |           |

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| Zip    |                    | Sold Li | stings | Avg Days o | n Market | Median P  | rice*     | Sold L | <u>istings</u> | Avg Days o | n Market | Median F         | Price*    |
|--------|--------------------|---------|--------|------------|----------|-----------|-----------|--------|----------------|------------|----------|------------------|-----------|
| Code   | Market Area        | Month   | YTD    | Month      | YTD      | Month     | YTD       | Month  | YTD            | Month      | YTD      | Month            | YTD       |
| Single | Family Attached    |         |        |            |          |           |           |        |                |            |          |                  |           |
| 91901  | Alpine             | 1       | 11     | 97         | 39       | \$225,000 | \$200,000 | 1      | 10             | 29         | 102      | \$239,000        | \$163,950 |
| 91902  | Bonita             | 3       | 24     | 118        | 52       | \$333,000 | \$284,000 | 4      | 29             | 81         | 83       | \$137,500        | \$225,000 |
| 91905  | Boulevard          | 0       | 0      | 0          | 0        | \$0       | \$0       | 0      | 0              | 0          | 0        | \$0              | \$0       |
| 91906  | Campo              | 0       | 0      | 0          | 0        | \$0       | \$0       | 0      | 0              | 0          | 0        | \$0              | \$0       |
| 91910  | Chula Vista        | 5       | 93     | 15         | 44       | \$260,000 | \$255,000 | 18     | 126            | 39         | 84       | \$222,500        | \$225,000 |
| 91911  | Chula Vista        | 8       | 73     | 22         | 45       | \$208,500 | \$235,000 | 9      | 79             | 200        | 83       | \$180,000        | \$175,000 |
| 91913  | Chula Vista        | 22      | 167    | 61         | 56       | \$295,500 | \$290,000 | 29     | 171            | 65         | 103      | \$260,000        | \$212,000 |
| 91914  | Chula Vista        | 5       | 48     | 66         | 65       | \$324,000 | \$302,500 | 6      | 52             | 155        | 80       | \$290,000        | \$254,000 |
| 91915  | Chula Vista        | 19      | 123    | 62         | 48       | \$335,000 | \$322,500 | 17     | 134            | 88         | 90       | \$305,000        | \$265,024 |
| 91916  | Descanso           | 0       | 0      | 0          | 0        | \$0       | \$0       | 0      | 0              | 0          | 0        | \$0              | \$0       |
| 91917  | Dulzura            | 0       | 0      | 0          | 0        | \$0       | \$0       | 0      | 0              | 0          | 0        | \$0              | \$0       |
| 91931  | Guatay             | 0       | 0      | 0          | 0        | \$0       | \$0       | 0      | 0              | 0          | 0        | \$0              | \$0       |
| 91932  | Imperial Beach     | 6       | 40     | 38         | 55       | \$327,500 | \$338,750 | 10     | 45             | 204        | 127      | \$305,000        | \$252,000 |
| 91934  | Jacumba            | 0       | 0      | 0          | 0        | \$0       | \$0       | 0      | 0              | 0          | 0        | \$0              | \$0       |
| 91935  | Jamul              | 0       | 0      | 0          | 0        | \$0       | \$0       | 0      | 0              | 0          | 0        | \$0              | \$0       |
| 91941  | La Mesa            | 3       | 17     | 20         | 47       | \$255,000 | \$224,000 | 1      | 20             | 2          | 46       | \$375,000        | \$175,500 |
| 91942  | La Mesa            | 9       | 86     | 16         | 35       | \$291,000 | \$259,950 | 16     | 104            | 17         | 66       | \$230,000        | \$220,000 |
| 91945  | Lemon Grove        | 0       | 6      | 0          | 99       | \$0       | \$188,500 | 2      | 11             | 77         | 122      | \$112.544        | \$112,000 |
| 91948  | Mount Laguna       | 0       | 0      | 0          | 0        | \$0       | \$0       | 0      | 0              | 0          | 0        | \$0              | \$0       |
| 91950  | National City      | 2       | 20     | 18         | 81       | \$239,000 | \$174,500 | 11     | 37             | 116        | 89       | \$196,000        | \$175,000 |
| 91962  | Pine Valley        | 0       | 0      | 0          | 0        | \$0       | \$0       | 0      | 0              | 0          | 0        | \$0              | \$0       |
| 91963  | Potrero            | 0       | 0      | 0          | 0        | \$0       | \$0       | 0      | 0              | 0          | 0        | \$0              | \$0       |
| 91977  | Spring Valley      | 10      | 59     | 31         | 53       | \$217,000 | \$195,000 | 15     | 88             | 25         | 73       | \$160,000        | \$151,750 |
