

MLS Statistics By Zip Code - Monthly and YTD Report Dates: March 01, 2011 - March 31 2011

Current Year - 2011

Previous Year - 2010

| Zip | | Sold Li | <u>istings</u> | <u>Avg Days o</u> | n Market | Median P | <u>rice*</u> | Sold L | <u>istings</u> | Avg Days o | n Market | <u>Median P</u> | rice* |
|-----------------|-------------------|---------|----------------|-------------------|----------|-----------|--------------|--------|----------------|------------|----------|-----------------|-----------|
| Code | Market Area | Month | YTD | Month | YTD | Month | YTD | Month | YTD | Month | YTD | Month | YTD |
| Single | e Family Detached | | | | | | | | | | | | |
| 91901 | Alpine | 18 | 35 | 79 | 84 | \$425,000 | \$435,000 | 17 | 38 | 47 | 72 | \$430,000 | \$405,000 |
| 91902 | Bonita | 16 | 37 | 106 | 93 | \$412,500 | \$431,000 | 13 | 33 | 92 | 80 | \$450,000 | \$460,000 |
| 91905 | Boulevard | 1 | 2 | 49 | 77 | \$120,000 | \$117,500 | 3 | 4 | 112 | 103 | \$95,000 | \$110,000 |
| 91906 | Campo | 5 | 17 | 123 | 81 | \$141,750 | \$145,000 | 5 | 12 | 40 | 58 | \$130,000 | \$159,000 |
| 91910 | Chula Vista | 38 | 89 | 83 | 98 | \$317,500 | \$315,000 | 27 | 81 | 59 | 55 | \$320,000 | \$330,000 |
| 91911 | Chula Vista | 38 | 108 | 64 | 94 | \$255,000 | \$273,000 | 20 | 92 | 70 | 62 | \$275,950 | \$278,500 |
| 91913 | Chula Vista | 31 | 93 | 85 | 101 | \$372,500 | \$375,000 | 43 | 116 | 83 | 79 | \$393,500 | \$380,000 |
| 91914 | Chula Vista | 24 | 56 | 88 | 79 | \$475,000 | \$514,372 | 17 | 53 | 103 | 81 | \$430,000 | \$525,000 |
| 91915 | Chula Vista | 29 | 76 | 91 | 92 | \$380,000 | \$371,500 | 23 | 80 | 80 | 89 | \$393,500 | \$352,500 |
| 91916 | Descanso | 4 | 5 | 88 | 72 | \$231,750 | \$220,000 | 1 | 3 | 0 | 33 | \$180,000 | \$227,500 |
| 91917 | Dulzura | 0 | 1 | 0 | 172 | \$0 | \$339,000 | 0 | 2 | 0 | 116 | \$0 | \$207,500 |
| 91931 | Guatay | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91932 | Imperial Beach | 8 | 15 | 69 | 59 | \$243,500 | \$275,000 | 9 | 29 | 21 | 42 | \$310,000 | \$285,000 |
| 91934 | Jacumba | 0 | 4 | 0 | 72 | \$0 | \$60,250 | 0 | 3 | 0 | 57 | \$0 | \$36,000 |
| 91935 | Jamul | 14 | 24 | 58 | 73 | \$453,500 | \$461,750 | 6 | 18 | 205 | 138 | \$357,500 | \$349,000 |
| 91941 | La Mesa | 33 | 64 | 101 | 94 | \$390,000 | \$385,500 | 33 | 69 | 67 | 80 | \$399,900 | \$399,900 |
| 91942 | La Mesa | 14 | 32 | 72 | 76 | \$320,000 | \$324,500 | 25 | 47 | 44 | 55 | \$335,700 | \$335,900 |
| 91945 | Lemon Grove | 14 | 39 | 66 | 69 | \$242,500 | \$245,000 | 20 | 52 | 59 | 65 | \$267,500 | \$260,000 |
| 91948 | Mount Laguna | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 1 | 0 | 177 | \$0 | \$96,600 |
| 91950 | National City | 17 | 64 | 87 | 94 | \$225,000 | \$220,000 | 19 | 55 | 65 | 62 | \$210,000 | \$201,000 |
| 91962 | Pine Valley | 2 | 3 | 102 | 70 | \$254,500 | \$257,000 | 2 | 7 | 308 | 134 | \$260,500 | \$245,000 |
| 91963 | Potrero | 0 | 1 | 0 | 51 | \$0 | \$225,000 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91977 | Spring Valley | 39 | 113 | 127 | 105 | \$260,000 | \$265,000 | 34 | 105 | 89 | 73 | \$242,500 | \$255,000 |
| 91978 | Spring Valley | 3 | 16 | 43 | 115 | \$280,000 | \$342,500 | 7 | 12 | 100 | 81 | \$340,000 | \$357,500 |
| 91980 Daga 1 | Tecate | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |

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| Current Year - 2011 | |
|---------------------|--|
|---------------------|--|

