

Comparative Sales - Existing Homes - November 2012 San Diego County

	_	Attached			Detached		
		Sales	% Change from Prior Year	% Change from Prior Month	Sales	% Change from Prior Year	% Change from Prior Month
1	Total Sales Volume November 2012	\$270,644,187	41.834	0.167	\$977,489,305	32.442	-11.772
2	Average Sales Price November 2012	\$321,430	25.832	4.925	\$539,156	13.960	0.784
3	Median* Sales Price November 2012	\$260,000	26.820	5.690	\$408,000	16.570	2.000
4	Sold Listings November 2012	842	12.718	-4.535	1,813	16.218	-12.458
5	Average Days on Market November 2012	81	-19.802	0.000	70	-22.222	-5.405
6	Total Sales Volume November 2011	\$190,816,999			\$738,050,193		
7	Average Sales Price November 2011	\$255,444			\$473,109		
8	Median* Sales Price November 2011	\$205,000			\$350,000		
9	Sold Listings November 2011	747			1,560		
10	_	101			90		
11	Total Sales Volume YTD 2012	\$2,910,538,660	12.826		\$11,331,337,568	20.593	
12		\$287,177	8.740		\$501,453	3.345	
13	•	\$226,000	9.440		\$380,000	4.100	
14	Sold Listings YTD 2012	10,135	3.757		22,597	16.690	
	Average Days on Market YTD 2012	93	-3.125		82	-3.529	
16	Total Sales Volume YTD 2011	\$2,579,669,670			\$9,396,310,687		
17		\$264,094			\$485,221		
18	•	\$206,500			\$365,000		
19		9,768			19,365		
	Average Days on Market YTD 2011	96			85		
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*The median home price is the price where half of the homes sold for more and half sold for less. It is a more typical price measure than average, which can be skewed high by a relative handful of million-dollar plus transactions.