



**MLS Statistics By Zip Code - Monthly and YTD**  
**Report Dates: December 01, 2011 - December 31 2011**

**Current Year - 2011**

**Previous Year - 2010**

| Zip Code                      | Market Area    | Sold Listings |     | Avg Days on Market |     | Median Price* |           | Month | YTD | Month | YTD | Month     | YTD       |
|-------------------------------|----------------|---------------|-----|--------------------|-----|---------------|-----------|-------|-----|-------|-----|-----------|-----------|
|                               |                | Month         | YTD | Month              | YTD | Month         | YTD       |       |     |       |     |           |           |
| <b>Single Family Detached</b> |                |               |     |                    |     |               |           |       |     |       |     |           |           |
| 91901                         | Alpine         | 24            | 183 | 90                 | 98  | \$379,750     | \$420,000 | 9     | 170 | 150   | 84  | \$355,000 | \$421,450 |
| 91902                         | Bonita         | 19            | 170 | 92                 | 88  | \$450,000     | \$430,000 | 8     | 128 | 24    | 82  | \$447,500 | \$462,400 |
| 91905                         | Boulevard      | 1             | 12  | 64                 | 74  | \$200,000     | \$118,000 | 1     | 17  | 40    | 82  | \$34,000  | \$125,000 |
| 91906                         | Campo          | 5             | 69  | 37                 | 79  | \$113,000     | \$129,900 | 5     | 58  | 69    | 93  | \$153,000 | \$147,000 |
| 91910                         | Chula Vista    | 26            | 416 | 134                | 87  | \$324,500     | \$320,000 | 34    | 430 | 85    | 66  | \$330,000 | \$330,000 |
| 91911                         | Chula Vista    | 35            | 441 | 102                | 95  | \$246,000     | \$271,500 | 34    | 411 | 69    | 71  | \$293,500 | \$280,500 |
| 91913                         | Chula Vista    | 34            | 490 | 104                | 105 | \$365,502     | \$365,000 | 43    | 484 | 79    | 88  | \$370,000 | \$380,000 |
| 91914                         | Chula Vista    | 15            | 239 | 51                 | 103 | \$455,000     | \$480,000 | 23    | 234 | 90    | 81  | \$550,000 | \$521,275 |
| 91915                         | Chula Vista    | 27            | 350 | 117                | 103 | \$367,900     | \$370,450 | 30    | 405 | 106   | 95  | \$350,000 | \$380,000 |
| 91916                         | Descanso       | 1             | 23  | 24                 | 65  | \$197,000     | \$222,500 | 3     | 24  | 183   | 130 | \$350,000 | \$190,000 |
| 91917                         | Dulzura        | 0             | 1   | 0                  | 172 | \$0           | \$339,000 | 1     | 3   | 7     | 79  | \$270,000 | \$265,000 |
| 91931                         | Guatay         | 0             | 2   | 0                  | 70  | \$0           | \$177,500 | 0     | 0   | 0     | 0   | \$0       | \$0       |
| 91932                         | Imperial Beach | 8             | 78  | 136                | 74  | \$247,500     | \$283,500 | 3     | 91  | 46    | 64  | \$285,000 | \$299,900 |
| 91934                         | Jacumba        | 0             | 14  | 0                  | 75  | \$0           | \$49,950  | 0     | 7   | 0     | 53  | \$0       | \$35,000  |
| 91935                         | Jamul          | 3             | 88  | 35                 | 87  | \$605,000     | \$417,500 | 8     | 84  | 73    | 94  | \$417,500 | \$393,000 |
| 91941                         | La Mesa        | 34            | 294 | 90                 | 84  | \$393,825     | \$380,500 | 17    | 272 | 87    | 71  | \$465,000 | \$412,450 |
| 91942                         | La Mesa        | 26            | 260 | 104                | 76  | \$325,000     | \$322,197 | 20    | 209 | 97    | 59  | \$340,000 | \$335,000 |
| 91945                         | Lemon Grove    | 26            | 203 | 68                 | 66  | \$247,500     | \$245,000 | 14    | 219 | 83    | 76  | \$232,500 | \$260,000 |
| 91948                         | Mount Laguna   | 0             | 1   | 0                  | 35  | \$0           | \$65,000  | 0     | 6   | 0     | 84  | \$0       | \$96,300  |
| 91950                         | National City  | 10            | 199 | 83                 | 85  | \$206,303     | \$215,000 | 18    | 235 | 157   | 79  | \$196,650 | \$220,000 |
| 91962                         | Pine Valley    | 3             | 26  | 162                | 109 | \$225,000     | \$263,500 | 5     | 28  | 34    | 90  | \$240,000 | \$242,500 |
| 91963                         | Potrero        | 1             | 9   | 173                | 67  | \$85,000      | \$200,000 | 0     | 3   | 0     | 67  | \$0       | \$104,000 |
| 91977                         | Spring Valley  | 39            | 543 | 75                 | 82  | \$240,000     | \$260,000 | 48    | 486 | 76    | 76  | \$255,000 | \$271,500 |
| 91978                         | Spring Valley  | 4             | 68  | 41                 | 92  | \$367,500     | \$325,000 | 5     | 61  | 80    | 88  | \$383,000 | \$355,000 |
| 91980                         | Tecate         | 0             | 0   | 0                  | 0   | \$0           | \$0       | 0     | 0   | 0     | 0   | \$0       | \$0       |

\*The median home price is the price where half of the homes sold for more and half sold for less. It is a more typical price measure than average, which can be skewed high by a relative handful of million-dollar plus transactions.