| 91978  | Spring Valley      | 1       | 18     | 10         | 47       | \$200,000 | \$223,000 | 4      | 21             | 62         | 65       | \$160,250        | \$180,000 |
| 91980  | Tecate             | 0       | 0      | 0          | 0        | \$0       | \$0       | 0      | 0              | 0          | 0        | \$0              | \$0       |
| 92003  | Bonsall            | 2       | 9      | 78         | 57       | \$232,500 | \$240,000 | 2      | 14             | 6          | 63       | \$342,500        | \$215,327 |
| 92004  | Borrego Springs    | 3       | 19     | 206        | 124      | \$85,000  | \$85,000  | 0      | 17             | 0          | 118      | \$0              | \$118,000 |
| 92007  | Cardiff By The Sea | 5       | 42     | 17         | 18       | \$572,000 | \$542,875 | 1      | 29             | 49         | 48       | \$1,300,000      | \$450,000 |
| 92008  | Carlsbad           | 5       | 57     | 35         | 39       | \$469,000 | \$480,000 | 17     | 86             | 55         | 51       | \$482,000        | \$429,000 |
| 92009  | Carlsbad           | 30      | 183    | 25         | 41       | \$404,500 | \$396,000 | 31     | 230            | 54         | 56       | \$360,000        | \$349,500 |
|        |                    |         |        |            |          |           |           |        |                |            |          | , , <del>.</del> | ,, - J    |

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\*The median home price is the price where half of the homes sold for more and half sold for less. It is a more typical price measure than average, which can be skewed high by a relative handful of million-dollar plus transactions.

|       |                  | Sold Listings Avg Days on M |         |            | on Market | Median P   | Sold I    | istings | Avg Days o | o Markot | Median Price* |                    |             |  |
|-------|------------------|-----------------------------|---------|------------|-----------|------------|-----------|---------|------------|----------|---------------|--------------------|-------------|--|
| Zip   |                  | 30lu Li                     | siirigs | Avy Days C | ni warket | iviedian F | nice_     |         |            |          |               | <u>ivieulaii i</u> | - nce       |  |
| Code  | Market Area      | Month                       | YTD     | Month      | YTD       | Month      | YTD       | Month   | YTD        | Month    | YTD           | Month              | YTD         |  |
| 92010 | Carlsbad         | 9                           | 56      | 37         | 36        | \$410,000  | \$392,500 | 8       | 68         | 58       | 53            | \$336,450          | \$340,000   |  |
| 92011 | Carlsbad         | 8                           | 81      | 38         | 39        | \$502,500  | \$485,000 | 11      | 86         | 18       | 34            | \$433,000          | \$468,616   |  |
| 92014 | Del Mar          | 7                           | 48      | 26         | 65        | \$739,000  | \$737,000 | 8       | 53         | 50       | 56            | \$733,000          | \$650,000   |  |
| 92019 | El Cajon         | 15                          | 117     | 22         | 42        | \$250,000  | \$236,000 | 16      | 111        | 28       | 57            | \$240,000          | \$215,000   |  |
| 92020 | El Cajon         | 12                          | 72      | 22         | 62        | \$162,000  | \$165,000 | 8       | 77         | 46       | 95            | \$167,500          | \$140,000   |  |
| 92021 | El Cajon         | 5                           | 64      | 20         | 50        | \$240,000  | \$189,500 | 10      | 75         | 40       | 63            | \$199,500          | \$138,000   |  |
| 92024 | Encinitas        | 18                          | 132     | 32         | 32        | \$599,000  | \$535,050 | 18      | 132        | 19       | 34            | \$520,500          | \$487,500   |  |
| 92025 | Escondido        | 8                           | 46      | 26         | 38        | \$227,000  | \$254,500 | 7       | 47         | 31       | 61            | \$182,500          | \$175,000   |  |
| 92026 | Escondido        | 5                           | 83      | 36         | 53        | \$195,000  | \$225,000 | 10      | 77         | 51       | 51            | \$204,450          | \$200,000   |  |
| 92027 | Escondido        | 7                           | 31      | 29         | 47        | \$217,000  | \$173,000 | 2       | 42         | 6        | 78            | \$148,000          | \$133,000   |  |
| 92028 | Fallbrook        | 2                           | 16      | 36         | 44        | \$258,500  | \$267,500 | 3       | 17         | 12       | 73            | \$275,000          | \$170,000   |  |
