

## Comparative Sales - Existing Homes - April 2011 San Diego County

	Attached			Detached		
	Sales	% Change from Prior Year	% Change from Prior Month	Sales	% Change from Prior Year	% Change from Prior Month
Total Sales Volume April 2011	\$258,433,269	-2.245	2.651	\$891,650,277	4.715	0.833
Average Sales Price April 2011	\$272,035	-4.097	-2.319	\$500,084	-1.275	-1.712
- · · · · · · · · · · · · · · · · · · ·	\$210,000	-6.870	0.000	\$375,000	-3.220	-2.590
•	950	1.931	5.088	1,783	6.068	2.589
Average Days on Market April 2011	98	24.051	0.000	83	22.059	-1.190
Total Sales Volume April 2010	\$264.368.748			\$851.502.854		
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	932					
Average Days on Market April 2010	79			68		
Total Sales Volume YTD 2011	\$877,564,041	-10.774		\$3,079,925,251	-2.052	
	\$260,328	-3.283		\$492,079	0.405	
Median* Sales Price YTD 2011	\$205,000	-6.790		\$370,000	-2.050	
Sold Listings YTD 2011	3,371	-7.745		6,259	-2.447	
Average Days on Market YTD 2011	99	22.222		87	22.535	
Total Sales Volume YTD 2010	\$983,526,175			\$3.144.457.621		
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Average Days on Market YTD 2010	81			71		
	Average Sales Price April 2011 Median* Sales Price April 2011 Sold Listings April 2011 Average Days on Market April 2011  Total Sales Volume April 2010 Average Sales Price April 2010 Median* Sales Price April 2010 Sold Listings April 2010 Average Days on Market April 2010  Total Sales Volume YTD 2011 Average Sales Price YTD 2011 Median* Sales Price YTD 2011 Sold Listings YTD 2011 Average Days on Market YTD 2011  Total Sales Volume YTD 2010 Average Sales Price YTD 2010 Median* Sales Price YTD 2010 Sold Listings YTD 2010	Total Sales Volume April 2011 \$258,433,269 Average Sales Price April 2011 \$272,035 Median* Sales Price April 2011 \$210,000 Sold Listings April 2011 950 Average Days on Market April 2011 98  Total Sales Volume April 2010 \$264,368,748 Average Sales Price April 2010 \$283,657 Median* Sales Price April 2010 \$225,500 Sold Listings April 2010 932 Average Days on Market April 2010 79  Total Sales Volume YTD 2011 \$877,564,041 Average Sales Price YTD 2011 \$260,328 Median* Sales Price YTD 2011 \$205,000 Sold Listings YTD 2011 \$205,000 Sold Listings YTD 2011 \$295,000 Sold Listings YTD 2010 \$983,526,175 Average Sales Price YTD 2010 \$269,164 Median* Sales Price YTD 2010 \$219,950 Sold Listings YTD 2010 \$219,950 Sold Listings YTD 2010 3,654	Sales         % Change from Prior Year           Total Sales Volume April 2011         \$258,433,269         -2.245           Average Sales Price April 2011         \$272,035         -4.097           Median* Sales Price April 2011         \$210,000         -6.870           Sold Listings April 2011         950         1.931           Average Days on Market April 2010         \$264,368,748           Average Sales Price April 2010         \$283,657           Median* Sales Price April 2010         \$225,500           Sold Listings April 2010         932           Average Days on Market April 2010         79           Total Sales Volume YTD 2011         \$877,564,041         -10.774           Average Sales Price YTD 2011         \$260,328         -3.283           Median* Sales Price YTD 2011         \$205,000         -6.790           Sold Listings YTD 2011         3,371         -7.745           Average Days on Market YTD 2011         99         22.222           Total Sales Volume YTD 2010         \$269,164           Median* Sales Price YTD 2010         \$269,164           Median* Sales Price YTD 2010         \$219,950           Sold Listings YTD 2010         3,654	Sales         % Change from Prior Year Prior Month           Total Sales Volume April 2011         \$258,433,269         -2.245         2.651           Average Sales Price April 2011         \$272,035         -4.097         -2.319           Median' Sales Price April 2011         \$210,000         -6.870         0.000           Sold Listings April 2011         950         1.931         5.088           Average Days on Market April 2011         98         24.051         0.000           Total Sales Volume April 2010         \$264,368,748         Average Sales Price April 2010         \$283,657           Median' Sales Price April 2010         \$225,500         S0d Listings April 2010         932           Average Days on Market April 2010         932         -3.283           Median' Sales Price YTD 2011         \$260,328         -3.283           Median' Sales Price YTD 2011         \$205,000         -6.790           Sold Listings YTD 2011         3,371         -7.745           Average Days on Market YTD 2010         \$983,526,175           Average Sales Price YTD 2010         \$269,164           Median' Sales Price YTD 2010         \$219,950           Sold Listings YTD 2010         \$219,950           Sold Listings YTD 2010         3,654	Sales         % Change from Prior Year         % Change Prior Month         % Change Prior Month           Total Sales Volume April 2011         \$258,433,269         -2.245         2.651         \$891,650,277           Average Sales Price April 2011         \$272,035         -4.097         -2.319         \$500,084           Median* Sales Price April 2011         \$210,000         -6.870         0.000         \$375,000           Sold Listings April 2011         950         1.931         5.088         1,783           Average Days on Market April 2010         \$264,368,748         3824,051         0.000         \$851,502,854           Average Sales Price April 2010         \$283,657         3856,455         \$506,545           Median* Sales Price April 2010         \$225,500         3837,500         \$387,500           Sold Listings April 2010         \$225,500         3837,500         68           Total Sales Volume YTD 2011         \$877,564,041         -10,774         \$3,079,925,251           Average Days on Market April 2010         \$260,328         -3,283         \$492,079           Median* Sales Price YTD 2011         \$205,000         -6,790         \$370,000           Sold Listings YTD 2011         \$983,526,175         \$3,144,457,621           Average Days on Market YTD 2010	Sales         % Change from Prior Year         % Change from Prior Month         % Change from Prior Year           Total Sales Volume April 2011         \$258,433,269         -2.245         2.651         \$891,650,277         4.715           Average Sales Price April 2011         \$272,035         -4.097         -2.319         \$500,034         -1.275           Median' Sales Price April 2011         \$210,000         -6.870         0.000         \$375,000         -3.220           Sold Listings April 2011         950         1.931         5.088         1,783         6.068           Average Days on Market April 2010         \$264,368,748         \$851,502,854         \$2.059           Total Sales Volume April 2010         \$283,667         \$506,545           Median' Sales Price April 2010         \$283,667         \$506,545           Median' Sales Price April 2010         \$225,500         \$387,500           Sold Listings April 2010         \$225,500         \$387,500           Sold Listings April 2010         \$283,667         \$30,79,925,251         -2.052           Average Days on Market April 2010         \$283,644         -10,774         \$3,079,925,251         -2.052           Average Sales Price YTD 2011         \$260,328         -3.283         \$492,079         0.405

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\*The median home price is the price where half of the homes sold for more and half sold for less. It is a more typical price measure than average, which can be skewed high by a relative handful of million-dollar plus transactions.