

## Comparative Sales - Existing Homes - October 2009 San Diego County

|    |                                     | Attached        |                             |                           | Detached        |                             |                              |
|----|-------------------------------------|-----------------|-----------------------------|---------------------------|-----------------|-----------------------------|------------------------------|
|    |                                     | Sales           | % Change<br>from Prior Year | % Change from Prior Month | Sales           | % Change from<br>Prior Year | % Change from<br>Prior Month |
| 1  | Total Sales Volume October 2009     | \$289,902,935   | 10.059                      | 12.942                    | \$901,947,187   | -1.575                      | 5.474                        |
| 2  | Average Sales Price October 2009    | \$281,733       | 5.246                       | 5.808                     | \$480,526       | -2.624                      | -1.494                       |
| 3  | Median* Sales Price October 2009    | \$210,000       | 4.710                       | 2.460                     | \$380,000       | 4.100                       | -1.170                       |
| 4  | Sold Listings October 2009          | 1,029           | 4.573                       | 6.743                     | 1,877           | 1.077                       | 7.074                        |
| 5  | Average Days on Market October 2009 | 77              | 4.054                       | 10.000                    | 64              | -9.859                      | -3.030                       |
| 6  | Total Sales Volume October 2008     | \$263,407,453   |                             |                           | \$916,377,899   |                             |                              |
| 7  | Average Sales Price October 2008    | \$267,691       |                             |                           | \$493,472       |                             |                              |
| 8  | Median* Sales Price October 2008    | \$200,550       |                             |                           | \$365,000       |                             |                              |
| 9  | Sold Listings October 2008          | 984             |                             |                           | 1,857           |                             |                              |
| 10 | _                                   | 74              |                             |                           | 71              |                             |                              |
| 11 | Total Sales Volume YTD 2009         | \$2,515,345,287 | -6.253                      |                           | \$8,271,770,062 | -4.344                      |                              |
| 12 |                                     | \$256,930       | -21.459                     |                           | \$446,688       | -18.870                     |                              |
| 13 | •                                   | \$200,000       | -21.870                     |                           | \$350,000       | -14.630                     |                              |
| 14 | Sold Listings YTD 2009              | 9,790           | 19.361                      |                           | 18,518          | 17.904                      |                              |
| 15 | •                                   | 76              | -8.434                      |                           | 72              | -4.000                      |                              |
| 16 | Total Sales Volume YTD 2008         | \$2,683,122,398 |                             |                           | \$8,647,407,130 |                             |                              |
| 17 |                                     | \$327,130       |                             |                           | \$550,580       |                             |                              |
| 18 | •                                   | \$256,000       |                             |                           | \$410,000       |                             |                              |
| 19 |                                     | 8,202           |                             |                           | 15,706          |                             |                              |
|    | Average Days on Market YTD 2008     | 83              |                             |                           | 75              |                             |                              |

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\*The median home price is the price where half of the homes sold for more and half sold for less. It is a more typical price measure than average, which can be skewed high by a relative handful of million-dollar plus transactions.