

MLS Statistics By Zip Code - Monthly and YTD Report Dates: February 01, 2012 - February 29 2012

Current Year - 2012

Previous Year - 2011

| Zip    |                 | Sold Li | stings | Avg Days on Market |     | Median Price* |           | Sold L | istings | Avg Days on Market |     | Median Price* |           |
|--------|-----------------|---------|--------|--------------------|-----|---------------|-----------|--------|---------|--------------------|-----|---------------|-----------|
| Code   | Market Area     | Month   | YTD    | Month              | YTD | Month         | YTD       | Month  | YTD     | Month              | YTD | Month         | YTD       |
| Single | Family Detached |         |        |                    |     |               |           |        |         |                    |     |               |           |
| 91901  | Alpine          | 18      | 28     | 62                 | 65  | \$394,500     | \$390,000 | 12     | 17      | 95                 | 89  | \$487,500     | \$446,000 |
| 91902  | Bonita          | 5       | 20     | 188                | 119 | \$425,000     | \$392,500 | 10     | 21      | 107                | 84  | \$440,500     | \$455,000 |
| 91905  | Boulevard       | 2       | 3      | 53                 | 116 | \$141,250     | \$110,000 | 1      | 1       | 105                | 105 | \$115,000     | \$115,000 |
| 91906  | Campo           | 5       | 11     | 92                 | 109 | \$74,000      | \$123,900 | 6      | 12      | 67                 | 64  | \$109,700     | \$147,450 |
| 91910  | Chula Vista     | 19      | 49     | 61                 | 76  | \$299,000     | \$299,000 | 28     | 51      | 101                | 109 | \$312,450     | \$315,000 |
| 91911  | Chula Vista     | 19      | 50     | 101                | 104 | \$233,000     | \$264,500 | 29     | 70      | 116                | 110 | \$260,000     | \$279,500 |
| 91913  | Chula Vista     | 42      | 74     | 97                 | 81  | \$376,396     | \$372,500 | 25     | 62      | 106                | 109 | \$359,000     | \$388,500 |
| 91914  | Chula Vista     | 13      | 33     | 114                | 96  | \$440,000     | \$445,500 | 17     | 32      | 89                 | 72  | \$539,000     | \$516,000 |
| 91915  | Chula Vista     | 26      | 60     | 125                | 129 | \$351,000     | \$364,000 | 20     | 47      | 105                | 92  | \$363,000     | \$371,000 |
| 91916  | Descanso        | 1       | 3      | 62                 | 86  | \$359,900     | \$286,000 | 0      | 1       | 0                  | 7   | \$0           | \$220,000 |
| 91917  | Dulzura         | 1       | 1      | 156                | 156 | \$260,000     | \$260,000 | 1      | 1       | 172                | 172 | \$339,000     | \$339,000 |
| 91931  | Guatay          | 1       | 1      | 140                | 140 | \$120,000     | \$120,000 | 0      | 0       | 0                  | 0   | \$0           | \$0       |
| 91932  | Imperial Beach  | 9       | 17     | 63                 | 93  | \$315,000     | \$290,000 | 2      | 7       | 13                 | 49  | \$233,500     | \$325,000 |
| 91934  | Jacumba         | 1       | 3      | 9                  | 47  | \$26,500      | \$50,000  | 2      | 4       | 109                | 72  | \$184,000     | \$60,250  |
| 91935  | Jamul           | 9       | 14     | 100                | 131 | \$450,000     | \$440,000 | 6      | 10      | 109                | 93  | \$571,500     | \$476,250 |
| 91941  | La Mesa         | 34      | 49     | 83                 | 82  | \$401,000     | \$403,000 | 17     | 31      | 105                | 87  | \$359,000     | \$360,000 |
| 91942  | La Mesa         | 16      | 37     | 84                 | 82  | \$327,084     | \$323,168 | 7      | 18      | 104                | 79  | \$300,000     | \$333,750 |
| 91945  | Lemon Grove     | 27      | 39     | 85                 | 89  | \$256,000     | \$255,000 | 13     | 26      | 72                 | 69  | \$275,000     | \$248,500 |
| 91948  | Mount Laguna    | 0       | 0      | 0                  | 0   | \$0           | \$0       | 0      | 0       | 0                  | 0   | \$0           | \$0       |
| 91950  | National City   | 19      | 35     | 75                 | 75  | \$212,000     | \$200,000 | 17     | 47      | 87                 | 96  | \$185,000     | \$218,000 |
| 91962  | Pine Valley     | 3       | 5      | 68                 | 100 | \$250,000     | \$200,000 | 1      | 1       | 5                  | 5   | \$257,000     | \$257,000 |
| 91963  | Potrero         | 0       | 0      | 0                  | 0   | \$0           | \$0       | 1      | 1       | 51                 | 51  | \$225,000     | \$225,000 |
| 91977  | Spring Valley   | 35      | 79     | 64                 | 71  | \$235,000     | \$235,000 | 39     | 74      | 92                 | 92  | \$270,000     | \$267,500 |
| 91978  | Spring Valley   | 5       | 8      | 145                | 99  | \$299,000     | \$302,165 | 5      | 13      | 97                 | 132 | \$350,000     | \$350,000 |
| 91980  | Tecate          | 0       | 0      | 0                  | 0   | \$0           | \$0       | 0      | 0       | 0                  | 0   | \$0           | \$0       |

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\*The median home price is the price where half of the homes sold for more and half sold for less. It is a more typical price measure than average, which can be skewed high by a relative handful of million-dollar plus transactions.

