



**MLS Statistics By Zip Code - Monthly and YTD**  
**Report Dates: April 01, 2007 - April 30 2007**

**Current Year - 2007**

**Previous Year - 2006**

| Zip Code                      | Market Area    | <u>Sold Listings</u> |     | <u>Avg Days on Market</u> |     | <u>Median Price</u> |           | <u>Sold Listings</u> |     | <u>Avg Days on Market</u> |     | <u>Median Price</u> |             |
|-------------------------------|----------------|----------------------|-----|---------------------------|-----|---------------------|-----------|----------------------|-----|---------------------------|-----|---------------------|-------------|
|                               |                | Month                | YTD | Month                     | YTD | Month               | YTD       | Month                | YTD | Month                     | YTD | Month               | YTD         |
| <b>Single Family Detached</b> |                |                      |     |                           |     |                     |           |                      |     |                           |     |                     |             |
| 91901                         | Alpine         | 13                   | 36  | 89                        | 88  | \$596,000           | \$603,750 | 13                   | 46  | 58                        | 79  | \$560,000           | \$742,500   |
| 91902                         | Bonita         | 7                    | 34  | 88                        | 84  | \$765,000           | \$705,000 | 11                   | 44  | 67                        | 73  | \$749,000           | \$749,750   |
| 91905                         | Boulevard      | 2                    | 5   | 171                       | 112 | \$606,000           | \$382,000 | 1                    | 4   | 35                        | 65  | \$290,000           | \$324,500   |
| 91906                         | Campo          | 3                    | 13  | 59                        | 88  | \$386,241           | \$377,483 | 4                    | 13  | 125                       | 100 | \$344,950           | \$405,000   |
| 91910                         | Chula Vista    | 21                   | 87  | 81                        | 71  | \$565,000           | \$520,000 | 33                   | 121 | 49                        | 64  | \$560,000           | \$568,000   |
| 91911                         | Chula Vista    | 20                   | 80  | 69                        | 70  | \$497,500           | \$492,500 | 28                   | 104 | 52                        | 69  | \$510,000           | \$535,000   |
| 91913                         | Chula Vista    | 17                   | 71  | 96                        | 86  | \$545,000           | \$575,000 | 33                   | 107 | 71                        | 73  | \$629,000           | \$645,000   |
| 91914                         | Chula Vista    | 13                   | 42  | 79                        | 73  | \$1,060,000         | \$755,000 | 15                   | 47  | 58                        | 69  | \$850,000           | \$800,000   |
| 91915                         | Chula Vista    | 9                    | 56  | 65                        | 79  | \$560,000           | \$555,000 | 15                   | 74  | 75                        | 68  | \$585,000           | \$607,500   |
| 91916                         | Descanso       | 0                    | 1   | 0                         | 185 | \$0                 | \$299,000 | 2                    | 7   | 186                       | 119 | \$669,500           | \$499,000   |
| 91917                         | Dulzura        | 0                    | 0   | 0                         | 0   | \$0                 | \$0       | 1                    | 2   | 24                        | 68  | \$351,000           | \$409,500   |
| 91931                         | Guatay         | 1                    | 1   | 147                       | 147 | \$290,000           | \$290,000 | 0                    | 1   | 0                         | 104 | \$0                 | \$315,000   |
| 91932                         | Imperial Beach | 4                    | 17  | 54                        | 67  | \$512,000           | \$439,000 | 7                    | 28  | 94                        | 84  | \$474,900           | \$502,500   |
| 91934                         | Jacumba        | 0                    | 3   | 0                         | 79  | \$0                 | \$205,000 | 0                    | 2   | 0                         | 159 | \$0                 | \$185,500   |
| 91935                         | Jamul          | 8                    | 27  | 102                       | 88  | \$908,000           | \$777,000 | 8                    | 23  | 50                        | 71  | \$686,500           | \$840,000   |
| 91941                         | La Mesa        | 36                   | 119 | 65                        | 75  | \$557,000           | \$535,000 | 31                   | 103 | 68                        | 69  | \$585,000           | \$550,000   |
| 91942                         | La Mesa        | 9                    | 29  | 58                        | 54  | \$455,000           | \$461,000 | 14                   | 35  | 63                        | 66  | \$464,944           | \$485,000   |
| 91945                         | Lemon Grove    | 14                   | 43  | 78                        | 69  | \$419,500           | \$436,000 | 12                   | 49  | 35                        | 47  | \$456,000           | \$452,000   |
| 91948                         | Mount Laguna   | 1                    | 1   | 394                       | 394 | \$62,000            | \$62,000  | 1                    | 4   | 94                        | 127 | \$92,500            | \$109,750   |
| 91950                         | National City  | 10                   | 36  | 67                        | 66  | \$398,500           | \$406,250 | 19                   | 53  | 49                        | 59  | \$465,000           | \$450,000   |
| 91962                         | Pine Valley    | 0                    | 3   | 0                         | 173 | \$0                 | \$415,000 | 1                    | 13  | 159                       | 126 | \$276,000           | \$448,000   |
| 91963                         | Potrero        | 1                    | 1   | 35                        | 35  | \$195,000           | \$195,000 | 0                    | 2   | 0                         | 120 | \$0                 | \$514,450   |
| 91977                         | Spring Valley  | 28                   | 99  | 68                        | 65  | \$465,000           | \$450,000 | 32                   | 135 | 61                        | 63  | \$480,000           | \$484,000   |
| 91978                         | Spring Valley  | 5                    | 15  | 43                        | 41  | \$635,000           | \$635,000 | 9                    | 26  | 95                        | 80  | \$499,000           | \$504,450   |
| 91980                         | Tecate         | 0                    | 0   | 0                         | 0   | \$0                 | \$0       | 0                    | 0   | 0                         | 0   | \$0                 | \$0         |
| 92003                         | Bonsall        | 3                    | 14  | 97                        | 90  | \$750,000           | \$795,000 | 4                    | 11  | 20                        | 42  | \$1,274,950         | \$1,210,000 |

