

Comparative Sales - Existing Homes - April 2012 San Diego County

		Attached			Detached		
		Sales	% Change from Prior Year	% Change from Prior Month	Sales	% Change from Prior Year	% Change from Prior Month
1	Total Sales Volume April 2012	\$256,547,254	-0.730	3.615	\$984,638,184	10.429	8.260
2	Average Sales Price April 2012	\$276,750	1.733	-1.862	\$485,761	-2.864	1.050
3	Median* Sales Price April 2012	\$210,000	0.000	-4.540	\$365,000	-2.660	0.150
4	Sold Listings April 2012	927	-2.421	5.581	2,027	13.685	7.135
5	Average Days on Market April 2012	91	-7.143	-5.208	84	1.205	-3.448
6	Total Sales Volume April 2011	\$258,433,269			\$891,650,277		
7	Average Sales Price April 2011	\$272,035			\$500,084		
8	Median* Sales Price April 2011	\$210,000			\$375,000		
9	Sold Listings April 2011	950			1,783		
10		98			83		
11	Total Sales Volume YTD 2012	\$887,024,765	-1.171		\$3,324,026,414	5.796	
12	Average Sales Price YTD 2012	\$265,974	2.444		\$469,230	-4.270	
13	Median* Sales Price YTD 2012	\$209,400	2.140		\$359,950	-2.710	
14		3,335	-3.529		7,084	10.515	
15	•	100	1.010		90	2.273	
16	Total Sales Volume YTD 2011	\$897,536,746			\$3,141,913,591		
17		\$259,629			\$490,158		
18	3	\$205,000			\$370,000		
19		3,457			6,410		
	Average Days on Market YTD 2011	99			88		

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*The median home price is the price where half of the homes sold for more and half sold for less. It is a more typical price measure than average, which can be skewed high by a relative handful of million-dollar plus transactions.