Current Year - 2011

|  | Sold Listings |  | Avg Days on Market |  |  | Median Price* |  |
| :--- | :--- | ---: | :--- | :--- | :--- | :--- | :---: |
| Zip | Market Area | Month YTD | Month YTD | Month | YTD |  |  |

## Single Family Detached

| 91901 | Alpine | 5 | 5 | 76 | 76 | \$384,000 | \$384,000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 91902 | Bonita | 10 | 10 | 66 | 66 | \$470,000 | \$470,000 |
| 91905 | Boulevard | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91906 | Campo | 6 | 6 | 61 | 61 | \$161,200 | \$161,200 |
| 91910 | Chula Vista | 19 | 19 | 120 | 120 | \$320,000 | \$320,000 |
| 91911 | Chula Vista | 34 | 34 | 108 | 108 | \$281,500 | \$281,500 |
| 91913 | Chula Vista | 30 | 30 | 114 | 114 | \$390,000 | \$390,000 |
| 91914 | Chula Vista | 11 | 11 | 39 | 39 | \$485,000 | \$485,000 |
| 91915 | Chula Vista | 27 | 27 | 82 | 82 | \$376,000 | \$376,000 |
| 91916 | Descanso | 1 | 1 | 7 | 7 | \$220,000 | \$220,000 |
| 91917 | Dulzura | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91931 | Guatay | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91932 | Imperial Beach | 4 | 4 | 70 | 70 | \$330,000 | \$330,000 |
| 91934 | Jacumba | 2 | 2 | 35 | 35 | \$34,250 | \$34,250 |
| 91935 | Jamul | 4 | 4 | 69 | 69 | \$350,450 | \$350,450 |
| 91941 | La Mesa | 13 | 13 | 66 | 66 | \$425,000 | \$425,000 |
| 91942 | La Mesa | 9 | 9 | 49 | 49 | \$340,000 | \$340,000 |
| 91945 | Lemon Grove | 12 | 12 | 70 | 70 | \$203,950 | \$203,950 |
| 91948 | Mount Laguna | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91950 | National City | 24 | 24 | 106 | 106 | \$225,000 | \$225,000 |
| 91962 | Pine Valley | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91963 | Potrero | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91977 | Spring Valley | 26 | 26 | 101 | 101 | \$272,500 | \$272,500 |
| 91978 | Spring Valley | 8 | 8 | 154 | 154 | \$357,500 | \$357,500 |
| 91980 | Tecate | 0 | 0 | 0 | 0 | \$0 | \$0 |


| Sold Listings |  | Avg Days on Market |  | Median Price* |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Month | YTD | Month | YTD | Month | YTD |
| 8 | 8 | 175 | 175 | \$375,000 | \$375,000 |
| 9 | 10 | 90 | 88 | \$530,000 | \$540,000 |
| 1 | 1 | 77 | 77 | \$125,000 | \$125,000 |
| 3 | 3 | 64 | 64 | \$180,000 | \$180,000 |
| 21 | 24 | 61 | 57 | \$325,000 | \$325,000 |
| 29 | 31 | 65 | 66 | \$312,000 | \$310,000 |
| 31 | 40 | 79 | 73 | \$355,000 | \$357,500 |
| 14 | 14 | 66 | 66 | \$570,000 | \$570,000 |
| 16 | 18 | 63 | 61 | \$349,500 | \$349,500 |
| 1 | 1 | 25 | 25 | \$227,500 | \$227,500 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 10 | 11 | 41 | 37 | \$273,500 | \$297,000 |
| 1 | 1 | 17 | 17 | \$13,000 | \$13,000 |
| 8 | 8 | 106 | 106 | \$411,250 | \$411,250 |
| 13 | 13 | 73 | 73 | \$405,000 | \$405,000 |
| 6 | 8 | 57 | 42 | \$297,000 | \$297,000 |
| 13 | 14 | 82 | 79 | \$245,000 | \$252,500 |
| 1 | 1 | 177 | 177 | \$96,600 | \$96,600 |
| 16 | 18 | 66 | 80 | \$186,750 | \$184,000 |
| 1 | 1 | 31 | 31 | \$245,000 | \$245,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 31 | 34 | 70 | 70 | \$299,000 | \$299,500 |
| 3 | 3 | 75 | 75 | \$285,000 | \$285,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |

