



MLS Statistics By Zip Code - Monthly and YTD
Report Dates: October 01, 2008 - October 31 2008

Current Year - 2008

Previous Year - 2007

| Zip Code | Market Area | <u>Sold Listings</u> | | <u>Avg Days on Market</u> | | <u>Median Price*</u> | | <u>Sold Listings</u> | | <u>Avg Days on Market</u> | | <u>Median Price*</u> | |
|-------------------------------|----------------|----------------------|-----|---------------------------|-----|----------------------|-----------|----------------------|-----|---------------------------|-----|----------------------|-----------|
| | | Month | YTD | Month | YTD | Month | YTD | Month | YTD | Month | YTD | Month | YTD |
| Single Family Detached | | | | | | | | | | | | | |
| 91901 | Alpine | 13 | 99 | 82 | 103 | \$450,000 | \$497,500 | 3 | 96 | 183 | 90 | \$930,000 | \$608,750 |
| 91902 | Bonita | 14 | 79 | 57 | 79 | \$512,500 | \$530,000 | 3 | 92 | 57 | 65 | \$585,000 | \$689,000 |
| 91905 | Boulevard | 1 | 11 | 24 | 113 | \$215,000 | \$175,000 | 0 | 9 | 0 | 125 | \$0 | \$322,000 |
| 91906 | Campo | 5 | 32 | 99 | 105 | \$190,000 | \$230,000 | 1 | 30 | 89 | 82 | \$345,000 | \$323,250 |
| 91910 | Chula Vista | 42 | 323 | 71 | 86 | \$320,000 | \$360,000 | 15 | 206 | 74 | 71 | \$480,000 | \$500,000 |
| 91911 | Chula Vista | 36 | 308 | 81 | 74 | \$298,500 | \$326,900 | 16 | 198 | 52 | 70 | \$413,500 | \$465,000 |
| 91913 | Chula Vista | 47 | 399 | 91 | 82 | \$375,000 | \$417,000 | 14 | 206 | 67 | 78 | \$532,500 | \$554,000 |
| 91914 | Chula Vista | 27 | 186 | 74 | 78 | \$588,000 | \$574,500 | 8 | 93 | 92 | 78 | \$712,500 | \$750,000 |
| 91915 | Chula Vista | 46 | 310 | 62 | 78 | \$379,000 | \$410,125 | 9 | 145 | 69 | 67 | \$461,000 | \$575,000 |
| 91916 | Descanso | 1 | 10 | 32 | 95 | \$135,000 | \$211,500 | 0 | 8 | 0 | 101 | \$0 | \$382,000 |
| 91917 | Dulzura | 0 | 2 | 0 | 66 | \$0 | \$271,000 | 0 | 2 | 0 | 319 | \$0 | \$388,750 |
| 91931 | Guatay | 0 | 1 | 0 | 166 | \$0 | \$297,000 | 0 | 2 | 0 | 80 | \$0 | \$348,500 |
| 91932 | Imperial Beach | 7 | 64 | 27 | 59 | \$275,000 | \$357,000 | 0 | 45 | 0 | 80 | \$0 | \$451,000 |
| 91934 | Jacumba | 0 | 9 | 0 | 88 | \$0 | \$89,900 | 0 | 6 | 0 | 100 | \$0 | \$197,500 |
| 91935 | Jamul | 2 | 40 | 34 | 98 | \$420,000 | \$565,000 | 4 | 54 | 103 | 94 | \$867,500 | \$752,000 |
| 91941 | La Mesa | 30 | 258 | 77 | 73 | \$432,000 | \$415,000 | 13 | 269 | 68 | 70 | \$395,500 | \$525,000 |
| 91942 | La Mesa | 8 | 73 | 50 | 50 | \$344,950 | \$385,000 | 6 | 87 | 77 | 53 | \$415,500 | \$455,800 |
| 91945 | Lemon Grove | 20 | 155 | 58 | 83 | \$249,500 | \$275,000 | 6 | 101 | 92 | 69 | \$369,253 | \$420,000 |
| 91948 | Mount Laguna | 0 | 5 | 0 | 67 | \$0 | \$185,000 | 1 | 7 | 9 | 171 | \$99,999 | \$87,500 |
| 91950 | National City | 25 | 143 | 101 | 84 | \$215,000 | \$250,000 | 8 | 95 | 58 | 68 | \$335,500 | \$405,000 |
| 91962 | Pine Valley | 1 | 22 | 21 | 91 | \$229,000 | \$303,000 | 0 | 18 | 0 | 139 | \$0 | \$415,000 |
| 91963 | Potrero | 0 | 2 | 0 | 317 | \$0 | \$194,875 | 0 | 3 | 0 | 122 | \$0 | \$325,000 |
| 91977 | Spring Valley | 56 | 388 | 84 | 79 | \$255,000 | \$284,950 | 10 | 246 | 55 | 66 | \$355,000 | \$425,000 |
| 91978 | Spring Valley | 9 | 48 | 66 | 73 | \$435,000 | \$405,500 | 2 | 39 | 138 | 51 | \$437,500 | \$505,000 |
| 91980 | Tecate | 0 | 1 | 0 | 151 | \$0 | \$350,000 | 0 | 0 | 0 | 0 | \$0 | \$0 |

*The median home price is the price where half of the homes sold for more and half sold for less. It is a more typical price measure than average, which can be skewed high by a relative handful of million-dollar plus transactions.