|       |                    | Sold Listings Avg Day |     | Avg Davs o | Days on Market Median Price* |             |             | Sold L | <u>istings</u> | Avg Days or | n Market | Median I    | Price*      |
|-------|--------------------|-----------------------|-----|------------|------------------------------|-------------|-------------|--------|----------------|-------------|----------|-------------|-------------|
| Zip   |                    |                       |     |            |                              |             |             |        |                |             |          |             |             |
| Code  | Market Area        | Month                 | YTD | Month      | YTD                          | Month       | YTD         | Month  | YTD            | Month       | YTD      | Month       | YTD         |
| 92003 | Bonsall            | 1                     | 5   | 90         | 180                          | \$557,000   | \$570,000   | 3      | 6              | 63          | 55       | \$459,500   | \$430,604   |
| 92004 | Borrego Springs    | 1                     | 6   | 68         | 116                          | \$127,500   | \$86,750    | 3      | 11             | 103         | 166      | \$148,500   | \$150,000   |
| 92007 | Cardiff By The Sea | 8                     | 13  | 63         | 88                           | \$834,500   | \$749,000   | 4      | 8              | 39          | 58       | \$1,337,250 | \$1,003,750 |
| 92008 | Carlsbad           | 12                    | 24  | 73         | 115                          | \$602,000   | \$571,250   | 4      | 13             | 105         | 110      | \$477,500   | \$495,000   |
| 92009 | Carlsbad           | 34                    | 59  | 116        | 98                           | \$682,000   | \$655,000   | 27     | 57             | 79          | 91       | \$640,000   | \$650,000   |
| 92010 | Carlsbad           | 6                     | 15  | 115        | 81                           | \$471,000   | \$460,000   | 9      | 20             | 71          | 90       | \$500,000   | \$519,995   |
| 92011 | Carlsbad           | 14                    | 32  | 81         | 91                           | \$702,500   | \$714,950   | 20     | 36             | 101         | 86       | \$699,500   | \$689,000   |
| 92014 | Del Mar            | 10                    | 19  | 147        | 140                          | \$1,155,125 | \$1,400,000 | 11     | 16             | 144         | 137      | \$1,325,000 | \$1,300,000 |
| 92019 | El Cajon           | 15                    | 38  | 115        | 102                          | \$379,900   | \$335,000   | 25     | 46             | 62          | 90       | \$400,000   | \$336,000   |
| 92020 | El Cajon           | 21                    | 44  | 55         | 67                           | \$380,000   | \$326,500   | 21     | 40             | 74          | 81       | \$349,900   | \$349,950   |
| 92021 | El Cajon           | 34                    | 60  | 67         | 98                           | \$294,500   | \$295,750   | 11     | 32             | 65          | 78       | \$285,000   | \$298,500   |
| 92024 | Encinitas          | 21                    | 41  | 74         | 74                           | \$650,000   | \$760,000   | 19     | 40             | 53          | 65       | \$700,000   | \$745,000   |
| 92025 | Escondido          | 15                    | 39  | 72         | 82                           | \$275,000   | \$325,000   | 15     | 38             | 78          | 76       | \$275,000   | \$282,000   |
| 92026 | Escondido          | 32                    | 58  | 80         | 98                           | \$317,500   | \$313,750   | 28     | 57             | 101         | 108      | \$320,000   | \$325,000   |
| 92027 | Escondido          | 43                    | 75  | 106        | 106                          | \$239,000   | \$252,000   | 34     | 62             | 63          | 74       | \$323,500   | \$280,000   |
| 92028 | Fallbrook          | 33                    | 59  | 81         | 86                           | \$315,000   | \$300,000   | 26     | 66             | 140         | 116      | \$351,000   | \$351,102   |
| 92029 | Escondido          | 16                    | 24  | 107        | 144                          | \$550,000   | \$525,000   | 4      | 14             | 62          | 94       | \$532,500   | \$544,500   |
| 92036 | Julian             | 7                     | 9   | 161        | 162                          | \$145,000   | \$145,000   | 6      | 14             | 151         | 116      | \$102,500   | \$171,000   |
| 92037 | La Jolla           | 24                    | 39  | 125        | 98                           | \$1,370,250 | \$1,350,000 | 15     | 33             | 84          | 84       | \$1,220,000 | \$1,220,000 |
| 92040 | Lakeside           | 21                    | 45  | 67         | 74                           | \$316,525   | \$305,000   | 24     | 44             | 144         | 107      | \$282,500   | \$289,000   |
| 92054 | Oceanside          | 15                    | 31  | 63         | 82                           | \$360,000   | \$335,000   | 17     | 30             | 90          | 84       | \$305,000   | \$335,000   |
| 92056 | Oceanside          | 33                    | 56  | 97         | 83                           | \$295,000   | \$302,500   | 21     | 45             | 113         | 106      | \$334,500   | \$330,000   |
| 92057 | Oceanside          | 28                    | 62  | 77         | 89                           | \$337,400   | \$323,625   | 31     | 57             | 105         | 97       | \$335,000   | \$331,402   |
| 92058 | Oceanside          | 7                     | 17  | 177        | 179                          | \$289,000   | \$275,000   | 6      | 20             | 60          | 88       | \$225,000   | \$361,600   |