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|  |  | Sold Listings |  | Avg Days on Market |  | Median Price* |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Code | Market Area | Month | YTD | Month | YTD | Month | YTD |
| 92003 | Bonsall | 3 | 3 | 47 | 47 | \$401,708 | \$401,708 |
| 92004 | Borrego Springs | 8 | 8 | 189 | 189 | \$156,000 | \$156,000 |
| 92007 | Cardiff By The Sea | 4 | 4 | 77 | 77 | \$725,000 | \$725,000 |
| 92008 | Carlsbad | 6 | 6 | 110 | 110 | \$492,500 | \$492,500 |
| 92009 | Carlsbad | 27 | 27 | 99 | 99 | \$685,000 | \$685,000 |
| 92010 | Carlsbad | 10 | 10 | 96 | 96 | \$547,495 | \$547,495 |
| 92011 | Carlsbad | 14 | 14 | 73 | 73 | \$692,000 | \$692,000 |
| 92014 | Del Mar | 5 | 5 | 123 | 123 | \$1,275,000 | \$1,275,000 |
| 92019 | El Cajon | 20 | 20 | 124 | 124 | \$315,000 | \$315,000 |
| 92020 | El Cajon | 16 | 16 | 73 | 73 | \$359,500 | \$359,500 |
| 92021 | El Cajon | 19 | 19 | 73 | 73 | \$310,000 | \$310,000 |
| 92024 | Encinitas | 19 | 19 | 80 | 80 | \$840,000 | \$840,000 |
| 92025 | Escondido | 22 | 22 | 75 | 75 | \$295,000 | \$295,000 |
| 92026 | Escondido | 25 | 25 | 109 | 109 | \$305,500 | \$305,500 |
| 92027 | Escondido | 22 | 22 | 83 | 83 | \$278,000 | \$278,000 |
| 92028 | Fallbrook | 39 | 39 | 103 | 103 | \$348,704 | \$348,704 |
| 92029 | Escondido | 10 | 10 | 107 | 107 | \$549,500 | \$549,500 |
| 92036 | Julian | 6 | 6 | 89 | 89 | \$245,500 | \$245,500 |
| 92037 | La Jolla | 16 | 16 | 87 | 87 | \$1,332,000 | \$1,332,000 |
| 92040 | Lakeside | 18 | 18 | 62 | 62 | \$295,000 | \$295,000 |
| 92054 | Oceanside | 10 | 10 | 76 | 76 | \$505,000 | \$505,000 |
| 92056 | Oceanside | 21 | 21 | 90 | 90 | \$330,000 | \$330,000 |
| 92057 | Oceanside | 19 | 19 | 78 | 78 | \$309,900 | \$309,900 |
| 92058 | Oceanside | 11 | 11 | 77 | 77 | \$386,000 | \$386,000 |
| 92059 | Pala | 1 | 1 | 15 | 15 | \$245,000 | \$245,000 |
| 92060 | Palomar Mountain | 1 | 1 | 122 | 122 | \$482,500 | \$482,500 |
| 92061 | Pauma Valley | 2 | 2 | 223 | 223 | \$458,500 | \$458,500 |
| 92064 | Poway | 25 | 25 | 86 | 86 | \$523,000 | \$523,000 |
| 92065 | Ramona | 25 | 25 | 104 | 104 | \$319,500 | \$319,500 |
| 92066 | Ranchita | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92067 | Rancho Santa Fe | 10 | 10 | 173 | 173 | \$1,534,550 | \$1,534,550 |
| 92068 | San Luis Rey | 0 | 0 | 0 | 0 | \$0 | \$0 |


