

Comparative Sales - Existing Homes - May 2013 San Diego County

Total Sales Volume May 2013 \$374,003,872 37.111 20.882 \$1,462,853,473 31.760 17.345			Attached			Detached		
2 Average Sales Price May 2013 \$365,595 25.049 5.757 \$603,986 19.574 1.599 3 Median* Sales Price May 2013 \$305,500 32.820 5.890 \$466,000 22.630 3.550 4 Sold Listings May 2013 1,023 9.646 14.302 2.422 10.191 15.498 5 Average Days on Market May 2013 61 -29.885 4.688 51 -35.443 8.929 6 Total Sales Volume May 2012 \$272,773.590 \$1,110,239,659 7 Average Sales Price May 2012 \$292,362 \$505,114 8 Median* Sales Price May 2012 \$230,000 \$380,000 9 Sold Listings May 2012 \$230,000 \$380,000 9 Sold Listings May 2012 \$230,000 \$380,000 10 Average Days on Market May 2012 87 11 Total Sales Volume YTD 2013 \$1,541,101,339 29.566 \$5,664,633,198 24.542 12 Average Sales Price YTD 2013 \$336,118 24.056 \$5,664,633,198 24.542 12 Average Sales Price YTD 2013 \$336,118 24.056 \$5,664,633,198 24.542 12 Average Sales Price YTD 2013 \$275,000 30,950 \$430,000 19.050 14 Sold Listings YTD 2013 \$275,000 30,950 \$430,000 19.050 15 Average Days on Market YTD 2013 \$275,000 30,950 \$430,000 19.050 16 Total Sales Volume YTD 2013 \$275,000 30,950 \$430,000 19.050 17 Average Days on Market YTD 2013 \$275,000 30,950 \$430,000 19.050 18 Average Days on Market YTD 2013 \$275,000 30,950 \$430,000 19.050 19 Average Sales Price YTD 2013 \$275,000 30,950 \$430,000 19.050 19 Average Days on Market YTD 2012 \$1,189,429,130 \$4,548,384,238 \$4,548,384,238 \$4,546,121 \$4,000 \$4,000 \$4,000 \$361,175 \$4,000 \$4,0			Sales	•		Sales		% Change from Prior Month
2 Average Sales Price May 2013 \$365,595 25.049 5.757 \$603,986 19.574 1.599 3 Median* Sales Price May 2013 \$305,500 32.820 5.890 \$466,000 22.630 3.550 4 Sold Listings May 2013 1,023 9,646 14.302 2,422 10.191 15.498 5 Average Days on Market May 2013 61 -29.885 -4.688 51 -35.443 -8.929 6 Total Sales Volume May 2012 \$272,773,590 \$1,110,239,659 7 Average Sales Price May 2012 \$292,362 \$505,114 8 Median* Sales Price May 2012 \$292,362 \$505,114 8 Median* Sales Price May 2012 \$230,000 \$380,000 \$380,000 \$0 Sold Listings May 2012 \$933 \$2,198 \$1.70 Average Days on Market May 2012 87 \$79 11 Total Sales Volume YTD 2013 \$1,541,101,339 29.566 \$5,664,633,198 24.542 \$24 Average Sales Price YTD 2013 \$336,118 24.056 \$556,010 16.779 \$1 Median* Sales Price YTD 2013 \$275,000 30.950 \$430,000 19.050 \$430,000 19.050 \$44,546 \$1.50 Average Days on Market YTD 2013 \$275,000 30.950 \$430,000 19.050 \$1 Sold Listings YTD 2013 \$4,585 4.442 \$10,188 6.647 \$1.50 Average Days on Market YTD 2012 \$1,189,429,130 \$4,585 4.442 \$10,188 6.647 \$1.50 Average Sales Price YTD 2012 \$210,000 \$361,175 \$1.50 Sold Listings YTD 2012 \$4,390 \$1.50 Sold Listings YTD 2012 \$210,000 \$361,175 \$1.50 Sold Listings YTD 2012 \$210,000 \$1.50 Sold	1	Total Sales Volume May 2013	\$374,003,872	37.111	20.882	\$1,462,853,473	31.760	17.345
4 Sold Listings May 2013 1,023 9.646 14.302 2,422 10.191 15.498 5 Average Days on Market May 2013 61 -29.885 -4.688 51 -35.443 -8.929 6	2	Average Sales Price May 2013	\$365,595	25.049	5.757	\$603,986	19.574	1.599
5 Average Days on Market May 2013 61 -29.885 -4.688 51 -35.443 -8.929 6 Total Sales Volume May 2012 \$272,773,590 7 Average Sales Price May 2012 \$292,362 8 Median* Sales Price May 2012 \$230,000 9 Sold Listings May 2012 933 2,198 10 Average Days on Market May 2012 87 11 Total Sales Volume YTD 2013 \$1,541,101,339 29.566 \$5,664,633,198 24.542 12 Average Sales Price YTD 2013 \$336,118 24.056 \$556,010 16.779 13 Median* Sales Price YTD 2013 \$336,118 24.056 \$556,010 16.779 13 Median* Sales Price YTD 2013 \$275,000 30.950 \$430,000 19.050 14 Sold Listings YTD 2013 4,585 4,442 10,188 6.647 15 Average Days on Market YTD 2013 68 -30.612 \$4,548,384,238 17 Average Sales Price YTD 2012 \$270,941 \$4476,121 8 Median* Sales Price YTD 2012 \$210,000 \$361,175 19 Sold Listings YTD 2012 4,390 \$9,553	3	Median* Sales Price May 2013	\$305,500	32.820	5.890	\$466,000	22.630	3.550