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Current Year - 2008

Previous Year - 2007

| Zip Code | Market Area | <u>Sold Listings</u> | | <u>Avg Days on Market</u> | | <u>Median Price*</u> | | Month | YTD | Month | YTD | Month | YTD | Month | YTD |
|----------|--------------------|----------------------|-----|---------------------------|-----|----------------------|-------------|-------|-----|-------|-----|-------------|-------------|-------|-----|
| | | Month | YTD | Month | YTD | Month | YTD | | | | | | | | |
| 92003 | Bonsall | 2 | 28 | 275 | 110 | \$380,000 | \$467,500 | 2 | 34 | 238 | 115 | \$1,087,500 | \$875,000 | | |
| 92004 | Borrego Springs | 3 | 33 | 123 | 119 | \$164,900 | \$220,000 | 3 | 47 | 110 | 117 | \$254,500 | \$305,000 | | |
| 92007 | Cardiff By The Sea | 7 | 47 | 65 | 74 | \$660,000 | \$960,000 | 3 | 52 | 73 | 59 | \$1,185,000 | \$915,366 | | |
| 92008 | Carlsbad | 12 | 131 | 66 | 76 | \$546,000 | \$614,000 | 4 | 125 | 42 | 70 | \$689,500 | \$737,500 | | |
| 92009 | Carlsbad | 34 | 295 | 62 | 72 | \$733,500 | \$765,000 | 17 | 363 | 52 | 58 | \$765,000 | \$825,000 | | |
| 92010 | Carlsbad | 7 | 75 | 33 | 64 | \$515,000 | \$568,000 | 11 | 107 | 109 | 73 | \$540,000 | \$619,000 | | |
| 92011 | Carlsbad | 21 | 170 | 87 | 77 | \$774,500 | \$787,000 | 14 | 207 | 49 | 63 | \$833,750 | \$880,000 | | |
| 92014 | Del Mar | 6 | 88 | 112 | 101 | \$2,250,000 | \$1,555,000 | 8 | 117 | 94 | 94 | \$1,143,500 | \$1,562,500 | | |
| 92019 | El Cajon | 24 | 219 | 85 | 84 | \$425,500 | \$420,000 | 10 | 184 | 98 | 67 | \$592,500 | \$535,000 | | |
| 92020 | El Cajon | 24 | 185 | 45 | 64 | \$392,500 | \$360,000 | 20 | 184 | 80 | 62 | \$420,000 | \$475,000 | | |
| 92021 | El Cajon | 33 | 252 | 60 | 77 | \$301,500 | \$330,000 | 14 | 233 | 77 | 73 | \$402,500 | \$440,000 | | |
| 92024 | Encinitas | 32 | 289 | 58 | 71 | \$672,350 | \$785,000 | 27 | 345 | 76 | 61 | \$850,000 | \$870,000 | | |
| 92025 | Escondido | 30 | 212 | 90 | 84 | \$255,000 | \$359,500 | 8 | 153 | 126 | 72 | \$430,000 | \$495,000 | | |
| 92026 | Escondido | 40 | 327 | 79 | 76 | \$332,500 | \$360,000 | 19 | 275 | 72 | 77 | \$455,000 | \$485,000 | | |
| 92027 | Escondido | 58 | 468 | 74 | 75 | \$265,000 | \$298,375 | 11 | 238 | 58 | 72 | \$399,000 | \$461,000 | | |
| 92028 | Fallbrook | 33 | 274 | 81 | 83 | \$337,000 | \$403,390 | 28 | 293 | 107 | 97 | \$538,500 | \$585,000 | | |
| 92029 | Escondido | 15 | 137 | 48 | 81 | \$339,900 | \$505,000 | 4 | 111 | 111 | 76 | \$447,500 | \$695,000 | | |
| 92036 | Julian | 4 | 35 | 138 | 154 | \$314,500 | \$320,000 | 3 | 50 | 128 | 141 | \$572,000 | \$379,950 | | |
| 92037 | La Jolla | 21 | 173 | 75 | 85 | \$1,300,000 | \$1,600,000 | 19 | 255 | 97 | 75 | \$2,490,000 | \$1,755,000 | | |
| 92040 | Lakeside | 24 | 204 | 69 | 75 | \$385,000 | \$369,950 | 8 | 160 | 118 | 77 | \$390,000 | \$468,000 | | |
| 92054 | Oceanside | 25 | 228 | 73 | 82 | \$291,000 | \$381,000 | 19 | 219 | 41 | 73 | \$445,000 | \$551,500 | | |
| 92056 | Oceanside | 53 | 388 | 68 | 73 | \$327,000 | \$370,000 | 22 | 295 | 70 | 71 | \$472,250 | \$500,000 | | |
| 92057 | Oceanside | 71 | 568 | 48 | 70 | \$295,000 | \$355,000 | 28 | 372 | 74 | 72 | \$471,500 | \$495,000 | | |
| 92058 | Oceanside | 14 | 64 | 32 | 36 | \$297,500 | \$315,000 | 0 | 0 | 0 | 0 | \$0 | \$0 | | |
| 92059 | Pala | 0 | 2 | 0 | 147 | \$0 | \$379,500 | 0 | 2 | 0 | 95 | \$0 | \$700,000 | | |
| 92060 | Palomar Mountain | 1 | 6 | 436 | 171 | \$650,000 | \$205,700 | 0 | 15 | 0 | 157 | \$0 | \$260,000 | | |
| 92061 | Pauma Valley | 0 | 6 | 0 | 305 | \$0 | \$486,500 | 1 | 12 | 25 | 230 | \$830,000 | \$862,500 | | |
| 92064 | Poway | 17 | 274 | 83 | 68 | \$572,500 | \$512,500 | 20 | 336 | 90 | 64 | \$515,750 | \$669,500 | | |
| 92065 | Ramona | 31 | 245 | 92 | 95 | \$329,000 | \$395,000 | 8 | 252 | 73 | 100 | \$436,250 | \$540,000 | | |
| 92066 | Ranchita | 0 | 4 | 0 | 175 | \$0 | \$227,000 | 0 | 2 | 0 | 80 | \$0 | \$180,000 | | |
| 92067 | Rancho Santa Fe | 11 | 106 | 108 | 110 | \$3,100,000 | \$2,810,000 | 9 | 143 | 139 | 130 | \$4,100,000 | \$2,750,000 | | |
| 92068 | San Luis Rey | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 1 | 0 | 94 | \$0 | \$555,000 | | |

