

Comparative Sales - Existing Homes - March 2013 San Diego County

		Attached			Detached		
		Sales	% Change from Prior Year	% Change from Prior Month	Sales	% Change from Prior Year	% Change from Prior Month
1	Total Sales Volume March 2013	\$347,385,859	40.303	45.506	\$1,157,334,221	27.248	47.039
2	Average Sales Price March 2013	\$347,039	23.063	10.765	\$554,014	15.248	6.144
3	Median* Sales Price March 2013	\$285,000	29.540	14.000	\$432,000	18.530	5.360
4	Sold Listings March 2013	1,001	14.009	31.365	2,089	10.412	38.528
5	Average Days on Market March 2013	63	-34.375	-14.865	59	-32.184	-15.714
6	Total Sales Volume March 2012	\$247,596,766			\$909,511,219		
7	Average Sales Price March 2012	\$282,001			\$480,714		
8	Median* Sales Price March 2012	\$220,000			\$364,450		
9	Sold Listings March 2012	878			1,892		
10	Average Days on Market March 2012	96			87		
11	Total Sales Volume YTD 2013	\$818,795,712	29.739		\$2,838,294,535	21.368	
12	Average Sales Price YTD 2013	\$321,601	22.962		\$524,736	13.425	
13		\$260,000	25.600		\$410,000	15.490	
14	Sold Listings YTD 2013	2,546	5.512		5,409	7.003	
	Average Days on Market YTD 2013	72	-30.769		68	-26.087	
16	Total Sales Volume YTD 2012	\$631,108,611			\$2,338,581,730		
17		\$261,545			\$462,627		
18	•	\$207,000			\$355,000		
19		2,413			5,055		
	Average Days on Market YTD 2012	104			92		
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*The median home price is the price where half of the homes sold for more and half sold for less. It is a more typical price measure than average, which can be skewed high by a relative handful of million-dollar plus transactions.