Previous Year - 2010

| Zip | | Sold Li | istings | Avg Days o | Days on Market Median Price* | | Price* | Sold L | istings | Avg Days or | n Market | Median I | Price* |
|--------|--------------------|---------|---------|------------|------------------------------|-------------|---------------|---------------|------------|---------------|--------------|---------------------|-------------|
| Code | Market Area | Month | YTD | Month | YTD | Month | YTD | Month | YTD | Month | YTD | Month | YTD |
| 92003 | Bonsall | 1 | 7 | 61 | 56 | \$150,000 | \$401,708 | 6 | 12 | 106 | 115 | \$719,500 | \$421,000 |
| 92004 | Borrego Springs | 10 | 21 | 261 | 211 | \$246,750 | \$171,500 | 10 | 16 | 148 | 183 | \$193,750 | \$165,000 |
| 92007 | Cardiff By The Sea | 7 | 15 | 75 | 66 | \$645,000 | \$700,000 | 7 | 12 | 66 | 60 | \$1,300,000 | \$802,750 |
| 92008 | Carlsbad | 15 | 28 | 114 | 112 | \$700,000 | \$610,000 | 18 | 33 | 110 | 81 | \$704,950 | \$678,500 |
| 92009 | Carlsbad | 41 | 98 | 93 | 91 | \$701,000 | \$682,495 | 56 | 112 | 59 | 63 | \$684,387 | \$688,495 |
| 92010 | Carlsbad | 10 | 30 | 52 | 77 | \$504,995 | \$519,995 | 10 | 20 | 25 | 35 | \$562,200 | \$559,700 |
| 92011 | Carlsbad | 16 | 52 | 65 | 79 | \$692,500 | \$689,500 | 13 | 32 | 85 | 70 | \$744,000 | \$800,900 |
| 92014 | Del Mar | 12 | 28 | 95 | 119 | \$1,397,813 | \$1,335,000 | 7 | 20 | 127 | 105 | \$1,415,000 | \$1,370,000 |
| 92019 | El Cajon | 24 | 69 | 75 | 84 | \$368,500 | \$339,900 | 25 | 62 | 60 | 70 | \$350,000 | \$348,750 |
| 92020 | El Cajon | 23 | 63 | 86 | 83 | \$285,000 | \$348,000 | 16 | 51 | 78 | 52 | \$320,000 | \$300,000 |
| 92021 | El Cajon | 25 | 57 | 74 | 76 | \$308,000 | \$308,000 | 19 | 73 | 52 | 83 | \$325,000 | \$310,000 |
| 92024 | Encinitas | 26 | 66 | 107 | 82 | \$660,000 | \$700,000 | 27 | 74 | 61 | 65 | \$700,000 | \$767,500 |
| 92025 | Escondido | 21 | 59 | 105 | 86 | \$317,000 | \$305,000 | 29 | 71 | 51 | 57 | \$323,000 | \$325,000 |
| 92026 | Escondido | 34 | 91 | 97 | 104 | \$381,000 | \$350,000 | 27 | 81 | 66 | 66 | \$370,000 | \$328,000 |
| 92027 | Escondido | 39 | 101 | 72 | 73 | \$295,000 | \$280,500 | 47 | 125 | 66 | 67 | \$275,000 | \$275,000 |
| 92028 | Fallbrook | 51 | 117 | 104 | 111 | \$370,000 | \$360,000 | 51 | 133 | 142 | 107 | \$344,000 | \$340,000 |
| 92029 | Escondido | 10 | 24 | 149 | 117 | \$431,500 | \$467,000 | 23 | 40 | 61 | 66 | \$460,000 | \$471,250 |
| 92036 | Julian | 2 | 16 | 165 | 122 | \$272,500 | \$192,500 | 3 | 9 | 297 | 287 | \$250,000 | \$260,000 |
| 92037 | La Jolla | 26 | 59 | 100 | 91 | \$1,210,000 | \$1,220,000 | 27 | 53 | 107 | 116 | \$1,425,000 | \$1,425,000 |
| 92040 | Lakeside | 18 | 62 | 66 | 95 | \$280,000 | \$289,000 | 21 | 62 | 48 | 60 | \$330,000 | \$327,500 |
| 92054 | Oceanside | 14 | 44 | 114 | 93 | \$405,000 | \$355,000 | 17 | 42 | 40 | 52 | \$435,000 | \$404,950 |
| 92056 | Oceanside | 37 | 82 | 50 | 80 | \$343,900 | \$335,000 | 32 | 99 | 67 | 54 | \$354,000 | \$349,000 |
| 92057 | Oceanside | 43 | 100 | 65 | 83 | \$320,000 | \$323,750 | 49 | 130 | 59 | 65 | \$330,000 | \$330,000 |
| 92058 | Oceanside | 10 | 29 | 46 | 66 | \$312,500 | \$354,200 | 8 | 25 | 19 | 95 | \$416,200 | \$341,500 |
| 92059 | Pala | 0 | 2 | 0 | 119 | \$0 | \$305,000 | 0 | 3 | 0 | 130 | \$0 | \$447,000 |
| 92060 | Palomar Mountain | 0 | 1 | 0 | 122 | \$0 | \$482,500 | 1 | 4 | 17 | 117 | \$182,000 | \$139,750 |
| 92061 | Pauma Valley | 5 | 9 | 139 | 127 | \$249,000 | \$322,000 | 1 | 3 | 32 | 103 | \$170,000 | \$450,000 |
| 92064 | Poway | 46 | 99 | 88 | 83 | \$445,000 | \$460,000 | 37 | 84 | 75 | 68 | \$550,000 | \$496,950 |
| 92065 | Ramona | 31 | 84 | 117 | 96 | \$276,000 | \$304,500 | 18 | 76 | 90 | 69 | \$324,000 | \$314,000 |
| 92066 | Ranchita | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92067 | Rancho Santa Fe | 24 | 49 | 142 | 151 | \$2,257,500 | \$2,050,000 | 9 | 34 | 193 | 240 | \$2,700,000 | \$2,474,500 |
| 92068 | San Luis Rey | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| Page 2 | of 8 | | | | | | Convright 201 | 1 San Diego A | Associatio | n of Realtors | Data for sin | ole-family attached | |

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| Cu | rrent | Year | _ | 2011 |
|----|-------|-------|---|------|
| U | | i cui | _ | 2011 |