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| Zip Code | Market Area | <u>Sold Listings</u> | | <u>Avg Days on Market</u> | | <u>Median Price*</u> | | Month | YTD | Month | YTD | Month | YTD | Month | YTD |
|----------|--------------------|----------------------|-----|---------------------------|-----|----------------------|-------------|-------|-----|-------|-----|-------------|-------------|-------|-----|
| | | Month | YTD | Month | YTD | Month | YTD | | | | | | | | |
| 92069 | San Marcos | 39 | 285 | 53 | 69 | \$307,000 | \$368,000 | 6 | 203 | 81 | 64 | \$415,500 | \$525,328 | | |
| 92070 | Santa Ysabel | 0 | 4 | 0 | 273 | \$0 | \$430,000 | 0 | 5 | 0 | 54 | \$0 | \$442,000 | | |
| 92071 | Santee | 34 | 289 | 83 | 74 | \$345,000 | \$356,500 | 15 | 213 | 44 | 57 | \$420,000 | \$440,000 | | |
| 92075 | Solana Beach | 2 | 59 | 134 | 73 | \$1,010,000 | \$1,302,500 | 2 | 61 | 137 | 69 | \$1,534,889 | \$1,145,000 | | |
| 92078 | San Marcos | 29 | 312 | 52 | 74 | \$495,000 | \$515,000 | 19 | 304 | 66 | 74 | \$618,000 | \$625,000 | | |
| 92081 | Vista | 18 | 181 | 54 | 87 | \$387,500 | \$400,000 | 12 | 182 | 88 | 66 | \$474,500 | \$497,500 | | |
| 92082 | Valley Center | 15 | 117 | 73 | 93 | \$460,000 | \$485,000 | 6 | 107 | 115 | 90 | \$576,500 | \$675,000 | | |
| 92083 | Vista | 27 | 177 | 56 | 93 | \$260,000 | \$292,500 | 7 | 108 | 82 | 66 | \$435,000 | \$425,500 | | |
| 92084 | Vista | 30 | 249 | 77 | 81 | \$334,500 | \$370,000 | 8 | 190 | 94 | 84 | \$428,500 | \$520,950 | | |
| 92086 | Warner Springs | 2 | 10 | 310 | 207 | \$340,000 | \$360,000 | 0 | 6 | 0 | 127 | \$0 | \$242,500 | | |
| 92091 | Rancho Santa Fe | 2 | 23 | 107 | 122 | \$1,700,000 | \$2,650,000 | 0 | 22 | 0 | 127 | \$0 | \$3,052,500 | | |
| 92093 | La Jolla | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 | | |
| 92101 | San Diego Downtown | 1 | 10 | 13 | 68 | \$184,500 | \$567,500 | 1 | 4 | 102 | 108 | \$800,000 | \$750,000 | | |
| 92102 | San Diego | 11 | 108 | 112 | 89 | \$270,000 | \$232,500 | 4 | 82 | 105 | 69 | \$378,750 | \$410,000 | | |
| 92103 | Mission Hills | 10 | 98 | 53 | 66 | \$567,500 | \$742,038 | 9 | 123 | 46 | 63 | \$880,000 | \$823,000 | | |
| 92104 | North Park | 16 | 167 | 36 | 51 | \$440,500 | \$450,000 | 17 | 191 | 44 | 57 | \$419,500 | \$540,000 | | |
| 92105 | East San Diego | 31 | 192 | 53 | 73 | \$240,000 | \$250,000 | 5 | 124 | 86 | 76 | \$305,000 | \$362,736 | | |
| 92106 | Point Loma | 12 | 105 | 57 | 72 | \$848,250 | \$869,000 | 10 | 134 | 75 | 78 | \$1,026,000 | \$935,000 | | |
| 92107 | Ocean Beach | 8 | 90 | 80 | 66 | \$645,000 | \$712,500 | 8 | 104 | 96 | 77 | \$639,000 | \$789,500 | | |
| 92108 | Mission Valley | 1 | 5 | 114 | 136 | \$479,000 | \$515,500 | 0 | 14 | 0 | 75 | \$0 | \$602,000 | | |
| 92109 | Pacific Beach | 12 | 104 | 84 | 62 | \$897,500 | \$786,250 | 8 | 159 | 31 | 79 | \$800,000 | \$855,000 | | |
| 92110 | Old Town SD | 5 | 71 | 50 | 61 | \$450,000 | \$590,000 | 2 | 58 | 37 | 76 | \$655,000 | \$677,188 | | |
| 92111 | Linda Vista | 12 | 140 | 51 | 70 | \$375,000 | \$395,000 | 7 | 142 | 33 | 58 | \$437,000 | \$487,500 | | |
| 92113 | Logan Heights | 11 | 89 | 126 | 88 | \$125,000 | \$180,900 | 3 | 65 | 37 | 68 | \$260,000 | \$320,000 | | |
| 92114 | Encanto | 60 | 371 | 85 | 80 | \$238,250 | \$246,000 | 18 | 216 | 91 | 75 | \$345,000 | \$399,200 | | |
| 92115 | College Grove | 44 | 260 | 52 | 62 | \$331,000 | \$357,000 | 11 | 231 | 83 | 61 | \$449,000 | \$492,000 | | |
| 92116 | Normal Heights | 15 | 148 | 86 | 69 | \$445,000 | \$456,000 | 15 | 167 | 44 | 57 | \$600,000 | \$560,000 | | |
| 92117 | Clairemont Mesa | 23 | 245 | 45 | 61 | \$390,000 | \$435,000 | 31 | 248 | 78 | 60 | \$505,000 | \$523,500 | | |
| 92118 | Coronado | 8 | 84 | 82 | 108 | \$1,665,000 | \$1,465,000 | 14 | 132 | 81 | 97 | \$1,550,000 | \$1,550,000 | | |
| 92119 | San Carlos | 11 | 130 | 41 | 57 | \$365,000 | \$424,500 | 7 | 144 | 85 | 60 | \$475,000 | \$517,000 | | |
| 92120 | Del Cerro | 19 | 147 | 63 | 58 | \$440,000 | \$478,000 | 10 | 169 | 126 | 54 | \$482,500 | \$574,500 | | |
| 92121 | Sorrento | 1 | 24 | 131 | 47 | \$650,250 | \$727,500 | 2 | 21 | 87 | 55 | \$715,000 | \$780,000 | | |