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**Current Year - 2011**

**Previous Year - 2010**

| Zip Code | Market Area        | <u>Sold Listings</u> |     | <u>Avg Days on Market</u> |     | <u>Median Price*</u> |             | Month | YTD | Month | YTD | Month       | YTD         | Month | YTD |
|----------|--------------------|----------------------|-----|---------------------------|-----|----------------------|-------------|-------|-----|-------|-----|-------------|-------------|-------|-----|
|          |                    | Month                | YTD | Month                     | YTD | Month                | YTD         |       |     |       |     |             |             |       |     |
| 92003    | Bonsall            | 1                    | 43  | 108                       | 91  | \$650,000            | \$550,000   | 1     | 44  | 13    | 101 | \$380,085   | \$519,000   |       |     |
| 92004    | Borrego Springs    | 11                   | 83  | 288                       | 180 | \$120,000            | \$132,000   | 2     | 57  | 227   | 180 | \$262,250   | \$173,000   |       |     |
| 92007    | Cardiff By The Sea | 9                    | 87  | 79                        | 70  | \$625,000            | \$850,000   | 5     | 62  | 86    | 86  | \$1,400,000 | \$857,500   |       |     |
| 92008    | Carlsbad           | 10                   | 159 | 92                        | 90  | \$517,500            | \$550,000   | 12    | 140 | 90    | 73  | \$640,000   | \$612,500   |       |     |
| 92009    | Carlsbad           | 29                   | 493 | 99                        | 80  | \$620,000            | \$680,000   | 34    | 515 | 94    | 71  | \$665,000   | \$695,000   |       |     |
| 92010    | Carlsbad           | 13                   | 143 | 82                        | 74  | \$490,000            | \$510,000   | 14    | 110 | 87    | 59  | \$545,000   | \$562,500   |       |     |
| 92011    | Carlsbad           | 16                   | 184 | 54                        | 68  | \$646,500            | \$705,000   | 16    | 204 | 89    | 67  | \$715,000   | \$739,500   |       |     |
| 92014    | Del Mar            | 11                   | 153 | 101                       | 104 | \$968,000            | \$1,300,000 | 8     | 94  | 66    | 106 | \$1,124,500 | \$1,337,500 |       |     |
| 92019    | El Cajon           | 20                   | 336 | 275                       | 98  | \$350,000            | \$361,650   | 18    | 270 | 82    | 74  | \$417,000   | \$378,890   |       |     |
| 92020    | El Cajon           | 30                   | 322 | 79                        | 78  | \$308,000            | \$315,500   | 26    | 279 | 71    | 60  | \$330,000   | \$310,000   |       |     |
| 92021    | El Cajon           | 40                   | 352 | 101                       | 85  | \$285,000            | \$280,000   | 24    | 354 | 59    | 84  | \$305,000   | \$315,000   |       |     |
| 92024    | Encinitas          | 33                   | 361 | 81                        | 73  | \$880,000            | \$740,000   | 25    | 380 | 110   | 67  | \$845,000   | \$750,500   |       |     |
| 92025    | Escondido          | 32                   | 280 | 76                        | 91  | \$321,000            | \$302,500   | 21    | 314 | 102   | 76  | \$244,500   | \$322,500   |       |     |
| 92026    | Escondido          | 37                   | 464 | 83                        | 90  | \$284,350            | \$315,000   | 37    | 428 | 84    | 83  | \$327,500   | \$336,750   |       |     |
| 92027    | Escondido          | 34                   | 502 | 76                        | 83  | \$262,450            | \$275,500   | 50    | 530 | 88    | 77  | \$274,000   | \$286,000   |       |     |
| 92028    | Fallbrook          | 49                   | 508 | 134                       | 99  | \$290,000            | \$345,500   | 37    | 500 | 76    | 94  | \$342,000   | \$340,000   |       |     |
| 92029    | Escondido          | 19                   | 155 | 118                       | 100 | \$440,000            | \$408,000   | 16    | 170 | 85    | 80  | \$482,500   | \$483,750   |       |     |
| 92036    | Julian             | 5                    | 60  | 163                       | 120 | \$285,000            | \$196,000   | 5     | 47  | 203   | 160 | \$250,000   | \$259,900   |       |     |
| 92037    | La Jolla           | 21                   | 269 | 145                       | 102 | \$1,445,000          | \$1,339,000 | 22    | 256 | 106   | 105 | \$1,793,750 | \$1,350,000 |       |     |
| 92040    | Lakeside           | 25                   | 301 | 58                        | 80  | \$300,000            | \$300,000   | 25    | 277 | 92    | 79  | \$283,000   | \$322,000   |       |     |
| 92054    | Oceanside          | 22                   | 211 | 88                        | 92  | \$414,000            | \$385,000   | 16    | 204 | 103   | 64  | \$475,450   | \$355,400   |       |     |
| 92056    | Oceanside          | 36                   | 432 | 94                        | 77  | \$356,500            | \$337,750   | 34    | 447 | 94    | 67  | \$360,000   | \$345,000   |       |     |
| 92057    | Oceanside          | 53                   | 511 | 96                        | 90  | \$314,900            | \$325,000   | 46    | 551 | 94    | 73  | \$350,000   | \$340,250   |       |     |
| 92058    | Oceanside          | 7                    | 140 | 193                       | 89  | \$285,000            | \$310,000   | 10    | 125 | 60    | 70  | \$232,500   | \$336,000   |       |     |
| 92059    | Pala               | 2                    | 5   | 158                       | 133 | \$347,000            | \$365,000   | 2     | 6   | 82    | 99  | \$634,950   | \$489,500   |       |     |
| 92060    | Palomar Mountain   | 0                    | 2   | 0                         | 107 | \$0                  | \$336,250   | 0     | 9   | 0     | 115 | \$0         | \$165,000   |       |     |
| 92061    | Pauma Valley       | 2                    | 24  | 233                       | 167 | \$352,500            | \$372,500   | 0     | 17  | 0     | 124 | \$0         | \$550,000   |       |     |
| 92064    | Poway              | 35                   | 462 | 109                       | 81  | \$495,000            | \$477,500   | 36    | 400 | 98    | 80  | \$477,500   | \$502,500   |       |     |
| 92065    | Ramona             | 45                   | 402 | 190                       | 108 | \$275,000            | \$294,950   | 32    | 370 | 92    | 89  | \$280,000   | \$320,000   |       |     |
| 92066    | Ranchita           | 0                    | 5   | 0                         | 147 | \$0                  | \$97,000    | 0     | 0   | 0     | 0   | \$0         | \$0         |       |     |
| 92067    | Rancho Santa Fe    | 13                   | 173 | 140                       | 155 | \$1,800,000          | \$2,025,000 | 16    | 170 | 117   | 162 | \$1,927,500 | \$1,979,500 |       |     |
| 92068    | San Luis Rey       | 0                    | 0   | 0                         | 0   | \$0                  | \$0         | 0     | 0   | 0     | 0   | \$0         | \$0         |       |     |

