

## Comparative Sales - Existing Homes - May 2012 San Diego County

		Attached			Detached		
		Sales	% Change from Prior Year	% Change from Prior Month	Sales	% Change from Prior Year	% Change from Prior Month
1	Total Sales Volume May 2012	\$272,773,590	10.764	6.325	\$1,110,239,659	24.889	12.756
2	Average Sales Price May 2012	\$292,362	7.796	5.641	\$505,114	-1.191	3.984
3	Median* Sales Price May 2012	\$230,000	7.220	9.520	\$380,000	0.000	4.100
4	Sold Listings May 2012	933	2.753	0.647	2,198	26.394	8.436
5	Average Days on Market May 2012	87	1.163	-4.396	79	0.000	-5.952
6	Total Sales Volume May 2011	\$246,265,751			\$888,983,341		
7	Average Sales Price May 2011	\$271,218			\$511,204		
8	Median* Sales Price May 2011	\$214,500			\$380,000		
9	Sold Listings May 2011	908			1,739		
10		86			79		
11	Total Sales Volume YTD 2012	\$1,170,541,980	1.151		\$4,480,840,156	9.664	
12		\$271,336	3.824		\$476,888	-3.431	
13	•	\$210,000	1.940		\$362,000	-2.160	
14		4,314	-2.574		9,396	13.560	
15	•	98	2.083		88	2.326	
16	Total Sales Volume YTD 2011	\$1,157,221,122			\$4,085,961,193		
17		\$261,342			\$493,831		
18	•	\$206,000			\$370,000		
19		4,428			8,274		
	Average Days on Market YTD 2011	96			86		
20	Average Days on Market 110 2011	30			00		

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\*The median home price is the price where half of the homes sold for more and half sold for less. It is a more typical price measure than average, which can be skewed high by a relative handful of million-dollar plus transactions.