| 92059 | Pala               | 0                     | 0   | 0          | 0                            | \$0         | \$0         | 1      | 2              | 224         | 119      | \$365,000   | \$305,000   |
| 92060 | Palomar Mountain   | 0                     | 0   | 0          | 0                            | \$0         | \$0         | 0      | 1              | 0           | 122      | \$0         | \$482,500   |
| 92061 | Pauma Valley       | 0                     | 1   | 0          | 611                          | \$0         | \$230,000   | 2      | 4              | 1           | 112      | \$287,500   | \$361,000   |
| 92064 | Poway              | 26                    | 64  | 67         | 84                           | \$451,400   | \$470,000   | 28     | 53             | 75          | 80       | \$477,500   | \$495,000   |
| 92065 | Ramona             | 25                    | 49  | 119        | 99                           | \$310,000   | \$310,000   | 26     | 53             | 65          | 84       | \$299,950   | \$313,000   |
| 92066 | Ranchita           | 0                     | 0   | 0          | 0                            | \$0         | \$0         | 0      | 0              | 0           | 0        | \$0         | \$0         |
| 92067 | Rancho Santa Fe    | 11                    | 27  | 160        | 210                          | \$1,450,000 | \$2,170,000 | 12     | 25             | 164         | 159      | \$1,950,000 | \$1,850,000 |
| 92068 | San Luis Rey       | 0                     | 0   | 0          | 0                            | \$0         | \$0         | 0      | 0              | 0           | 0        | \$0         | \$0         |
|       |                    |                       |     |            |                              |             |             | ı      |                |             |          | •           | * -         |

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| Zip    |                    | Sold Li | stings | Avg Days o | n Market | Median F    | <u>Price*</u> | Sold L | <u>istings</u> | Avg Days or | n Market | Median I    | Price*      |
|--------|--------------------|---------|--------|------------|----------|-------------|---------------|--------|----------------|-------------|----------|-------------|-------------|
| Code   | Market Area        | Month   | YTD    | Month      | YTD      | Month       | YTD           | Month  | YTD            | Month       | YTD      | Month       | YTD         |
| 92069  | San Marcos         | 25      | 47     | 109        | 89       | \$310,000   | \$320,000     | 21     | 39             | 74          | 85       | \$399,000   | \$355,000   |
| 92070  | Santa Ysabel       | 0       | 4      | 0          | 87       | \$0         | \$301,000     | 0      | 1              | 0           | 133      | \$0         | \$287,700   |
| 92071  | Santee             | 27      | 51     | 78         | 79       | \$290,000   | \$290,000     | 24     | 45             | 87          | 78       | \$305,000   | \$295,000   |
| 92075  | Solana Beach       | 8       | 15     | 94         | 122      | \$870,000   | \$875,000     | 4      | 9              | 114         | 116      | \$1,123,500 | \$1,050,510 |
| 92078  | San Marcos         | 28      | 53     | 92         | 102      | \$447,500   | \$426,000     | 22     | 49             | 146         | 103      | \$504,225   | \$475,000   |
| 92081  | Vista              | 18      | 37     | 81         | 89       | \$336,250   | \$358,000     | 13     | 21             | 103         | 108      | \$340,000   | \$340,000   |
| 92082  | Valley Center      | 16      | 35     | 64         | 99       | \$334,000   | \$338,000     | 19     | 34             | 120         | 116      | \$310,080   | \$394,450   |
| 92083  | Vista              | 17      | 37     | 62         | 75       | \$263,000   | \$252,000     | 15     | 29             | 148         | 134      | \$269,000   | \$275,000   |
| 92084  | Vista              | 31      | 49     | 77         | 69       | \$315,000   | \$305,000     | 15     | 28             | 78          | 105      | \$310,000   | \$327,500   |
| 92086  | Warner Springs     | 0       | 1      | 0          | 117      | \$0         | \$100,199     | 0      | 1              | 0           | 209      | \$0         | \$55,000    |
| 92091  | Rancho Santa Fe    | 0       | 0      | 0          | 0        | \$0         | \$0           | 0      | 3              | 0           | 241      | \$0         | \$835,000   |
| 92093  | La Jolla           | 0       | 0      | 0          | 0        | \$0         | \$0           | 0      | 0              | 0           | 0        | \$0         | \$0         |
| 92096  | San Marcos         | 0       | 0      | 0          | 0        | \$0         | \$0           | 0      | 0              | 0           | 0        | \$0         | \$0         |
| 92101  | San Diego Downtown | 1       | 1      | 217        | 217      | \$405,000   | \$405,000     | 0      | 0              | 0           | 0        | \$0         | \$0         |
| 92102  | San Diego          | 8       | 19     | 65         | 61       | \$245,000   | \$250,000     | 10     | 20             | 73          | 67       | \$234,500   | \$234,500   |
| 92103  | Mission Hills      | 9       | 14     | 154        | 118      | \$905,000   | \$617,250     | 10     | 21             | 76          | 90       | \$643,000   | \$652,000   |
| 92104  | North Park         | 14      | 26     | 51         | 77       | \$335,800   | \$366,750     | 10     | 22             | 50          | 78       | \$370,000   | \$382,500   |
| 92105  | East San Diego     | 20      | 31     | 95         | 98       | \$206,500   | \$210,000     | 13     | 34             | 51          | 56       | \$172,800   | \$204,000   |