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**Previous Year - 2010**

| Zip Code | Market Area        | <u>Sold Listings</u> |     | <u>Avg Days on Market</u> |     | <u>Median Price*</u> |             | <u>Sold Listings</u> |     | <u>Avg Days on Market</u> |     | <u>Median Price*</u> |             |
|----------|--------------------|----------------------|-----|---------------------------|-----|----------------------|-------------|----------------------|-----|---------------------------|-----|----------------------|-------------|
|          |                    | Month                | YTD | Month                     | YTD | Month                | YTD         | Month                | YTD | Month                     | YTD | Month                | YTD         |
| 92069    | San Marcos         | 40                   | 348 | 93                        | 79  | \$337,000            | \$345,000   | 34                   | 382 | 105                       | 77  | \$358,000            | \$354,950   |
| 92070    | Santa Ysabel       | 0                    | 9   | 0                         | 142 | \$0                  | \$305,000   | 0                    | 2   | 0                         | 7   | \$0                  | \$264,450   |
| 92071    | Santee             | 34                   | 425 | 102                       | 74  | \$320,000            | \$312,000   | 31                   | 362 | 59                        | 55  | \$334,900            | \$342,000   |
| 92075    | Solana Beach       | 7                    | 75  | 62                        | 89  | \$1,250,000          | \$990,000   | 8                    | 89  | 133                       | 92  | \$940,000            | \$1,000,000 |
| 92078    | San Marcos         | 46                   | 440 | 82                        | 83  | \$425,000            | \$450,000   | 36                   | 384 | 98                        | 76  | \$505,500            | \$485,500   |
| 92081    | Vista              | 18                   | 210 | 117                       | 90  | \$333,450            | \$345,000   | 16                   | 239 | 67                        | 70  | \$359,500            | \$362,500   |
| 92082    | Valley Center      | 15                   | 227 | 81                        | 110 | \$385,000            | \$380,000   | 12                   | 204 | 115                       | 107 | \$327,000            | \$410,000   |
| 92083    | Vista              | 13                   | 218 | 92                        | 92  | \$265,000            | \$258,500   | 14                   | 249 | 94                        | 78  | \$286,000            | \$260,000   |
| 92084    | Vista              | 38                   | 334 | 80                        | 81  | \$301,750            | \$310,000   | 23                   | 272 | 85                        | 77  | \$320,000            | \$341,500   |
| 92086    | Warner Springs     | 0                    | 13  | 0                         | 103 | \$0                  | \$143,500   | 1                    | 12  | 49                        | 100 | \$65,000             | \$200,500   |
| 92091    | Rancho Santa Fe    | 2                    | 24  | 342                       | 170 | \$1,618,750          | \$1,396,016 | 3                    | 23  | 219                       | 135 | \$2,400,000          | \$2,395,000 |
| 92093    | La Jolla           | 0                    | 0   | 0                         | 0   | \$0                  | \$0         | 0                    | 0   | 0                         | 0   | \$0                  | \$0         |
| 92096    | San Marcos         | 0                    | 0   | 0                         | 0   | \$0                  | \$0         | 0                    | 0   | 0                         | 0   | \$0                  | \$0         |
| 92101    | San Diego Downtown | 0                    | 9   | 0                         | 160 | \$0                  | \$434,900   | 0                    | 9   | 0                         | 48  | \$0                  | \$645,000   |
| 92102    | San Diego          | 18                   | 171 | 46                        | 66  | \$237,000            | \$227,000   | 10                   | 163 | 72                        | 64  | \$276,450            | \$215,000   |
| 92103    | Mission Hills      | 10                   | 137 | 65                        | 80  | \$591,500            | \$652,000   | 10                   | 130 | 46                        | 71  | \$512,250            | \$640,000   |
| 92104    | North Park         | 18                   | 232 | 51                        | 69  | \$375,000            | \$429,500   | 12                   | 195 | 49                        | 69  | \$486,500            | \$450,000   |
| 92105    | East San Diego     | 11                   | 237 | 66                        | 67  | \$232,000            | \$202,000   | 24                   | 278 | 108                       | 67  | \$200,350            | \$225,000   |
| 92106    | Point Loma         | 15                   | 160 | 79                        | 81  | \$765,000            | \$714,000   | 21                   | 147 | 84                        | 82  | \$715,000            | \$765,000   |
| 92107    | Ocean Beach        | 7                    | 118 | 24                        | 64  | \$645,000            | \$685,000   | 13                   | 123 | 61                        | 63  | \$610,000            | \$680,000   |
| 92108    | Mission Valley     | 1                    | 11  | 158                       | 104 | \$427,500            | \$430,000   | 3                    | 10  | 34                        | 95  | \$450,000            | \$485,000   |
| 92109    | Pacific Beach      | 14                   | 134 | 116                       | 83  | \$758,000            | \$688,950   | 12                   | 163 | 57                        | 79  | \$717,500            | \$740,000   |
| 92110    | Old Town SD        | 10                   | 102 | 142                       | 80  | \$539,250            | \$511,000   | 11                   | 80  | 66                        | 58  | \$549,000            | \$537,500   |
| 92111    | Linda Vista        | 27                   | 214 | 83                        | 73  | \$348,000            | \$356,750   | 23                   | 209 | 50                        | 50  | \$335,000            | \$385,000   |
| 92113    | Logan Heights      | 13                   | 166 | 58                        | 68  | \$170,117            | \$170,000   | 17                   | 198 | 57                        | 62  | \$195,500            | \$168,100   |
| 92114    | Encanto            | 57                   | 671 | 83                        | 88  | \$225,000            | \$229,000   | 41                   | 627 | 73                        | 68  | \$225,000            | \$236,000   |
| 92115    | College Grove      | 41                   | 354 | 72                        | 87  | \$307,000            | \$325,375   | 30                   | 371 | 54                        | 64  | \$342,500            | \$360,000   |
| 92116    | Normal Heights     | 15                   | 200 | 46                        | 65  | \$460,000            | \$420,000   | 20                   | 204 | 77                        | 80  | \$406,500            | \$417,750   |
| 92117    | Clairemont Mesa    | 30                   | 361 | 88                        | 74  | \$364,500            | \$393,000   | 36                   | 330 | 61                        | 51  | \$397,450            | \$425,000   |
| 92118    | Coronado           | 12                   | 150 | 102                       | 111 | \$937,500            | \$1,360,000 | 8                    | 137 | 71                        | 131 | \$1,218,400          | \$1,330,000 |
| 92119    | San Carlos         | 9                    | 178 | 52                        | 64  | \$372,000            | \$399,000   | 14                   | 147 | 52                        | 52  | \$400,000            | \$420,000   |
| 92120    | Del Cerro          | 17                   | 205 | 88                        | 71  | \$478,500            | \$419,000   | 15                   | 199 | 68                        | 55  | \$480,000            | \$445,000   |

