Current Year - 2012

|  | Sold Listings |  | Avg Days on Market |  |  | Median Price* |  |
| :--- | :--- | ---: | :--- | :--- | :--- | :--- | :---: |
| Zip | Market Area | Month YTD | Month YTD | Month | YTD |  |  |

## Single Family Detached

| 91901 | Alpine | 18 | 28 | 62 | 65 | \$394,500 | \$390,000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 91902 | Bonita | 5 | 20 | 188 | 119 | \$425,000 | \$392,500 |
| 91905 | Boulevard | 2 | 3 | 53 | 116 | \$141,250 | \$110,000 |
| 91906 | Campo | 5 | 11 | 92 | 109 | \$74,000 | \$123,900 |
| 91910 | Chula Vista | 19 | 49 | 61 | 76 | \$299,000 | \$299,000 |
| 91911 | Chula Vista | 19 | 50 | 101 | 104 | \$233,000 | \$264,500 |
| 91913 | Chula Vista | 42 | 74 | 97 | 81 | \$376,396 | \$372,500 |
| 91914 | Chula Vista | 13 | 33 | 114 | 96 | \$440,000 | \$445,500 |
| 91915 | Chula Vista | 26 | 60 | 125 | 129 | \$351,000 | \$364,000 |
| 91916 | Descanso | 1 | 3 | 62 | 86 | \$359,900 | \$286,000 |
| 91917 | Dulzura | 1 | 1 | 156 | 156 | \$260,000 | \$260,000 |
| 91931 | Guatay | 1 | 1 | 140 | 140 | \$120,000 | \$120,000 |
| 91932 | Imperial Beach | 9 | 17 | 63 | 93 | \$315,000 | \$290,000 |
| 91934 | Jacumba | 1 | 3 | 9 | 47 | \$26,500 | \$50,000 |
| 91935 | Jamul | 9 | 14 | 100 | 131 | \$450,000 | \$440,000 |
| 91941 | La Mesa | 34 | 49 | 83 | 82 | \$401,000 | \$403,000 |
| 91942 | La Mesa | 16 | 37 | 84 | 82 | \$327,084 | \$323,168 |
| 91945 | Lemon Grove | 27 | 39 | 85 | 89 | \$256,000 | \$255,000 |
| 91948 | Mount Laguna | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91950 | National City | 19 | 35 | 75 | 75 | \$212,000 | \$200,000 |
| 91962 | Pine Valley | 3 | 5 | 68 | 100 | \$250,000 | \$200,000 |
| 91963 | Potrero | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91977 | Spring Valley | 35 | 79 | 64 | 71 | \$235,000 | \$235,000 |
| 91978 | Spring Valley | 5 | 8 | 145 | 99 | \$299,000 | \$302,165 |
| 91980 | Tecate | 0 | 0 | 0 | 0 | \$0 | \$0 |


| Sold Listings |  | Avg Days on Market |  | Median Price* |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Month | YTD | Month | YTD | Month | YTD |
| 12 | 17 | 95 | 89 | \$487,500 | \$446,000 |
| 10 | 21 | 107 | 84 | \$440,500 | \$455,000 |
| 1 | 1 | 105 | 105 | \$115,000 | \$115,000 |
| 6 | 12 | 67 | 64 | \$109,700 | \$147,450 |
| 28 | 51 | 101 | 109 | \$312,450 | \$315,000 |
| 29 | 70 | 116 | 110 | \$260,000 | \$279,500 |
| 25 | 62 | 106 | 109 | \$359,000 | \$388,500 |
| 17 | 32 | 89 | 72 | \$539,000 | \$516,000 |
| 20 | 47 | 105 | 92 | \$363,000 | \$371,000 |
| 0 | 1 | 0 | 7 | \$0 | \$220,000 |
| 1 | 1 | 172 | 172 | \$339,000 | \$339,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 2 | 7 | 13 | 49 | \$233,500 | \$325,000 |
| 2 | 4 | 109 | 72 | \$184,000 | \$60,250 |
| 6 | 10 | 109 | 93 | \$571,500 | \$476,250 |
| 17 | 31 | 105 | 87 | \$359,000 | \$360,000 |
| 7 | 18 | 104 | 79 | \$300,000 | \$333,750 |
| 13 | 26 | 72 | 69 | \$275,000 | \$248,500 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 17 | 47 | 87 | 96 | \$185,000 | \$218,000 |
| 1 | 1 | 5 | 5 | \$257,000 | \$257,000 |
| 1 | 1 | 51 | 51 | \$225,000 | \$225,000 |
| 39 | 74 | 92 | 92 | \$270,000 | \$267,500 |
| 5 | 13 | 97 | 132 | \$350,000 | \$350,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |

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| Zip |  | Sold Listings |  | Avg Days on Market |  | Median Price* |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Code | Market Area | Month | YTD | Month | YTD | Month | YTD |
| 92003 | Bonsall | 1 | 5 | 90 | 180 | \$557,000 | \$570,000 |
| 92004 | Borrego Springs | 1 | 6 | 68 | 116 | \$127,500 | \$86,750 |
| 92007 | Cardiff By The Sea | 8 | 13 | 63 | 88 | \$834,500 | \$749,000 |
| 92008 | Carlsbad | 12 | 24 | 73 | 115 | \$602,000 | \$571,250 |
| 92009 | Carlsbad | 34 | 59 | 116 | 98 | \$682,000 | \$655,000 |
| 92010 | Carlsbad | 6 | 15 | 115 | 81 | \$471,000 | \$460,000 |
| 92011 | Carlsbad | 14 | 32 | 81 | 91 | \$702,500 | \$714,950 |
| 92014 | Del Mar | 10 | 19 | 147 | 140 | \$1,155,125 | \$1,400,000 |
| 92019 | El Cajon | 15 | 38 | 115 | 102 | \$379,900 | \$335,000 |
| 92020 | El Cajon | 21 | 44 | 55 | 67 | \$380,000 | \$326,500 |
| 92021 | El Cajon | 34 | 60 | 67 | 98 | \$294,500 | \$295,750 |
| 92024 | Encinitas | 21 | 41 | 74 | 74 | \$650,000 | \$760,000 |
| 92025 | Escondido | 15 | 39 | 72 | 82 | \$275,000 | \$325,000 |
| 92026 | Escondido | 32 | 58 | 80 | 98 | \$317,500 | \$313,750 |
| 92027 | Escondido | 43 | 75 | 106 | 106 | \$239,000 | \$252,000 |
| 92028 | Fallbrook | 33 | 59 | 81 | 86 | \$315,000 | \$300,000 |
| 92029 | Escondido | 16 | 24 | 107 | 144 | \$550,000 | \$525,000 |
| 92036 | Julian | 7 | 9 | 161 | 162 | \$145,000 | \$145,000 |
| 92037 | La Jolla | 24 | 39 | 125 | 98 | \$1,370,250 | \$1,350,000 |
| 92040 | Lakeside | 21 | 45 | 67 | 74 | \$316,525 | \$305,000 |
| 92054 | Oceanside | 15 | 31 | 63 | 82 | \$360,000 | \$335,000 |
| 92056 | Oceanside | 33 | 56 | 97 | 83 | \$295,000 | \$302,500 |
| 92057 | Oceanside | 28 | 62 | 77 | 89 | \$337,400 | \$323,625 |
| 92058 | Oceanside | 7 | 17 | 177 | 179 | \$289,000 | \$275,000 |
| 92059 | Pala | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92060 | Palomar Mountain | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92061 | Pauma Valley | 0 | 1 | 0 | 611 | \$0 | \$230,000 |
| 92064 | Poway | 26 | 64 | 67 | 84 | \$451,400 | \$470,000 |
| 92065 | Ramona | 25 | 49 | 119 | 99 | \$310,000 | \$310,000 |
| 92066 | Ranchita | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92067 | Rancho Santa Fe | 11 | 27 | 160 | 210 | \$1,450,000 | \$2,170,000 |
| 92068 | San Luis Rey | 0 | 0 | 0 | 0 | \$0 | \$0 |


