Comparative Sales - Existing Homes - September 2011 San Diego County

| Attached |  |  | Detached |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Sales | \% Change from Prior Year | \% Change from Prior Month | Sales | \% Change from Prior Year | \% Change from Prior Month |
| \$215,544,846 | -0.627 | -15.567 | \$830,348,827 | 2.328 | -3.541 |
| \$271,467 | -0.127 | -2.275 | \$482,200 | -5.338 | -1.020 |
| \$210,000 | -1.360 | 0.960 | \$360,000 | -7.690 | -2.430 |
| 794 | -0.501 | -13.602 | 1,722 | 8.098 | -2.547 |
| 91 | 0.000 | -1.087 | 81 | 1.250 | 0.000 |
| \$216,905,292 |  |  | \$811,457,973 |  |  |
| \$271,811 |  |  | \$509,390 |  |  |
| \$212,900 |  |  | \$390,000 |  |  |
| 798 |  |  | 1,593 |  |  |
| 91 |  |  | 80 |  |  |
| \$2,148,643,499 | -9.611 |  | \$7,770,855,711 | -2.409 |  |
| \$265,790 | -1.180 |  | \$490,275 | -1.461 |  |
| \$208,000 | -5.450 |  | \$370,000 | -3.890 |  |
| 8,084 | -8.531 |  | 15,850 | -0.962 |  |
| 95 | 14.458 |  | 83 | 13.699 |  |
| \$2,377,100,344 |  |  | \$7,962,662,971 |  |  |
| \$268,964 |  |  | \$497,542 |  |  |
| \$220,000 |  |  | \$385,000 |  |  |
| 8,838 |  |  | 16,004 |  |  |
| 83 |  |  | 73 |  |  |

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*The median home price is the price where half of the homes sold for more and half sold for less. It is a more typical price measure than average, which can be skewed high by a relative handful of million-dollar plus transactions.

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Sold Listings By Property Type (Detached and Attached)


Median Sales Price (Detached and Attached)


Current Year - 2011

| Zip | Sold Listings |  | Avg Days on Market |  |  | Median Price* |  |
| :--- | :--- | ---: | :--- | :--- | :--- | :--- | :---: |
| Code | Market Area | Month YTD | Month YTD | Month |  |  |  |

## Single Family Detached

| 91901 | Alpine | 17 | 124 | 110 | 94 | \$310,000 | \$426,500 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 91902 | Bonita | 9 | 121 | 58 | 87 | \$470,000 | \$430,000 |
| 91905 | Boulevard | 0 | 9 | 0 | 88 | \$0 | \$116,000 |
| 91906 | Campo | 9 | 49 | 72 | 77 | \$111,000 | \$130,000 |
| 91910 | Chula Vista | 36 | 309 | 59 | 79 | \$320,000 | \$325,000 |
| 91911 | Chula Vista | 31 | 328 | 71 | 92 | \$290,000 | \$275,000 |
| 91913 | Chula Vista | 38 | 353 | 111 | 101 | \$388,536 | \$365,000 |
| 91914 | Chula Vista | 19 | 179 | 72 | 88 | \$450,000 | \$485,000 |
| 91915 | Chula Vista | 24 | 262 | 128 | 102 | \$327,000 | \$378,000 |
| 91916 | Descanso | 0 | 18 | 0 | 73 | \$0 | \$231,250 |
| 91917 | Dulzura | 0 | 1 | 0 | 172 | \$0 | \$339,000 |
| 91931 | Guatay | 0 | 2 | 0 | 70 | \$0 | \$177,500 |
| 91932 | Imperial Beach | 1 | 50 | 116 | 70 | \$285,000 | \$282,500 |
| 91934 | Jacumba | 1 | 12 | 11 | 72 | \$24,000 | \$43,450 |
| 91935 | Jamul | 7 | 75 | 154 | 92 | \$465,000 | \$420,000 |
| 91941 | La Mesa | 18 | 205 | 62 | 79 | \$360,000 | \$373,000 |
| 91942 | La Mesa | 27 | 183 | 78 | 73 | \$290,900 | \$320,000 |
| 91945 | Lemon Grove | 20 | 137 | 87 | 61 | \$251,000 | \$247,000 |
| 91948 | Mount Laguna | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91950 | National City | 15 | 160 | 40 | 85 | \$207,000 | \$215,000 |
| 91962 | Pine Valley | 7 | 19 | 72 | 110 | \$275,000 | \$275,000 |
| 91963 | Potrero | 1 | 4 | 35 | 27 | \$165,830 | \$212,500 |
| 91977 | Spring Valley | 47 | 415 | 73 | 84 | \$265,000 | \$260,000 |
| 91978 | Spring Valley | 3 | 51 | 62 | 97 | \$230,000 | \$325,000 |
| 91980 | Tecate | 0 | 0 | 0 | 0 | \$0 | \$0 |