| 92029 | Escondido        | 0                           | 5       | 0          | 50        | \$0        | \$261,000 | 0       | 7          | 0        | 52            | \$0                | \$245,000   |  |
| 92036 | Julian           | 0                           | 0       | 0          | 0         | \$0        | \$0       | 0       | 0          | 0        | 0             | \$0                | \$0         |  |
| 92037 | La Jolla         | 37                          | 269     | 45         | 54        | \$510,000  | \$567,500 | 50      | 315        | 42       | 59            | \$466,500          | \$575,000   |  |
| 92040 | Lakeside         | 7                           | 43      | 21         | 32        | \$163,000  | \$157,000 | 6       | 45         | 48       | 35            | \$121,950          | \$125,000   |  |
| 92054 | Oceanside        | 10                          | 81      | 39         | 62        | \$416,250  | \$415,000 | 10      | 103        | 143      | 114           | \$411,000          | \$390,000   |  |
| 92056 | Oceanside        | 13                          | 140     | 13         | 38        | \$310,000  | \$287,680 | 21      | 188        | 26       | 43            | \$225,600          | \$225,000   |  |
| 92057 | Oceanside        | 17                          | 161     | 21         | 41        | \$224,000  | \$227,000 | 27      | 178        | 38       | 53            | \$210,000          | \$185,000   |  |
| 92058 | Oceanside        | 7                           | 57      | 146        | 47        | \$233,500  | \$237,000 | 3       | 50         | 9        | 41            | \$235,000          | \$196,500   |  |
| 92059 | Pala             | 0                           | 0       | 0          | 0         | \$0        | \$0       | 0       | 0          | 0        | 0             | \$0                | \$0         |  |
| 92060 | Palomar Mountain | 0                           | 0       | 0          | 0         | \$0        | \$0       | 0       | 0          | 0        | 0             | \$0                | \$0         |  |
| 92061 | Pauma Valley     | 0                           | 4       | 0          | 56        | \$0        | \$300,000 | 1       | 6          | 559      | 196           | \$352,500          | \$304,000   |  |
| 92064 | Poway            | 2                           | 50      | 53         | 48        | \$331,250  | \$350,000 | 3       | 53         | 67       | 69            | \$360,000          | \$320,000   |  |
| 92065 | Ramona           | 4                           | 24      | 53         | 56        | \$284,750  | \$207,500 | 6       | 36         | 31       | 107           | \$181,250          | \$146,500   |  |
| 92066 | Ranchita         | 0                           | 0       | 0          | 0         | \$0        | \$0       | 0       | 0          | 0        | 0             | \$0                | \$0         |  |
| 92067 | Rancho Santa Fe  | 1                           | 3       | 50         | 37        | \$795,000  | \$900,000 | 1       | 3          | 40       | 112           | \$1,140,000        | \$1,085,000 |  |
| 92068 | San Luis Rey     | 0                           | 0       | 0          | 0         | \$0        | \$0       | 0       | 0          | 0        | 0             | \$0                | \$0         |  |
| 92069 | San Marcos       | 5                           | 42      | 59         | 39        | \$255,000  | \$252,500 | 3       | 49         | 16       | 56            | \$184,000          | \$230,000   |  |
| 92070 | Santa Ysabel     | 0                           | 0       | 0          | 0         | \$0        | \$0       | 0       | 0          | 0        | 0             | \$0                | \$0         |  |
| 92071 | Santee           | 21                          | 166     | 28         | 35        | \$265,900  | \$276,500 | 38      | 182        | 41       | 51            | \$216,500          | \$225,500   |  |
| 92075 | Solana Beach     | 13                          | 96      | 50         | 50        | \$760,000  | \$762,500 | 11      | 107        | 41       | 55            | \$689,000          | \$625,000   |  |
| 92078 | San Marcos       | 23                          | 181     | 22         | 31        | \$382,200  | \$375,000 | 23      | 203        | 58       | 53            | \$335,000          | \$313,990   |  |
|       |                  |                             |         |            |           |            |           | 1       |            |          |               | ,                  | ,           |  |

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|       |                    | 0.111111 |        |            |          |                 |              |        |                |             |          |             |               |