| 92106  | Point Loma         | 13      | 19     | 96         | 91       | \$675,000   | \$670,000     | 14     | 18             | 105         | 104      | \$703,000   | \$681,000   |
| 92107  | Ocean Beach        | 8       | 15     | 73         | 76       | \$593,750   | \$582,500     | 6      | 13             | 35          | 55       | \$720,000   | \$610,000   |
| 92108  | Mission Valley     | 0       | 1      | 0          | 218      | \$0         | \$425,000     | 0      | 0              | 0           | 0        | \$0         | \$0         |
| 92109  | Pacific Beach      | 12      | 18     | 99         | 104      | \$823,000   | \$727,500     | 4      | 11             | 168         | 124      | \$667,750   | \$630,500   |
| 92110  | Old Town SD        | 7       | 18     | 76         | 89       | \$445,000   | \$447,500     | 9      | 12             | 66          | 56       | \$430,500   | \$484,000   |
| 92111  | Linda Vista        | 13      | 24     | 58         | 65       | \$330,000   | \$337,250     | 17     | 33             | 64          | 77       | \$362,000   | \$360,000   |
| 92113  | Logan Heights      | 9       | 21     | 99         | 84       | \$207,000   | \$188,500     | 8      | 21             | 52          | 56       | \$199,500   | \$178,000   |
| 92114  | Encanto            | 46      | 96     | 103        | 83       | \$200,000   | \$204,000     | 43     | 91             | 88          | 84       | \$212,000   | \$219,000   |
| 92115  | College Grove      | 30      | 57     | 87         | 98       | \$325,000   | \$338,000     | 18     | 33             | 66          | 82       | \$326,750   | \$333,500   |
| 92116  | Normal Heights     | 14      | 23     | 37         | 47       | \$409,500   | \$389,000     | 16     | 30             | 40          | 60       | \$427,000   | \$428,500   |
| 92117  | Clairemont Mesa    | 27      | 61     | 73         | 85       | \$385,000   | \$382,000     | 23     | 52             | 91          | 77       | \$410,000   | \$400,000   |
| 92118  | Coronado           | 5       | 21     | 85         | 85       | \$1,400,000 | \$1,285,000   | 12     | 20             | 131         | 103      | \$1,775,000 | \$1,468,750 |
| 92119  | San Carlos         | 15      | 32     | 60         | 61       | \$422,350   | \$408,750     | 11     | 19             | 97          | 79       | \$385,000   | \$385,000   |
| 92120  | Del Cerro          | 18      | 37     | 101        | 88       | \$397,500   | \$390,000     | 16     | 26             | 49          | 63       | \$408,950   | \$418,500   |
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| Zin         |                    | Sold Listings |      | Avg Days on Market |     | Median Price* |           | Sold Listings |      | Avg Days on Market |     | Median Price* |           |
|-------------|--------------------|---------------|------|--------------------|-----|---------------|-----------|---------------|------|--------------------|-----|---------------|-----------|
| Zip<br>Code | Market Area        | Month         | YTD  | Month              | YTD | Month         | YTD       | Month         | YTD  | Month              | YTD | Month         | YTD       |
| 92121       | Sorrento           | 1             | 2    | 5                  | 18  | \$675,000     | \$668,500 | 2             | 4    | 149                | 128 | \$842,500     | \$682,500 |
| 92122       | University City    | 9             | 15   | 73                 | 68  | \$585,000     | \$591,000 | 6             | 12   | 98                 | 89  | \$563,500     | \$590,500 |
| 92123       | Serra Mesa         | 8             | 17   | 84                 | 71  | \$409,750     | \$381,000 | 9             | 16   | 39                 | 83  | \$355,000     | \$350,000 |
| 92124       | Tierrasanta        | 6             | 10   | 150                | 104 | \$485,000     | \$510,000 | 3             | 10   | 35                 | 45  | \$525,000     | \$537,000 |
| 92126       | Mira Mesa          | 25            | 53   | 123                | 99  | \$327,000     | \$329,000 | 21            | 48   | 99                 | 88  | \$355,000     | \$371,250 |
| 92127       | Rancho Bernardo    | 28            | 61   | 94                 | 119 | \$651,490     | \$647,500 | 21            | 46   | 124                | 111 | \$711,000     | \$675,000 |
| 92128       | Rancho Bernardo    | 50            | 73   | 96                 | 103 | \$464,250     | \$468,500 | 18            | 46   | 82                 | 86  | \$460,000     | \$471,000 |
| 92129       | Rancho Penasquitos | 24            | 39   | 84                 | 100 | \$484,500     | \$502,000 | 13            | 25   | 66                 | 62  | \$540,000     | \$529,750 |
| 92130       | Carmel Valley      | 32            | 51   | 88                 | 91  | \$832,500     | \$807,000 | 30            | 53   | 98                 | 86  | \$1,000,000   | \$975,000 |
| 92131       | Scripps Miramar    | 15            | 29   | 114                | 92  | \$630,000     | \$630,000 | 21            | 40   | 76                 | 84  | \$645,000     | \$647,500 |
| 92134       | San Diego Downtown | 0             | 0    | 0                  | 0   | \$0           | \$0       | 0             | 0    | 0                  | 0   | \$0           | \$0       |
| 92139       | Paradise Hills     | 14            | 28   | 117                | 116 | \$244,000     | \$230,000 | 17            | 29   | 76                 | 88  | \$255,000     | \$255,000 |
| 92145       | Miramar            | 0             | 0    | 0                  | 0   | \$0           | \$0       | 0             | 0    | 0                  | 0   | \$0           | \$0       |
| 92154       | Otay Mesa          | 27            | 59   | 95                 | 100 | \$270,000     | \$274,900 | 25            | 55   | 113                | 120 | \$277,000     | \$277,000 |