| Sold Listings |  | Avg Days on Market |  | Median Price* |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Month | YTD | Month | YTD | Month | YTD |
| 3 | 6 | 63 | 55 | \$459,500 | \$430,604 |
| 3 | 11 | 103 | 166 | \$148,500 | \$150,000 |
| 4 | 8 | 39 | 58 | \$1,337,250 | \$1,003,750 |
| 4 | 13 | 105 | 110 | \$477,500 | \$495,000 |
| 27 | 57 | 79 | 91 | \$640,000 | \$650,000 |
| 9 | 20 | 71 | 90 | \$500,000 | \$519,995 |
| 20 | 36 | 101 | 86 | \$699,500 | \$689,000 |
| 11 | 16 | 144 | 137 | \$1,325,000 | \$1,300,000 |
| 25 | 46 | 62 | 90 | \$400,000 | \$336,000 |
| 21 | 40 | 74 | 81 | \$349,900 | \$349,950 |
| 11 | 32 | 65 | 78 | \$285,000 | \$298,500 |
| 19 | 40 | 53 | 65 | \$700,000 | \$745,000 |
| 15 | 38 | 78 | 76 | \$275,000 | \$282,000 |
| 28 | 57 | 101 | 108 | \$320,000 | \$325,000 |
| 34 | 62 | 63 | 74 | \$323,500 | \$280,000 |
| 26 | 66 | 140 | 116 | \$351,000 | \$351,102 |
| 4 | 14 | 62 | 94 | \$532,500 | \$544,500 |
| 6 | 14 | 151 | 116 | \$102,500 | \$171,000 |
| 15 | 33 | 84 | 84 | \$1,220,000 | \$1,220,000 |
| 24 | 44 | 144 | 107 | \$282,500 | \$289,000 |
| 17 | 30 | 90 | 84 | \$305,000 | \$335,000 |
| 21 | 45 | 113 | 106 | \$334,500 | \$330,000 |
| 31 | 57 | 105 | 97 | \$335,000 | \$331,402 |
| 6 | 20 | 60 | 88 | \$225,000 | \$361,600 |
| 1 | 2 | 224 | 119 | \$365,000 | \$305,000 |
| 0 | 1 | 0 | 122 | \$0 | \$482,500 |
| 2 | 4 | 1 | 112 | \$287,500 | \$361,000 |
| 28 | 53 | 75 | 80 | \$477,500 | \$495,000 |
| 26 | 53 | 65 | 84 | \$299,950 | \$313,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 12 | 25 | 164 | 159 | \$1,950,000 | \$1,850,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |

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*The median home price is the price where half of the homes sold for more and half sold
for less. It is a more typical price measure than average, which can be skewed high by a relative handful of million-dollar plus transactions.