Previous Year - 2010

| Zip | | Sold Li | istings | Avg Days o | n Market | Median F | Price* | Sold L | istings | Avg Days or | n Market | Median I | Price* |
|--------|--------------------|---------|---------|------------|----------|-------------|---------------|---------------|------------|----------------|--------------|---------------------|-------------|
| Code | Market Area | Month | YTD | Month | YTD | Month | YTD | Month | YTD | Month | YTD | Month | YTD |
| 92069 | San Marcos | 22 | 61 | 112 | 95 | \$377,500 | \$360,000 | 28 | 81 | 92 | 79 | \$327,500 | \$337,000 |
| 92070 | Santa Ysabel | 0 | 1 | 0 | 133 | \$0 | \$287,700 | 0 | 2 | 0 | 7 | \$0 | \$264,450 |
| 92071 | Santee | 29 | 73 | 87 | 83 | \$312,000 | \$300,000 | 25 | 62 | 54 | 57 | \$365,000 | \$347,500 |
| 92075 | Solana Beach | 4 | 13 | 112 | 115 | \$1,445,000 | \$1,050,510 | 2 | 18 | 50 | 69 | \$1,637,500 | \$980,000 |
| 92078 | San Marcos | 32 | 79 | 68 | 91 | \$432,500 | \$460,000 | 28 | 76 | 53 | 71 | \$526,500 | \$520,000 |
| 92081 | Vista | 10 | 30 | 73 | 95 | \$356,000 | \$346,500 | 27 | 60 | 63 | 82 | \$349,000 | \$345,000 |
| 92082 | Valley Center | 17 | 51 | 73 | 102 | \$435,000 | \$401,000 | 22 | 48 | 174 | 143 | \$431,500 | \$441,500 |
| 92083 | Vista | 24 | 53 | 85 | 112 | \$246,500 | \$252,000 | 22 | 55 | 63 | 76 | \$240,000 | \$245,000 |
| 92084 | Vista | 34 | 62 | 92 | 98 | \$367,500 | \$349,500 | 26 | 66 | 110 | 81 | \$307,000 | \$321,000 |
| 92086 | Warner Springs | 1 | 2 | 17 | 113 | \$97,000 | \$76,000 | 0 | 3 | 0 | 200 | \$0 | \$180,000 |
| 92091 | Rancho Santa Fe | 1 | 4 | 9 | 183 | \$960,000 | \$897,500 | 2 | 3 | 144 | 144 | \$1,560,000 | \$2,395,000 |
| 92093 | La Jolla | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92101 | San Diego Downtown | 1 | 1 | 464 | 464 | \$560,000 | \$560,000 | 0 | 2 | 0 | 34 | \$0 | \$787,500 |
| 92102 | San Diego | 17 | 37 | 48 | 59 | \$207,000 | \$220,000 | 14 | 42 | 49 | 48 | \$199,500 | \$205,500 |
| 92103 | Mission Hills | 14 | 35 | 46 | 73 | \$706,500 | \$687,500 | 16 | 32 | 56 | 76 | \$674,033 | \$616,500 |
| 92104 | North Park | 24 | 46 | 84 | 81 | \$302,500 | \$340,000 | 16 | 38 | 62 | 62 | \$440,000 | \$475,000 |
| 92105 | East San Diego | 16 | 49 | 65 | 58 | \$231,500 | \$222,000 | 31 | 65 | 62 | 57 | \$230,000 | \$222,000 |
| 92106 | Point Loma | 22 | 40 | 69 | 85 | \$787,500 | \$703,000 | 15 | 34 | 124 | 107 | \$765,000 | \$759,250 |
| 92107 | Ocean Beach | 9 | 22 | 89 | 69 | \$885,000 | \$660,000 | 8 | 19 | 58 | 76 | \$873,207 | \$790,000 |
| 92108 | Mission Valley | 0 | 0 | 0 | 0 | \$0 | \$0 | 3 | 4 | 76 | 132 | \$510,000 | \$510,000 |
| 92109 | Pacific Beach | 11 | 22 | 63 | 94 | \$649,000 | \$639,750 | 12 | 26 | 82 | 82 | \$702,500 | \$703,000 |
| 92110 | Old Town SD | 5 | 17 | 93 | 67 | \$640,000 | \$525,000 | 3 | 10 | 20 | 40 | \$510,000 | \$624,730 |
| 92111 | Linda Vista | 21 | 54 | 71 | 75 | \$350,000 | \$354,250 | 14 | 39 | 38 | 36 | \$405,000 | \$410,000 |
| 92113 | Logan Heights | 9 | 30 | 78 | 63 | \$180,000 | \$180,000 | 10 | 45 | 26 | 38 | \$137,500 | \$150,000 |
| 92114 | Encanto | 54 | 145 | 91 | 86 | \$222,500 | \$220,000 | 55 | 158 | 54 | 51 | \$239,000 | \$235,000 |
| 92115 | College Grove | 27 | 60 | 73 | 78 | \$332,000 | \$332,750 | 27 | 77 | 86 | 82 | \$342,000 | \$368,000 |
| 92116 | Normal Heights | 10 | 40 | 37 | 54 | \$362,750 | \$412,500 | 16 | 42 | 82 | 87 | \$537,000 | \$389,450 |
| 92117 | Clairemont Mesa | 32 | 82 | 70 | 76 | \$400,000 | \$400,000 | 24 | 69 | 33 | 48 | \$482,000 | \$416,000 |
| 92118 | Coronado | 12 | 32 | 117 | 108 | \$925,000 | \$1,245,000 | 13 | 27 | 144 | 154 | \$1,072,500 | \$1,050,000 |
| 92119 | San Carlos | 16 | 35 | 65 | 73 | \$391,500 | \$385,000 | 11 | 29 | 30 | 45 | \$415,000 | \$417,000 |
| 92120 | Del Cerro | 11 | 37 | 49 | 59 | \$397,000 | \$415,000 | 16 | 40 | 86 | 57 | \$452,000 | \$452,000 |
| 92121 | Sorrento | 1 | 5 | 28 | 108 | \$620,000 | \$635,000 | 5 | 8 | 21 | 50 | \$675,000 | \$675,000 |
| Page 3 | of 8 | | | | | | Convright 201 | 1 San Dieco / | Associatio | on of Realtors | Data for sin | gle-family attached | |

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| Zip | | Sold Listings Avg Days on Marke | | n Market | <u>Median P</u> | Sold Listings | | Avg Days on Market | | Median P | <u>rice*</u> | | |
|-------|--------------------|---------------------------------|------|----------|-----------------|---------------|-----------|--------------------|------|----------|--------------|-----------|-----------|
| Code | Market Area | Month | YTD | Month | YTD | Month | YTD | Month | YTD | Month | YTD | Month | YTD |
| 92122 | University City | 7 | 19 | 126 | 102 | \$640,000 | \$600,000 | 8 | 17 | 30 | 49 | \$626,500 | \$608,000 |
| 92123 | Serra Mesa | 8 | 24 | 50 | 72 | \$372,000 | \$352,500 | 13 | 37 | 46 | 47 | \$370,000 | \$410,000 |
| 92124 | Tierrasanta | 10 | 20 | 62 | 54 | \$505,000 | \$523,700 | 7 | 23 | 46 | 39 | \$550,000 | \$550,000 |
| 92126 | Mira Mesa | 38 | 86 | 72 | 81 | \$381,000 | \$373,750 | 35 | 85 | 51 | 60 | \$395,000 | \$397,500 |
| 92127 | Rancho Bernardo | 34 | 80 | 74 | 95 | \$724,000 | \$700,000 | 26 | 79 | 38 | 59 | \$717,500 | \$720,000 |
| 92128 | Rancho Bernardo | 41 | 87 | 81 | 83 | \$535,000 | \$483,000 | 46 | 97 | 42 | 59 | \$526,500 | \$525,000 |
| 92129 | Rancho Penasquitos | 32 | 57 | 57 | 59 | \$522,500 | \$529,750 | 34 | 78 | 41 | 56 | \$544,500 | \$570,000 |
| 92130 | Carmel Valley | 40 | 93 | 64 | 76 | \$912,500 | \$950,000 | 29 | 86 | 78 | 65 | \$865,000 | \$847,000 |
| 92131 | Scripps Miramar | 24 | 64 | 59 | 75 | \$612,500 | \$631,000 | 30 | 63 | 62 | 63 | \$630,000 | \$630,000 |
| 92139 | Paradise Hills | 16 | 43 | 54 | 76 | \$237,000 | \$255,000 | 19 | 53 | 56 | 67 | \$246,000 | \$246,000 |
| 92145 | Miramar | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92154 | Otay Mesa | 28 | 80 | 105 | 118 | \$247,500 | \$263,450 | 44 | 108 | 55 | 61 | \$298,650 | \$277,500 |
| 92161 | La Jolla | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92173 | San Ysidro | 5 | 20 | 99 | 78 | \$261,000 | \$246,000 | 13 | 23 | 78 | 75 | \$249,000 | \$265,000 |
| Grou | p Total Counts: | 1738 | 4347 | | | | | 1733 | 4532 | | | | |
| | | | | | | | | | | | | | |