| 92161       | La Jolla           | 0             | 0    | 0                  | 0   | \$0           | \$0       | 0             | 0    | 0                  | 0   | \$0           | \$0       |
| 92173       | San Ysidro         | 3             | 8    | 82                 | 42  | \$223,000     | \$234,500 | 6             | 15   | 66                 | 71  | \$257,500     | \$245,000 |
| Grou        | p Total Counts:    | 1504          | 2938 |                    |     |               |           | 1277          | 2624 |                    |     |               |           |

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| Zip    |                 | Sold Li | stings | Avg Days o | n Market | <u>Median P</u> | rice*            | Sold L | <u>istings</u> | Avg Days o | n Market | Median P  | <u>'rice*</u> |
|--------|-----------------|---------|--------|------------|----------|-----------------|------------------|--------|----------------|------------|----------|-----------|---------------|
| Code   | Market Area     | Month   | YTD    | Month      | YTD      | Month           | YTD              | Month  | YTD            | Month      | YTD      | Month     | YTD           |
| Single | Family Attached |         |        |            |          |                 |                  |        |                |            |          |           |               |
| 91901  | Alpine          | 1       | 2      | 167        | 215      | \$112,000       | \$130,950        | 4      | 7              | 57         | 134      | \$130,500 | \$110,000     |
| 91902  | Bonita          | 2       | 3      | 115        | 110      | \$148,750       | \$90,000         | 2      | 2              | 79         | 79       | \$205,000 | \$205,000     |
| 91905  | Boulevard       | 0       | 0      | 0          | 0        | \$0             | \$0              | 0      | 0              | 0          | 0        | \$0       | \$0           |
| 91906  | Campo           | 0       | 0      | 0          | 0        | \$0             | \$0              | 0      | 0              | 0          | 0        | \$0       | \$0           |
| 91910  | Chula Vista     | 13      | 23     | 83         | 100      | \$160,000       | \$160,000        | 9      | 25             | 103        | 104      | \$158,000 | \$165,000     |
| 91911  | Chula Vista     | 9       | 15     | 122        | 101      | \$148,000       | \$149,000        | 8      | 30             | 124        | 127      | \$114,950 | \$129,500     |
| 91913  | Chula Vista     | 20      | 35     | 133        | 154      | \$207,450       | \$185,000        | 13     | 34             | 103        | 100      | \$195,000 | \$197,500     |
| 91914  | Chula Vista     | 8       | 11     | 95         | 120      | \$228,950       | \$230,000        | 7      | 15             | 108        | 100      | \$245,000 | \$230,000     |
| 91915  | Chula Vista     | 9       | 21     | 109        | 136      | \$265,000       | \$220,000        | 10     | 28             | 142        | 168      | \$227,500 | \$226,000     |
| 91916  | Descanso        | 0       | 0      | 0          | 0        | \$0             | \$0              | 0      | 0              | 0          | 0        | \$0       | \$0           |
| 91917  | Dulzura         | 0       | 0      | 0          | 0        | \$0             | \$0              | 0      | 0              | 0          | 0        | \$0       | \$0           |
| 91931  | Guatay          | 0       | 0      | 0          | 0        | \$0             | \$0              | 0      | 0              | 0          | 0        | \$0       | \$0           |
| 91932  | Imperial Beach  | 7       | 11     | 79         | 84       | \$341,450       | \$175,000        | 8      | 11             | 192        | 205      | \$166,000 | \$190,000     |
| 91934  | Jacumba         | 0       | 0      | 0          | 0        | \$0             | \$0              | 0      | 0              | 0          | 0        | \$0       | \$0           |
| 91935  | Jamul           | 0       | 0      | 0          | 0        | \$0             | \$0              | 0      | 0              | 0          | 0        | \$0       | \$0           |
| 91941  | La Mesa         | 1       | 2      | 48         | 31       | \$145,000       | \$145,750        | 1      | 3              | 5          | 48       | \$175,000 | \$170,000     |
| 91942  | La Mesa         | 11      | 19     | 83         | 92       | \$165,500       | \$176,000        | 10     | 18             | 106        | 130      | \$195,000 | \$175,000     |
| 91945  | Lemon Grove     | 0       | 0      | 0          | 0        | \$0             | \$0              | 4      | 7              | 196        | 130      | \$112,000 | \$115,000     |
| 91948  | Mount Laguna    | 0       | 0      | 0          | 0        | \$0             | \$0              | 0      | 0              | 0          | 0        | \$0       | \$0           |
| 91950  | National City   | 3       | 9      | 85         | 192      | \$88,000        | \$105,150        | 8      | 16             | 116        | 99       | \$156,650 | \$138,500     |
| 91962  | Pine Valley     | 0       | 0      | 0          | 0        | \$0             | \$0              | 0      | 0              | 0          | 0        | \$0       | \$0           |
| 91963  | Potrero         | 0       | 0      | 0          | 0        | \$0             | \$0              | 0      | 0              | 0          | 0        | \$0       | \$0           |
| 91977  | Spring Valley   | 7       | 10     | 52         | 57       | \$112,900       | \$115,450        | 7      | 13             | 120        | 110      | \$110,000 | \$110,000     |
| 91978  | Spring Valley   | 2       | 4      | 267        | 155      | \$112,500       | \$125,150        | 0      | 0              | 0          | 0        | \$0       | \$0           |
| 91980  |                 | 0       | 0      | 0          | 0        | \$0             | \$0              | 0      | 0              | 0          | 0        | \$0       | \$0           |