| Sold Listings |  | Avg Days on Market |  | Median Price* |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Month | YTD | Month | YTD | Month | YTD |
| 2 | 2 | 248 | 248 | \$468,318 | \$468,318 |
| 3 | 3 | 199 | 199 | \$138,500 | \$138,500 |
| 3 | 3 | 126 | 126 | \$577,000 | \$577,000 |
| 7 | 7 | 56 | 56 | \$682,500 | \$682,500 |
| 25 | 31 | 64 | 66 | \$725,000 | \$720,000 |
| 3 | 4 | 22 | 18 | \$438,000 | \$489,000 |
| 4 | 4 | 59 | 59 | \$747,500 | \$747,500 |
| 6 | 6 | 90 | 90 | \$1,050,500 | \$1,050,500 |
| 14 | 14 | 120 | 120 | \$415,000 | \$415,000 |
| 18 | 19 | 53 | 51 | \$282,000 | \$280,000 |
| 23 | 25 | 101 | 102 | \$285,000 | \$297,500 |
| 21 | 21 | 48 | 48 | \$770,000 | \$770,000 |
| 11 | 13 | 83 | 71 | \$325,000 | \$325,000 |
| 32 | 33 | 34 | 40 | \$340,000 | \$340,000 |
| 32 | 37 | 48 | 54 | \$224,150 | \$230,000 |
| 32 | 33 | 71 | 69 | \$338,000 | \$336,000 |
| 7 | 7 | 95 | 95 | \$640,000 | \$640,000 |
| 2 | 3 | 498 | 347 | \$183,500 | \$260,000 |
| 11 | 12 | 101 | 96 | \$1,562,500 | \$1,431,250 |
| 14 | 17 | 67 | 63 | \$328,000 | \$317,000 |
| 6 | 6 | 39 | 39 | \$374,500 | \$374,500 |
| 26 | 28 | 41 | 42 | \$340,250 | \$338,750 |
| 38 | 38 | 81 | 81 | \$370,625 | \$370,625 |
| 7 | 7 | 101 | 101 | \$350,000 | \$350,000 |
| 1 | 1 | 145 | 145 | \$447,000 | \$447,000 |
| 2 | 2 | 177 | 177 | \$198,750 | \$198,750 |
| 1 | 1 | 0 | 0 | \$850,000 | \$850,000 |
| 22 | 22 | 77 | 77 | \$382,500 | \$382,500 |
| 24 | 26 | 68 | 68 | \$309,000 | \$309,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 11 | 11 | 289 | 289 | \$2,975,000 | \$2,975,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |

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*The median home price is the price where half of the homes sold for more and half sold
for less. It is a more typical price measure than average, which can be skewed high by a relative handful of million-dollar plus transactions.


|  | Sold Listings |  |  | Avg Days on Market |  |  | Median Price* |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Zip | Month |  | YTD |  | Month | YTD |  | Month |


| Sold Listings |  | Avg Days on Market |  | Median Price* |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Month | YTD | Month | YTD | Month | YTD |
| 2 | 2 | 53 | 53 | \$587,500 | \$587,500 |
| 7 | 8 | 47 | 43 | \$492,000 | \$500,000 |
| 8 | 9 | 35 | 35 | \$614,250 | \$613,500 |
| 18 | 19 | 58 | 57 | \$409,000 | \$408,000 |
| 23 | 25 | 85 | 80 | \$762,900 | \$749,500 |
| 18 | 19 | 63 | 62 | \$500,000 | \$500,000 |
| 19 | 19 | 47 | 47 | \$570,000 | \$570,000 |
| 27 | 28 | 61 | 61 | \$820,000 | \$822,500 |
| 12 | 13 | 50 | 46 | \$595,500 | \$601,000 |
| 13 | 15 | 43 | 76 | \$267,000 | \$267,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 30 | 36 | 60 | 70 | \$262,500 | \$257,500 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 4 | 5 | 45 | 58 | \$261,000 | \$252,000 |
| 1162 | 1269 |  |  |  |  |

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| Zip | Sold Listings |  | Avg Days on Market |  | Median Price* |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Code | Market Area | Month YTD | Month YTD | Month |  |

