

Comparative Sales - Existing Homes - January 2012 San Diego County

	_	Attached			Detached		
		Sales	% Change from Prior Year	% Change from Prior Month	Sales	% Change from Prior Year	% Change from Prior Month
1	Total Sales Volume January 2012	\$163,000,691	-2.567	-27.509	\$624,515,447	12.577	-26.908
2	Average Sales Price January 2012	\$260,384	8.795	-0.643	\$459,879	-1.847	-1.934
3	Median* Sales Price January 2012	\$210,000	5.000	2.430	\$349,000	-5.350	-1.690
4	Sold Listings January 2012	626	-10.443	-27.040	1,358	14.696	-25.467
5	Average Days on Market January 2012	108	8.000	1.887	95	5.555	-1.042
6	Total Sales Volume January 2011	\$167,294,589			\$554,744,893		
7	Average Sales Price January 2011	\$239,334			\$468,535		
8	Median* Sales Price January 2011	\$200,000			\$368,750		
9	Sold Listings January 2011	699			1,184		
10	Average Days on Market January 2011	100			90		
11	Total Sales Volume YTD 2012	\$163,000,691	-8.550		\$624,515,447	6.353	
12	Average Sales Price YTD 2012	\$260,384	9.127		\$459,879	-1.478	
13	Median* Sales Price YTD 2012	\$210,000	5.000		\$349,000	-4.120	
14	Sold Listings YTD 2012	626	-16.198		1,358	7.949	
15	Average Days on Market YTD 2012	108	9.091		95	4.396	
16	Total Sales Volume YTD 2011	\$178,239,557			\$587,209,493		
17		\$238,607			\$466,780		
	Median* Sales Price YTD 2011	\$200,000			\$364,000		
19		747			1,258		
	Average Days on Market YTD 2011	99			91		
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*The median home price is the price where half of the homes sold for more and half sold for less. It is a more typical price measure than average, which can be skewed high by a relative handful of million-dollar plus transactions.