| Zip |  | Sold Listings |  | Avg Days on Market |  | Median Price* |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Code | Market Area | Month | YTD | Month | YTD | Month | YTD |
| 92069 | San Marcos | 25 | 47 | 109 | 89 | \$310,000 | \$320,000 |
| 92070 | Santa Ysabel | 0 | 4 | 0 | 87 | \$0 | \$301,000 |
| 92071 | Santee | 27 | 51 | 78 | 79 | \$290,000 | \$290,000 |
| 92075 | Solana Beach | 8 | 15 | 94 | 122 | \$870,000 | \$875,000 |
| 92078 | San Marcos | 28 | 53 | 92 | 102 | \$447,500 | \$426,000 |
| 92081 | Vista | 18 | 37 | 81 | 89 | \$336,250 | \$358,000 |
| 92082 | Valley Center | 16 | 35 | 64 | 99 | \$334,000 | \$338,000 |
| 92083 | Vista | 17 | 37 | 62 | 75 | \$263,000 | \$252,000 |
| 92084 | Vista | 31 | 49 | 77 | 69 | \$315,000 | \$305,000 |
| 92086 | Warner Springs | 0 | 1 | 0 | 117 | \$0 | \$100,199 |
| 92091 | Rancho Santa Fe | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92093 | La Jolla | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92096 | San Marcos | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92101 | San Diego Downtown | 1 | 1 | 217 | 217 | \$405,000 | \$405,000 |
| 92102 | San Diego | 8 | 19 | 65 | 61 | \$245,000 | \$250,000 |
| 92103 | Mission Hills | 9 | 14 | 154 | 118 | \$905,000 | \$617,250 |
| 92104 | North Park | 14 | 26 | 51 | 77 | \$335,800 | \$366,750 |
| 92105 | East San Diego | 20 | 31 | 95 | 98 | \$206,500 | \$210,000 |
| 92106 | Point Loma | 13 | 19 | 96 | 91 | \$675,000 | \$670,000 |
| 92107 | Ocean Beach | 8 | 15 | 73 | 76 | \$593,750 | \$582,500 |
| 92108 | Mission Valley | 0 | 1 | 0 | 218 | \$0 | \$425,000 |
| 92109 | Pacific Beach | 12 | 18 | 99 | 104 | \$823,000 | \$727,500 |
| 92110 | Old Town SD | 7 | 18 | 76 | 89 | \$445,000 | \$447,500 |
| 92111 | Linda Vista | 13 | 24 | 58 | 65 | \$330,000 | \$337,250 |
| 92113 | Logan Heights | 9 | 21 | 99 | 84 | \$207,000 | \$188,500 |
| 92114 | Encanto | 46 | 96 | 103 | 83 | \$200,000 | \$204,000 |
| 92115 | College Grove | 30 | 57 | 87 | 98 | \$325,000 | \$338,000 |
| 92116 | Normal Heights | 14 | 23 | 37 | 47 | \$409,500 | \$389,000 |
| 92117 | Clairemont Mesa | 27 | 61 | 73 | 85 | \$385,000 | \$382,000 |
| 92118 | Coronado | 5 | 21 | 85 | 85 | \$1,400,000 | \$1,285,000 |
| 92119 | San Carlos | 15 | 32 | 60 | 61 | \$422,350 | \$408,750 |
| 92120 | Del Cerro | 18 | 37 | 101 | 88 | \$397,500 | \$390,000 |


| Sold Listings |  | Avg Days on Market |  | Median Price* |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Month | YTD | Month | YTD | Month | YTD |
| 21 | 39 | 74 | 85 | \$399,000 | \$355,000 |
| 0 | 1 | 0 | 133 | \$0 | \$287,700 |
| 24 | 45 | 87 | 78 | \$305,000 | \$295,000 |
| 4 | 9 | 114 | 116 | \$1,123,500 | \$1,050,510 |
| 22 | 49 | 146 | 103 | \$504,225 | \$475,000 |
| 13 | 21 | 103 | 108 | \$340,000 | \$340,000 |
| 19 | 34 | 120 | 116 | \$310,080 | \$394,450 |
| 15 | 29 | 148 | 134 | \$269,000 | \$275,000 |
| 15 | 28 | 78 | 105 | \$310,000 | \$327,500 |
| 0 | 1 | 0 | 209 | \$0 | \$55,000 |
| 0 | 3 | 0 | 241 | \$0 | \$835,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 10 | 20 | 73 | 67 | \$234,500 | \$234,500 |
| 10 | 21 | 76 | 90 | \$643,000 | \$652,000 |
| 10 | 22 | 50 | 78 | \$370,000 | \$382,500 |
| 13 | 34 | 51 | 56 | \$172,800 | \$204,000 |
| 14 | 18 | 105 | 104 | \$703,000 | \$681,000 |
| 6 | 13 | 35 | 55 | \$720,000 | \$610,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 4 | 11 | 168 | 124 | \$667,750 | \$630,500 |
| 9 | 12 | 66 | 56 | \$430,500 | \$484,000 |
| 17 | 33 | 64 | 77 | \$362,000 | \$360,000 |
| 8 | 21 | 52 | 56 | \$199,500 | \$178,000 |
| 43 | 91 | 88 | 84 | \$212,000 | \$219,000 |
| 18 | 33 | 66 | 82 | \$326,750 | \$333,500 |
| 16 | 30 | 40 | 60 | \$427,000 | \$428,500 |
| 23 | 52 | 91 | 77 | \$410,000 | \$400,000 |
| 12 | 20 | 131 | 103 | \$1,775,000 | \$1,468,750 |
| 11 | 19 | 97 | 79 | \$385,000 | \$385,000 |
| 16 | 26 | 49 | 63 | \$408,950 | \$418,500 |

