

## Comparative Sales - Existing Homes - October 2012 San Diego County

		Attached			Detached		
		Sales	% Change from Prior Year	% Change from Prior Month	Sales	% Change from Prior Year	% Change from Prior Month
1	Total Sales Volume October 2012	\$270,193,351	36.279	7.295	\$1,107,908,168	52.814	16.131
2	Average Sales Price October 2012	\$306,342	15.266	0.847	\$534,963	14.075	5.869
3	Median* Sales Price October 2012	\$246,000	18.550	2.500	\$400,000	12.670	-1.230
4	Sold Listings October 2012	882	18.230	6.393	2,071	33.959	9.693
5	Average Days on Market October 2012	81	-22.857	-7.955	74	-18.681	-2.631
6	Total Sales Volume October 2011	\$198,264,192			\$725,004,452		
7	Average Sales Price October 2011	\$265,770			\$468,955		
8	Median* Sales Price October 2011	\$207,500			\$355,000		
9	Sold Listings October 2011	746			1,546		
10	_	105			91		
11	Total Sales Volume YTD 2012	\$2,618,886,975	10.291		\$10,287,088,086	19.526	
12		\$284,260	7.191		\$498,261	2.303	
13	Median* Sales Price YTD 2012	\$225,000	8.690		\$379,000	3.120	
14		9,213	2.893		20,646	16.835	
15	Average Days on Market YTD 2012	94	-2.083		83	-1.190	
16	Total Sales Volume YTD 2011	\$2,374,516,856			\$8,606,576,607		
17		\$265,191			\$487,045		
18		\$207,000			\$367,500		
19		8,954			17,671		
20	_	96			84		

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<sup>\*</sup>The median home price is the price where half of the homes sold for more and half sold for less. It is a more typical price measure than average, which can be skewed high by a relative handful of million-dollar plus transactions.