6 Total Sales Volume May 2012 \$272,773,590 \$1,110,239,659 7 Average Sales Price May 2012 \$292,362 \$505,114 8 Median* Sales Price May 2012 \$230,000 \$380,000 9 Sold Listings May 2012 933 \$2,198 10 Average Days on Market May 2012 87 79 11 Total Sales Volume YTD 2013 \$1,541,101,339 29.566 \$5,664,633,198 24.542 12 Average Sales Price YTD 2013 \$336,118 24.056 \$556,010 16.779 13 Median* Sales Price YTD 2013 \$275,000 30.950 \$430,000 19.050 14 Sold Listings YTD 2013 \$4,585 4.442 10,188 6.647 15 Average Days on Market YTD 2013 68 -30.612 \$4,585 4.442 \$4,	4	Sold Listings May 2013	1,023	9.646	14.302	2,422	10.191	15.498
7 Average Sales Price May 2012 \$292,362 \$505,114 8 Median* Sales Price May 2012 \$230,000 \$380,000 9 Sold Listings May 2012 933 2,198 10 Average Days on Market May 2012 87 79 11 Total Sales Volume YTD 2013 \$1,541,101,339 29,566 \$5,664,633,198 24.542 12 Average Sales Price YTD 2013 \$336,118 24.056 \$556,010 16.779 13 Median* Sales Price YTD 2013 \$275,000 30.950 \$430,000 19,050 14 Sold Listings YTD 2013 4,585 4.442 10,188 6.647 15 Average Days on Market YTD 2013 68 -30.612 62 -29.545 16 Total Sales Volume YTD 2012 \$1,189,429,130 \$4,548,384,238 17 Average Sales Price YTD 2012 \$270,941 \$476,121 18 Median* Sales Price YTD 2012 \$210,000 \$361,175 19 Sold Listings YTD 2012 4,390 9,553	5	Average Days on Market May 2013	61	-29.885	-4.688	51	-35.443	-8.929
7 Average Sales Price May 2012 \$292,362 \$505,114 8 Median* Sales Price May 2012 \$230,000 \$380,000 9 Sold Listings May 2012 933 2,198 10 Average Days on Market May 2012 87 79 11 Total Sales Volume YTD 2013 \$1,541,101,339 29,566 \$5,664,633,198 24.542 12 Average Sales Price YTD 2013 \$336,118 24.056 \$556,010 16.779 13 Median* Sales Price YTD 2013 \$275,000 30.950 \$430,000 19,050 14 Sold Listings YTD 2013 4,585 4.442 10,188 6.647 15 Average Days on Market YTD 2013 68 -30.612 62 -29.545 16 Total Sales Volume YTD 2012 \$1,189,429,130 \$4,548,384,238 17 Average Sales Price YTD 2012 \$270,941 \$476,121 18 Median* Sales Price YTD 2012 \$210,000 \$361,175 19 Sold Listings YTD 2012 4,390 9,553	6	Total Sales Volume May 2012	\$272,773,590			\$1,110,239,659		
8 Median* Sales Price May 2012 \$230,000 \$380,000 \$ 9 Sold Listings May 2012 933 2,198 10 Average Days on Market May 2012 87 79 11 Total Sales Volume YTD 2013 \$1,541,101,339 29.566 \$5,664,633,198 24.542 12 Average Sales Price YTD 2013 \$336,118 24.056 \$556,010 16.779 13 Median* Sales Price YTD 2013 \$275,000 30.950 \$430,000 19.050 14 Sold Listings YTD 2013 4,585 4,442 10,188 6.647 15 Average Days on Market YTD 2013 68 -30.612 62 -29.545 16 Total Sales Volume YTD 2012 \$1,189,429,130 \$4,548,384,238 17 Average Sales Price YTD 2012 \$270,941 \$476,121 18 Median* Sales Price YTD 2012 \$210,000 \$361,175 19 Sold Listings YTD 2012 4,390 9,553	7	•						
9 Sold Listings May 2012 933 2,198 10 Average Days on Market May 2012 87 79 11 Total Sales Volume YTD 2013 \$1,541,101,339 29.566 \$5,664,633,198 24.542 12 Average Sales Price YTD 2013 \$336,118 24.056 \$556,010 16.779 13 Median* Sales Price YTD 2013 \$275,000 30.950 \$430,000 19.050 14 Sold Listings YTD 2013 4,585 4,442 10,188 6.647 15 Average Days on Market YTD 2013 68 -30.612 62 -29.545 16 Total Sales Volume YTD 2012 \$1,189,429,130 \$4,585 A0.612 \$4,548,384,238 17 Average Sales Price YTD 2012 \$270,941 \$476,121 18 Median* Sales Price YTD 2012 \$210,000 \$3361,175 19 Sold Listings YTD 2012 4,390 9,553	8	•				\$380,000		
