

Comparative Sales - Existing Homes - December 2012 San Diego County

| | _ | Attached | | | Detached | | |
|----|--------------------------------------|-----------------|-----------------------------|------------------------------|------------------|-----------------------------|------------------------------|
| | | Sales | % Change from Prior Year | % Change from Prior Month | Sales | % Change from Prior Year | % Change from Prior Month |
| 1 | Total Sales Volume December 2012 | \$285,527,773 | 26.982 | 5.499 | \$1,107,624,768 | 29.634 | 13.313 |
| 2 | Average Sales Price December 2012 | \$318,314 | 21.461 | -0.969 | \$552,707 | 17.861 | 2.513 |
| 3 | Median* Sales Price December 2012 | \$253,000 | 23.410 | -2.690 | \$418,500 | 17.880 | 2.570 |
| 4 | Sold Listings December 2012 | 897 | 4.545 | 6.532 | 2,004 | 9.989 | 10.535 |
| 5 | Average Days on Market December 2012 | 86 | -18.868 | 6.173 | 76 | -20.833 | 8.571 |
| 6 | Total Sales Volume December 2011 | \$224,856,854 | | | \$854,426,041 | | |
| 7 | Average Sales Price December 2011 | \$262,071 | | | \$468,950 | | |
| 8 | Median* Sales Price December 2011 | \$205,000 | | | \$355,000 | | |
| 9 | Sold Listings December 2011 | 858 | | | 1,822 | | |
| 10 | | 106 | | | 96 | | |
| 11 | Total Sales Volume YTD 2012 | \$3,219,200,948 | 14.153 | | \$12,509,228,383 | 21.285 | |
| 12 | | \$289.392 | 9.781 | | \$505,158 | 4.529 | |
| 13 | | \$229,000 | 11.160 | | \$384,000 | 5.200 | |
| 14 | | 11,124 | 3.982 | | 24,763 | 16.029 | |
| 15 | Average Days on Market YTD 2012 | 93 | -5.102 | | 81 | -5.814 | |
| 16 | Total Sales Volume YTD 2011 | \$2,820,072,320 | | | \$10,313,921,868 | | |
| 17 | | \$2,020,072,320 | | | \$483,269 | | |
| 18 | | \$206,000 | | | \$365,000 | | |
| 10 | | 10,698 | | | 21,342 | | |
| 20 | | 98 | | | 86 | | |
| 20 | Average Days on Market 11D 2011 | 50 | | | 00 | | |

Page 1 of 1

Print Date: 1/7/2013 8:43:05AM

*The median home price is the price where half of the homes sold for more and half sold for less. It is a more typical price measure than average, which can be skewed high by a relative handful of million-dollar plus transactions. Copyright 2012 San Diego Association of Realtors. Data for single-family attached and detached home sales through the Multiple Listing Service of Sandicor, Inc. Neither SDAR nor Sandicor guarantees or is responsible for its accuracy.