Current Year - 2007

Previous Year - 2006

| Zip Code | Market Area        | Sold Listings |     | Avg Days on Market |     | Median Price |             | Sold Listings |     | Avg Days on Market |     | Median Price |             |
|----------|--------------------|---------------|-----|--------------------|-----|--------------|-------------|---------------|-----|--------------------|-----|--------------|-------------|
|          |                    | Month         | YTD | Month              | YTD | Month        | YTD         | Month         | YTD | Month              | YTD | Month        | YTD         |
| 92004    | Borrego Springs    | 3             | 22  | 116                | 86  | \$283,000    | \$377,500   | 13            | 28  | 67                 | 77  | \$300,000    | \$324,000   |
| 92007    | Cardiff By The Sea | 4             | 21  | 5                  | 46  | \$924,366    | \$925,000   | 8             | 30  | 61                 | 49  | \$767,000    | \$867,500   |
| 92008    | Carlsbad           | 13            | 49  | 55                 | 70  | \$770,000    | \$715,110   | 16            | 64  | 69                 | 74  | \$732,500    | \$680,000   |
| 92009    | Carlsbad           | 53            | 140 | 64                 | 70  | \$750,000    | \$829,500   | 45            | 163 | 56                 | 61  | \$815,500    | \$820,000   |
| 92010    | Carlsbad           | 4             | 33  | 107                | 79  | \$587,500    | \$615,000   | 11            | 30  | 32                 | 46  | \$650,000    | \$650,000   |
| 92011    | Carlsbad           | 26            | 73  | 86                 | 84  | \$829,950    | \$860,000   | 19            | 59  | 34                 | 43  | \$930,000    | \$895,000   |
| 92014    | Del Mar            | 12            | 43  | 76                 | 93  | \$1,555,000  | \$1,562,500 | 10            | 41  | 73                 | 81  | \$1,622,500  | \$1,720,000 |
| 92019    | El Cajon           | 28            | 74  | 64                 | 67  | \$612,500    | \$535,000   | 27            | 100 | 57                 | 63  | \$497,500    | \$571,250   |
| 92020    | El Cajon           | 19            | 74  | 60                 | 58  | \$535,000    | \$504,500   | 26            | 83  | 56                 | 62  | \$504,500    | \$510,000   |
| 92021    | El Cajon           | 27            | 100 | 53                 | 79  | \$471,500    | \$440,000   | 26            | 105 | 70                 | 83  | \$497,000    | \$482,500   |
| 92024    | Encinitas          | 44            | 141 | 49                 | 66  | \$862,500    | \$835,000   | 28            | 112 | 48                 | 64  | \$825,000    | \$875,000   |
| 92025    | Escondido          | 16            | 57  | 76                 | 80  | \$461,000    | \$481,500   | 23            | 94  | 55                 | 69  | \$483,000    | \$522,000   |
| 92026    | Escondido          | 16            | 89  | 63                 | 73  | \$481,000    | \$490,000   | 41            | 129 | 64                 | 61  | \$547,000    | \$535,000   |
| 92027    | Escondido          | 29            | 91  | 85                 | 70  | \$440,000    | \$450,000   | 52            | 147 | 61                 | 66  | \$487,000    | \$490,000   |
| 92028    | Fallbrook          | 33            | 116 | 108                | 92  | \$544,000    | \$575,000   | 49            | 183 | 80                 | 86  | \$585,000    | \$590,000   |