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Previous Year - 2010

| Zip | | Sold Li | <u>istings</u> | <u>Avg Days c</u> | n Market | Median Price* | | Sold L | istings | Avg Days on Market | | Median F | <u>rice*</u> |
|--------|-------------------|---------|----------------|-------------------|----------|---------------|-----------|--------|---------|--------------------|-----|-----------|-----------------------------|
| Code | Market Area | Month | YTD | Month | YTD | Month | YTD | Month | YTD | Month | YTD | Month | YTD |
| Single | e Family Attached | | | | | | | | | | | | |
| 91901 | Alpine | 4 | 11 | 116 | 128 | \$131,500 | \$113,000 | 1 | 3 | 110 | 139 | \$133,797 | \$162,500 |
| 91902 | Bonita | 1 | 3 | 10 | 56 | \$106,000 | \$150,000 | 1 | 4 | 203 | 67 | \$275,000 | \$157,500 |
| 91905 | Boulevard | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91906 | Campo | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91910 | Chula Vista | 14 | 39 | 74 | 92 | \$175,000 | \$165,000 | 16 | 44 | 76 | 73 | \$141,950 | \$175,000 |
| 91911 | Chula Vista | 16 | 45 | 146 | 136 | \$145,000 | \$132,900 | 13 | 46 | 76 | 78 | \$135,000 | \$135,000 |
| 91913 | Chula Vista | 21 | 53 | 153 | 119 | \$170,000 | \$195,000 | 25 | 64 | 122 | 113 | \$228,000 | \$211,750 |
| 91914 | Chula Vista | 8 | 23 | 65 | 88 | \$212,500 | \$225,000 | 9 | 25 | 91 | 127 | \$210,000 | \$210,000 |
| 91915 | Chula Vista | 10 | 38 | 153 | 164 | \$202,500 | \$220,000 | 15 | 39 | 68 | 95 | \$233,000 | \$233,000 |
| 91916 | Descanso | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91917 | Dulzura | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91931 | Guatay | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91932 | Imperial Beach | 5 | 16 | 140 | 185 | \$135,000 | \$160,000 | 2 | 12 | 135 | 94 | \$161,500 | \$122,000 |
| 91934 | Jacumba | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91935 | Jamul | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91941 | La Mesa | 2 | 5 | 101 | 69 | \$107,000 | \$145,000 | 7 | 12 | 46 | 69 | \$155,000 | \$154,000 |
| 91942 | La Mesa | 14 | 32 | 128 | 129 | \$184,000 | \$177,500 | 10 | 28 | 26 | 42 | \$188,500 | \$202,500 |
| 91945 | Lemon Grove | 3 | 10 | 56 | 107 | \$85,000 | \$112,000 | 5 | 9 | 72 | 98 | \$115,000 | \$115,000 |
| 91948 | Mount Laguna | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91950 | National City | 8 | 24 | 34 | 77 | \$94,250 | \$126,650 | 6 | 19 | 145 | 75 | \$187,500 | \$142,900 |
| 91962 | Pine Valley | 1 | 1 | 113 | 113 | \$18,000 | \$18,000 | 0 | 1 | 0 | 412 | \$0 | \$35,000 |
| 91963 | Potrero | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91977 | Spring Valley | 5 | 18 | 75 | 100 | \$112,000 | \$111,000 | 5 | 30 | 118 | 66 | \$160,000 | \$144,950 |
| 91978 | Spring Valley | 2 | 2 | 15 | 15 | \$169,500 | \$169,500 | 1 | 2 | 322 | 168 | \$124,600 | \$119,800 |
| 91980 | | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92003 | Bonsall | 2 | 6 | 260 | 150 | \$110,000 | \$131,000 | 3 | 7 | 52 | 50 | \$108,000 | \$108,000 |
| 92004 | Borrego Springs | 3 | 6 | 414 | 229 | \$125,000 | \$127,450 | 4 | 5 | 309 | 333 | \$40,000 | \$45,000 |
| 92007 | | 5 | 9 | 105 | 126 | \$375,000 | \$375,000 | 6 | 10 | 49 | 63 | \$417,500 | \$420,000 |
| 92008 | • | 6 | 13 | 78 | 64 | \$290,000 | \$300,000 | 7 | 18 | 86 | 86 | \$330,000 | \$365,000 |
| | Carlsbad | 22 | 49 | 57 | 86 | \$275,450 | \$295,000 | 24 | 51 | 45 | 53 | \$352,500 | \$303,000 \$332,000 |
| Page 5 | of 8 | | | | | • , - | • • • | | | | | <i></i> , | <i>+•••</i> _,• <i>•</i> •• |

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Previous Year - 2010

| Sold L | istings | <u>Avg Days o</u> | n Market | <u>Median P</u> | rice* | Sold L | <u>istings</u> |
|--------|---------|-------------------|----------|-----------------|-----------|--------|----------------|
| Month | YTD | Month | YTD | Month | YTD | Month | YTD |
| 2 | 12 | 119 | 85 | \$262,500 | \$308,750 | 9 | 20 |
| 5 | 9 | 60 | 49 | \$435,000 | \$410,000 | 9 | 15 |
| 2 | 13 | 78 | 95 | \$795,000 | \$565,000 | 4 | 9 |
| 14 | 31 | 97 | 102 | \$184,000 | \$167,000 | 12 | 35 |
| 10 | 36 | 81 | 85 | \$92,000 | \$95,750 | 11 | 46 |
| 19 | 44 | 91 | 74 | \$91,000 | \$110,050 | 14 | 35 |
| 15 | 37 | 46 | 67 | \$485.000 | \$384.500 | 14 | 39 |