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| Zip Code                   | Market Area        | <u>Sold Listings</u> |              | <u>Avg Days on Market</u> |     | <u>Median Price*</u> |           | Month       | YTD          | Month | YTD | Month     | YTD       | Month | YTD |
|----------------------------|--------------------|----------------------|--------------|---------------------------|-----|----------------------|-----------|-------------|--------------|-------|-----|-----------|-----------|-------|-----|
|                            |                    | Month                | YTD          | Month                     | YTD | Month                | YTD       |             |              |       |     |           |           |       |     |
| 92121                      | Sorrento           | 4                    | 21           | 193                       | 97  | \$603,250            | \$655,500 | 0           | 29           | 0     | 53  | \$0       | \$675,000 |       |     |
| 92122                      | University City    | 10                   | 104          | 62                        | 63  | \$557,500            | \$577,450 | 9           | 109          | 37    | 49  | \$580,000 | \$635,000 |       |     |
| 92123                      | Serra Mesa         | 15                   | 141          | 116                       | 75  | \$352,000            | \$355,000 | 12          | 145          | 56    | 58  | \$353,000 | \$383,500 |       |     |
| 92124                      | Tierrasanta        | 6                    | 106          | 105                       | 59  | \$382,500            | \$502,500 | 7           | 106          | 83    | 58  | \$500,000 | \$537,500 |       |     |
| 92126                      | Mira Mesa          | 34                   | 393          | 91                        | 85  | \$351,750            | \$365,000 | 39          | 412          | 92    | 68  | \$370,000 | \$390,000 |       |     |
| 92127                      | Rancho Bernardo    | 42                   | 417          | 93                        | 96  | \$665,950            | \$699,900 | 26          | 446          | 139   | 78  | \$789,750 | \$740,000 |       |     |
| 92128                      | Rancho Bernardo    | 26                   | 381          | 71                        | 76  | \$485,000            | \$490,000 | 35          | 445          | 78    | 66  | \$530,000 | \$525,000 |       |     |
| 92129                      | Rancho Penasquitos | 28                   | 301          | 76                        | 61  | \$528,800            | \$535,000 | 31          | 366          | 115   | 59  | \$550,000 | \$562,500 |       |     |
| 92130                      | Carmel Valley      | 37                   | 414          | 81                        | 74  | \$830,000            | \$892,500 | 27          | 416          | 88    | 59  | \$895,000 | \$890,000 |       |     |
| 92131                      | Scripps Miramar    | 24                   | 300          | 70                        | 68  | \$638,700            | \$649,950 | 32          | 296          | 99    | 59  | \$642,500 | \$678,500 |       |     |
| 92134                      | San Diego Downtown | 0                    | 0            | 0                         | 0   | \$0                  | \$0       | 0           | 0            | 0     | 0   | \$0       | \$0       |       |     |
| 92139                      | Paradise Hills     | 15                   | 205          | 80                        | 75  | \$257,000            | \$252,000 | 17          | 256          | 42    | 81  | \$250,000 | \$259,000 |       |     |
| 92145                      | Miramar            | 0                    | 0            | 0                         | 0   | \$0                  | \$0       | 0           | 0            | 0     | 0   | \$0       | \$0       |       |     |
| 92154                      | Otay Mesa          | 38                   | 394          | 88                        | 96  | \$259,500            | \$271,000 | 54          | 513          | 90    | 80  | \$273,500 | \$285,000 |       |     |
| 92161                      | La Jolla           | 0                    | 0            | 0                         | 0   | \$0                  | \$0       | 0           | 0            | 0     | 0   | \$0       | \$0       |       |     |
| 92173                      | San Ysidro         | 4                    | 68           | 123                       | 67  | \$195,500            | \$260,500 | 10          | 86           | 63    | 78  | \$262,450 | \$265,000 |       |     |
| <b>Group Total Counts:</b> |                    | <b>1822</b>          | <b>21179</b> |                           |     |                      |           | <b>1716</b> | <b>20958</b> |       |     |           |           |       |     |

