

Comparative Sales - Existing Homes - August 2011 San Diego County

| | | Attached | | | Detached | | |
|----|------------------------------------|-----------------|-----------------------------|---------------------------|-----------------|-----------------------------|---------------------------|
| | | Sales | % Change from Prior Year | % Change from Prior Month | Sales | % Change from Prior Year | % Change from Prior Month |
| 1 | Total Sales Volume August 2011 | \$255,285,853 | 8.887 | 14.392 | \$860,828,055 | 1.612 | -1.977 |
| 2 | Average Sales Price August 2011 | \$277,787 | 6.044 | 6.301 | \$487,169 | -3.276 | -1.977 |
| 3 | Median* Sales Price August 2011 | \$208,000 | -5.450 | 1.330 | \$369,000 | -4.150 | -1.600 |
| 4 | Sold Listings August 2011 | 919 | 2.681 | 7.611 | 1,767 | 5.054 | 0.000 |
| 5 | Average Days on Market August 2011 | 92 | 10.843 | 1.099 | 81 | 8.000 | 8.000 |
| 6 | Total Sales Volume August 2010 | \$234,449,832 | | | \$847,173,026 | | |
| 7 | Average Sales Price August 2010 | \$261,955 | | | \$503,670 | | |
| 8 | Median* Sales Price August 2010 | \$220,000 | | | \$385,000 | | |
| 9 | Sold Listings August 2010 | 895 | | | 1,682 | | |
| 10 | Average Days on Market August 2010 | 83 | | | 75 | | |
| 11 | Total Sales Volume YTD 2011 | \$1,919,224,772 | -10.171 | | \$6,878,351,202 | -2.954 | |
| 12 | Average Sales Price YTD 2011 | \$265,526 | -1.385 | | \$491,978 | -1.031 | |
| 13 | • | \$208,000 | -5.660 | | \$370,000 | -3.890 | |
| 14 | Sold Listings YTD 2011 | 7,228 | -8.910 | | 13,981 | -1.943 | |
| 15 | • | 95 | 17.284 | | 83 | 15.278 | |
| 16 | Total Sales Volume YTD 2010 | \$2,136,537,744 | | | \$7,087,693,489 | | |
| 17 | Average Sales Price YTD 2010 | \$269,255 | | | \$497,103 | | |
| 18 | • | \$220,500 | | | \$385,000 | | |
| 19 | | 7,935 | | | 14,258 | | |
| | Average Days on Market YTD 2010 | 81 | | | 72 | | |
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Page 1 of 1

Print Date: 9/6/2011 8:06:30AM

*The median home price is the price where half of the homes sold for more and half sold for less. It is a more typical price measure than average, which can be skewed high by a relative handful of million-dollar plus transactions.