Previous Year - 2010

| Zip | | Sold L | istings | Avg Days c | on Market | <u>Median P</u> | rice* | Sold L | istings | Avg Days o | n Market | Median F | Price* |
|--------|------------------|--------|---------|------------|-----------|-----------------|----------------|-------------|------------|---------------|---------------|--------------------|-----------|
| Code | Market Area | Month | YTD | Month | YTD | Month | YTD | Month | YTD | Month | YTD | Month | YTD |
| 92010 | Carlsbad | 2 | 12 | 119 | 85 | \$262,500 | \$308,750 | 9 | 20 | 35 | 43 | \$317,000 | \$361,500 |
| 92011 | Carlsbad | 5 | 9 | 60 | 49 | \$435,000 | \$410,000 | 9 | 15 | 25 | 39 | \$385,000 | \$420,000 |
| 92014 | Del Mar | 2 | 13 | 78 | 95 | \$795,000 | \$565,000 | 4 | 9 | 190 | 132 | \$575,000 | \$700,000 |
| 92019 | El Cajon | 14 | 31 | 97 | 102 | \$184,000 | \$167,000 | 12 | 35 | 59 | 64 | \$176,500 | \$171,000 |
| 92020 | El Cajon | 10 | 36 | 81 | 85 | \$92,000 | \$95,750 | 11 | 46 | 148 | 115 | \$102,000 | \$100,000 |
| 92021 | El Cajon | 19 | 44 | 91 | 74 | \$91,000 | \$110,050 | 14 | 35 | 73 | 90 | \$112,450 | \$113,000 |
| 92024 | Encinitas | 15 | 37 | 46 | 67 | \$485,000 | \$384,500 | 14 | 39 | 75 | 84 | \$350,750 | \$393,000 |
| 92025 | Escondido | 8 | 26 | 111 | 122 | \$154,250 | \$124,500 | 11 | 18 | 56 | 55 | \$121,000 | \$126,889 |
| 92026 | Escondido | 17 | 43 | 135 | 115 | \$175,000 | \$150,000 | 18 | 47 | 52 | 57 | \$130,750 | \$125,000 |
| 92027 | Escondido | 6 | 22 | 63 | 77 | \$151,000 | \$93,750 | 11 | 30 | 62 | 70 | \$130,000 | \$105,000 |
| 92028 | Fallbrook | 3 | 4 | 89 | 123 | \$191,000 | \$181,500 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92029 | Escondido | 0 | 2 | 0 | 40 | \$0 | \$217,500 | 0 | 2 | 0 | 60 | \$0 | \$176,500 |
| 92036 | Julian | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92037 | La Jolla | 23 | 53 | 107 | 101 | \$487,000 | \$465,000 | 29 | 68 | 100 | 105 | \$565,000 | \$504,000 |
| 92040 | Lakeside | 4 | 17 | 122 | 98 | \$93,500 | \$95,000 | 5 | 20 | 46 | 69 | \$80,000 | \$90,775 |
| 92054 | Oceanside | 10 | 23 | 106 | 129 | \$339,500 | \$280,000 | 14 | 33 | 110 | 81 | \$311,500 | \$312,000 |
| 92056 | Oceanside | 20 | 51 | 80 | 69 | \$186,750 | \$195,000 | 24 | 59 | 66 | 58 | \$211,000 | \$212,000 |
| 92057 | Oceanside | 21 | 57 | 74 | 76 | \$140,500 | \$139,900 | 22 | 71 | 55 | 111 | \$149,950 | \$143,000 |
| 92058 | Oceanside | 11 | 29 | 154 | 118 | \$156,800 | \$155,000 | 8 | 22 | 66 | 83 | \$191,000 | \$156,000 |
| 92059 | Pala | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92060 | Palomar Mountain | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92061 | Pauma Valley | 2 | 4 | 271 | 155 | \$237,500 | \$186,000 | 0 | 1 | 0 | 58 | \$0 | \$337,000 |
| 92064 | Poway | 4 | 9 | 53 | 84 | \$225,500 | \$255,000 | 5 | 10 | 25 | 44 | \$295,000 | \$285,000 |
| 92065 | Ramona | 0 | 2 | 0 | 140 | \$0 | \$135,225 | 1 | 8 | 80 | 59 | \$82,000 | \$124,500 |
| 92066 | Ranchita | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92067 | Rancho Santa Fe | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92068 | San Luis Rey | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92069 | San Marcos | 10 | 32 | 137 | 89 | \$148,000 | \$152,500 | 12 | 27 | 65 | 66 | \$140,500 | \$125,000 |
| 92070 | Santa Ysabel | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92071 | Santee | 22 | 53 | 62 | 76 | \$191,250 | \$178,500 | 21 | 63 | 65 | 78 | \$190,000 | \$190,000 |
| 92075 | Solana Beach | 12 | 19 | 136 | 124 | \$477,250 | \$497,500 | 7 | 17 | 65 | 109 | \$558,000 | \$695,000 |
| 92078 | San Marcos | 9 | 41 | 71 | 94 | \$252,000 | \$252,000 | 21 | 45 | 65 | 66 | \$270,000 | \$275,000 |
| Page 6 | of 8 | | | | | | Copyright 2011 | San Diego J | Associatio | n of Realtors | Data for sino | le-familv attached | |

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*The median home price is the price where half of the homes sold for more and half sold for less. It is a more typical price measure than average, which can be skewed high by a relative handful of million-dollar plus transactions.