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for less. It is a more typical price measure than average, which can be skewed high by a relative handful of million-dollar plus transactions.

|  |  | Sold Listings |  | Avg Days on Market |  | Median Price* |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Code | Market Area | Month | YTD | Month | YTD | Month | YTD |
| 92121 | Sorrento | 1 | 2 | 5 | 18 | \$675,000 | \$668,500 |
| 92122 | University City | 9 | 15 | 73 | 68 | \$585,000 | \$591,000 |
| 92123 | Serra Mesa | 8 | 17 | 84 | 71 | \$409,750 | \$381,000 |
| 92124 | Tierrasanta | 6 | 10 | 150 | 104 | \$485,000 | \$510,000 |
| 92126 | Mira Mesa | 25 | 53 | 123 | 99 | \$327,000 | \$329,000 |
| 92127 | Rancho Bernardo | 28 | 61 | 94 | 119 | \$651,490 | \$647,500 |
| 92128 | Rancho Bernardo | 50 | 73 | 96 | 103 | \$464,250 | \$468,500 |
| 92129 | Rancho Penasquitos | 24 | 39 | 84 | 100 | \$484,500 | \$502,000 |
| 92130 | Carmel Valley | 32 | 51 | 88 | 91 | \$832,500 | \$807,000 |
| 92131 | Scripps Miramar | 15 | 29 | 114 | 92 | \$630,000 | \$630,000 |
| 92134 | San Diego Downtown | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92139 | Paradise Hills | 14 | 28 | 117 | 116 | \$244,000 | \$230,000 |
| 92145 | Miramar | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92154 | Otay Mesa | 27 | 59 | 95 | 100 | \$270,000 | \$274,900 |
| 92161 | La Jolla | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92173 | San Ysidro | 3 | 8 | 82 | 42 | \$223,000 | \$234,500 |
| Grou | p Total Counts: | 1504 | 2938 |  |  |  |  |


| Sold Listings |  | Avg Days on Market |  | Median Price* |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Month | YTD | Month | YTD | Month | YTD |
| 2 | 4 | 149 | 128 | \$842,500 | \$682,500 |
| 6 | 12 | 98 | 89 | \$563,500 | \$590,500 |
| 9 | 16 | 39 | 83 | \$355,000 | \$350,000 |
| 3 | 10 | 35 | 45 | \$525,000 | \$537,000 |
| 21 | 48 | 99 | 88 | \$355,000 | \$371,250 |
| 21 | 46 | 124 | 111 | \$711,000 | \$675,000 |
| 18 | 46 | 82 | 86 | \$460,000 | \$471,000 |
| 13 | 25 | 66 | 62 | \$540,000 | \$529,750 |
| 30 | 53 | 98 | 86 | \$1,000,000 | \$975,000 |
| 21 | 40 | 76 | 84 | \$645,000 | \$647,500 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 17 | 29 | 76 | 88 | \$255,000 | \$255,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 25 | 55 | 113 | 120 | \$277,000 | \$277,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 6 | 15 | 66 | 71 | \$257,500 | \$245,000 |
| 1277 | 2624 |  |  |  |  |