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|----------------------------|--------------------|----------------------|--------------|---------------------------|-----|----------------------|-----------|
| | | Month | YTD | Month | YTD | Month | YTD |
| 92122 | University City | 7 | 76 | 74 | 56 | \$585,000 | \$628,500 |
| 92123 | Serra Mesa | 12 | 105 | 70 | 58 | \$378,000 | \$425,000 |
| 92124 | Tierrasanta | 9 | 74 | 54 | 51 | \$535,000 | \$550,000 |
| 92126 | Mira Mesa | 44 | 368 | 45 | 63 | \$367,500 | \$394,950 |
| 92127 | Rancho Bernardo | 34 | 304 | 74 | 74 | \$780,500 | \$741,424 |
| 92128 | Rancho Bernardo | 44 | 324 | 67 | 63 | \$521,250 | \$550,000 |
| 92129 | Rancho Penasquitos | 23 | 243 | 58 | 55 | \$479,000 | \$578,000 |
| 92130 | Carmel Valley | 25 | 321 | 91 | 58 | \$1,100,000 | \$970,000 |
| 92131 | Scripps Miramar | 15 | 202 | 56 | 61 | \$640,000 | \$709,500 |
| 92139 | Paradise Hills | 23 | 150 | 93 | 74 | \$265,000 | \$273,700 |
| 92145 | Miramar | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92154 | Otay Mesa | 59 | 360 | 69 | 72 | \$309,000 | \$340,000 |
| 92155 | Amphibious Base | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92161 | La Jolla | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92173 | San Ysidro | 10 | 63 | 100 | 91 | \$285,000 | \$320,000 |
| Group Total Counts: | | 1857 | 15385 | | | | |