| 92003  | Bonsall         | 0       | 0      | 0          | 0        | \$0             | \$0              | 2      | 5              | 84         | 86       | \$147,500 | \$145,000     |
| 92004  |                 | 0       | 0      | 0          | 0        | \$0             | \$0              | 2      | 3              | 24         | 45       | \$140,000 | \$165,000     |
| 92007  |                 | 3       | 4      | 41         | 63       | \$445,000       | \$402,500        | 2      | 4              | 163        | 153      | \$693,500 | \$437,500     |
| 92008  | Carlsbad        | 1       | 7      | 144        | 130      | \$450,000       | \$450,000        | 3      | 7              | 27         | 52       | \$406,000 | \$406,000     |
|        | Carlsbad        | 19      | 49     | 92         | 110      | \$283,000       | \$283,000        | 16     | 27             | 112        | 108      | \$297,000 | \$300,000     |
|        |                 | . •     |        | <b>5-</b>  | -        | 4=00,000        | <b>+-</b> 00,000 | l '    |                |            | 100      | Ψ257,000  | ψ500,000      |

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| Zin         |                  | Sold Listings |     | Avg Days on Market |     | Median P  | Median Price* |       | <u>istings</u> | Avg Days on Market |     | Median Price* |           |
|-------------|------------------|---------------|-----|--------------------|-----|-----------|---------------|-------|----------------|--------------------|-----|---------------|-----------|
| Zip<br>Code | Market Area      | Month         | YTD | Month              | YTD | Month     | YTD           | Month | YTD            | Month              | YTD | Month         | YTD       |
| 92010       | Carlsbad         | 8             | 13  | 96                 | 142 | \$302,500 | \$299,900     | 5     | 10             | 79                 | 79  | \$289,900     | \$328,750 |
| 92011       | Carlsbad         | 5             | 6   | 66                 | 69  | \$449,000 | \$432,000     | 1     | 4              | 17                 | 36  | \$328,000     | \$382,000 |
| 92014       | Del Mar          | 1             | 7   | 26                 | 28  | \$729,000 | \$372,000     | 6     | 11             | 42                 | 98  | \$595,000     | \$445,000 |
| 92019       | El Cajon         | 7             | 16  | 105                | 80  | \$176,500 | \$170,000     | 7     | 17             | 78                 | 106 | \$187,000     | \$155,000 |
| 92020       | El Cajon         | 12            | 17  | 145                | 156 | \$109,000 | \$101,000     | 9     | 26             | 45                 | 87  | \$115,000     | \$96,500  |
| 92021       | El Cajon         | 18            | 24  | 90                 | 93  | \$120,000 | \$113,000     | 7     | 25             | 113                | 61  | \$110,100     | \$115,000 |
| 92024       | Encinitas        | 14            | 23  | 163                | 117 | \$367,500 | \$309,000     | 13    | 22             | 88                 | 82  | \$320,000     | \$318,500 |
| 92025       | Escondido        | 5             | 9   | 83                 | 58  | \$125,000 | \$125,000     | 7     | 18             | 134                | 127 | \$150,000     | \$123,250 |
| 92026       | Escondido        | 6             | 15  | 108                | 166 | \$157,000 | \$117,000     | 11    | 27             | 146                | 101 | \$117,000     | \$128,000 |
| 92027       | Escondido        | 6             | 10  | 55                 | 63  | \$105,000 | \$105,000     | 7     | 16             | 86                 | 82  | \$91,000      | \$91,750  |
| 92028       | Fallbrook        | 3             | 5   | 56                 | 42  | \$82,000  | \$85,000      | 0     | 1              | 0                  | 225 | \$0           | \$159,000 |
| 92029       | Escondido        | 0             | 1   | 0                  | 132 | \$0       | \$115,000     | 0     | 2              | 0                  | 40  | \$0           | \$217,500 |
| 92036       | Julian           | 0             | 0   | 0                  | 0   | \$0       | \$0           | 0     | 0              | 0                  | 0   | \$0           | \$0       |
| 92037       | La Jolla         | 19            | 32  | 134                | 169 | \$418,000 | \$481,250     | 16    | 30             | 84                 | 96  | \$423,500     | \$463,000 |
| 92040       | Lakeside         | 7             | 11  | 84                 | 69  | \$91,350  | \$95,000      | 8     | 13             | 76                 | 91  | \$93,500      | \$95,000  |
| 92054       | Oceanside        | 13            | 21  | 138                | 133 | \$335,000 | \$335,000     | 6     | 13             | 103                | 147 | \$159,000     | \$190,000 |
| 92056       | Oceanside        | 15            | 39  | 72                 | 83  | \$209,000 | \$190,000     | 12    | 31             | 81                 | 62  | \$162,500     | \$217,500 |
| 92057       | Oceanside        | 17            | 37  | 121                | 120 | \$136,000 | \$136,000     | 14    | 36             | 62                 | 78  | \$126,000     | \$129,000 |
| 92058       | Oceanside        | 3             | 9   | 159                | 139 | \$190,000 | \$156,000     | 5     | 18             | 49                 | 96  | \$122,500     | \$153,950 |
| 92059       | Pala             | 0             | 0   | 0                  | 0   | \$0       | \$0           | 0     | 0              | 0                  | 0   | \$0           | \$0       |
| 92060       | Palomar Mountain | 0             | 0   | 0                  | 0   | \$0       | \$0           | 0     | 0              | 0                  | 0   | \$0           | \$0       |