| 92029    | Escondido          | 11            | 39  | 58                 | 64  | \$541,500    | \$635,000   | 12            | 55  | 63                 | 67  | \$746,250    | \$695,000   |
| 92036    | Julian             | 3             | 20  | 197                | 136 | \$350,000    | \$356,000   | 9             | 25  | 151                | 121 | \$399,000    | \$340,000   |
| 92037    | La Jolla           | 31            | 90  | 72                 | 75  | \$1,900,000  | \$1,777,500 | 41            | 109 | 46                 | 64  | \$1,875,000  | \$1,832,500 |
| 92040    | Lakeside           | 17            | 68  | 84                 | 75  | \$525,000    | \$496,250   | 18            | 77  | 67                 | 65  | \$493,500    | \$510,000   |
| 92054    | Oceanside          | 22            | 87  | 81                 | 87  | \$552,500    | \$555,000   | 39            | 140 | 74                 | 68  | \$530,000    | \$547,000   |
| 92056    | Oceanside          | 33            | 118 | 80                 | 81  | \$535,000    | \$510,000   | 33            | 140 | 51                 | 57  | \$539,500    | \$539,250   |
| 92057    | Oceanside          | 31            | 160 | 72                 | 74  | \$510,000    | \$510,000   | 46            | 178 | 59                 | 63  | \$563,750    | \$543,750   |
| 92059    | Pala               | 0             | 0   | 0                  | 0   | \$0          | \$0         | 0             | 0   | 0                  | 0   | \$0          | \$0         |
| 92060    | Palomar Mountain   | 2             | 7   | 222                | 225 | \$631,950    | \$281,000   | 2             | 4   | 19                 | 35  | \$223,500    | \$214,500   |
| 92061    | Pauma Valley       | 0             | 3   | 0                  | 337 | \$0          | \$1,350,000 | 2             | 5   | 14                 | 77  | \$830,000    | \$665,900   |
| 92064    | Poway              | 30            | 116 | 38                 | 63  | \$550,000    | \$616,500   | 44            | 126 | 53                 | 52  | \$622,850    | \$655,000   |
| 92065    | Ramona             | 29            | 114 | 100                | 116 | \$600,000    | \$594,500   | 37            | 125 | 88                 | 86  | \$510,000    | \$555,000   |
| 92066    | Ranchita           | 0             | 0   | 0                  | 0   | \$0          | \$0         | 1             | 2   | 94                 | 82  | \$230,000    | \$303,250   |
| 92067    | Rancho Santa Fe    | 18            | 53  | 164                | 155 | \$3,194,000  | \$2,865,350 | 14            | 57  | 90                 | 102 | \$3,250,000  | \$2,789,000 |
| 92068    | San Luis Rey       | 0             | 0   | 0                  | 0   | \$0          | \$0         | 0             | 0   | 0                  | 0   | \$0          | \$0         |
| 92069    | San Marcos         | 29            | 96  | 50                 | 65  | \$525,000    | \$530,000   | 25            | 104 | 59                 | 60  | \$535,000    | \$550,000   |
| 92070    | Santa Ysabel       | 0             | 1   | 0                  | 13  | \$0          | \$442,000   | 0             | 1   | 0                  | 32  | \$0          | \$850,000   |
| 92071    | Santee             | 23            | 79  | 50                 | 68  | \$445,000    | \$445,000   | 22            | 94  | 66                 | 57  | \$477,500    | \$480,000   |