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| | | Month | YTD | Month | YTD | Month | YTD |
| 92122 | University City | 7 | 112 | 35 | 49 | \$655,000 | \$675,000 |
| 92123 | Serra Mesa | 7 | 119 | 41 | 51 | \$490,000 | \$488,000 |
| 92124 | Tierrasanta | 9 | 97 | 45 | 55 | \$610,000 | \$615,000 |
| 92126 | Mira Mesa | 13 | 278 | 70 | 58 | \$515,000 | \$480,000 |
| 92127 | Rancho Bernardo | 26 | 369 | 59 | 73 | \$779,500 | \$870,000 |
| 92128 | Rancho Bernardo | 20 | 395 | 74 | 55 | \$521,750 | \$599,000 |
| 92129 | Rancho Penasquitos | 21 | 293 | 57 | 52 | \$595,000 | \$645,000 |
| 92130 | Carmel Valley | 17 | 382 | 47 | 57 | \$990,000 | \$1,000,000 |
| 92131 | Scripps Miramar | 15 | 245 | 47 | 49 | \$832,000 | \$750,000 |
| 92139 | Paradise Hills | 2 | 59 | 41 | 69 | \$423,500 | \$440,000 |
| 92145 | Miramar | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92154 | Otay Mesa | 11 | 141 | 100 | 79 | \$425,000 | \$474,000 |
| 92155 | Amphibious Base | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92161 | La Jolla | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92173 | San Ysidro | 4 | 27 | 128 | 76 | \$486,250 | \$476,000 |
| Group Total Counts: | | 868 | 13685 | | | | |

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|-------------------------------|--------------------|----------------------|-----|---------------------------|-----|----------------------|-----------|----------------------|-----|---------------------------|-----|----------------------|-----------|
| | | Month | YTD | Month | YTD | Month | YTD | Month | YTD | Month | YTD | Month | YTD |
| Single Family Attached | | | | | | | | | | | | | |
| 91901 | Alpine | 4 | 19 | 91 | 55 | \$196,250 | \$195,000 | 4 | 23 | 53 | 67 | \$227,000 | \$269,000 |
| 91902 | Bonita | 1 | 29 | 378 | 89 | \$240,000 | \$165,000 | 1 | 16 | 128 | 62 | \$287,000 | \$279,000 |
| 91905 | Boulevard | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91906 | Campo | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 1 | 0 | 165 | \$0 | \$239,000 |
| 91910 | Chula Vista | 19 | 140 | 84 | 83 | \$170,000 | \$222,500 | 6 | 115 | 57 | 66 | \$327,000 | \$321,000 |
| 91911 | Chula Vista | 27 | 164 | 46 | 73 | \$145,000 | \$162,000 | 6 | 57 | 80 | 99 | \$257,500 | \$326,000 |
| 91913 | Chula Vista | 32 | 205 | 97 | 84 | \$202,500 | \$246,000 | 5 | 108 | 95 | 71 | \$323,000 | \$354,950 |
| 91914 | Chula Vista | 9 | 49 | 111 | 84 | \$250,000 | \$268,700 | 2 | 32 | 67 | 71 | \$372,450 | \$399,450 |
| 91915 | Chula Vista | 17 | 129 | 62 | 88 | \$230,000 | \$270,000 | 7 | 74 | 94 | 65 | \$329,000 | \$389,450 |
| 91916 | Descanso | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91917 | Dulzura | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91931 | Guatay | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91932 | Imperial Beach | 9 | 57 | 96 | 95 | \$300,000 | \$288,450 | 3 | 71 | 108 | 58 | \$285,000 | \$289,900 |
| 91934 | Jacumba | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91935 | Jamul | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91941 | La Mesa | 4 | 37 | 68 | 84 | \$285,000 | \$233,000 | 3 | 39 | 63 | 93 | \$290,000 | \$299,900 |
| 91942 | La Mesa | 7 | 53 | 32 | 63 | \$228,000 | \$249,900 | 3 | 89 | 65 | 75 | \$210,000 | \$290,000 |
| 91945 | Lemon Grove | 7 | 30 | 47 | 60 | \$158,000 | \$167,000 | 0 | 5 | 0 | 102 | \$0 | \$287,500 |
| 91948 | Mount Laguna | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91950 | National City | 7 | 47 | 78 | 85 | \$72,410 | \$115,000 | 3 | 21 | 32 | 46 | \$225,000 | \$245,674 |
| 91962 | Pine Valley | 1 | 2 | 130 | 83 | \$70,000 | \$70,000 | 0 | 1 | 0 | 66 | \$0 | \$88,000 |
| 91963 | Potrero | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91977 | Spring Valley | 19 | 95 | 91 | 83 | \$124,000 | \$162,900 | 6 | 110 | 55 | 50 | \$182,500 | \$272,000 |
| 91978 | Spring Valley | 3 | 24 | 10 | 184 | \$152,000 | \$157,000 | 1 | 10 | 65 | 101 | \$215,000 | \$221,450 |
| 91980 | Tecate | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92003 | Bonsall | 5 | 23 | 133 | 114 | \$130,000 | \$173,000 | 0 | 10 | 0 | 110 | \$0 | \$332,500 |
| 92004 | Borrego Springs | 0 | 9 | 0 | 165 | \$0 | \$185,000 | 1 | 14 | 324 | 98 | \$140,000 | \$299,500 |
| 92007 | Cardiff By The Sea | 3 | 37 | 57 | 88 | \$299,000 | \$495,000 | 3 | 46 | 12 | 59 | \$465,000 | \$470,000 |
| 92008 | Carlsbad | 5 | 68 | 177 | 98 | \$467,500 | \$476,250 | 6 | 78 | 86 | 76 | \$435,000 | \$476,750 |
| 92009 | Carlsbad | 18 | 154 | 56 | 73 | \$300,500 | \$342,500 | 8 | 197 | 86 | 64 | \$382,000 | \$407,000 |