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Single Family Attached

| 91901 | Alpine | 1 | 2 | 167 | 215 | \$112,000 | \$130,950 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 91902 | Bonita | 2 | 3 | 115 | 110 | \$148,750 | \$90,000 |
| 91905 | Boulevard | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91906 | Campo | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91910 | Chula Vista | 13 | 23 | 83 | 100 | \$160,000 | \$160,000 |
| 91911 | Chula Vista | 9 | 15 | 122 | 101 | \$148,000 | \$149,000 |
| 91913 | Chula Vista | 20 | 35 | 133 | 154 | \$207,450 | \$185,000 |
| 91914 | Chula Vista | 8 | 11 | 95 | 120 | \$228,950 | \$230,000 |
| 91915 | Chula Vista | 9 | 21 | 109 | 136 | \$265,000 | \$220,000 |
| 91916 | Descanso | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91917 | Dulzura | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91931 | Guatay | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91932 | Imperial Beach | 7 | 11 | 79 | 84 | \$341,450 | \$175,000 |
| 91934 | Jacumba | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91935 | Jamul | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91941 | La Mesa | 1 | 2 | 48 | 31 | \$145,000 | \$145,750 |
| 91942 | La Mesa | 11 | 19 | 83 | 92 | \$165,500 | \$176,000 |
| 91945 | Lemon Grove | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91948 | Mount Laguna | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91950 | National City | 3 | 9 | 85 | 192 | \$88,000 | \$105,150 |
| 91962 | Pine Valley | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91963 | Potrero | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91977 | Spring Valley | 7 | 10 | 52 | 57 | \$112,900 | \$115,450 |
| 91978 | Spring Valley | 2 | 4 | 267 | 155 | \$112,500 | \$125,150 |
| 91980 | Tecate | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92003 | Bonsall | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92004 | Borrego Springs | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92007 | Cardiff By The Sea | 3 | 4 | 41 | 63 | \$445,000 | \$402,500 |
| 92008 | Carlsbad | 1 | 7 | 144 | 130 | \$450,000 | \$450,000 |
| 92009 | Carlsbad | 19 | 49 | 92 | 110 | \$283,000 | \$283,000 |


| Sold Listings |  | Avg Days on Market |  | Median Price* |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Month | YTD | Month | YTD | Month | YTD |
| 4 | 7 | 57 | 134 | \$130,500 | \$110,000 |
| 2 | 2 | 79 | 79 | \$205,000 | \$205,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 9 | 25 | 103 | 104 | \$158,000 | \$165,000 |
| 8 | 30 | 124 | 127 | \$114,950 | \$129,500 |
| 13 | 34 | 103 | 100 | \$195,000 | \$197,500 |
| 7 | 15 | 108 | 100 | \$245,000 | \$230,000 |
| 10 | 28 | 142 | 168 | \$227,500 | \$226,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 8 | 11 | 192 | 205 | \$166,000 | \$190,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 1 | 3 | 5 | 48 | \$175,000 | \$170,000 |
| 10 | 18 | 106 | 130 | \$195,000 | \$175,000 |
| 4 | 7 | 196 | 130 | \$112,000 | \$115,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 8 | 16 | 116 | 99 | \$156,650 | \$138,500 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 7 | 13 | 120 | 110 | \$110,000 | \$110,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 2 | 5 | 84 | 86 | \$147,500 | \$145,000 |
| 2 | 3 | 24 | 45 | \$140,000 | \$165,000 |
| 2 | 4 | 163 | 153 | \$693,500 | \$437,500 |
| 3 | 7 | 27 | 52 | \$406,000 | \$406,000 |
| 16 | 27 | 112 | 108 | \$297,000 | \$300,000 |