| 92061       | Pauma Valley     | 0             | 1   | 0                  | 74  | \$0       | \$179,500     | 0     | 2              | 0                  | 39  | \$0           | \$142,750 |
| 92064       | Poway            | 7             | 11  | 33                 | 51  | \$205,000 | \$227,000     | 1     | 5              | 102                | 109 | \$315,000     | \$290,000 |
| 92065       | Ramona           | 2             | 2   | 142                | 142 | \$154,250 | \$154,250     | 1     | 2              | 157                | 140 | \$135,450     | \$135,225 |
| 92066       | Ranchita         | 0             | 0   | 0                  | 0   | \$0       | \$0           | 0     | 0              | 0                  | 0   | \$0           | \$0       |
| 92067       | Rancho Santa Fe  | 2             | 2   | 181                | 181 | \$742,500 | \$742,500     | 0     | 0              | 0                  | 0   | \$0           | \$0       |
| 92068       | San Luis Rey     | 0             | 0   | 0                  | 0   | \$0       | \$0           | 0     | 0              | 0                  | 0   | \$0           | \$0       |
| 92069       | San Marcos       | 5             | 12  | 152                | 94  | \$170,000 | \$160,000     | 12    | 22             | 60                 | 67  | \$137,000     | \$155,000 |
| 92070       | Santa Ysabel     | 0             | 0   | 0                  | 0   | \$0       | \$0           | 0     | 0              | 0                  | 0   | \$0           | \$0       |
| 92071       | Santee           | 15            | 22  | 129                | 99  | \$155,000 | \$161,000     | 10    | 31             | 104                | 87  | \$131,800     | \$155,000 |
| 92075       | Solana Beach     | 6             | 14  | 102                | 113 | \$540,000 | \$535,000     | 4     | 7              | 143                | 102 | \$582,500     | \$510,000 |
| 92078       | San Marcos       | 27            | 50  | 53                 | 96  | \$275,320 | \$271,788     | 16    | 32             | 97                 | 101 | \$251,500     | \$251,500 |
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|       |                    | Sold Listings Avg Days on M |     | on Market | Median F | Sold I      | <u>istings</u> | Avg Days or | n Market | Median P | rice* |           |           |
|-------|--------------------|-----------------------------|-----|-----------|----------|-------------|----------------|-------------|----------|----------|-------|-----------|-----------|
| Zip   |                    |                             |     |           |          |             |                |             |          |          |       |           | <u></u>   |
| Code  | Market Area        | Month                       | YTD | Month     | YTD      | Month       | YTD            | Month       | YTD      | Month    | YTD   | Month     | YTD       |
| 92081 | Vista              | 2                           | 3   | 51        | 137      | \$175,500   | \$130,000      | 4           | 9        | 46       | 44    | \$161,650 | \$208,000 |
| 92082 | Valley Center      | 0                           | 0   | 0         | 0        | \$0         | \$0            | 0           | 0        | 0        | 0     | \$0       | \$0       |
| 92083 | Vista              | 9                           | 12  | 63        | 80       | \$126,000   | \$137,500      | 5           | 10       | 228      | 177   | \$180,000 | \$172,500 |
| 92084 | Vista              | 6                           | 7   | 126       | 115      | \$150,500   | \$180,000      | 3           | 5        | 73       | 102   | \$176,000 | \$176,000 |
| 92086 | Warner Springs     | 0                           | 0   | 0         | 0        | \$0         | \$0            | 0           | 0        | 0        | 0     | \$0       | \$0       |
| 92091 | Rancho Santa Fe    | 1                           | 3   | 68        | 113      | \$553,000   | \$650,000      | 1           | 2        | 79       | 165   | \$545,000 | \$567,450 |
| 92093 | La Jolla           | 0                           | 0   | 0         | 0        | \$0         | \$0            | 0           | 0        | 0        | 0     | \$0       | \$0       |
| 92096 | San Marcos         | 0                           | 0   | 0         | 0        | \$0         | \$0            | 0           | 0        | 0        | 0     | \$0       | \$0       |
| 92101 | San Diego Downtown | 59                          | 110 | 77        | 93       | \$345,000   | \$325,500      | 65          | 124      | 111      | 120   | \$310,000 | \$307,500 |
| 92102 | San Diego          | 7                           | 10  | 85        | 105      | \$173,000   | \$174,000      | 8           | 13       | 32       | 62    | \$121,000 | \$132,000 |
| 92103 | Mission Hills      | 16                          | 33  | 132       | 109      | \$255,500   | \$297,000      | 11          | 26       | 116      | 94    | \$316,000 | \$385,000 |
| 92104 | North Park         | 14                          | 31  | 74        | 87       | \$143,500   | \$159,000      | 10          | 24       | 66       | 77    | \$185,000 | \$185,000 |
| 92105 | East San Diego     | 13                          | 20  | 92        | 77       | \$84,200    | \$85,050       | 9           | 18       | 136      | 112   | \$72,000  | \$101,500 |
| 92106 | Point Loma         | 5                           | 8   | 76        | 116      | \$269,000   | \$233,500      | 2           | 6        | 164      | 190   | \$252,500 | \$268,500 |
| 92107 | Ocean Beach        | 6                           | 9   | 62        | 76       | \$277,500   | \$260,000      | 3           | 7        | 141      | 112   | \$245,000 | \$245,000 |
| 92108 | Mission Valley     | 20                          | 46  | 119       | 131      | \$156,500   | \$167,750      | 10          | 43       | 85       | 97    | \$187,450 | \$179,900 |