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| Zip Code                      | Market Area        | <u>Sold Listings</u> |     | <u>Avg Days on Market</u> |     | <u>Median Price*</u> |           | <u>Sold Listings</u> |     | <u>Avg Days on Market</u> |     | <u>Median Price*</u> |           |
|-------------------------------|--------------------|----------------------|-----|---------------------------|-----|----------------------|-----------|----------------------|-----|---------------------------|-----|----------------------|-----------|
|                               |                    | Month                | YTD | Month                     | YTD | Month                | YTD       | Month                | YTD | Month                     | YTD | Month                | YTD       |
| <b>Single Family Attached</b> |                    |                      |     |                           |     |                      |           |                      |     |                           |     |                      |           |
| 91901                         | Alpine             | 1                    | 27  | 35                        | 101 | \$90,000             | \$115,000 | 1                    | 13  | 132                       | 167 | \$137,000            | \$162,000 |
| 91902                         | Bonita             | 4                    | 25  | 112                       | 114 | \$185,500            | \$136,000 | 2                    | 22  | 131                       | 74  | \$243,000            | \$195,750 |
| 91905                         | Boulevard          | 0                    | 0   | 0                         | 0   | \$0                  | \$0       | 0                    | 0   | 0                         | 0   | \$0                  | \$0       |
| 91906                         | Campo              | 0                    | 0   | 0                         | 0   | \$0                  | \$0       | 0                    | 1   | 0                         | 0   | \$0                  | \$87,950  |
| 91910                         | Chula Vista        | 15                   | 166 | 108                       | 105 | \$125,000            | \$169,950 | 15                   | 179 | 89                        | 83  | \$165,000            | \$155,000 |
| 91911                         | Chula Vista        | 13                   | 188 | 126                       | 116 | \$148,250            | \$140,000 | 18                   | 211 | 79                        | 67  | \$169,500            | \$142,000 |
| 91913                         | Chula Vista        | 23                   | 273 | 125                       | 125 | \$175,000            | \$190,000 | 23                   | 287 | 100                       | 104 | \$220,000            | \$215,000 |
| 91914                         | Chula Vista        | 2                    | 83  | 119                       | 97  | \$193,500            | \$225,000 | 11                   | 111 | 124                       | 113 | \$194,000            | \$217,000 |
| 91915                         | Chula Vista        | 21                   | 181 | 171                       | 142 | \$210,000            | \$225,000 | 14                   | 204 | 115                       | 113 | \$228,500            | \$235,000 |
| 91916                         | Descanso           | 0                    | 0   | 0                         | 0   | \$0                  | \$0       | 0                    | 0   | 0                         | 0   | \$0                  | \$0       |
| 91917                         | Dulzura            | 0                    | 0   | 0                         | 0   | \$0                  | \$0       | 0                    | 0   | 0                         | 0   | \$0                  | \$0       |
| 91931                         | Guatay             | 0                    | 0   | 0                         | 0   | \$0                  | \$0       | 0                    | 0   | 0                         | 0   | \$0                  | \$0       |
| 91932                         | Imperial Beach     | 6                    | 81  | 110                       | 174 | \$171,750            | \$160,000 | 9                    | 93  | 100                       | 92  | \$250,000            | \$115,000 |
| 91934                         | Jacumba            | 0                    | 0   | 0                         | 0   | \$0                  | \$0       | 0                    | 0   | 0                         | 0   | \$0                  | \$0       |
| 91935                         | Jamul              | 0                    | 0   | 0                         | 0   | \$0                  | \$0       | 0                    | 0   | 0                         | 0   | \$0                  | \$0       |
| 91941                         | La Mesa            | 4                    | 29  | 55                        | 83  | \$132,500            | \$140,010 | 5                    | 43  | 69                        | 103 | \$155,000            | \$155,000 |
| 91942                         | La Mesa            | 12                   | 147 | 125                       | 113 | \$151,000            | \$165,000 | 10                   | 146 | 37                        | 79  | \$184,250            | \$190,000 |
| 91945                         | Lemon Grove        | 2                    | 37  | 153                       | 93  | \$100,000            | \$110,000 | 3                    | 33  | 37                        | 76  | \$115,000            | \$105,000 |
| 91948                         | Mount Laguna       | 0                    | 0   | 0                         | 0   | \$0                  | \$0       | 0                    | 0   | 0                         | 0   | \$0                  | \$0       |
| 91950                         | National City      | 0                    | 68  | 0                         | 76  | \$0                  | \$117,000 | 5                    | 94  | 54                        | 91  | \$128,000            | \$120,000 |
| 91962                         | Pine Valley        | 0                    | 3   | 0                         | 60  | \$0                  | \$18,000  | 0                    | 4   | 0                         | 127 | \$0                  | \$24,950  |
| 91963                         | Potrero            | 0                    | 0   | 0                         | 0   | \$0                  | \$0       | 0                    | 0   | 0                         | 0   | \$0                  | \$0       |
| 91977                         | Spring Valley      | 8                    | 108 | 154                       | 94  | \$138,339            | \$129,750 | 8                    | 131 | 123                       | 82  | \$103,500            | \$140,000 |
| 91978                         | Spring Valley      | 1                    | 12  | 23                        | 71  | \$149,000            | \$148,000 | 1                    | 20  | 9                         | 86  | \$195,000            | \$142,500 |
| 91980                         | Tecate             | 0                    | 0   | 0                         | 0   | \$0                  | \$0       | 0                    | 0   | 0                         | 0   | \$0                  | \$0       |
| 92003                         | Bonsall            | 1                    | 21  | 20                        | 90  | \$160,000            | \$120,000 | 3                    | 29  | 69                        | 68  | \$125,000            | \$125,000 |
| 92004                         | Borrego Springs    | 4                    | 15  | 214                       | 173 | \$48,700             | \$65,000  | 0                    | 15  | 0                         | 232 | \$0                  | \$65,000  |
| 92007                         | Cardiff By The Sea | 5                    | 50  | 134                       | 76  | \$328,000            | \$395,000 | 4                    | 48  | 77                        | 58  | \$405,000            | \$432,500 |
| 92008                         | Carlsbad           | 4                    | 65  | 60                        | 89  | \$263,950            | \$350,000 | 5                    | 94  | 175                       | 108 | \$353,500            | \$380,000 |
| 92009                         | Carlsbad           | 18                   | 228 | 88                        | 94  | \$276,000            | \$285,000 | 22                   | 263 | 96                        | 81  | \$297,500            | \$315,000 |

