

Comparative Sales - Existing Homes - January 2011 San Diego County

	_	Attached			Detached		
		Sales	% Change from Prior Year	% Change from Prior Month	Sales	% Change from Prior Year	% Change from Prior Month
1	Total Sales Volume January 2011	\$167,294,589	-13.805	-26.759	\$554,744,893	-1.125	-35.433
2	Average Sales Price January 2011	\$239,334	-9.366	-13.662	\$468,535	-2.962	-6.421
3	Median* Sales Price January 2011	\$200,000	-4.760	-8.360	\$368,750	1.300	-1.660
4	Sold Listings January 2011	699	-4.898	-15.170	1,184	1.893	-31.002
5	Average Days on Market January 2011	100	17.647	8.696	90	26.761	5.882
6	Total Sales Volume January 2010	\$194,088,850			\$561,054,450		
7	Average Sales Price January 2010	\$264,066			\$482,835		
8	Median* Sales Price January 2010	\$210,000			\$364,000		
9	Sold Listings January 2010	735			1,162		
10	•	85			71		
11	Total Sales Volume YTD 2011	\$167,294,589	-19.260		\$554,744,893	-7.786	
12		\$239,334	-7.709		\$468,535	-1.165	
13	Median* Sales Price YTD 2011	\$200,000	-4.070		\$368,750	2.430	
14		699	-12.516		1,184	-6.698	
15	•	100	16.279		90	26.761	
16	Total Sales Volume YTD 2010	\$207,202,211			\$601,581,970		
17		\$259,327			\$474,060		
18	3	\$208,500			\$360,000		
19		799			1,269		
	Average Days on Market YTD 2010	86			71		
20	Average Days on Market 11D 2010	00			7 1		

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*The median home price is the price where half of the homes sold for more and half sold for less. It is a more typical price measure than average, which can be skewed high by a relative handful of million-dollar plus transactions.