[^0] and detached home sales through the Multiple Listing Service of Sandicor, Inc. Neither SDAR nor Sandicor guarantees or is responsible for its accuracy.

| Zip |  | Sold Listings |  | Avg Days on Market |  | Median Price* |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Code | Market Area | Month | YTD | Month | YTD | Month | YTD |
| 92003 | Bonsall | 6 | 33 | 119 | 91 | \$548,750 | \$459,500 |
| 92004 | Borrego Springs | 5 | 61 | 72 | 170 | \$132,000 | \$157,250 |
| 92007 | Cardiff By The Sea | 8 | 67 | 79 | 64 | \$679,500 | \$870,000 |
| 92008 | Carlsbad | 15 | 127 | 66 | 89 | \$537,000 | \$555,000 |
| 92009 | Carlsbad | 43 | 386 | 77 | 75 | \$755,000 | \$685,000 |
| 92010 | Carlsbad | 15 | 113 | 60 | 76 | \$500,000 | \$510,000 |
| 92011 | Carlsbad | 17 | 141 | 81 | 67 | \$715,000 | \$715,000 |
| 92014 | Del Mar | 19 | 126 | 91 | 102 | \$1,100,000 | \$1,300,000 |
| 92019 | El Cajon | 30 | 263 | 63 | 86 | \$320,000 | \$360,000 |
| 92020 | El Cajon | 27 | 245 | 71 | 79 | \$305,000 | \$310,000 |
| 92021 | El Cajon | 34 | 254 | 70 | 81 | \$288,450 | \$280,000 |
| 92024 | Encinitas | 28 | 277 | 66 | 69 | \$768,500 | \$739,000 |
| 92025 | Escondido | 20 | 198 | 96 | 98 | \$320,000 | \$305,000 |
| 92026 | Escondido | 38 | 343 | 78 | 91 | \$299,950 | \$328,000 |
| 92027 | Escondido | 39 | 382 | 90 | 82 | \$262,500 | \$279,000 |
| 92028 | Fallbrook | 44 | 394 | 81 | 93 | \$316,775 | \$350,000 |
| 92029 | Escondido | 12 | 111 | 92 | 94 | \$443,500 | \$415,000 |
| 92036 | Julian | 7 | 43 | 124 | 118 | \$154,000 | \$170,100 |
| 92037 | La Jolla | 21 | 202 | 106 | 95 | \$1,300,000 | \$1,334,500 |
| 92040 | Lakeside | 22 | 219 | 72 | 82 | \$322,000 | \$299,000 |
| 92054 | Oceanside | 19 | 145 | 79 | 89 | \$360,000 | \$380,000 |
| 92056 | Oceanside | 36 | 320 | 66 | 75 | \$354,000 | \$335,750 |
| 92057 | Oceanside | 46 | 357 | 73 | 83 | \$332,200 | \$330,000 |
| 92058 | Oceanside | 13 | 104 | 79 | 82 | \$300,000 | \$318,500 |
| 92059 | Pala | 0 | 3 | 0 | 116 | \$0 | \$365,000 |
| 92060 | Palomar Mountain | 0 | 1 | 0 | 122 | \$0 | \$482,500 |
| 92061 | Pauma Valley | 4 | 20 | 80 | 148 | \$487,500 | \$375,000 |
| 92064 | Poway | 41 | 365 | 85 | 80 | \$490,000 | \$472,500 |
| 92065 | Ramona | 32 | 298 | 80 | 94 | \$293,000 | \$299,450 |
| 92066 | Ranchita | 0 | 4 | 0 | 101 | \$0 | \$79,750 |
| 92067 | Rancho Santa Fe | 11 | 136 | 216 | 165 | \$2,025,000 | \$2,070,000 |
| 92068 | San Luis Rey | 0 | 0 | 0 | 0 | \$0 | \$0 |