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**Current Year - 2011**

**Previous Year - 2010**

| Zip Code | Market Area      | <u>Sold Listings</u> |     | <u>Avg Days on Market</u> |     | <u>Median Price*</u> |             | Month | YTD | Month | YTD | Month     | YTD       | Month | YTD |
|----------|------------------|----------------------|-----|---------------------------|-----|----------------------|-------------|-------|-----|-------|-----|-----------|-----------|-------|-----|
|          |                  | Month                | YTD | Month                     | YTD | Month                | YTD         |       |     |       |     |           |           |       |     |
| 92010    | Carlsbad         | 4                    | 67  | 95                        | 70  | \$258,000            | \$295,000   | 5     | 78  | 55    | 49  | \$359,000 | \$359,750 |       |     |
| 92011    | Carlsbad         | 7                    | 80  | 112                       | 92  | \$365,000            | \$376,000   | 4     | 70  | 67    | 51  | \$430,500 | \$425,500 |       |     |
| 92014    | Del Mar          | 2                    | 55  | 100                       | 111 | \$425,500            | \$540,000   | 4     | 43  | 52    | 83  | \$517,500 | \$455,000 |       |     |
| 92019    | El Cajon         | 9                    | 128 | 46                        | 93  | \$150,000            | \$168,500   | 10    | 135 | 96    | 82  | \$165,000 | \$172,000 |       |     |
| 92020    | El Cajon         | 9                    | 148 | 120                       | 88  | \$93,000             | \$104,338   | 21    | 203 | 78    | 116 | \$99,000  | \$100,000 |       |     |
| 92021    | El Cajon         | 10                   | 151 | 52                        | 89  | \$112,000            | \$105,700   | 10    | 162 | 71    | 86  | \$120,000 | \$122,500 |       |     |
| 92024    | Encinitas        | 15                   | 181 | 75                        | 81  | \$305,000            | \$374,000   | 10    | 157 | 59    | 68  | \$347,500 | \$413,500 |       |     |
| 92025    | Escondido        | 6                    | 80  | 135                       | 112 | \$110,500            | \$126,500   | 1     | 87  | 42    | 83  | \$135,000 | \$127,000 |       |     |
| 92026    | Escondido        | 13                   | 135 | 119                       | 91  | \$101,500            | \$118,500   | 14    | 164 | 116   | 73  | \$120,000 | \$123,950 |       |     |
| 92027    | Escondido        | 4                    | 89  | 44                        | 82  | \$124,000            | \$103,000   | 5     | 109 | 137   | 87  | \$91,000  | \$107,000 |       |     |
| 92028    | Fallbrook        | 0                    | 18  | 0                         | 87  | \$0                  | \$180,000   | 0     | 26  | 0     | 72  | \$0       | \$201,450 |       |     |
| 92029    | Escondido        | 0                    | 12  | 0                         | 113 | \$0                  | \$161,000   | 0     | 16  | 0     | 67  | \$0       | \$171,000 |       |     |
| 92036    | Julian           | 0                    | 0   | 0                         | 0   | \$0                  | \$0         | 0     | 0   | 0     | 0   | \$0       | \$0       |       |     |
| 92037    | La Jolla         | 26                   | 271 | 96                        | 101 | \$555,000            | \$490,000   | 18    | 276 | 112   | 92  | \$450,000 | \$503,000 |       |     |
| 92040    | Lakeside         | 3                    | 73  | 91                        | 111 | \$130,000            | \$93,000    | 6     | 110 | 177   | 91  | \$116,500 | \$100,000 |       |     |
| 92054    | Oceanside        | 11                   | 126 | 87                        | 102 | \$183,000            | \$290,000   | 9     | 172 | 113   | 86  | \$999,999 | \$314,950 |       |     |
| 92056    | Oceanside        | 20                   | 262 | 150                       | 89  | \$169,000            | \$179,240   | 17    | 248 | 127   | 79  | \$202,767 | \$203,884 |       |     |
| 92057    | Oceanside        | 22                   | 274 | 68                        | 84  | \$147,000            | \$145,500   | 20    | 329 | 106   | 92  | \$135,000 | \$145,000 |       |     |
| 92058    | Oceanside        | 7                    | 112 | 95                        | 92  | \$136,900            | \$150,000   | 10    | 113 | 69    | 81  | \$182,500 | \$160,000 |       |     |
| 92059    | Pala             | 0                    | 0   | 0                         | 0   | \$0                  | \$0         | 0     | 0   | 0     | 0   | \$0       | \$0       |       |     |
| 92060    | Palomar Mountain | 0                    | 0   | 0                         | 0   | \$0                  | \$0         | 0     | 0   | 0     | 0   | \$0       | \$0       |       |     |
| 92061    | Pauma Valley     | 1                    | 6   | 36                        | 147 | \$108,000            | \$186,000   | 1     | 4   | 357   | 201 | \$105,500 | \$323,500 |       |     |
| 92064    | Poway            | 3                    | 50  | 121                       | 91  | \$267,500            | \$261,500   | 4     | 44  | 124   | 63  | \$165,000 | \$272,500 |       |     |
| 92065    | Ramona           | 4                    | 29  | 198                       | 116 | \$155,000            | \$147,900   | 1     | 41  | 31    | 99  | \$65,400  | \$159,500 |       |     |
| 92066    | Ranchita         | 0                    | 0   | 0                         | 0   | \$0                  | \$0         | 0     | 0   | 0     | 0   | \$0       | \$0       |       |     |
| 92067    | Rancho Santa Fe  | 0                    | 2   | 0                         | 111 | \$0                  | \$1,035,000 | 1     | 6   | 106   | 115 | \$650,000 | \$777,500 |       |     |
| 92068    | San Luis Rey     | 0                    | 0   | 0                         | 0   | \$0                  | \$0         | 0     | 0   | 0     | 0   | \$0       | \$0       |       |     |
| 92069    | San Marcos       | 3                    | 87  | 62                        | 93  | \$160,000            | \$135,000   | 11    | 129 | 97    | 73  | \$141,000 | \$141,000 |       |     |
| 92070    | Santa Ysabel     | 0                    | 0   | 0                         | 0   | \$0                  | \$0         | 0     | 0   | 0     | 0   | \$0       | \$0       |       |     |
| 92071    | Santee           | 29                   | 251 | 102                       | 86  | \$177,800            | \$179,000   | 18    | 225 | 78    | 85  | \$157,500 | \$190,000 |       |     |
| 92075    | Solana Beach     | 5                    | 79  | 120                       | 102 | \$515,000            | \$535,000   | 3     | 76  | 88    | 73  | \$700,000 | \$628,750 |       |     |
| 92078    | San Marcos       | 24                   | 253 | 133                       | 104 | \$255,000            | \$250,500   | 21    | 230 | 103   | 86  | \$260,000 | \$280,000 |       |     |