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|----------|--------------------|---------------|-----|--------------------|-----|--------------|-------------|---------------|-----|--------------------|-----|--------------|-------------|
|          |                    | Month         | YTD | Month              | YTD | Month        | YTD         | Month         | YTD | Month              | YTD | Month        | YTD         |
| 92075    | Solana Beach       | 2             | 21  | 128                | 94  | \$815,000    | \$1,295,000 | 7             | 33  | 71                 | 67  | \$1,425,000  | \$1,200,000 |
| 92078    | San Marcos         | 29            | 127 | 109                | 85  | \$605,000    | \$625,000   | 34            | 130 | 66                 | 61  | \$618,500    | \$633,000   |
| 92081    | Vista              | 22            | 83  | 80                 | 70  | \$495,000    | \$510,000   | 19            | 76  | 57                 | 72  | \$507,500    | \$516,000   |
| 92082    | Valley Center      | 10            | 40  | 78                 | 77  | \$604,500    | \$672,500   | 16            | 58  | 112                | 89  | \$734,718    | \$726,330   |
| 92083    | Vista              | 10            | 42  | 78                 | 70  | \$417,500    | \$453,250   | 24            | 75  | 40                 | 53  | \$472,500    | \$484,500   |
| 92084    | Vista              | 23            | 84  | 97                 | 94  | \$578,100    | \$576,550   | 30            | 110 | 73                 | 70  | \$659,500    | \$565,000   |
| 92086    | Warner Springs     | 0             | 1   | 0                  | 136 | \$0          | \$615,000   | 2             | 6   | 114                | 88  | \$497,000    | \$420,000   |
| 92091    | Rancho Santa Fe    | 1             | 4   | 32                 | 90  | \$2,345,000  | \$2,818,500 | 2             | 9   | 144                | 97  | \$3,912,500  | \$3,625,000 |
| 92093    | La Jolla           | 0             | 0   | 0                  | 0   | \$0          | \$0         | 0             | 0   | 0                  | 0   | \$0          | \$0         |
| 92101    | San Diego Downtown | 0             | 2   | 0                  | 143 | \$0          | \$704,495   | 2             | 3   | 215                | 182 | \$709,900    | \$699,900   |
| 92102    | San Diego          | 9             | 38  | 43                 | 70  | \$390,000    | \$419,500   | 14            | 42  | 73                 | 66  | \$442,500    | \$440,000   |
| 92103    | Mission Hills      | 13            | 54  | 60                 | 59  | \$735,000    | \$853,500   | 13            | 55  | 45                 | 45  | \$1,050,000  | \$810,000   |
| 92104    | North Park         | 17            | 68  | 61                 | 69  | \$610,500    | \$551,250   | 21            | 72  | 42                 | 59  | \$606,000    | \$589,250   |
| 92105    | East San Diego     | 12            | 47  | 73                 | 74  | \$362,500    | \$376,000   | 25            | 91  | 46                 | 56  | \$407,000    | \$410,000   |
| 92106    | Point Loma         | 17            | 51  | 80                 | 95  | \$945,000    | \$940,000   | 11            | 44  | 73                 | 65  | \$915,000    | \$964,000   |
| 92107    | Ocean Beach        | 12            | 45  | 56                 | 86  | \$865,250    | \$793,000   | 7             | 42  | 63                 | 82  | \$875,000    | \$867,500   |
| 92108    | Mission Valley     | 2             | 5   | 63                 | 83  | \$600,000    | \$589,000   | 1             | 1   | 50                 | 50  | \$629,500    | \$629,500   |
| 92109    | Pacific Beach      | 21            | 60  | 105                | 92  | \$940,000    | \$832,500   | 9             | 36  | 75                 | 59  | \$970,000    | \$896,500   |
| 92110    | Old Town SD        | 9             | 20  | 102                | 100 | \$765,000    | \$692,500   | 6             | 24  | 93                 | 61  | \$666,000    | \$672,500   |
| 92111    | Linda Vista        | 15            | 63  | 51                 | 65  | \$515,000    | \$490,000   | 27            | 71  | 52                 | 63  | \$545,000    | \$529,000   |
| 92113    | Logan Heights      | 7             | 21  | 56                 | 69  | \$332,000    | \$339,900   | 11            | 37  | 59                 | 51  | \$390,000    | \$390,000   |
| 92114    | Encanto            | 24            | 89  | 61                 | 67  | \$385,000    | \$410,000   | 39            | 127 | 66                 | 60  | \$435,000    | \$443,900   |
| 92115    | College Grove      | 24            | 91  | 49                 | 65  | \$516,000    | \$485,000   | 42            | 119 | 52                 | 64  | \$515,000    | \$510,000   |
| 92116    | Normal Heights     | 13            | 67  | 81                 | 65  | \$485,000    | \$560,000   | 20            | 87  | 37                 | 58  | \$507,500    | \$510,000   |
| 92117    | Clairemont Mesa    | 28            | 107 | 54                 | 63  | \$522,500    | \$522,000   | 33            | 102 | 47                 | 59  | \$565,000    | \$559,000   |
| 92118    | Coronado           | 10            | 44  | 193                | 101 | \$2,025,000  | \$1,600,000 | 10            | 37  | 99                 | 130 | \$2,250,000  | \$1,725,000 |
| 92119    | San Carlos         | 10            | 58  | 40                 | 70  | \$530,000    | \$510,000   | 14            | 46  | 62                 | 59  | \$587,500    | \$570,000   |
| 92120    | Del Cerro          | 10            | 61  | 33                 | 54  | \$557,500    | \$588,500   | 27            | 76  | 61                 | 58  | \$560,000    | \$571,000   |
| 92121    | Sorrento           | 5             | 11  | 43                 | 68  | \$780,000    | \$780,000   | 2             | 12  | 139                | 70  | \$750,000    | \$820,000   |
| 92122    | University City    | 16            | 41  | 56                 | 67  | \$662,500    | \$660,000   | 9             | 33  | 61                 | 66  | \$780,000    | \$775,000   |
| 92123    | Serra Mesa         | 17            | 49  | 33                 | 58  | \$504,900    | \$510,000   | 7             | 52  | 58                 | 66  | \$505,000    | \$510,000   |
| 92124    | Tierrasanta        | 8             | 36  | 70                 | 67  | \$712,500    | \$618,500   | 14            | 48  | 45                 | 48  | \$690,000    | \$646,500   |
| 92126    | Mira Mesa          | 27            | 100 | 62                 | 63  | \$510,000    | \$485,000   | 46            | 139 | 66                 | 65  | \$524,500    | \$519,000   |

