



**Comparative Sales - Existing Homes - October 2013**  
**San Diego County**

|  | Attached        |                          |                           | Detached         |                          |                           |
|--|-----------------|--------------------------|---------------------------|------------------|--------------------------|---------------------------|
|  | Sales           | % Change from Prior Year | % Change from Prior Month | Sales            | % Change from Prior Year | % Change from Prior Month |
| 1 Total Sales Volume October 2013      | \$335,142,955   | 24.038                   | 3.213                     | \$1,207,240,704  | 8.966                    | 5.358                     |
| 2 Average Sales Price October 2013     | \$355,024       | 15.892                   | -1.489                    | \$633,390        | 18.399                   | -3.707                    |
| 3 Median* Sales Price October 2013     | \$296,000       | 20.320                   | -2.950                    | \$475,000        | 18.750                   | -2.360                    |
| 4 Sold Listings October 2013           | 944             | 7.029                    | 4.772                     | 1,906            | -7.967                   | 9.414                     |
| 5 Average Days on Market October 2013  | 49              | -39.506                  | 8.889                     | 49               | -33.784                  | 8.889                     |
| 6 Total Sales Volume October 2012      | \$270,193,351   |                          |                           | \$1,107,908,168  |                          |                           |
| 7 Average Sales Price October 2012     | \$306,342       |                          |                           | \$534,963        |                          |                           |
| 8 Median* Sales Price October 2012     | \$246,000       |                          |                           | \$400,000        |                          |                           |
| 9 Sold Listings October 2012           | 882             |                          |                           | 2,071            |                          |                           |
| 10 Average Days on Market October 2012 | 81              |                          |                           | 74               |                          |                           |
| 11 Total Sales Volume YTD 2013         | \$3,488,673,270 | 32.085                   |                           | \$12,492,696,207 | 20.653                   |                           |
| 12 Average Sales Price YTD 2013        | \$350,128       | 23.243                   |                           | \$590,560        | 18.565                   |                           |
| 13 Median* Sales Price YTD 2013        | \$293,000       | 30.220                   |                           | \$455,000        | 20.050                   |                           |
| 14 Sold Listings YTD 2013              | 9,964           | 7.174                    |                           | 21,154           | 1.761                    |                           |
| 15 Average Days on Market YTD 2013     | 57              | -40.000                  |                           | 53               | -36.144                  |                           |
| 16 Total Sales Volume YTD 2012         | \$2,641,241,086 |                          |                           | \$10,354,229,753 |                          |                           |
| 17 Average Sales Price YTD 2012        | \$284,096       |                          |                           | \$498,087        |                          |                           |
| 18 Median* Sales Price YTD 2012        | \$225,000       |                          |                           | \$379,000        |                          |                           |
| 19 Sold Listings YTD 2012              | 9,297           |                          |                           | 20,788           |                          |                           |
| 20 Average Days on Market YTD 2012     | 95              |                          |                           | 83               |                          |                           |