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**Current Year - 2011**

**Previous Year - 2010**

| Zip Code | Market Area        | <u>Sold Listings</u> |     | <u>Avg Days on Market</u> |     | <u>Median Price*</u> |           | <u>Sold Listings</u> |     | <u>Avg Days on Market</u> |     | <u>Median Price*</u> |           |
|----------|--------------------|----------------------|-----|---------------------------|-----|----------------------|-----------|----------------------|-----|---------------------------|-----|----------------------|-----------|
|          |                    | Month                | YTD | Month                     | YTD | Month                | YTD       | Month                | YTD | Month                     | YTD | Month                | YTD       |
| 92081    | Vista              | 1                    | 54  | 68                        | 78  | \$170,000            | \$201,000 | 6                    | 48  | 68                        | 65  | \$225,000            | \$183,500 |
| 92082    | Valley Center      | 0                    | 0   | 0                         | 0   | \$0                  | \$0       | 0                    | 0   | 0                         | 0   | \$0                  | \$0       |
| 92083    | Vista              | 4                    | 67  | 66                        | 120 | \$179,495            | \$164,000 | 8                    | 95  | 164                       | 72  | \$133,500            | \$173,000 |
| 92084    | Vista              | 2                    | 45  | 109                       | 113 | \$194,950            | \$170,000 | 3                    | 53  | 45                        | 87  | \$150,000            | \$155,000 |
| 92086    | Warner Springs     | 0                    | 0   | 0                         | 0   | \$0                  | \$0       | 0                    | 0   | 0                         | 0   | \$0                  | \$0       |
| 92091    | Rancho Santa Fe    | 3                    | 13  | 134                       | 121 | \$550,000            | \$545,000 | 2                    | 17  | 38                        | 105 | \$648,500            | \$621,000 |
| 92093    | La Jolla           | 0                    | 0   | 0                         | 0   | \$0                  | \$0       | 0                    | 0   | 0                         | 0   | \$0                  | \$0       |
| 92096    | San Marcos         | 0                    | 0   | 0                         | 0   | \$0                  | \$0       | 0                    | 0   | 0                         | 0   | \$0                  | \$0       |
| 92101    | San Diego Downtown | 62                   | 934 | 112                       | 101 | \$367,500            | \$336,000 | 70                   | 902 | 101                       | 98  | \$388,000            | \$340,000 |
| 92102    | San Diego          | 3                    | 63  | 33                        | 86  | \$195,000            | \$145,000 | 4                    | 77  | 133                       | 90  | \$185,000            | \$135,000 |
| 92103    | Mission Hills      | 28                   | 238 | 105                       | 96  | \$307,500            | \$305,000 | 17                   | 223 | 80                        | 85  | \$300,000            | \$351,000 |
| 92104    | North Park         | 20                   | 200 | 118                       | 89  | \$136,250            | \$166,750 | 10                   | 184 | 66                        | 78  | \$188,500            | \$193,500 |
| 92105    | East San Diego     | 7                    | 109 | 95                        | 97  | \$71,200             | \$92,100  | 11                   | 146 | 97                        | 78  | \$112,000            | \$81,500  |
| 92106    | Point Loma         | 3                    | 37  | 45                        | 115 | \$399,000            | \$357,000 | 5                    | 38  | 100                       | 97  | \$271,000            | \$430,500 |
| 92107    | Ocean Beach        | 5                    | 88  | 82                        | 95  | \$260,000            | \$270,000 | 4                    | 82  | 131                       | 75  | \$246,750            | \$300,000 |
| 92108    | Mission Valley     | 28                   | 296 | 85                        | 95  | \$168,500            | \$198,500 | 14                   | 292 | 90                        | 80  | \$291,500            | \$254,500 |
| 92109    | Pacific Beach      | 24                   | 267 | 81                        | 97  | \$406,000            | \$385,000 | 24                   | 242 | 90                        | 105 | \$360,000            | \$362,500 |
| 92110    | Old Town SD        | 17                   | 152 | 88                        | 95  | \$219,900            | \$213,500 | 16                   | 167 | 88                        | 81  | \$237,350            | \$265,000 |
| 92111    | Linda Vista        | 12                   | 160 | 146                       | 96  | \$196,500            | \$189,450 | 10                   | 174 | 55                        | 79  | \$170,000            | \$270,000 |
| 92113    | Logan Heights      | 3                    | 39  | 64                        | 78  | \$78,000             | \$90,000  | 9                    | 52  | 121                       | 69  | \$96,100             | \$91,250  |
| 92114    | Encanto            | 1                    | 19  | 43                        | 92  | \$159,000            | \$170,000 | 2                    | 19  | 110                       | 75  | \$166,750            | \$169,100 |
| 92115    | College Grove      | 12                   | 187 | 96                        | 69  | \$119,950            | \$110,000 | 15                   | 255 | 95                        | 85  | \$112,000            | \$115,000 |
| 92116    | Normal Heights     | 20                   | 162 | 66                        | 85  | \$181,000            | \$160,000 | 9                    | 181 | 96                        | 93  | \$167,000            | \$165,000 |
| 92117    | Clairemont Mesa    | 8                    | 85  | 120                       | 121 | \$200,500            | \$195,000 | 8                    | 99  | 47                        | 64  | \$274,500            | \$214,000 |
| 92118    | Coronado           | 16                   | 95  | 154                       | 130 | \$700,000            | \$775,000 | 12                   | 82  | 104                       | 112 | \$715,000            | \$967,500 |
| 92119    | San Carlos         | 7                    | 112 | 81                        | 95  | \$125,000            | \$152,618 | 6                    | 94  | 76                        | 68  | \$161,500            | \$175,000 |
| 92120    | Del Cerro          | 12                   | 124 | 122                       | 77  | \$113,250            | \$143,500 | 6                    | 108 | 90                        | 95  | \$198,950            | \$170,250 |
| 92121    | Sorrento           | 2                    | 31  | 88                        | 73  | \$326,350            | \$354,000 | 0                    | 27  | 0                         | 62  | \$0                  | \$376,500 |
| 92122    | University City    | 27                   | 289 | 78                        | 101 | \$229,900            | \$235,000 | 15                   | 258 | 85                        | 82  | \$278,000            | \$280,000 |
| 92123    | Serra Mesa         | 11                   | 104 | 131                       | 100 | \$322,500            | \$237,000 | 7                    | 121 | 105                       | 75  | \$165,100            | \$200,000 |
| 92124    | Tierrasanta        | 9                    | 83  | 104                       | 78  | \$304,000            | \$267,000 | 6                    | 64  | 116                       | 65  | \$295,000            | \$341,000 |
| 92126    | Mira Mesa          | 18                   | 224 | 99                        | 79  | \$185,000            | \$185,000 | 22                   | 265 | 99                        | 90  | \$210,000            | \$212,000 |