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| 92081 Vista 0 9 0 444 \$00 \$208,000 1 8 7 49 \$18,000 \$ 92082 Valley Center 0 <td< th=""><th></th><th></th><th colspan="6"></th><th></th><th></th><th></th><th></th><th></th><th></th></td<> | | | | | | | | | | | | | | |
|--|--------------|----------------|----------------|---------------|-------------------|----------|-----------------|---------------|---------------|----------------|-------------------|----------|-----------|-------------|
| Code Market Area Month YTD | 7:- | | <u>Sold Li</u> | <u>stings</u> | <u>Avg Days o</u> | n Market | <u>Median P</u> | rice <u>*</u> | <u>Sold L</u> | <u>istings</u> | <u>Avg Days o</u> | n Market | Median | Price* |
| 92082 Valley Center 0 0 0 5 100 | . . | Market Area | Month | YTD | Month | YTD | Month | YTD | Month | YTD | Month | YTD | Month | YTD |
| 92082 Valley Center 0 0 0 10 | 92081 Vista | 1 | 0 | 9 | 0 | 44 | \$0 | \$208,000 | 1 | 8 | 7 | 49 | \$180,000 | \$179,975 |
| 92083 Visia 10 20 194 185 \$167,500 \$167,500 9 21 51 40 \$131,874 \$1 92084 Visia 5 10 77 90 \$130,000 \$167,500 0< | 92082 Valle | ey Center | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | | | \$0 |
| 92084 Visia 5 10 77 90 \$135,000 \$158,800 3 9 9 30 \$175,000 \$5 92086 Warner Springs 0 0 0 0 0 0 0 50 567,450 33 4 146 169 \$567,000 \$50 92019 Sancho Santa Fe 0 0 0 0 0 \$50 50 60 194 88 98 \$366,000 \$50 92101 San Diego Dovrtown 97 22 66 63 \$167,000 \$154,000 4 14 55 \$4 \$128,300 \$50 92102 San Diego 7 20 66 63 \$167,000 \$154,000 10 33 94 69 \$154,755 \$50 92105 East San Diego 6 24 135 18 \$815,000 \$252,000 1 4 47 65 \$229,000 \$252,90,000 \$2 | 92083 Vista | 1 | 10 | 20 | 194 | 185 | \$167,500 | \$167,500 | 9 | 21 | 51 | 40 | | \$141,000 |
| 92086 Warner Springs 0 | 92084 Vista | 1 | 5 | 10 | 77 | 90 | \$135,000 | \$158,800 | 3 | 9 | 9 | | | \$202,000 |
| 2023 La Jolla 0 0 0 50 50 < | 92086 Warr | ner Springs | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 9203 La Jolla 0 0 0 \$0 \$0 0 0 \$0 | 92091 Rand | cho Santa Fe | 0 | 2 | 0 | 165 | \$0 | \$567,450 | 3 | 4 | 146 | 169 | \$597,000 | \$623,000 |
| 92102 San Diego 7 20 66 63 \$167,000 \$154,000 4 14 55 54 \$128,300 \$ 92103 Mission Hills 30 56 85 89 \$335,000 \$350,000 19 53 82 73 \$362,000 \$ 92104 North Park 12 36 116 90 \$193,950 \$185,000 10 33 94 89 \$154,795 \$ 92105 East San Diego 6 24 135 118 \$815,000 \$252,000 1 4 77 116 \$565,000 \$ 92106 Point Loma 1 7 298 205 \$120,000 \$252,000 1 4 77 116 \$565,000 \$ 92108 Mission Valley 15 58 86 94 \$273,000 \$191,000 19 54 47 85 \$290,000 \$ 92109 Pacific Beach 21 56 66 78 \$443,000 \$382,500 22 58 94 | 92093 La Jo | olla | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | | | \$0 |
| 92102 San Diego 7 20 66 63 \$167,000 \$154,000 4 14 55 54 \$128,300 \$3 92103 Mission Hills 30 56 85 89 \$335,000 \$350,000 19 53 82 73 \$362,000 \$3 92104 North Park 12 36 116 90 \$193,950 \$185,000 10 33 94 89 \$154,795 \$5 92105 East San Diego 6 24 135 118 \$81,500 \$252,000 1 4 77 116 \$565,000 \$5 92106 Point Loma 1 7 298 205 \$120,000 \$252,000 1 4 47 85 \$290,000 \$5 92108 Pacific Beach 5 12 48 85 \$247,500 \$326,000 16 41 42 77 \$282,500 \$5 92119 Pacific Beach 16 42 190 120 \$170,500 \$167,000 16 41 42< | 92101 San I | Diego Downtown | 97 | 221 | 82 | 103 | \$355,000 | \$325,000 | 69 | 194 | 88 | 98 | \$366,000 | \$366,500 |
| 92103 Mission Hills 30 56 85 89 \$335,000 \$350,000 19 53 82 73 \$362,000 \$\$ 92104 North Park 12 36 116 90 \$193,950 \$185,000 10 33 94 89 \$154,795 \$\$ 92105 East San Diego 6 24 135 118 \$810,000 \$252,000 10 34 88 72 \$112,600 \$\$ 92107 Ocean Beach 5 12 48 85 \$247,500 \$246,250 4 26 53 60 \$409,250 \$\$ 92107 Ocean Beach 21 56 86 78 \$443,000 \$382,500 22 58 94 122 \$331,000 \$\$ 92110 Old Town SD 12 31 71 74 \$252,500 \$\$ \$ | 92102 San I | Diego | 7 | 20 | 66 | 63 | \$167,000 | \$154,000 | 4 | 14 | 55 | 54 | | \$154,500 |
| 92104 North Park 12 36 116 90 \$193,950 \$185,000 10 33 94 89 \$154,795 \$ 92105 East San Diego 6 24 135 118 \$81,500 \$93,000 10 34 88 72 \$112,600 \$ 92106 Point Loma 1 7 298 205 \$240,500 \$ 4 4 77 116 \$566,000 \$< | 92103 Missi | ion Hills | 30 | 56 | 85 | 89 | \$335,000 | \$350,000 | 19 | 53 | 82 | 73 | \$362,000 | \$380,000 |
| 92105 East San Diego 6 24 135 118 \$\$81,500 \$\$93,000 10 34 88 72 \$\$112,600 92107 Point Loma 1 7 298 205 \$\$120,000 \$\$252,000 1 4 77 116 \$\$565,000 \$\$ 92107 Ocean Beach 5 12 48 85 \$\$273,000 \$\$191,000 19 54 47 85 \$\$290,000 \$\$ 92108 Mission Valley 15 58 66 78 \$\$443,000 \$\$382,500 22 58 94 122 \$\$331,000 \$\$ 92111 Linda Vista 16 42 190 120 \$\$170,500 \$\$167,000 16 41 42 78 \$\$282,500 \$\$ 92114 Linda Vista 16 42 190 120 \$\$170,500 \$\$167,000 7 11 37 56 \$\$84,000 \$\$ 92114 Encanto 2 7 197 117 \$\$150,000 \$\$21 73 111 87 <td>92104 North</td> <td>h Park</td> <td>12</td> <td>36</td> <td>116</td> <td>90</td> <td>\$193,950</td> <td>\$185,000</td> <td>10</td> <td>33</td> <td>94</td> <td>89</td> <td>\$154,795</td> <td>\$205,000</td> | 92104 North | h Park | 12 | 36 | 116 | 90 | \$193,950 | \$185,000 | 10 | 33 | 94 | 89 | \$154,795 | \$205,000 |
| 92106 Point Loma 1 7 298 205 \$120,000 \$252,000 1 4 77 116 \$565,000 \$ 92107 Ocean Beach 5 12 48 85 \$247,500 \$246,250 4 26 53 60 \$409,250 \$ 92108 Mission Valley 15 58 86 94 \$273,000 \$191,000 19 54 47 85 \$290,000 \$ 92109 Pacific Beach 21 56 86 78 \$242,450 \$230,000 16 41 42 77 \$282,500 \$ 92111 Linda Vista 16 42 190 120 \$170,500 \$167,000 15 45 42 58 \$295,000 \$ 92113 Logan Heights 2 7 197 117 \$150,000 \$100,000 7 11 37 56 \$84,000 \$ 92113 Logan Heights 14 32 70 92 \$163,500 \$100,000 2 50 82 | 92105 East | San Diego | 6 | 24 | 135 | 118 | \$81,500 | \$93,000 | 10 | 34 | 88 | 72 | | \$79,000 |
| 92107 Ocean Beach 5 12 48 85 \$247,500 \$246,250 4 26 53 60 \$409,250 \$ 92108 Mission Valley 15 58 86 94 \$273,000 \$191,000 19 54 47 85 \$290,000 \$ 92109 Pacific Beach 21 56 86 78 \$443,000 \$382,500 22 58 94 122 \$331,000 \$ 92101 Old Town SD 12 31 71 74 \$252,450 \$230,000 16 41 42 77 \$282,500 \$ 92111 Lidgan Heights 2 7 197 117 \$150,000 \$100,000 7 11 37 56 \$84,000 \$ 92114 Encanto 2 4 93 62 \$175,450 \$107,500 21 73 111 87 \$102,500 \$ 92114 Collage Grove 20 52 60 60 \$115,500 \$110,500 21 73 111 | 92106 Point | t Loma | 1 | 7 | 298 | 205 | \$120,000 | \$252,000 | 1 | 4 | 77 | 116 | | \$467,450 |
| 92108 Mission Valley 15 58 86 94 \$273,000 \$191,000 19 54 47 85 \$290,000 \$ 92109 Pacific Beach 21 56 86 78 \$443,000 \$382,500 22 58 94 122 \$331,000 \$ 92110 Old Town SD 12 31 71 74 \$252,450 \$230,000 16 41 42 77 \$282,500 \$ 92111 Linda Vista 16 42 190 120 \$170,500 \$167,000 15 45 42 58 \$295,000 \$ 92113 Logan Heights 2 7 197 117 \$150,000 \$100,000 7 11 37 56 \$84,000 \$ 92114 Encanto 2 4 93 62 \$175,450 \$197,750 0 2 0 86 \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ <td>92107 Ocea</td> <td>an Beach</td> <td>5</td> <td>12</td> <td>48</td> <td>85</td> <td>\$247,500</td> <td>\$246,250</td> <td>4</td> <td>26</td> <td>53</td> <td>60</td> <td>\$409,250</td> <td>\$279,950</td> | 92107 Ocea | an Beach | 5 | 12 | 48 | 85 | \$247,500 | \$246,250 | 4 | 26 | 53 | 60 | \$409,250 | \$279,950 |