|-------|--------------------|----------|--------|------------|----------|-----------------|--------------|--------|----------------|-------------|----------|-------------|---------------|
| Zip   |                    | Sold Li  | stings | Avg Days o | n Market | <u>Median P</u> | <u>rice*</u> | Sold L | <u>istings</u> | Avg Days or | n Market | Median P    | <u>rrice*</u> |
| Code  | Market Area        | Month    | YTD    | Month      | YTD      | Month           | YTD          | Month  | YTD            | Month       | YTD      | Month       | YTD           |
| 92081 | Vista              | 5        | 41     | 33         | 31       | \$257,000       | \$245,000    | 6      | 39             | 38          | 47       | \$220,000   | \$220,000     |
| 92082 | Valley Center      | 0        | 1      | 0          | 95       | \$0             | \$150,000    | 0      | 0              | 0           | 0        | \$0         | \$0           |
| 92083 | Vista              | 1        | 36     | 22         | 34       | \$250,000       | \$222,750    | 6      | 45             | 42          | 51       | \$247,750   | \$212,000     |
| 92084 | Vista              | 1        | 19     | 116        | 50       | \$225,000       | \$239,900    | 4      | 20             | 153         | 63       | \$174,250   | \$180,500     |
| 92086 | Warner Springs     | 0        | 0      | 0          | 0        | \$0             | \$0          | 0      | 0              | 0           | 0        | \$0         | \$0           |
| 92091 | Rancho Santa Fe    | 3        | 20     | 48         | 43       | \$665,000       | \$732,500    | 2      | 14             | 17          | 42       | \$511,000   | \$549,500     |
| 92093 | La Jolla           | 0        | 0      | 0          | 0        | \$0             | \$0          | 0      | 0              | 0           | 0        | \$0         | \$0           |
| 92096 | San Marcos         | 0        | 0      | 0          | 0        | \$0             | \$0          | 0      | 0              | 0           | 0        | \$0         | \$0           |
| 92101 | San Diego Downtown | 53       | 482    | 33         | 49       | \$500,000       | \$449,450    | 77     | 640            | 51          | 55       | \$450,000   | \$440,000     |
| 92102 | San Diego          | 5        | 34     | 14         | 36       | \$279,000       | \$245,500    | 4      | 51             | 38          | 85       | \$257,500   | \$145,000     |
| 92103 | Mission Hills      | 18       | 167    | 22         | 48       | \$474,500       | \$450,000    | 27     | 203            | 55          | 44       | \$407,500   | \$405,000     |
| 92104 | North Park         | 9        | 109    | 44         | 45       | \$288,000       | \$273,000    | 24     | 153            | 22          | 42       | \$267,000   | \$258,000     |
| 92105 | East San Diego     | 6        | 64     | 36         | 44       | \$194,500       | \$165,500    | 2      | 76             | 16          | 64       | \$129,000   | \$122,500     |
| 92106 | Point Loma         | 8        | 30     | 36         | 40       | \$530,625       | \$602,500    | 5      | 33             | 20          | 45       | \$290,000   | \$429,000     |
| 92107 | Ocean Beach        | 7        | 55     | 73         | 44       | \$475,000       | \$365,950    | 8      | 60             | 27          | 22       | \$329,000   | \$388,000     |
| 92108 | Mission Valley     | 27       | 223    | 38         | 41       | \$328,000       | \$292,000    | 30     | 242            | 44          | 43       | \$315,250   | \$255,500     |
| 92109 | Pacific Beach      | 18       | 183    | 30         | 50       | \$650,000       | \$525,000    | 34     | 233            | 32          | 58       | \$467,500   | \$439,000     |
| 92110 | Old Town SD        | 7        | 118    | 91         | 46       | \$345,000       | \$315,000    | 15     | 126            | 39          | 37       | \$307,500   | \$282,000     |
| 92111 | Linda Vista        | 13       | 122    | 37         | 40       | \$287,000       | \$336,000    | 16     | 129            | 35          | 58       | \$322,500   | \$305,000     |
| 92113 | Logan Heights      | 0        | 14     | 0          | 85       | \$0             | \$145,000    | 1      | 21             | 134         | 93       | \$225,000   | \$135,800     |
| 92114 | Encanto            | 1        | 3      | 0          | 49       | \$212,000       | \$122,000    | 0      | 16             | 0           | 120      | \$0         | \$195,500     |
| 92115 | College Grove      | 16       | 97     | 22         | 40       | \$222,500       | \$191,000    | 13     | 125            | 58          | 72       | \$190,000   | \$158,000     |
| 92116 | Normal Heights     | 16       | 104    | 75         | 48       | \$343,500       | \$275,000    | 13     | 107            | 16          | 48       | \$247,000   | \$241,900     |
