

Comparative Sales - Existing Homes - November 2010 San Diego County

| | _ | Attached | | | Detached | | |
|----|--------------------------------------|-----------------|-----------------------------|------------------------------|-----------------|-----------------------------|---------------------------|
| | | Sales | % Change from Prior Year | % Change from Prior Month | Sales | % Change from Prior Year | % Change from Prior Month |
| 1 | Total Sales Volume November 2010 | \$208,980,827 | -8.901 | -1.436 | \$688,563,655 | -11.075 | -10.681 |
| 2 | Average Sales Price November 2010 | \$285,493 | 9.643 | 7.450 | \$504,442 | 2.344 | -1.913 |
| 3 | Median* Sales Price November 2010 | \$215,000 | -3.150 | 0.700 | \$389,900 | 3.970 | 1.400 |
| 4 | Sold Listings November 2010 | 732 | -16.913 | -8.271 | 1,365 | -13.113 | -8.939 |
| 5 | Average Days on Market November 2010 | 99 | 39.437 | 11.236 | 80 | 19.403 | 3.896 |
| 6 | Total Sales Volume November 2009 | \$229,399,173 | | | \$774,323,971 | | |
| 7 | Average Sales Price November 2009 | \$260,385 | | | \$492,886 | | |
| 8 | Median* Sales Price November 2009 | \$222,000 | | | \$375,000 | | |
| 9 | Sold Listings November 2009 | 881 | | | 1,571 | | |
| 10 | Average Days on Market November 2009 | 71 | | | 67 | | |
| 11 | Total Sales Volume YTD 2010 | \$2,815,815,505 | 0.802 | | \$9,458,138,443 | 2.771 | |
| 12 | | \$269,818 | 5.033 | | \$498,873 | 10.891 | |
| 13 | • | \$220,000 | 7.310 | | \$385,000 | 9.370 | |
| 14 | Sold Listings YTD 2010 | 10,436 | -4.028 | | 18,959 | -7.323 | |
| 15 | • | 85 | 11.842 | | 74 | 2.778 | |
| 16 | Total Sales Volume YTD 2009 | \$2,793,415,492 | | | \$9,203,124,946 | | |
| 17 | Average Sales Price YTD 2009 | \$256,889 | | | \$449,877 | | |
| 18 | • | \$205,009 | | | \$352,000 | | |
| 19 | | 10,874 | | | 20,457 | | |
| | Average Days on Market YTD 2009 | 76 | | | 72 | | |
| 20 | Average Days Ull Market 11D 2009 | 70 | | | 12 | | |

Page 1 of 1

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*The median home price is the price where half of the homes sold for more and half sold for less. It is a more typical price measure than average, which can be skewed high by a relative handful of million-dollar plus transactions.