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**Current Year - 2011**

**Previous Year - 2010**

| Zip Code                   | Market Area        | <u>Sold Listings</u> |              | <u>Avg Days on Market</u> |     | <u>Median Price*</u> |           |
|----------------------------|--------------------|----------------------|--------------|---------------------------|-----|----------------------|-----------|
|                            |                    | Month                | YTD          | Month                     | YTD | Month                | YTD       |
| 92127                      | Rancho Bernardo    | 11                   | 189          | 85                        | 108 | \$205,000            | \$229,000 |
| 92128                      | Rancho Bernardo    | 35                   | 377          | 117                       | 92  | \$228,000            | \$239,000 |
| 92129                      | Rancho Penasquitos | 13                   | 182          | 122                       | 97  | \$197,800            | \$189,950 |
| 92130                      | Carmel Valley      | 22                   | 232          | 95                        | 81  | \$336,000            | \$377,755 |
| 92131                      | Scripps Miramar    | 14                   | 163          | 125                       | 89  | \$289,750            | \$302,000 |
| 92134                      | San Diego Downtown | 0                    | 0            | 0                         | 0   | \$0                  | \$0       |
| 92139                      | Paradise Hills     | 8                    | 153          | 116                       | 113 | \$170,000            | \$155,000 |
| 92145                      | Miramar            | 0                    | 0            | 0                         | 0   | \$0                  | \$0       |
| 92154                      | Otay Mesa          | 4                    | 141          | 158                       | 93  | \$140,000            | \$150,000 |
| 92161                      | La Jolla           | 0                    | 0            | 0                         | 0   | \$0                  | \$0       |
| 92173                      | San Ysidro         | 5                    | 79           | 79                        | 78  | \$100,000            | \$105,000 |
| <b>Group Total Counts:</b> |                    | <b>858</b>           | <b>10619</b> |                           |     |                      |           |

| Month      | YTD | <u>Avg Days on Market</u> |     | <u>Median Price*</u> |           |
|------------|-----|---------------------------|-----|----------------------|-----------|
|            |     | Month                     | YTD | Month                | YTD       |
| 17         | 219 | 83                        | 82  | \$230,000            | \$259,000 |
| 24         | 409 | 71                        | 75  | \$246,500            | \$260,000 |
| 12         | 203 | 89                        | 66  | \$219,000            | \$210,000 |
| 18         | 254 | 99                        | 80  | \$430,000            | \$410,000 |
| 14         | 194 | 92                        | 60  | \$347,500            | \$330,000 |
| 0          | 0   | 0                         | 0   | \$0                  | \$0       |
| 13         | 168 | 42                        | 94  | \$156,000            | \$155,000 |
| 0          | 0   | 0                         | 0   | \$0                  | \$0       |
| 13         | 217 | 67                        | 101 | \$172,500            | \$155,950 |
| 0          | 0   | 0                         | 0   | \$0                  | \$0       |
| 9          | 102 | 73                        | 76  | \$98,000             | \$98,550  |
| <b>824</b> |     | <b>11425</b>              |     |                      |           |

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