11 Total Sales Volume YTD 2013 \$1,541,101,339 29.566 \$5,664,633,198 24.542 12 Average Sales Price YTD 2013 \$336,118 24.056 \$556,010 16.779 13 Median* Sales Price YTD 2013 \$275,000 30.950 \$430,000 19.050 14 Sold Listings YTD 2013 4,585 4.442 10,188 6.647 15 Average Days on Market YTD 2013 68 -30.612 62 -29.545 16 Total Sales Volume YTD 2012 \$1,189,429,130 \$4,548,384,238 17 Average Sales Price YTD 2012 \$270,941 \$476,121 18 Median* Sales Price YTD 2012 \$210,000 \$361,175 19 Sold Listings YTD 2012 4,390 9,553	9	-	933			2,198		
12 Average Sales Price YTD 2013 \$336,118 24.056 \$556,010 16.779 13 Median* Sales Price YTD 2013 \$275,000 30.950 \$430,000 19.050 14 Sold Listings YTD 2013 4,585 4.442 10,188 6.647 15 Average Days on Market YTD 2013 68 -30.612 62 -29.545 16 Total Sales Volume YTD 2012 \$1,189,429,130 \$4,548,384,238 17 Average Sales Price YTD 2012 \$270,941 \$476,121 18 Median* Sales Price YTD 2012 \$210,000 \$361,175 19 Sold Listings YTD 2012 4,390 9,553	10		87			79		
12 Average Sales Price YTD 2013 \$336,118 24.056 \$556,010 16.779 13 Median* Sales Price YTD 2013 \$275,000 30.950 \$430,000 19.050 14 Sold Listings YTD 2013 4,585 4.442 10,188 6.647 15 Average Days on Market YTD 2013 68 -30.612 62 -29.545 16 Total Sales Volume YTD 2012 \$1,189,429,130 \$4,548,384,238 17 Average Sales Price YTD 2012 \$270,941 \$476,121 18 Median* Sales Price YTD 2012 \$210,000 \$361,175 19 Sold Listings YTD 2012 4,390 9,553	11	Total Sales Volume YTD 2013	\$1,541,101,339	29.566		\$5,664,633,198	24.542	
13 Median* Sales Price YTD 2013 \$275,000 30.950 \$430,000 19.050 14 Sold Listings YTD 2013 4,585 4.442 10,188 6.647 15 Average Days on Market YTD 2013 68 -30.612 62 -29.545 16 Total Sales Volume YTD 2012 \$1,189,429,130 \$4,548,384,238 17 Average Sales Price YTD 2012 \$270,941 \$476,121 18 Median* Sales Price YTD 2012 \$210,000 \$361,175 19 Sold Listings YTD 2012 4,390 9,553	12			24.056				
14 Sold Listings YTD 2013 4,585 4.442 10,188 6.647 15 Average Days on Market YTD 2013 68 -30.612 62 -29.545 16 Total Sales Volume YTD 2012 \$1,189,429,130 \$4,548,384,238 17 Average Sales Price YTD 2012 \$270,941 \$476,121 18 Median* Sales Price YTD 2012 \$210,000 \$361,175 19 Sold Listings YTD 2012 4,390 9,553	13	•	\$275,000	30.950		\$430,000	19.050	
15 Average Days on Market YTD 2013 68 -30.612 62 -29.545 16 Total Sales Volume YTD 2012 \$1,189,429,130 \$4,548,384,238 17 Average Sales Price YTD 2012 \$270,941 \$476,121 18 Median* Sales Price YTD 2012 \$210,000 \$361,175 19 Sold Listings YTD 2012 4,390 9,553			4,585	4.442		10,188	6.647	
17 Average Sales Price YTD 2012 \$270,941 \$476,121 18 Median* Sales Price YTD 2012 \$210,000 \$361,175 19 Sold Listings YTD 2012 4,390 9,553	15	<u> </u>	68	-30.612		62	-29.545	
17 Average Sales Price YTD 2012 \$270,941 \$476,121 18 Median* Sales Price YTD 2012 \$210,000 \$361,175 19 Sold Listings YTD 2012 4,390 9,553	16	Total Sales Volume VTD 2012	\$1 189 4 29 130			\$4 548 384 238		
18 Median* Sales Price YTD 2012 \$210,000 \$361,175 19 Sold Listings YTD 2012 4,390 9,553								
19 Sold Listings YTD 2012 4,390 9,553		•						
ALL AMPRIAND LIGHT ON MIGRAT VILLALITA MA		Average Days on Market YTD 2012	98			88		

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*The median home price is the price where half of the homes sold for more and half sold for less. It is a more typical price measure than average, which can be skewed high by a relative handful of million-dollar plus transactions.