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| | | Month | YTD | Month | YTD | Month | YTD | | | | | | | | |
| 92010 | Carlsbad | 1 | 44 | 61 | 75 | \$310,000 | \$372,500 | 1 | 59 | 163 | 48 | \$353,000 | \$420,000 | | |
| 92011 | Carlsbad | 6 | 71 | 50 | 68 | \$457,500 | \$471,000 | 9 | 63 | 58 | 61 | \$470,000 | \$475,000 | | |
| 92014 | Del Mar | 4 | 34 | 64 | 92 | \$396,000 | \$837,500 | 1 | 50 | 32 | 85 | \$430,000 | \$817,500 | | |
| 92019 | El Cajon | 9 | 102 | 86 | 81 | \$174,900 | \$222,500 | 2 | 91 | 37 | 73 | \$238,500 | \$285,000 | | |
| 92020 | El Cajon | 28 | 130 | 125 | 93 | \$115,000 | \$138,800 | 7 | 107 | 86 | 67 | \$264,500 | \$237,000 | | |
| 92021 | El Cajon | 24 | 107 | 76 | 80 | \$160,500 | \$160,000 | 4 | 108 | 69 | 65 | \$219,900 | \$249,900 | | |
| 92024 | Encinitas | 8 | 96 | 46 | 62 | \$438,700 | \$428,750 | 7 | 130 | 161 | 77 | \$360,000 | \$450,000 | | |
| 92025 | Escondido | 15 | 78 | 116 | 93 | \$152,000 | \$164,500 | 3 | 43 | 103 | 92 | \$150,000 | \$313,000 | | |
| 92026 | Escondido | 19 | 108 | 48 | 68 | \$129,900 | \$150,450 | 5 | 95 | 72 | 77 | \$300,000 | \$285,000 | | |
| 92027 | Escondido | 25 | 106 | 74 | 76 | \$100,000 | \$117,500 | 7 | 46 | 113 | 84 | \$187,000 | \$220,000 | | |
| 92028 | Fallbrook | 1 | 8 | 72 | 90 | \$102,000 | \$288,250 | 1 | 16 | 389 | 137 | \$210,000 | \$377,500 | | |
| 92029 | Escondido | 1 | 9 | 23 | 51 | \$199,000 | \$222,000 | 2 | 13 | 57 | 77 | \$362,500 | \$350,000 | | |
| 92036 | Julian | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 | | |
| 92037 | La Jolla | 20 | 271 | 143 | 104 | \$610,000 | \$547,500 | 24 | 276 | 78 | 96 | \$534,250 | \$577,500 | | |
| 92040 | Lakeside | 7 | 66 | 53 | 65 | \$130,000 | \$125,250 | 4 | 40 | 98 | 77 | \$174,450 | \$210,500 | | |
| 92054 | Oceanside | 9 | 139 | 92 | 95 | \$351,000 | \$310,000 | 11 | 188 | 60 | 74 | \$270,000 | \$360,500 | | |
| 92056 | Oceanside | 21 | 171 | 41 | 74 | \$165,000 | \$232,000 | 18 | 179 | 68 | 81 | \$378,995 | \$330,000 | | |
| 92057 | Oceanside | 34 | 242 | 60 | 79 | \$147,500 | \$169,950 | 12 | 151 | 119 | 79 | \$247,500 | \$269,000 | | |
| 92058 | Oceanside | 6 | 14 | 67 | 56 | \$188,500 | \$188,500 | 0 | 0 | 0 | 0 | \$0 | \$0 | | |
| 92059 | Pala | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 | | |
| 92060 | Palomar Mountain | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 | | |
| 92061 | Pauma Valley | 0 | 0 | 0 | 0 | \$0 | \$0 | 1 | 6 | 141 | 183 | \$318,001 | \$384,000 | | |
| 92064 | Poway | 5 | 36 | 62 | 86 | \$315,000 | \$315,500 | 2 | 50 | 47 | 60 | \$324,000 | \$400,000 | | |
| 92065 | Ramona | 3 | 23 | 47 | 100 | \$174,900 | \$174,900 | 0 | 27 | 0 | 72 | \$0 | \$335,000 | | |
| 92066 | Ranchita | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 | | |
| 92067 | Rancho Santa Fe | 0 | 4 | 0 | 273 | \$0 | \$1,070,000 | 0 | 3 | 0 | 77 | \$0 | \$1,225,000 | | |
| 92068 | San Luis Rey | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 | | |
| 92069 | San Marcos | 10 | 60 | 48 | 79 | \$166,000 | \$182,945 | 2 | 42 | 64 | 76 | \$227,000 | \$297,495 | | |
| 92070 | Santa Ysabel | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 | | |
| 92071 | Santee | 19 | 134 | 71 | 73 | \$212,000 | \$209,500 | 4 | 105 | 93 | 56 | \$309,500 | \$300,000 | | |
| 92075 | Solana Beach | 4 | 53 | 101 | 72 | \$680,550 | \$629,000 | 7 | 73 | 122 | 66 | \$616,000 | \$650,000 | | |
| 92078 | San Marcos | 20 | 189 | 69 | 74 | \$270,000 | \$295,000 | 8 | 153 | 60 | 74 | \$332,000 | \$407,500 | | |