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**Previous Year - 2006**

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|----------------------------|--------------------|----------------------|-------------|---------------------------|-----|---------------------|-------------|----------------------|-------------|---------------------------|-----|---------------------|-----------|
|                            |                    | Month                | YTD         | Month                     | YTD | Month               | YTD         | Month                | YTD         | Month                     | YTD | Month               | YTD       |
| 92127                      | Rancho Bernardo    | 38                   | 118         | 77                        | 95  | \$727,500           | \$815,000   | 23                   | 101         | 35                        | 58  | \$975,000           | \$902,500 |
| 92128                      | Rancho Bernardo    | 47                   | 162         | 53                        | 55  | \$620,000           | \$580,500   | 40                   | 178         | 63                        | 64  | \$621,000           | \$610,000 |
| 92129                      | Rancho Penasquitos | 28                   | 110         | 64                        | 69  | \$687,500           | \$645,000   | 33                   | 115         | 58                        | 63  | \$674,200           | \$670,000 |
| 92130                      | Carmel Valley      | 44                   | 157         | 56                        | 72  | \$972,500           | \$1,000,000 | 44                   | 139         | 69                        | 61  | \$987,000           | \$975,000 |
| 92131                      | Scripps Miramar    | 21                   | 92          | 29                        | 54  | \$750,000           | \$752,500   | 28                   | 97          | 55                        | 58  | \$710,000           | \$710,000 |
| 92139                      | Paradise Hills     | 3                    | 24          | 111                       | 58  | \$416,000           | \$463,000   | 13                   | 50          | 74                        | 58  | \$455,000           | \$460,000 |
| 92145                      | Miramar            | 0                    | 0           | 0                         | 0   | \$0                 | \$0         | 0                    | 0           | 0                         | 0   | \$0                 | \$0       |
| 92154                      | Otay Mesa          | 16                   | 55          | 72                        | 68  | \$464,500           | \$478,000   | 31                   | 118         | 67                        | 65  | \$565,000           | \$535,500 |
| 92155                      | Amphibious Base    | 0                    | 0           | 0                         | 0   | \$0                 | \$0         | 0                    | 0           | 0                         | 0   | \$0                 | \$0       |
| 92161                      | La Jolla           | 0                    | 0           | 0                         | 0   | \$0                 | \$0         | 0                    | 0           | 0                         | 0   | \$0                 | \$0       |
| 92173                      | San Ysidro         | 3                    | 10          | 75                        | 89  | \$465,000           | \$502,500   | 8                    | 19          | 32                        | 54  | \$523,750           | \$532,500 |
| <b>Group Total Counts:</b> |                    | <b>1454</b>          | <b>5365</b> |                           |     |                     |             | <b>1797</b>          | <b>6374</b> |                           |     |                     |           |

