

Comparative Sales - Existing Homes - December 2013 San Diego County

	_	Attached			Detached		
		Sales	% Change from Prior Year	% Change from Prior Month	Sales	% Change from Prior Year	% Change from Prior Month
1	Total Sales Volume December 2013	\$288,399,290	1.006	6.806	\$1,036,983,118	-6.378	5.249
2	Average Sales Price December 2013	\$356,489	11.993	0.469	\$651,781	17.925	6.440
3	Median* Sales Price December 2013	\$300,000	18.570	-3.220	\$478,500	14.330	2.020
4	Sold Listings December 2013	809	-9.810	6.307	1,591	-20.609	-1.119
5	Average Days on Market December 2013	55	-36.047	10.000	59	-22.368	15.686
6	Total Sales Volume December 2012	\$285,527,773			\$1,107,624,768		
7	Average Sales Price December 2012	\$318,314			\$552,707		
8	Median* Sales Price December 2012	\$253,000			\$418,500		
9	Sold Listings December 2012	897			2,004		
10	Average Days on Market December 2012	86			76		
11	Total Sales Volume YTD 2013	\$4,082,478,894	25.886		\$14,666,554,364	16.640	
12		\$350,367	21.186		\$596,492	18.182	
13	•	\$295,000	28.820		\$457,000	19.160	
14	Sold Listings YTD 2013	11,652	3.878		24,588	-1.304	
15	Average Days on Market YTD 2013	57	-38.710		54	-33.333	
16	Total Sales Volume YTD 2012	\$3,242,997,488			\$12,574,208,475		
17		\$289,115			\$504,725		
18	•	\$229,000			\$383,500		
19		11,217			24,913		
20	Average Days on Market YTD 2012	93			81		

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*The median home price is the price where half of the homes sold for more and half sold for less. It is a more typical price measure than average, which can be skewed high by a relative handful of million-dollar plus transactions.