

Comparative Sales - Existing Homes - July 2013 San Diego County

		Attached			Detached		
		Sales	% Change from Prior Year	% Change from Prior Month	Sales	% Change from Prior Year	% Change from Prior Month
1	Total Sales Volume July 2013	\$407,363,907	60.565	10.376	\$1,387,002,812	33.776	2.748
2	Average Sales Price July 2013	\$374,415	30.016	1.753	\$615,625	22.435	-2.177
3	Median* Sales Price July 2013	\$320,000	36.170	6.310	\$485,000	22.780	0.830
4	Sold Listings July 2013	1,088	23.496	8.475	2,253	9.263	5.035
5	Average Days on Market July 2013	48	-45.454	0.000	42	-46.835	-12.500
6	Total Sales Volume July 2012	\$253,706,867			\$1,036,810,503		
7	Average Sales Price July 2012	\$287,976			\$502,818		
8	Median* Sales Price July 2012	\$234,990			\$395,000		
9	Sold Listings July 2012	881			2,062		
10	Average Days on Market July 2012	88			79		
11	Total Sales Volume YTD 2013	\$2,363,855,059	35.337		\$8,571,887,992	24.693	
12	Average Sales Price YTD 2013	\$346,606	25.832		\$574,832	18.045	
13	Median* Sales Price YTD 2013	\$288,000	32.710		\$447,000	20.810	
14	Sold Listings YTD 2013	6,820	7.554		14,912	5.631	
15	Average Days on Market YTD 2013	62	-36.735		57	-32.941	
16	Total Sales Volume YTD 2012	\$1,746,641,656			\$6,874,410,584		
17		\$275,452			\$486,960		
18	•	\$217,000			\$370,000		
19		6,341			14,117		
	Average Days on Market YTD 2012	98			85		
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Page 1 of 1

Print Date: 8/6/2013 8:26:48AM

*The median home price is the price where half of the homes sold for more and half sold for less. It is a more typical price measure than average, which can be skewed high by a relative handful of million-dollar plus transactions.