

## Comparative Sales - Existing Homes - March 2012 San Diego County

		Attached			Detached		
		Sales	% Change from Prior Year	% Change from Prior Month	Sales	% Change from Prior Year	% Change from Prior Month
1	Total Sales Volume March 2012	\$247,596,766	-1.653	33.122	\$909,511,219	2.853	32.853
2	Average Sales Price March 2012	\$282,001	1.259	13.563	\$480,714	-5.519	5.609
3	Median* Sales Price March 2012	\$220,000	4.760	10.830	\$364,450	-5.330	1.230
4	Sold Listings March 2012	878	-2.876	17.223	1,892	8.861	25.798
5	Average Days on Market March 2012	96	-2.041	-4.950	87	3.571	-3.333
6	Total Sales Volume March 2011	\$251,758,411			\$884,283,257		
7	Average Sales Price March 2011	\$278,494			\$508,794		
8	Median* Sales Price March 2011	\$210,000			\$385,000		
9	Sold Listings March 2011	904			1,738		
10	_	98			84		
11	Total Sales Volume YTD 2012	\$619,881,221	-0.091		\$2,298,914,776	4.939	
12	Average Sales Price YTD 2012	\$262,217	2.614		\$463,865	-5.034	
13	Median* Sales Price YTD 2012	\$209,000	2.450		\$356,000	-3.780	
14		2,364	-2.636		4,956	10.502	
15	Average Days on Market YTD 2012	104	5.051		91	2.247	
16	Total Sales Volume YTD 2011	\$620,443,772			\$2,190,720,524		
17		\$255,537			\$488,455		
18	•	\$204,000			\$370,000		
19		2,428			4,485		
	Average Days on Market YTD 2011	2,428			4,483		
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\*The median home price is the price where half of the homes sold for more and half sold for less. It is a more typical price measure than average, which can be skewed high by a relative handful of million-dollar plus transactions.