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Previous Year - 2006

| Zip Code                      | Market Area        | <u>Sold Listings</u> |     | <u>Avg Days on Market</u> |     | <u>Median Price</u> |           | <u>Sold Listings</u> |     | <u>Avg Days on Market</u> |     | <u>Median Price</u> |           |
|-------------------------------|--------------------|----------------------|-----|---------------------------|-----|---------------------|-----------|----------------------|-----|---------------------------|-----|---------------------|-----------|
|                               |                    | Month                | YTD | Month                     | YTD | Month               | YTD       | Month                | YTD | Month                     | YTD | Month               | YTD       |
| <b>Single Family Attached</b> |                    |                      |     |                           |     |                     |           |                      |     |                           |     |                     |           |
| 91901                         | Alpine             | 4                    | 10  | 184                       | 93  | \$289,900           | \$272,450 | 5                    | 7   | 44                        | 47  | \$324,900           | \$320,000 |
| 91902                         | Bonita             | 3                    | 5   | 120                       | 90  | \$257,000           | \$257,000 | 3                    | 6   | 38                        | 61  | \$350,000           | \$330,500 |
| 91905                         | Boulevard          | 0                    | 0   | 0                         | 0   | \$0                 | \$0       | 0                    | 0   | 0                         | 0   | \$0                 | \$0       |
| 91906                         | Campo              | 0                    | 0   | 0                         | 0   | \$0                 | \$0       | 0                    | 0   | 0                         | 0   | \$0                 | \$0       |
| 91910                         | Chula Vista        | 6                    | 58  | 66                        | 71  | \$336,500           | \$310,000 | 12                   | 53  | 90                        | 65  | \$368,500           | \$385,000 |
| 91911                         | Chula Vista        | 7                    | 25  | 139                       | 111 | \$315,000           | \$349,000 | 14                   | 44  | 72                        | 76  | \$365,000           | \$350,000 |
| 91913                         | Chula Vista        | 12                   | 39  | 73                        | 87  | \$337,500           | \$355,000 | 16                   | 50  | 61                        | 75  | \$372,450           | \$397,500 |
| 91914                         | Chula Vista        | 3                    | 14  | 43                        | 66  | \$370,000           | \$404,950 | 3                    | 16  | 54                        | 62  | \$418,000           | \$425,000 |
| 91915                         | Chula Vista        | 4                    | 27  | 73                        | 57  | \$372,500           | \$405,000 | 6                    | 41  | 63                        | 49  | \$435,995           | \$430,000 |
| 91916                         | Descanso           | 0                    | 0   | 0                         | 0   | \$0                 | \$0       | 0                    | 0   | 0                         | 0   | \$0                 | \$0       |
| 91917                         | Dulzura            | 0                    | 0   | 0                         | 0   | \$0                 | \$0       | 0                    | 0   | 0                         | 0   | \$0                 | \$0       |
| 91931                         | Guatay             | 0                    | 0   | 0                         | 0   | \$0                 | \$0       | 0                    | 0   | 0                         | 0   | \$0                 | \$0       |
| 91932                         | Imperial Beach     | 7                    | 27  | 82                        | 49  | \$299,900           | \$307,000 | 11                   | 21  | 86                        | 97  | \$569,000           | \$475,000 |