| 92109 Pacific Beach 21 56 86 78 \$443,000 \$382,500 22 58 94 122 \$331,000 \$3 92110 Old Town SD 12 31 71 74 \$252,450 \$230,000 16 41 42 77 \$282,500 \$3 92111 Linda Vista 16 42 190 120 \$170,500 \$167,000 15 45 42 58 \$295,000 \$3 92113 Logan Heights 2 7 197 117 \$150,000 \$100,000 7 11 37 56 \$84,000 92114 Encanto 2 4 93 62 \$175,450 \$197,750 0 2 0 86 \$0 \$3 92114 Encanto 2 4 93 62 \$175,450 \$197,750 0 2 50 82 92 \$157,500 \$3 92115 College Grove 20 52 60 60 \$115,500 \$12 7 3 164 172 | 92108 Missi | ion Valley | 15 | 58 | 86 | 94 | \$273,000 | \$191,000 | 19 | 54 | 47 | 85 | \$290,000 | \$271,000 |
| 92111 Linda Vista 16 42 190 120 \$170,500 \$167,000 15 45 42 58 \$295,000 \$ 92113 Logan Heights 2 7 197 117 \$150,000 \$100,000 7 11 37 56 \$84,000 92114 Encanto 2 4 93 62 \$175,450 \$197,750 0 2 0 86 \$0 \$ 92115 College Grove 20 52 60 60 \$115,500 \$110,500 21 73 111 87 \$102,500 \$ 92116 Normal Heights 14 32 70 92 \$163,500 \$150,000 22 50 82 92 \$157,500 \$ 92117 Clairemont Mesa 2 21 197 135 \$285,000 \$249,000 8 30 36 45 \$219,950 \$ \$ 92118 Coronado 5 14 126 137 \$1,100,000 \$911,250 7 13 164 | 92109 Pacif | fic Beach | 21 | 56 | 86 | 78 | \$443,000 | \$382,500 | 22 | 58 | 94 | 122 | | \$345,000 |
| 92111Linda Vista1642190120\$170,500\$167,00015454258\$295,000\$92113Logan Heights27197117\$150,000\$100,0007113756\$84,00092114Encanto249362\$175,450\$197,75002086\$0\$592115College Grove20526060\$115,500\$110,500217311187\$102,500\$592116Normal Heights14327092\$163,500\$150,00022508292\$157,500\$592117Clairemont Mesa221197135\$285,000\$249,0008303645\$219,950\$592118Coronado514126137\$1,100,000\$911,250713164172\$1,025,000\$192119San Carlos8287974\$135,500\$146,0009214534\$185,000\$592120Del Cerro5168474\$142,000\$139,1504194769\$201,500\$592121Sorrento387764\$350,000\$350,0002714971\$366,500\$592122University City2966125107\$234,000\$229,50026 | 92110 Old 1 | Town SD | 12 | 31 | 71 | 74 | \$252,450 | \$230,000 | 16 | 41 | 42 | 77 | \$282,500 | \$280,000 |
| 92113Logan Heights27197117\$150,000\$100,00071113756\$84,00092114Encanto249362\$175,450\$197,75002086\$0\$192115College Grove20526060\$115,500\$110,500217311187\$102,500\$192116Normal Heights14327092\$163,500\$150,00022508292\$157,500\$192117Clairemont Mesa221197135\$285,000\$249,0008303645\$219,950\$192118Coronado514126137\$1,100,000\$911,250713164172\$1,025,000\$192119San Carlos8287974\$135,500\$146,0009214534\$185,000\$192120Del Cerro5168474\$142,000\$139,1504194769\$201,500\$292121Sorrento387764\$350,000\$350,0002714971\$366,500\$392122University City2966125107\$234,000\$229,50026648385\$286,500\$392123Serra Mesa824104104\$177,500\$223,50014 | 92111 Linda | a Vista | 16 | 42 | 190 | 120 | \$170,500 | \$167,000 | 15 | 45 | 42 | | | \$295,000 |
| 92114Encanto249362\$175,450\$197,75002086\$0\$92115College Grove20526060\$115,500\$110,500217311187\$102,500\$92116Normal Heights14327092\$163,500\$150,00022508292\$157,500\$\$92117Clairemont Mesa221197135\$285,000\$249,0008303645\$219,950\$\$92118Coronado514126137\$1,100,000\$911,250713164172\$1,025,000\$192119San Carlos8287974\$135,500\$146,0009214534\$185,000\$92120Del Cerro5168474\$142,000\$139,1504194769\$201,500\$92121Sorrento387764\$350,000\$350,0002714971\$366,500\$92122University City2966125107\$234,000\$229,50026648385\$286,500\$92123Serra Mesa824104104\$177,500\$223,50014399876\$282,500\$92124Tierasanta51857104\$265,000\$257 | 92113 Loga | an Heights | 2 | 7 | 197 | 117 | \$150,000 | \$100,000 | 7 | 11 | 37 | 56 | | \$84,000 |
| 92115College Grove20526060\$115,500\$110,500217311187\$102,500\$92116Normal Heights14327092\$163,500\$150,00022508292\$157,500\$92117Clairemont Mesa221197135\$285,000\$249,0008303645\$219,950\$92118Coronado514126137\$1,100,000\$911,250713164172\$1,025,000\$1< | 92114 Enca | anto | 2 | 4 | 93 | 62 | \$175,450 | \$197,750 | 0 | 2 | 0 | 86 | | \$220,000 |
| 92116Normal Heights14327092\$163,500\$150,00022508292\$157,500\$92117Clairemont Mesa221197135\$285,000\$249,0008303645\$219,950\$92118Coronado514126137\$1,100,000\$911,250713164172\$1,025,000 | 92115 Colle | ege Grove | 20 | 52 | 60 | 60 | \$115,500 | \$110,500 | 21 | 73 | 111 | 87 | \$102,500 | \$115,000 |
| 92117Clairemont Mesa221197135\$285,000\$249,0008303645\$219,950\$92118Coronado514126137\$1,100,000\$911,250713164172\$1,025,000\$1492119San Carlos8287974\$135,500\$146,0009214534\$185,000\$92120Del Cerro5168474\$142,000\$139,1504194769\$201,500\$92121Sorrento387764\$350,000\$350,0002714971\$366,500\$92122University City2966125107\$234,000\$229,50026648385\$286,500\$92123Serra Mesa824104104\$177,500\$223,50014399876\$282,500\$92124Tierrasanta51857104\$265,000\$257,450493750\$344,750\$ | 92116 Norm | nal Heights | 14 | 32 | 70 | 92 | \$163,500 | \$150,000 | 22 | 50 | 82 | 92 | | \$152,500 |
| 92118Coronado514126137\$1,100,000\$911,250713164172\$1,025,000\$1,92119San Carlos8287974\$135,500\$146,0009214534\$185,000\$92120Del Cerro5168474\$142,000\$139,1504194769\$201,500\$92121Sorrento387764\$350,000\$350,0002714971\$366,500\$92122University City2966125107\$234,000\$229,50026648385\$286,500\$92123Serra Mesa824104104\$177,500\$223,50014399876\$282,500\$92124Tierrasanta51857104\$265,000\$257,450493750\$344,750\$ | 92117 Claire | emont Mesa | 2 | 21 | 197 | 135 | \$285,000 | \$249,000 | | 30 | 36 | | | \$199,900 |
| 92119San Carlos8287974\$135,500\$146,0009214534\$185,000\$92120Del Cerro5168474\$142,000\$139,1504194769\$201,500\$92121Sorrento387764\$350,000\$350,0002714971\$366,500\$92122University City2966125107\$234,000\$229,50026648385\$286,500\$92123Serra Mesa824104104\$177,500\$223,50014399876\$282,500\$92124Tierrasanta51857104\$265,000\$257,450493750\$344,750\$ | 92118 Coro | onado | 5 | 14 | 126 | 137 | \$1,100,000 | \$911,250 | 7 | 13 | 164 | 172 | | \$1,025,000 |
| 92120 Del Cerro 5 16 84 74 \$142,000 \$139,150 4 19 47 69 \$201,500 \$ 92121 Sorrento 3 8 77 64 \$350,000 \$350,000 2 7 149 71 \$366,500 \$ 92122 University City 29 66 125 107 \$234,000 \$229,500 26 64 83 85 \$286,500 \$ 92123 Serra Mesa 8 24 104 104 \$177,500 \$223,500 14 39 98 76 \$282,500 \$ 92124 Tierrasanta 5 18 57 104 \$265,000 \$257,450 4 9 37 50 \$344,750 \$ | 92119 San | Carlos | 8 | 28 | 79 | 74 | \$135,500 | \$146,000 | 9 | 21 | 45 | 34 | | \$151,000 |
| 92121 Sorrento 3 8 77 64 \$350,000 \$2 7 149 71 \$366,500 \$350,000 92122 University City 29 66 125 107 \$234,000 \$229,500 26 64 83 85 \$286,500 \$350,000 \$35 | 92120 Del 0 | Cerro | 5 | 16 | 84 | 74 | \$142,000 | \$139,150 | 4 | 19 | 47 | | | \$180,000 |
| 92122 University City 29 66 125 107 \$234,000 \$229,500 26 64 83 85 \$286,500 \$ 92123 Serra Mesa 8 24 104 104 \$177,500 \$223,500 14 39 98 76 \$282,500 \$ 92124 Tierrasanta 5 18 57 104 \$265,000 \$257,450 4 9 37 50 \$344,750 \$ | 92121 Sorre | ento | 3 | 8 | 77 | 64 | \$350,000 | \$350,000 | 2 | 7 | 149 | | | \$399,000 |
| 92123 Serra Mesa 8 24 104 104 \$177,500 \$223,500 14 39 98 76 \$282,500 \$ 92124 Tierrasanta 5 18 57 104 \$265,000 \$257,450 4 9 37 50 \$344,750 \$ | 92122 Unive | ersity City | 29 | 66 | 125 | 107 | \$234,000 | \$229,500 | 26 | 64 | 83 | 85 | | \$291,500 |
| 92124 Tierrasanta 5 18 57 104 \$265,000 \$257,450 4 9 37 50 \$344,750 \$ | 92123 Serra | a Mesa | 8 | 24 | 104 | 104 | | | | 39 | 98 | | | \$285,000 |
| | 92124 Tierra | asanta | 5 | 18 | 57 | 104 | | | | 9 | 37 | | | \$327,500 |
| | 92126 Mira | Mesa | 17 | 51 | 77 | 79 | \$185,000 | \$185,000 | 24 | 70 | 71 | 79 | \$231,000 | \$222,500 |
| | 92127 Rand | cho Bernardo | 16 | 42 | 105 | 77 | | | | 53 | 71 | | | \$248,000 |
| Page 7 of 8 Copyright 2011 San Diego Association of Realtors. Data for single-family attached | Page 7 of 8 | | | | | | | | 1 | A | | | | |

