

## Comparative Sales - Existing Homes - August 2014 San Diego County

|    |                                    | Attached        |                             |                              | Detached         |                             |                              |
|----|------------------------------------|-----------------|-----------------------------|------------------------------|------------------|-----------------------------|------------------------------|
|    |                                    | Sales           | % Change<br>from Prior Year | % Change from<br>Prior Month | Sales            | % Change from<br>Prior Year | % Change from<br>Prior Month |
| 1  | Total Sales Volume August 2014     | \$354,533,922   | -10.026                     | 4.059                        | \$1,166,265,358  | -13.818                     | 4.403                        |
| 2  | Average Sales Price August 2014    | \$417,590       | 14.878                      | 4.917                        | \$659,279        | 6.595                       | 0.212                        |
| 3  | Median* Sales Price August 2014    | \$340,000       | 9.670                       | 4.610                        | \$510,000        | 5.590                       | -1.400                       |
| 4  | Sold Listings August 2014          | 849             | -21.679                     | -0.818                       | 1,769            | -19.150                     | 4.181                        |
| 5  | Average Days on Market August 2014 | 37              | -24.490                     | 2.778                        | 41               | -2.381                      | 0.000                        |
| 6  | Total Sales Volume August 2013     | \$394,040,418   |                             |                              | \$1,353,255,677  |                             |                              |
| 7  | Average Sales Price August 2013    | \$363,506       |                             |                              | \$618,490        |                             |                              |
| 8  | Median* Sales Price August 2013    | \$310,000       |                             |                              | \$483,000        |                             |                              |
| 9  | Sold Listings August 2013          | 1,084           |                             |                              | 2,188            |                             |                              |
| 10 | Average Days on Market August 2013 | 49              |                             |                              | 42               |                             |                              |
| 11 | Total Sales Volume YTD 2014        | \$2,701,184,822 | -3.838                      |                              | \$9,053,109,771  | -10.093                     |                              |
| 12 | Average Sales Price YTD 2014       | \$388,548       | 11.584                      |                              | \$643,205        | 11.082                      |                              |
| 13 | •                                  | \$320,000       | 10.340                      |                              | \$499,000        | 10.880                      |                              |
| 14 | Sold Listings YTD 2014             | 6,952           | -13.822                     |                              | 14,075           | -19.063                     |                              |
|    | Average Days on Market YTD 2014    | 45              | -25.000                     |                              | 47               | -14.545                     |                              |
| 16 | Total Sales Volume YTD 2013        | \$2,809,007,732 |                             |                              | \$10,069,393,693 |                             |                              |
| 17 |                                    | \$348,210       |                             |                              | \$579,034        |                             |                              |
| 18 | •                                  | \$290,000       |                             |                              | \$450,000        |                             |                              |
| 19 |                                    | 8,067           |                             |                              | 17,390           |                             |                              |
|    | Average Days on Market YTD 2013    | 60              |                             |                              | 55               |                             |                              |
| 20 | Average Days Ull Market 11D 2013   | 00              |                             |                              | 33               |                             |                              |

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Print Date: 9/5/2014 8:43:47AM

\*The median home price is the price where half of the homes sold for more and half sold for less. It is a more typical price measure than average, which can be skewed high by a relative handful of million-dollar plus transactions.