| 91934                         | Jacumba            | 0                    | 0   | 0                         | 0   | \$0                 | \$0       | 0                    | 0   | 0                         | 0   | \$0                 | \$0       |
| 91935                         | Jamul              | 0                    | 0   | 0                         | 0   | \$0                 | \$0       | 0                    | 0   | 0                         | 0   | \$0                 | \$0       |
| 91941                         | La Mesa            | 4                    | 10  | 48                        | 87  | \$319,950           | \$293,700 | 5                    | 20  | 77                        | 90  | \$279,900           | \$285,000 |
| 91942                         | La Mesa            | 10                   | 38  | 101                       | 97  | \$318,750           | \$302,500 | 8                    | 25  | 61                        | 81  | \$314,950           | \$339,000 |
| 91945                         | Lemon Grove        | 0                    | 2   | 0                         | 142 | \$0                 | \$302,500 | 2                    | 12  | 100                       | 55  | \$314,512           | \$308,450 |
| 91948                         | Mount Laguna       | 0                    | 0   | 0                         | 0   | \$0                 | \$0       | 0                    | 0   | 0                         | 0   | \$0                 | \$0       |
| 91950                         | National City      | 0                    | 6   | 0                         | 33  | \$0                 | \$246,650 | 4                    | 17  | 73                        | 60  | \$272,724           | \$340,000 |
| 91962                         | Pine Valley        | 1                    | 1   | 66                        | 66  | \$88,000            | \$88,000  | 0                    | 0   | 0                         | 0   | \$0                 | \$0       |
| 91963                         | Potrero            | 0                    | 0   | 0                         | 0   | \$0                 | \$0       | 0                    | 0   | 0                         | 0   | \$0                 | \$0       |
| 91977                         | Spring Valley      | 6                    | 42  | 81                        | 40  | \$315,000           | \$296,000 | 17                   | 35  | 57                        | 60  | \$334,500           | \$350,000 |
| 91978                         | Spring Valley      | 0                    | 2   | 0                         | 98  | \$0                 | \$257,000 | 1                    | 5   | 146                       | 91  | \$326,000           | \$319,000 |
| 91980                         | Tecate             | 0                    | 0   | 0                         | 0   | \$0                 | \$0       | 0                    | 0   | 0                         | 0   | \$0                 | \$0       |
| 92003                         | Bonsall            | 0                    | 6   | 0                         | 98  | \$0                 | \$332,500 | 1                    | 10  | 192                       | 74  | \$350,000           | \$350,000 |
| 92004                         | Borrego Springs    | 1                    | 5   | 69                        | 66  | \$350,000           | \$308,000 | 1                    | 3   | 19                        | 8   | \$275,000           | \$275,000 |
| 92007                         | Cardiff By The Sea | 7                    | 23  | 75                        | 70  | \$445,000           | \$479,000 | 3                    | 18  | 56                        | 74  | \$772,500           | \$684,406 |
| 92008                         | Carlsbad           | 14                   | 32  | 90                        | 84  | \$453,000           | \$450,000 | 15                   | 48  | 73                        | 64  | \$489,000           | \$508,500 |
| 92009                         | Carlsbad           | 26                   | 88  | 46                        | 71  | \$419,000           | \$412,000 | 26                   | 96  | 56                        | 63  | \$437,500           | \$434,000 |
| 92010                         | Carlsbad           | 9                    | 20  | 58                        | 48  | \$440,000           | \$437,500 | 1                    | 10  | 10                        | 43  | \$380,000           | \$425,800 |