| Sold Listings |  | Avg Days on Market |  | Median Price* |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Month | YTD | Month | YTD | Month | YTD |
| 6 | 37 | 53 | 99 | \$500,500 | \$538,000 |
| 1 | 48 | 121 | 189 | \$90,000 | \$205,000 |
| 7 | 52 | 120 | 89 | \$860,000 | \$840,000 |
| 12 | 101 | 52 | 71 | \$587,000 | \$630,000 |
| 40 | 406 | 76 | 66 | \$710,450 | \$695,000 |
| 4 | 75 | 99 | 56 | \$536,000 | \$560,000 |
| 17 | 153 | 75 | 62 | \$739,000 | \$740,000 |
| 13 | 73 | 89 | 104 | \$1,575,000 | \$1,350,000 |
| 23 | 210 | 56 | 67 | \$390,000 | \$380,000 |
| 12 | 196 | 44 | 57 | \$300,000 | \$310,000 |
| 34 | 282 | 124 | 87 | \$305,000 | \$310,000 |
| 31 | 294 | 72 | 60 | \$839,000 | \$750,000 |
| 23 | 245 | 57 | 71 | \$318,000 | \$325,000 |
| 41 | 330 | 93 | 82 | \$366,500 | \$340,000 |
| 33 | 409 | 99 | 77 | \$295,000 | \$288,000 |
| 35 | 381 | 101 | 98 | \$325,000 | \$343,900 |
| 10 | 131 | 135 | 78 | \$600,500 | \$475,000 |
| 3 | 32 | 76 | 165 | \$259,900 | \$254,950 |
| 25 | 191 | 105 | 103 | \$1,315,000 | \$1,349,000 |
| 21 | 210 | 110 | 79 | \$349,000 | \$328,750 |
| 22 | 149 | 106 | 58 | \$377,900 | \$367,000 |
| 37 | 342 | 70 | 63 | \$343,000 | \$344,000 |
| 36 | 418 | 84 | 71 | \$344,250 | \$343,000 |
| 11 | 97 | 52 | 67 | \$250,000 | \$341,500 |
| 1 | 4 | 42 | 108 | \$215,000 | \$423,500 |
| 2 | 8 | 53 | 115 | \$215,000 | \$170,000 |
| 3 | 14 | 74 | 110 | \$550,000 | \$562,500 |
| 34 | 301 | 120 | 76 | \$542,000 | \$520,000 |
| 37 | 290 | 115 | 88 | \$315,000 | \$325,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 12 | 133 | 146 | 166 | \$2,582,250 | \$1,960,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |

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*The median home price is the price where half of the homes sold for more and half sold
for less. It is a more typical price measure than average, which can be skewed high by a relative handful of million-dollar plus transactions.


|  |  | Sold Listings |  | Avg Days on Market |  | Median Price* |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Code | Market Area | Month | YTD | Month | YTD | Month | YTD |
| 92121 | Sorrento | 1 | 16 | 114 | 78 | \$750,000 | \$647,500 |
| 92122 | University City | 13 | 80 | 56 | 62 | \$579,900 | \$580,450 |
| 92123 | Serra Mesa | 11 | 90 | 68 | 67 | \$340,000 | \$357,000 |
| 92124 | Tierrasanta | 11 | 92 | 74 | 56 | \$517,000 | \$505,000 |
| 92126 | Mira Mesa | 32 | 290 | 70 | 80 | \$352,500 | \$366,500 |
| 92127 | Rancho Bernardo | 34 | 314 | 129 | 96 | \$667,500 | \$708,000 |
| 92128 | Rancho Bernardo | 25 | 293 | 85 | 75 | \$505,000 | \$495,000 |
| 92129 | Rancho Penasquitos | 22 | 236 | 49 | 60 | \$554,500 | \$538,000 |
| 92130 | Carmel Valley | 29 | 315 | 76 | 72 | \$985,000 | \$917,000 |
| 92131 | Scripps Miramar | 24 | 236 | 85 | 62 | \$730,000 | \$658,500 |
| 92134 | San Diego Downtown | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92139 | Paradise Hills | 11 | 153 | 77 | 74 | \$250,000 | \$257,500 |
| 92145 | Miramar | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92154 | Otay Mesa | 33 | 293 | 85 | 99 | \$270,000 | \$275,000 |
| 92161 | La Jolla | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92173 | San Ysidro | 6 | 54 | 40 | 67 | \$279,500 | \$265,000 |
| Grou | p Total Counts: | 1722 | 15850 |  |  |  |  |