| 92109 | Pacific Beach      | 10                          | 28  | 90        | 103      | \$440,000   | \$445,000      | 18          | 35       | 93       | 73    | \$369,500 | \$340,000 |
| 92110 | Old Town SD        | 14                          | 21  | 101       | 97       | \$190,000   | \$190,000      | 9           | 19       | 65       | 76    | \$175,000 | \$219,000 |
| 92111 | Linda Vista        | 7                           | 20  | 95        | 131      | \$132,500   | \$225,000      | 10          | 26       | 70       | 77    | \$172,500 | \$165,000 |
| 92113 | Logan Heights      | 2                           | 5   | 96        | 158      | \$109,688   | \$183,000      | 1           | 5        | 15       | 84    | \$64,500  | \$90,000  |
| 92114 | Encanto            | 1                           | 1   | 119       | 119      | \$156,000   | \$156,000      | 0           | 2        | 0        | 32    | \$0       | \$197,750 |
| 92115 | College Grove      | 17                          | 28  | 96        | 84       | \$95,000    | \$104,681      | 16          | 32       | 59       | 60    | \$103,950 | \$107,000 |
| 92116 | Normal Heights     | 7                           | 16  | 146       | 124      | \$129,900   | \$132,450      | 9           | 18       | 97       | 110   | \$128,000 | \$129,000 |
| 92117 | Clairemont Mesa    | 11                          | 19  | 57        | 69       | \$185,000   | \$185,200      | 10          | 19       | 162      | 129   | \$261,000 | \$245,000 |
| 92118 | Coronado           | 7                           | 11  | 151       | 170      | \$1,000,000 | \$1,000,000    | 6           | 9        | 192      | 144   | \$832,500 | \$765,000 |
| 92119 | San Carlos         | 4                           | 9   | 75        | 90       | \$190,000   | \$142,000      | 13          | 20       | 82       | 73    | \$145,000 | \$147,250 |
| 92120 | Del Cerro          | 10                          | 17  | 112       | 90       | \$121,175   | \$125,000      | 4           | 11       | 50       | 69    | \$110,750 | \$136,300 |
| 92121 | Sorrento           | 2                           | 6   | 59        | 64       | \$394,500   | \$300,000      | 2           | 5        | 26       | 56    | \$352,500 | \$350,000 |
| 92122 | University City    | 13                          | 32  | 96        | 93       | \$156,000   | \$221,500      | 25          | 37       | 74       | 93    | \$210,000 | \$225,000 |
| 92123 | Serra Mesa         | 10                          | 18  | 158       | 136      | \$221,950   | \$252,500      | 7           | 16       | 67       | 103   | \$263,000 | \$250,000 |
| 92124 | Tierrasanta        | 2                           | 8   | 87        | 122      | \$270,000   | \$235,000      | 7           | 13       | 145      | 123   | \$249,900 | \$249,900 |
| 92126 | Mira Mesa          | 21                          | 40  | 125       | 116      | \$180,100   | \$177,550      | 14          | 34       | 63       | 81    | \$181,500 | \$186,450 |
|       |                    |                             |     |           |          |             |                | ı           |          |          |       | . , -     |           |

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| Zip   |                    | Sold Listings |      | Avg Days o | n Market | Median P  | rice*     | Sold L | istings | Avg Days on Market |     | Median Price* |           |
|-------|--------------------|---------------|------|------------|----------|-----------|-----------|--------|---------|--------------------|-----|---------------|-----------|
| Code  | Market Area        | Month         | YTD  | Month      | YTD      | Month     | YTD       | Month  | YTD     | Month              | YTD | Month         | YTD       |
| 92127 | Rancho Bernardo    | 17            | 37   | 141        | 129      | \$199,000 | \$196,000 | 11     | 26      | 41                 | 61  | \$225,000     | \$229,950 |
| 92128 | Rancho Bernardo    | 29            | 50   | 89         | 91       | \$205,000 | \$210,000 | 23     | 45      | 62                 | 82  | \$235,000     | \$238,000 |
| 92129 | Rancho Penasquitos | 11            | 22   | 145        | 145      | \$170,000 | \$168,000 | 9      | 20      | 166                | 143 | \$185,000     | \$192,500 |
| 92130 | Carmel Valley      | 17            | 33   | 70         | 72       | \$380,000 | \$380,000 | 13     | 28      | 103                | 100 | \$440,000     | \$407,500 |
| 92131 | Scripps Miramar    | 14            | 23   | 100        | 86       | \$247,500 | \$260,000 | 6      | 16      | 61                 | 86  | \$307,500     | \$345,000 |
| 92134 | San Diego Downtown | 0             | 0    | 0          | 0        | \$0       | \$0       | 0      | 0       | 0                  | 0   | \$0           | \$0       |
| 92139 | Paradise Hills     | 13            | 22   | 120        | 101      | \$135,000 | \$141,250 | 11     | 23      | 235                | 161 | \$170,900     | \$145,000 |
| 92145 | Miramar            | 0             | 0    | 0          | 0        | \$0       | \$0       | 0      | 0       | 0                  | 0   | \$0           | \$0       |
| 92154 | Otay Mesa          | 7             | 15   | 103        | 157      | \$160,000 | \$160,000 | 11     | 27      | 104                | 79  | \$170,000     | \$170,000 |
| 92161 | La Jolla           | 0             | 0    | 0          | 0        | \$0       | \$0       | 0      | 0       | 0                  | 0   | \$0           | \$0       |
| 92173 | San Ysidro         | 6             | 11   | 52         | 82       | \$76,050  | \$99,000  | 3      | 9       | 120                | 86  | \$115,000     | \$125,000 |
| Grou  | p Total Counts:    | 749           | 1418 |            |          |           |           | 663    | 1458    |                    |     |               |           |

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