

Comparative Sales - Existing Homes - March 2014 San Diego County

| | | Attached | | | Detached | | |
|----|-----------------------------------|---------------|-----------------------------|------------------------------|-----------------|-----------------------------|------------------------------|
| | | Sales | % Change from Prior Year | % Change from Prior Month | Sales | % Change from Prior Year | % Change from Prior Month |
| 1 | Total Sales Volume March 2014 | \$310,853,359 | -10.516 | 19.932 | \$1,160,937,844 | 0.311 | 45.796 |
| 2 | Average Sales Price March 2014 | \$375,881 | 8.311 | 4.559 | \$657,011 | 18.591 | 10.069 |
| 3 | Median* Sales Price March 2014 | \$305,000 | 7.010 | 1.700 | \$490,000 | 13.420 | 4.250 |
| 4 | Sold Listings March 2014 | 827 | -17.383 | 14.702 | 1,767 | -15.414 | 32.459 |
| 5 | Average Days on Market March 2014 | 50 | -20.635 | -10.714 | 52 | -11.864 | -3.704 |
| 6 | Total Sales Volume March 2013 | \$347,385,859 | | | \$1,157,334,221 | | |
| 7 | Average Sales Price March 2013 | \$347,039 | | | \$554,014 | | |
| 8 | Median* Sales Price March 2013 | \$285,000 | | | \$432,000 | | |
| 9 | Sold Listings March 2013 | 1,001 | | | 2,089 | | |
| 10 | Average Days on Market March 2013 | 63 | | | 59 | | |
| 11 | Total Sales Volume YTD 2014 | \$857,250,221 | 2.469 | | \$2,839,473,780 | -1.476 | |
| 12 | Average Sales Price YTD 2014 | \$364,943 | 13.331 | | \$633,105 | 21.150 | |
| 13 | • | \$300,000 | 14.720 | | \$480,000 | 17.070 | |
| 14 | Sold Listings YTD 2014 | 2,349 | -9.584 | | 4,485 | -18.676 | |
| 15 | Average Days on Market YTD 2014 | 55 | -23.611 | | 54 | -20.588 | |
| 16 | Total Sales Volume YTD 2013 | \$836,595,552 | | | \$2,882,024,584 | | |
| 17 | | \$322,015 | | | \$522,579 | | |
| 18 | 3 | \$261,500 | | | \$410,000 | | |
| 19 | | 2,598 | | | 5,515 | | |
| | Average Days on Market YTD 2013 | 72 | | | 68 | | |

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*The median home price is the price where half of the homes sold for more and half sold for less. It is a more typical price measure than average, which can be skewed high by a relative handful of million-dollar plus transactions.