| Sold Listings |  | Avg Days on Market |  | Median Price* |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Month | YTD | Month | YTD | Month | YTD |
| 1 | 21 | 11 | 60 | \$680,000 | \$679,000 |
| 9 | 75 | 78 | 51 | \$560,000 | \$630,000 |
| 13 | 119 | 42 | 58 | \$410,000 | \$390,000 |
| 5 | 84 | 35 | 52 | \$515,000 | \$549,500 |
| 30 | 307 | 53 | 60 | \$402,500 | \$399,900 |
| 44 | 348 | 90 | 72 | \$742,500 | \$735,000 |
| 36 | 359 | 69 | 63 | \$575,500 | \$529,400 |
| 25 | 275 | 58 | 51 | \$540,000 | \$565,000 |
| 40 | 323 | 44 | 53 | \$855,000 | \$890,000 |
| 15 | 223 | 48 | 52 | \$702,000 | \$675,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 14 | 185 | 128 | 79 | \$248,500 | \$258,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 37 | 385 | 86 | 74 | \$280,000 | \$290,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 7 | 64 | 106 | 82 | \$235,000 | \$262,500 |
| 1593 | 16003 |  |  |  |  |

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Single Family Attached

| 91901 | Alpine | 2 | 22 | 32 | 98 | \$104,500 | \$114,000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 91902 | Bonita | 2 | 19 | 188 | 105 | \$138,750 | \$137,000 |
| 91905 | Boulevard | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91906 | Campo | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91910 | Chula Vista | 9 | 121 | 111 | 95 | \$185,000 | \$175,000 |
| 91911 | Chula Vista | 13 | 147 | 135 | 116 | \$175,000 | \$140,000 |
| 91913 | Chula Vista | 18 | 193 | 95 | 122 | \$195,250 | \$194,000 |
| 91914 | Chula Vista | 6 | 66 | 63 | 89 | \$198,000 | \$225,000 |
| 91915 | Chula Vista | 13 | 130 | 85 | 126 | \$228,000 | \$227,000 |
| 91916 | Descanso | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91917 | Dulzura | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91931 | Guatay | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91932 | Imperial Beach | 7 | 62 | 119 | 187 | \$103,500 | \$151,500 |
| 91934 | Jacumba | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91935 | Jamul | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91941 | La Mesa | 2 | 20 | 89 | 82 | \$124,000 | \$145,000 |
| 91942 | La Mesa | 13 | 112 | 103 | 115 | \$140,000 | \$165,000 |
| 91945 | Lemon Grove | 4 | 30 | 43 | 87 | \$102,000 | \$105,080 |
| 91948 | Mount Laguna | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91950 | National City | 6 | 59 | 57 | 77 | \$156,500 | \$130,000 |
| 91962 | Pine Valley | 1 | 3 | 28 | 60 | \$13,000 | \$18,000 |
| 91963 | Potrero | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91977 | Spring Valley | 8 | 84 | 63 | 91 | \$128,750 | \$122,500 |
| 91978 | Spring Valley | 2 | 10 | 172 | 69 | \$152,555 | \$145,500 |
| 91980 | Tecate | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92003 | Bonsall | 2 | 17 | 63 | 99 | \$153,500 | \$120,000 |
| 92004 | Borrego Springs | 0 | 10 | 0 | 165 | \$0 | \$97,500 |
| 92007 | Cardiff By The Sea | 6 | 36 | 51 | 69 | \$426,458 | \$412,500 |
| 92008 | Carlsbad | 2 | 55 | 71 | 88 | \$273,950 | \$406,000 |
| 92009 | Carlsbad | 20 | 171 | 106 | 92 | \$292,500 | \$285,000 |