## Single Family Attached

| 91901 | Alpine | 3 | 3 | 238 | 238 | \$110,000 | \$110,000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 91902 | Bonita | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91905 | Boulevard | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91906 | Campo | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91910 | Chula Vista | 14 | 14 | 110 | 110 | \$185,000 | \$185,000 |
| 91911 | Chula Vista | 17 | 17 | 140 | 140 | \$135,000 | \$135,000 |
| 91913 | Chula Vista | 16 | 16 | 98 | 98 | \$195,000 | \$195,000 |
| 91914 | Chula Vista | 8 | 8 | 94 | 94 | \$227,000 | \$227,000 |
| 91915 | Chula Vista | 16 | 16 | 151 | 151 | \$226,000 | \$226,000 |
| 91916 | Descanso | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91917 | Dulzura | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91931 | Guatay | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91932 | Imperial Beach | 3 | 3 | 240 | 240 | \$205,000 | \$205,000 |
| 91934 | Jacumba | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91935 | Jamul | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91941 | La Mesa | 1 | 1 | 22 | 22 | \$170,000 | \$170,000 |
| 91942 | La Mesa | 5 | 5 | 219 | 219 | \$175,000 | \$175,000 |
| 91945 | Lemon Grove | 3 | 3 | 41 | 41 | \$120,000 | \$120,000 |
| 91948 | Mount Laguna | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91950 | National City | 7 | 7 | 92 | 92 | \$130,000 | \$130,000 |
| 91962 | Pine Valley | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91963 | Potrero | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91977 | Spring Valley | 4 | 4 | 108 | 108 | \$124,000 | \$124,000 |
| 91978 | Spring Valley | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91980 | Tecate | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92003 | Bonsall | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92004 | Borrego Springs | 1 | 1 | 87 | 87 | \$255,000 | \$255,000 |
| 92007 | Cardiff By The Sea | 2 | 2 | 144 | 144 | \$437,500 | \$437,500 |
| 92008 | Carlsbad | 3 | 3 | 87 | 87 | \$297,000 | \$297,000 |
| 92009 | Carlsbad | 9 | 9 | 101 | 101 | \$335,000 | \$335,000 |


| Sold Listings |  | Avg Days on Market |  | Median Price* |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Month | YTD | Month | YTD | Month | YTD |
| 2 | 2 | 154 | 154 | \$170,250 | \$170,250 |
| 2 | 2 | 31 | 31 | \$153,250 | \$153,250 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 11 | 13 | 108 | 94 | \$189,900 | \$180,000 |
| 17 | 18 | 63 | 60 | \$146,500 | \$141,750 |
| 17 | 19 | 86 | 101 | \$207,900 | \$207,900 |
| 6 | 8 | 268 | 216 | \$209,760 | \$209,760 |
| 8 | 11 | 94 | 100 | \$211,000 | \$240,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 4 | 5 | 36 | 38 | \$112,500 | \$110,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 2 | 3 | 172 | 141 | \$143,000 | \$150,000 |
| 8 | 8 | 44 | 44 | \$215,000 | \$215,000 |
| 3 | 3 | 130 | 130 | \$115,800 | \$115,800 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 4 | 4 | 20 | 20 | \$80,000 | \$80,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 10 | 11 | 54 | 49 | \$144,950 | \$140,000 |
| 1 | 1 | 14 | 14 | \$115,000 | \$115,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 2 | 2 | 29 | 29 | \$136,575 | \$136,575 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 2 | 2 | 163 | 163 | \$630,750 | \$630,750 |
| 5 | 5 | 59 | 59 | \$408,000 | \$408,000 |
| 7 | 8 | 65 | 63 | \$300,000 | \$297,000 |

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Current Year - 2011
Previous Year - 2010

|  |  | Sold Listings |  | Avg Days on Market |  | Median Price* |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Code | Market Area | Month | YTD | Month | YTD | Month | YTD |
| 92128 | Rancho Bernardo | 21 | 21 | 102 | 102 | \$250,000 | \$250,000 |
| 92129 | Rancho Penasquitos | 11 | 11 | 125 | 125 | \$205,000 | \$205,000 |
| 92130 | Carmel Valley | 13 | 13 | 99 | 99 | \$378,000 | \$378,000 |
| 92131 | Scripps Miramar | 10 | 10 | 101 | 101 | \$389,000 | \$389,000 |
| 92139 | Paradise Hills | 9 | 9 | 71 | 71 | \$145,000 | \$145,000 |
| 92145 | Miramar | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92154 | Otay Mesa | 15 | 15 | 58 | 58 | \$170,000 | \$170,000 |
| 92161 | La Jolla | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92173 | San Ysidro | 6 | 6 | 69 | 69 | \$131,000 | \$131,000 |


| Sold Listings |  | Avg Days on Market |  | Median Price* |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Month | YTD | Month | YTD | Month | YTD |
| 28 | 29 | 72 | 70 | \$237,750 | \$240,000 |
| 13 | 13 | 64 | 64 | \$206,000 | \$206,000 |
| 11 | 13 | 54 | 66 | \$455,000 | \$415,000 |
| 11 | 11 | 43 | 43 | \$359,000 | \$359,000 |
| 16 | 20 | 103 | 109 | \$156,250 | \$147,500 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 13 | 14 | 65 | 70 | \$160,000 | \$155,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 8 | 9 | 102 | 95 | \$91,500 | \$95,000 |
| 735 | 799 |  |  |  |  |

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