

## Comparative Sales - Existing Homes - June 2012 San Diego County

		Attached			Detached		
		Sales	% Change from Prior Year	% Change from Prior Month	Sales	% Change from Prior Year	% Change from Prior Month
1	Total Sales Volume June 2012	\$264,281,779	4.056	-3.113	\$1,154,879,536	30.142	4.021
2	Average Sales Price June 2012	\$284,786	0.804	-2.591	\$528,066	7.410	4.544
3	Median* Sales Price June 2012	\$225,000	2.730	-2.170	\$390,000	3.310	2.630
4	Sold Listings June 2012	928	3.226	-0.536	2,187	21.163	-0.500
5	Average Days on Market June 2012	110	15.789	26.437	78	1.299	-1.266
6	Total Sales Volume June 2011	\$253,980,855			\$887,400,197		
7	Average Sales Price June 2011	\$282,515			\$491,634		
8	Median* Sales Price June 2011	\$219,000			\$377,500		
9	Sold Listings June 2011	899			1,805		
10	_	95			77		
11	Total Sales Volume YTD 2012	\$1,453,445,909	1.515		\$5,702,809,274	12.165	
12	Average Sales Price YTD 2012	\$273,410	3.348		\$485,883	-1.358	
13	Median* Sales Price YTD 2012	\$215,000	2.840		\$367,000	-1.340	
14	Sold Listings YTD 2012	5,316	-1.774		11,737	13.708	
15	Average Days on Market YTD 2012	100	4.167		86	1.176	
16	Total Sales Volume YTD 2011	\$1,431,752,631			\$5,084,306,796		
17		\$264,551			\$492,570		
18	3	\$209,050			\$372,000		
19		5,412			10,322		
	Average Days on Market YTD 2011	96			85		

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\*The median home price is the price where half of the homes sold for more and half sold for less. It is a more typical price measure than average, which can be skewed high by a relative handful of million-dollar plus transactions.