| 92117 | Clairemont Mesa    | 7        | 59     | 42         | 56       | \$382,500       | \$310,000    | 11     | 94             | 46          | 65       | \$285,000   | \$261,500     |
| 92118 | Coronado           | 20       | 92     | 59         | 80       | \$1,011,250     | \$997,500    | 12     | 98             | 118         | 104      | \$1,002,500 | \$920,000     |
| 92119 | San Carlos         | 3        | 59     | 62         | 28       | \$230,000       | \$230,000    | 14     | 68             | 67          | 56       | \$290,500   | \$215,788     |
| 92120 | Del Cerro          | 9        | 86     | 31         | 38       | \$287,000       | \$257,500    | 6      | 72             | 16          | 88       | \$309,000   | \$201,200     |
| 92121 | Sorrento           | 1        | 11     | 5          | 36       | \$486,500       | \$455,000    | 3      | 20             | 25          | 47       | \$382,000   | \$376,000     |
| 92122 | University City    | 20       | 188    | 44         | 43       | \$321,250       | \$342,000    | 27     | 224            | 27          | 61       | \$349,500   | \$320,000     |
| 92123 | Serra Mesa         | 12       | 66     | 25         | 45       | \$333,000       | \$312,500    | 8      | 63             | 56          | 50       | \$342,875   | \$275,000     |
| 92124 | Tierrasanta        | 6        | 55     | 52         | 65       | \$344,250       | \$354,000    | 8      | 72             | 64          | 46       | \$372,000   | \$342,150     |
| 92126 | Mira Mesa          | 25       | 186    | 40         | 42       | \$295,000       | \$280,500    | 27     | 160            | 44          | 56       | \$260,000   | \$245,000     |
|       |                    |          |        |            |          |                 |              |        |                |             |          | ,           | ,             |

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| Zip   |                    | Sold Listings |      | d Listings Avg Days on Marke |     | Median P  | rice*     | Sold Listing |      | Avg Days on Market |     | Median Price* |           |
|-------|--------------------|---------------|------|------------------------------|-----|-----------|-----------|--------------|------|--------------------|-----|---------------|-----------|
| Code  | Market Area        | Month         | YTD  | Month                        | YTD | Month     | YTD       | Month        | YTD  | Month              | YTD | Month         | YTD       |
| 92127 | Rancho Bernardo    | 19            | 148  | 29                           | 35  | \$335,000 | \$323,000 | 38           | 209  | 32                 | 51  | \$339,500     | \$330,000 |
| 92128 | Rancho Bernardo    | 35            | 289  | 32                           | 39  | \$350,000 | \$340,000 | 48           | 327  | 63                 | 45  | \$294,500     | \$300,000 |
| 92129 | Rancho Penasquitos | 15            | 113  | 26                           | 39  | \$320,000 | \$300,000 | 19           | 116  | 16                 | 59  | \$277,000     | \$263,000 |
| 92130 | Carmel Valley      | 25            | 195  | 18                           | 27  | \$475,000 | \$470,000 | 26           | 234  | 19                 | 44  | \$468,000     | \$430,000 |
| 92131 | Scripps Miramar    | 20            | 140  | 35                           | 39  | \$400,000 | \$389,500 | 26           | 135  | 22                 | 36  | \$380,000     | \$370,000 |
| 92134 | San Diego Downtown | 0             | 0    | 0                            | 0   | \$0       | \$0       | 0            | 0    | 0                  | 0   | \$0           | \$0       |
| 92139 | Paradise Hills     | 9             | 79   | 20                           | 54  | \$278,000 | \$245,000 | 15           | 118  | 60                 | 87  | \$170,000     | \$175,250 |
| 92145 | Miramar            | 0             | 0    | 0                            | 0   | \$0       | \$0       | 0            | 0    | 0                  | 0   | \$0           | \$0       |
| 92154 | Otay Mesa          | 7             | 74   | 13                           | 35  | \$222,000 | \$249,500 | 8            | 90   | 79                 | 85  | \$230,000     | \$200,000 |
| 92161 | La Jolla           | 0             | 0    | 0                            | 0   | \$0       | \$0       | 0            | 0    | 0                  | 0   | \$0           | \$0       |
| 92173 | San Ysidro         | 7             | 27   | 50                           | 79  | \$180,000 | \$175,000 | 3            | 21   | 71                 | 119 | \$149,000     | \$132,000 |
| Group | o Total Counts:    | 849           | 6952 |                              |     |           |           | 1084         | 8067 |                    |     |               |           |

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