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|  | Sold Listings |  | Avg Days on Market |  | Median Price* |  | Sold Listings |  | Avg Days on Market |  | Median Price* |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Code Market Area | Month | YTD | Month | YTD | Month | YTD | Month | YTD | Month | YTD | Month | YTD |
| 92010 Carlsbad | 8 | 13 | 96 | 142 | \$302,500 | \$299,900 | 5 | 10 | 79 | 79 | \$289,900 | \$328,750 |
| 92011 Carlsbad | 5 | 6 | 66 | 69 | \$449,000 | \$432,000 | 1 | 4 | 17 | 36 | \$328,000 | \$382,000 |
| 92014 Del Mar | 1 | 7 | 26 | 28 | \$729,000 | \$372,000 | 6 | 11 | 42 | 98 | \$595,000 | \$445,000 |
| 92019 El Cajon | 7 | 16 | 105 | 80 | \$176,500 | \$170,000 | 7 | 17 | 78 | 106 | \$187,000 | \$155,000 |
| 92020 El Cajon | 12 | 17 | 145 | 156 | \$109,000 | \$101,000 | 9 | 26 | 45 | 87 | \$115,000 | \$96,500 |
| 92021 El Cajon | 18 | 24 | 90 | 93 | \$120,000 | \$113,000 | 7 | 25 | 113 | 61 | \$110,100 | \$115,000 |
| 92024 Encinitas | 14 | 23 | 163 | 117 | \$367,500 | \$309,000 | 13 | 22 | 88 | 82 | \$320,000 | \$318,500 |
| 92025 Escondido | 5 | 9 | 83 | 58 | \$125,000 | \$125,000 | 7 | 18 | 134 | 127 | \$150,000 | \$123,250 |
| 92026 Escondido | 6 | 15 | 108 | 166 | \$157,000 | \$117,000 | 11 | 27 | 146 | 101 | \$117,000 | \$128,000 |
| 92027 Escondido | 6 | 10 | 55 | 63 | \$105,000 | \$105,000 | 7 | 16 | 86 | 82 | \$91,000 | \$91,750 |
| 92028 Fallbrook | 3 | 5 | 56 | 42 | \$82,000 | \$85,000 | 0 | 1 | 0 | 225 | \$0 | \$159,000 |
| 92029 Escondido | 0 | 1 | 0 | 132 | \$0 | \$115,000 | 0 | 2 | 0 | 40 | \$0 | \$217,500 |
| 92036 Julian | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92037 La Jolla | 19 | 32 | 134 | 169 | \$418,000 | \$481,250 | 16 | 30 | 84 | 96 | \$423,500 | \$463,000 |
| 92040 Lakeside | 7 | 11 | 84 | 69 | \$91,350 | \$95,000 | 8 | 13 | 76 | 91 | \$93,500 | \$95,000 |
| 92054 Oceanside | 13 | 21 | 138 | 133 | \$335,000 | \$335,000 | 6 | 13 | 103 | 147 | \$159,000 | \$190,000 |
| 92056 Oceanside | 15 | 39 | 72 | 83 | \$209,000 | \$190,000 | 12 | 31 | 81 | 62 | \$162,500 | \$217,500 |
| 92057 Oceanside | 17 | 37 | 121 | 120 | \$136,000 | \$136,000 | 14 | 36 | 62 | 78 | \$126,000 | \$129,000 |
| 92058 Oceanside | 3 | 9 | 159 | 139 | \$190,000 | \$156,000 | 5 | 18 | 49 | 96 | \$122,500 | \$153,950 |
| 92059 Pala | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92060 Palomar Mountain | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92061 Pauma Valley | 0 | 1 | 0 | 74 | \$0 | \$179,500 | 0 | 2 | 0 | 39 | \$0 | \$142,750 |
| 92064 Poway | 7 | 11 | 33 | 51 | \$205,000 | \$227,000 | 1 | 5 | 102 | 109 | \$315,000 | \$290,000 |
| 92065 Ramona | 2 | 2 | 142 | 142 | \$154,250 | \$154,250 | 1 | 2 | 157 | 140 | \$135,450 | \$135,225 |
| 92066 Ranchita | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92067 Rancho Santa Fe | 2 | 2 | 181 | 181 | \$742,500 | \$742,500 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92068 San Luis Rey | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92069 San Marcos | 5 | 12 | 152 | 94 | \$170,000 | \$160,000 | 12 | 22 | 60 | 67 | \$137,000 | \$155,000 |
| 92070 Santa Ysabel | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92071 Santee | 15 | 22 | 129 | 99 | \$155,000 | \$161,000 | 10 | 31 | 104 | 87 | \$131,800 | \$155,000 |
| 92075 Solana Beach | 6 | 14 | 102 | 113 | \$540,000 | \$535,000 | 4 | 7 | 143 | 102 | \$582,500 | \$510,000 |
| 92078 San Marcos | 27 | 50 | 53 | 96 | \$275,320 | \$271,788 | 16 | 32 | 97 | 101 | \$251,500 | \$251,500 |
| Page 6 of 8 <br> Print Date: 3/5/2012 <br> *The median home price is for less. It is a more typical | 2AM <br> where easure | alf of the an ave | homes sold <br> , which ca | more and skewed |  | Copyright 201 and detache Neither SDA | n Diego e sales Sandico | ssocia rough guaran | of Realtors Multiple Li or is resp | ata for Service ble for | amily attached dicor, Inc. acy. |  |