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*The median home price is the price where half of the homes sold for more and half sold for less. It is a more typical price measure than average, which can be skewed high by a relative handful of million-dollar plus transactions.

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Previous Year - 2010

Previous Year - 2010

Median Price*

YTD

\$256,250

\$206,000

\$425,000

\$351,000

\$149,125

\$150,000

\$95,000

\$0

\$0

Month

\$270,000

\$204,000

\$438,500

\$355,000

\$186,000

\$141,000

\$90,000

\$0

\$0

| Zip | | Sold Li | <u>stings</u> | Avg Days o | n Market | <u>Median P</u> | rice* | Sold Li | istings | Avg Days o | n Market |
|-------|--------------------|---------|---------------|------------|----------|-----------------|-----------|---------|---------|------------|----------|
| Code | Market Area | Month | YTD | Month | YTD | Month | YTD | Month | YTD | Month | YTD |
| 92128 | Rancho Bernardo | 41 | 86 | 91 | 86 | \$222,000 | \$232,250 | 35 | 92 | 65 | 68 |
| 92129 | Rancho Penasquitos | 9 | 29 | 89 | 127 | \$180,000 | \$183,000 | 24 | 51 | 56 | 50 |
| 92130 | Carmel Valley | 26 | 54 | 65 | 84 | \$399,500 | \$400,000 | 22 | 51 | 57 | 70 |
| 92131 | Scripps Miramar | 16 | 32 | 84 | 85 | \$302,500 | \$330,000 | 22 | 48 | 56 | 53 |
| 92139 | Paradise Hills | 13 | 36 | 146 | 155 | \$116,000 | \$145,000 | 11 | 50 | 96 | 95 |
| 92145 | Miramar | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 |
| 92154 | Otay Mesa | 14 | 41 | 89 | 83 | \$167,500 | \$170,000 | 19 | 52 | 132 | 95 |
| 92161 | La Jolla | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 |
| 92173 | San Ysidro | 11 | 20 | 116 | 103 | \$109,000 | \$115,500 | 11 | 30 | 54 | 69 |
| Grou | p Total Counts: | 904 | 2357 | | | | | 960 | 2602 | | |

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*The median home price is the price where half of the homes sold for more and half sold

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for less. It is a more typical price measure than average, which can be skewed high by a relative handful of million-dollar plus transactions.