Comparative Sales - Existing Homes - November 2008

## San Diego County

|  |  | Attached |  |  | Detached |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Sales | \% Change from Prior Year | \% Change from Prior Month | Sales | \% Change from Prior Year | \% Change from Prior Month |
| 1 | Total Sales Volume November 2008 | \$188,952,784 | -9.428 | -28.266 | \$602,347,788 | -11.799 | -34.269 |
| 2 | Average Sales Price November 2008 | \$250,269 | -39.419 | -6.508 | \$431,481 | -40.294 | -12.562 |
| 3 | Median* Sales Price November 2008 | \$195,000 | -40.000 | -2.760 | \$340,000 | -35.830 | -6.840 |
| 4 | Sold Listings November 2008 | 755 | 49.505 | -23.272 | 1,396 | 47.725 | -24.825 |
| 5 | Average Days on Market November 2008 | 70 | -5.405 | -5.405 | 67 | -15.190 | -5.634 |
| 6 | Total Sales Volume November 2007 | \$208,622,753 |  |  | \$682,924,816 |  |  |
| 7 | Average Sales Price November 2007 | \$413,114 |  |  | \$722,672 |  |  |
| 8 | Median* Sales Price November 2007 | \$325,000 |  |  | \$529,900 |  |  |
| 9 | Sold Listings November 2007 | 505 |  |  | 945 |  |  |
| 10 | Average Days on Market November 2007 | 74 |  |  | 79 |  |  |
| 11 | Total Sales Volume YTD 2008 | \$2,851,621,576 | -19.742 |  | \$9,191,077,830 | -15.814 |  |
| 12 | Average Sales Price YTD 2008 | \$321,309 | -23.929 |  | \$541,288 | -27.054 |  |
| 13 | Median* Sales Price YTD 2008 | \$250,000 | -30.360 |  | \$405,000 | -28.820 |  |
| 14 | Sold Listings YTD 2008 | 8,875 | 5.504 |  | 16,980 | 15.408 |  |
| 15 | Average Days on Market YTD 2008 | 82 | 13.889 |  | 74 | 4.225 |  |
| 16 | Total Sales Volume YTD 2007 | \$3,553,066,632 |  |  | \$10,917,608,777 |  |  |
| 17 | Average Sales Price YTD 2007 | \$422,381 |  |  | \$742,038 |  |  |
| 18 | Median* Sales Price YTD 2007 | \$359,000 |  |  | \$569,000 |  |  |
| 19 | Sold Listings YTD 2007 | 8,412 |  |  | 14,713 |  |  |
| 20 | Average Days on Market YTD 2007 | 72 |  |  | 71 |  |  |

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*The median home price is the price where half of the homes sold for more and half sold for less. It is a more typical price measure than average, which can be skewed high by a relative handful of million-dollar plus transactions.

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