Avg Days on Market
Month YTD

| 1 | 10 | 171 | 139 | \$230,000 | \$162,250 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 16 | 5 | 58 | \$160,000 | \$148,250 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 0 | 1 | 0 | 0 | \$0 | \$87,950 |
| 12 | 133 | 118 | 81 | \$170,000 | \$155,000 |
| 17 | 165 | 76 | 61 | \$150,000 | \$140,000 |
| 21 | 225 | 91 | 102 | \$222,000 | \$217,000 |
| 11 | 79 | 75 | 113 | \$230,000 | \$220,000 |
| 10 | 156 | 50 | 113 | \$253,000 | \$235,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 5 | 68 | 73 | 92 | \$100,000 | \$115,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 1 | 35 | 13 | 103 | \$180,000 | \$155,000 |
| 10 | 109 | 116 | 79 | \$187,500 | \$190,000 |
| 2 | 26 | 84 | 75 | \$100,750 | \$104,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 8 | 72 | 132 | 97 | \$205,000 | \$119,950 |
| 1 | 2 | 50 | 231 | \$25,000 | \$30,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 10 | 102 | 42 | 78 | \$132,500 | \$149,950 |
| 1 | 14 | 13 | 99 | \$210,000 | \$140,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 1 | 25 | 42 | 63 | \$221,500 | \$135,000 |
| 1 | 15 | 182 | 232 | \$37,500 | \$65,000 |
| 6 | 38 | 36 | 47 | \$482,500 | \$441,250 |
| 5 | 69 | 37 | 101 | \$455,000 | \$385,500 |
| 16 | 195 | 64 | 75 | \$323,747 | \$322,000 |

Month

Median Price*
Month YTD

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|  |  | Sold Listings |  | Avg Days on Market |  | Median Price* |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Code | Market Area | Month | YTD | Month | YTD | Month | YTD |
| 92127 | Rancho Bernardo | 8 | 145 | 130 | 89 | \$243,750 | \$229,900 |
| 92128 | Rancho Bernardo | 20 | 276 | 110 | 89 | \$236,375 | \$240,000 |
| 92129 | Rancho Penasquitos | 17 | 140 | 78 | 97 | \$208,500 | \$189,950 |
| 92130 | Carmel Valley | 24 | 172 | 110 | 79 | \$375,000 | \$395,000 |
| 92131 | Scripps Miramar | 12 | 126 | 67 | 79 | \$245,000 | \$306,500 |
| 92134 | San Diego Downtown | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92139 | Paradise Hills | 9 | 117 | 84 | 111 | \$184,000 | \$153,450 |
| 92145 | Miramar | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92154 | Otay Mesa | 12 | 115 | 74 | 93 | \$151,000 | \$153,500 |
| 92161 | La Jolla | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92173 | San Ysidro | 6 | 60 | 39 | 78 | \$79,250 | \$105,000 |
| Grou | p Total Counts: | 794 | 8084 |  |  |  |  |


| Sold Listings |  | Avg Days on Market |  | Median Price* |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Month | YTD | Month | YTD | Month | YTD |
| 15 | 176 | 115 | 77 | \$350,000 | \$268,000 |
| 37 | 322 | 87 | 73 | \$250,000 | \$264,950 |
| 10 | 154 | 128 | 66 | \$183,500 | \$213,000 |
| 15 | 198 | 66 | 73 | \$350,500 | \$410,000 |
| 12 | 160 | 34 | 54 | \$365,000 | \$334,500 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 10 | 133 | 120 | 96 | \$124,000 | \$155,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 24 | 171 | 103 | 97 | \$175,500 | \$155,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 5 | 83 | 103 | 79 | \$86,100 | \$98,100 |
| 798 | 8837 |  |  |  |  |

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*The median home price is the price where half of the homes sold for more and half sold for less. It is a more typical price measure than average, which can be skewed high by a relative handful of million-dollar plus transactions.

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