|  |  | Sold Listings |  | Avg Days on Market |  | Median Price* |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Code | Market Area | Month | YTD | Month | YTD | Month | YTD |
| 92127 | Rancho Bernardo | 17 | 37 | 141 | 129 | \$199,000 | \$196,000 |
| 92128 | Rancho Bernardo | 29 | 50 | 89 | 91 | \$205,000 | \$210,000 |
| 92129 | Rancho Penasquitos | 11 | 22 | 145 | 145 | \$170,000 | \$168,000 |
| 92130 | Carmel Valley | 17 | 33 | 70 | 72 | \$380,000 | \$380,000 |
| 92131 | Scripps Miramar | 14 | 23 | 100 | 86 | \$247,500 | \$260,000 |
| 92134 | San Diego Downtown | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92139 | Paradise Hills | 13 | 22 | 120 | 101 | \$135,000 | \$141,250 |
| 92145 | Miramar | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92154 | Otay Mesa | 7 | 15 | 103 | 157 | \$160,000 | \$160,000 |
| 92161 | La Jolla | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92173 | San Ysidro | 6 | 11 | 52 | 82 | \$76,050 | \$99,000 |
| Grou | p Total Counts: | 749 | 14 |  |  |  |  |


| Sold Listings |  | Avg Days on Market |  | Median Price* |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Month | YTD | Month | YTD | Month | YTD |
| 11 | 26 | 41 | 61 | \$225,000 | \$229,950 |
| 23 | 45 | 62 | 82 | \$235,000 | \$238,000 |
| 9 | 20 | 166 | 143 | \$185,000 | \$192,500 |
| 13 | 28 | 103 | 100 | \$440,000 | \$407,500 |
| 6 | 16 | 61 | 86 | \$307,500 | \$345,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 11 | 23 | 235 | 161 | \$170,900 | \$145,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 11 | 27 | 104 | 79 | \$170,000 | \$170,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 3 | 9 | 120 | 86 | \$115,000 | \$125,000 |
| 663 | 1458 |  |  |  |  |

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Print Date: $\quad 3 / 5 / 2012 \quad$ 8:18:02AM
*The median home price is the price where half of the homes sold for more and half sold for less. It is a more typical price measure than average, which can be skewed high by a relative handful of million-dollar plus transactions.

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