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Current Year - 2008

Previous Year - 2007

| Zip Code | Market Area | <u>Sold Listings</u> | | <u>Avg Days on Market</u> | | <u>Median Price*</u> | | <u>Sold Listings</u> | | <u>Avg Days on Market</u> | | <u>Median Price*</u> | |
|----------|--------------------|----------------------|-----|---------------------------|-----|----------------------|-------------|----------------------|-----|---------------------------|-----|----------------------|-------------|
| | | Month | YTD | Month | YTD | Month | YTD | Month | YTD | Month | YTD | Month | YTD |
| 92081 | Vista | 3 | 31 | 28 | 74 | \$290,000 | \$238,500 | 1 | 39 | 37 | 68 | \$185,000 | \$310,000 |
| 92082 | Valley Center | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92083 | Vista | 6 | 58 | 64 | 59 | \$174,000 | \$169,500 | 4 | 47 | 70 | 65 | \$259,500 | \$310,000 |
| 92084 | Vista | 14 | 46 | 70 | 64 | \$130,000 | \$150,750 | 1 | 14 | 17 | 80 | \$260,000 | \$278,500 |
| 92086 | Warner Springs | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92091 | Rancho Santa Fe | 2 | 15 | 95 | 124 | \$749,000 | \$740,000 | 2 | 16 | 53 | 75 | \$695,000 | \$787,000 |
| 92093 | La Jolla | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92101 | San Diego Downtown | 62 | 572 | 78 | 77 | \$407,500 | \$458,500 | 44 | 521 | 74 | 76 | \$501,540 | \$525,500 |
| 92102 | San Diego | 4 | 56 | 97 | 102 | \$170,000 | \$217,000 | 0 | 60 | 0 | 55 | \$0 | \$299,900 |
| 92103 | Mission Hills | 18 | 191 | 58 | 77 | \$335,000 | \$410,000 | 11 | 230 | 88 | 74 | \$285,000 | \$434,500 |
| 92104 | North Park | 9 | 136 | 75 | 76 | \$193,000 | \$245,000 | 10 | 184 | 92 | 64 | \$221,250 | \$273,245 |
| 92105 | East San Diego | 16 | 110 | 41 | 83 | \$78,200 | \$99,500 | 5 | 61 | 109 | 58 | \$169,900 | \$250,000 |
| 92106 | Point Loma | 6 | 41 | 128 | 88 | \$489,500 | \$480,000 | 5 | 43 | 118 | 76 | \$474,000 | \$493,000 |
| 92107 | Ocean Beach | 6 | 46 | 81 | 77 | \$408,500 | \$399,000 | 6 | 81 | 37 | 74 | \$473,000 | \$406,000 |
| 92108 | Mission Valley | 22 | 201 | 56 | 261 | \$274,950 | \$295,000 | 8 | 216 | 124 | 67 | \$390,550 | \$332,000 |
| 92109 | Pacific Beach | 19 | 194 | 75 | 75 | \$457,000 | \$486,000 | 17 | 285 | 82 | 109 | \$525,000 | \$535,000 |
| 92110 | Old Town SD | 12 | 98 | 79 | 76 | \$321,000 | \$324,000 | 9 | 136 | 65 | 61 | \$385,000 | \$325,000 |
| 92111 | Linda Vista | 8 | 105 | 33 | 75 | \$281,500 | \$292,777 | 9 | 144 | 81 | 70 | \$302,000 | \$355,000 |
| 92113 | Logan Heights | 9 | 32 | 44 | 70 | \$80,000 | \$123,500 | 1 | 35 | 57 | 60 | \$345,000 | \$225,000 |
| 92114 | Encanto | 3 | 16 | 54 | 51 | \$74,000 | \$210,245 | 0 | 9 | 0 | 73 | \$0 | \$290,000 |
| 92115 | College Grove | 20 | 188 | 105 | 83 | \$142,000 | \$163,000 | 6 | 175 | 82 | 74 | \$219,500 | \$268,000 |
| 92116 | Normal Heights | 15 | 127 | 35 | 68 | \$110,000 | \$162,900 | 5 | 162 | 55 | 66 | \$180,500 | \$266,000 |
| 92117 | Clairemont Mesa | 3 | 54 | 19 | 87 | \$167,500 | \$273,500 | 7 | 78 | 91 | 75 | \$235,000 | \$323,602 |
| 92118 | Coronado | 6 | 67 | 56 | 106 | \$1,095,000 | \$1,295,000 | 13 | 101 | 102 | 125 | \$1,465,000 | \$1,100,000 |
| 92119 | San Carlos | 7 | 66 | 49 | 76 | \$183,000 | \$181,250 | 6 | 69 | 58 | 66 | \$251,175 | \$262,500 |
| 92120 | Del Cerro | 22 | 98 | 72 | 93 | \$181,750 | \$205,000 | 4 | 90 | 50 | 67 | \$242,400 | \$302,000 |
| 92121 | Sorrento | 0 | 16 | 0 | 56 | \$0 | \$380,000 | 1 | 26 | 8 | 67 | \$480,000 | \$437,500 |
| 92122 | University City | 18 | 195 | 37 | 68 | \$340,000 | \$340,000 | 13 | 291 | 67 | 57 | \$332,250 | \$383,300 |
| 92123 | Serra Mesa | 3 | 60 | 65 | 69 | \$190,000 | \$341,500 | 5 | 55 | 97 | 75 | \$405,000 | \$360,000 |
| 92124 | Tierrasanta | 4 | 53 | 68 | 68 | \$362,500 | \$353,000 | 5 | 75 | 95 | 62 | \$340,000 | \$398,000 |
| 92126 | Mira Mesa | 19 | 230 | 61 | 62 | \$205,000 | \$217,000 | 12 | 188 | 68 | 74 | \$285,000 | \$300,000 |
| 92127 | Rancho Bernardo | 10 | 132 | 54 | 82 | \$254,950 | \$270,000 | 7 | 109 | 101 | 62 | \$288,000 | \$335,000 |

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Current Year - 2008

Previous Year - 2007

| Zip Code | Market Area | <u>Sold Listings</u> | | <u>Avg Days on Market</u> | | <u>Median Price*</u> | |
|----------------------------|--------------------|----------------------|-------------|---------------------------|-----|----------------------|-----------|
| | | Month | YTD | Month | YTD | Month | YTD |
| 92128 | Rancho Bernardo | 30 | 286 | 63 | 71 | \$255,000 | \$298,000 |
| 92129 | Rancho Penasquitos | 18 | 124 | 77 | 59 | \$210,500 | \$230,000 |
| 92130 | Carmel Valley | 19 | 188 | 57 | 54 | \$483,000 | \$472,775 |
| 92131 | Scripps Miramar | 14 | 120 | 93 | 59 | \$321,750 | \$349,000 |
| 92139 | Paradise Hills | 21 | 128 | 45 | 83 | \$164,900 | \$187,250 |
| 92145 | Miramar | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92154 | Otay Mesa | 29 | 190 | 137 | 80 | \$174,000 | \$202,000 |
| 92155 | Amphibious Base | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92161 | La Jolla | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92173 | San Ysidro | 11 | 67 | 76 | 79 | \$99,000 | \$126,000 |
| Group Total Counts: | | 984 | 8003 | | | | |

| Month | YTD | <u>Avg Days on Market</u> | | <u>Median Price*</u> | |
|------------|-------------|---------------------------|-----|----------------------|-----------|
| | | Month | YTD | Month | YTD |
| 22 | 302 | 56 | 60 | \$362,450 | \$344,250 |
| 8 | 133 | 85 | 57 | \$257,000 | \$350,000 |
| 16 | 313 | 69 | 47 | \$494,000 | \$490,000 |
| 7 | 147 | 36 | 63 | \$405,000 | \$398,000 |
| 9 | 66 | 75 | 78 | \$325,000 | \$301,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 1 | 57 | 75 | 94 | \$379,000 | \$309,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 5 | 36 | 168 | 94 | \$221,450 | \$250,000 |
| 495 | 7825 | | | | |

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