Current Year - 2007

Previous Year - 2006

| Zip Code | Market Area      | <u>Sold Listings</u> |     | <u>Avg Days on Market</u> |     | <u>Median Price</u> |             | <u>Sold Listings</u> |     | <u>Avg Days on Market</u> |     | <u>Median Price</u> |             |
|----------|------------------|----------------------|-----|---------------------------|-----|---------------------|-------------|----------------------|-----|---------------------------|-----|---------------------|-------------|
|          |                  | Month                | YTD | Month                     | YTD | Month               | YTD         | Month                | YTD | Month                     | YTD | Month               | YTD         |
| 92011    | Carlsbad         | 9                    | 24  | 32                        | 57  | \$475,000           | \$475,000   | 5                    | 26  | 84                        | 67  | \$472,000           | \$501,000   |
| 92014    | Del Mar          | 6                    | 20  | 77                        | 115 | \$1,091,000         | \$1,112,500 | 2                    | 8   | 38                        | 45  | \$732,500           | \$875,000   |
| 92019    | El Cajon         | 8                    | 45  | 86                        | 66  | \$335,000           | \$295,000   | 14                   | 37  | 32                        | 61  | \$355,000           | \$350,000   |
| 92020    | El Cajon         | 20                   | 47  | 39                        | 73  | \$264,950           | \$239,900   | 8                    | 49  | 86                        | 75  | \$291,900           | \$264,900   |
| 92021    | El Cajon         | 11                   | 37  | 70                        | 70  | \$279,900           | \$265,000   | 12                   | 56  | 70                        | 64  | \$280,500           | \$289,900   |
| 92024    | Encinitas        | 18                   | 57  | 102                       | 95  | \$435,000           | \$450,000   | 10                   | 48  | 80                        | 67  | \$571,500           | \$518,750   |
| 92025    | Escondido        | 5                    | 19  | 122                       | 120 | \$315,000           | \$255,000   | 8                    | 24  | 91                        | 86  | \$348,000           | \$327,000   |
| 92026    | Escondido        | 10                   | 49  | 66                        | 75  | \$267,490           | \$283,000   | 14                   | 79  | 103                       | 70  | \$351,500           | \$326,190   |
| 92027    | Escondido        | 2                    | 15  | 51                        | 98  | \$253,500           | \$256,000   | 10                   | 35  | 71                        | 67  | \$295,500           | \$299,000   |
| 92028    | Fallbrook        | 2                    | 9   | 137                       | 147 | \$337,500           | \$380,000   | 2                    | 4   | 120                       | 96  | \$362,500           | \$362,500   |
| 92029    | Escondido        | 1                    | 3   | 10                        | 46  | \$318,500           | \$318,500   | 2                    | 5   | 14                        | 44  | \$342,495           | \$315,000   |
| 92036    | Julian           | 0                    | 0   | 0                         | 0   | \$0                 | \$0         | 0                    | 0   | 0                         | 0   | \$0                 | \$0         |
| 92037    | La Jolla         | 30                   | 102 | 106                       | 118 | \$552,500           | \$614,000   | 23                   | 92  | 94                        | 82  | \$679,000           | \$749,000   |
| 92040    | Lakeside         | 4                    | 11  | 123                       | 95  | \$212,500           | \$243,000   | 9                    | 28  | 53                        | 57  | \$246,000           | \$246,250   |
| 92054    | Oceanside        | 18                   | 75  | 89                        | 86  | \$327,337           | \$337,000   | 23                   | 68  | 49                        | 64  | \$420,000           | \$414,500   |
| 92056    | Oceanside        | 20                   | 62  | 103                       | 109 | \$403,500           | \$364,995   | 22                   | 79  | 77                        | 65  | \$357,495           | \$325,100   |
| 92057    | Oceanside        | 17                   | 59  | 74                        | 77  | \$258,000           | \$305,000   | 21                   | 78  | 57                        | 71  | \$350,000           | \$326,000   |
| 92059    | Pala             | 0                    | 0   | 0                         | 0   | \$0                 | \$0         | 0                    | 0   | 0                         | 0   | \$0                 | \$0         |
| 92060    | Palomar Mountain | 0                    | 0   | 0                         | 0   | \$0                 | \$0         | 0                    | 0   | 0                         | 0   | \$0                 | \$0         |
| 92061    | Pauma Valley     | 0                    | 2   | 0                         | 267 | \$0                 | \$366,500   | 0                    | 3   | 0                         | 35  | \$0                 | \$395,000   |
| 92064    | Poway            | 4                    | 17  | 57                        | 60  | \$394,000           | \$403,000   | 7                    | 25  | 22                        | 49  | \$420,000           | \$415,000   |
| 92065    | Ramona           | 3                    | 17  | 35                        | 77  | \$323,000           | \$335,000   | 2                    | 6   | 29                        | 34  | \$506,500           | \$471,000   |
| 92066    | Ranchita         | 0                    | 0   | 0                         | 0   | \$0                 | \$0         | 0                    | 0   | 0                         | 0   | \$0                 | \$0         |
| 92067    | Rancho Santa Fe  | 2                    | 2   | 38                        | 38  | \$1,087,500         | \$1,087,500 | 3                    | 9   | 108                       | 92  | \$1,125,000         | \$1,125,000 |
| 92068    | San Luis Rey     | 0                    | 0   | 0                         | 0   | \$0                 | \$0         | 0                    | 0   | 0                         | 0   | \$0                 | \$0         |
| 92069    | San Marcos       | 0                    | 12  | 0                         | 55  | \$0                 | \$340,495   | 6                    | 23  | 97                        | 63  | \$325,000           | \$370,000   |
| 92070    | Santa Ysabel     | 0                    | 0   | 0                         | 0   | \$0                 | \$0         | 0                    | 0   | 0                         | 0   | \$0                 | \$0         |
| 92071    | Santee           | 17                   | 43  | 56                        | 59  | \$286,000           | \$301,000   | 12                   | 59  | 65                        | 64  | \$341,250           | \$344,000   |
| 92075    | Solana Beach     | 7                    | 27  | 52                        | 71  | \$640,000           | \$645,000   | 7                    | 30  | 70                        | 74  | \$775,000           | \$702,500   |
| 92078    | San Marcos       | 16                   | 59  | 60                        | 82  | \$376,250           | \$412,000   | 22                   | 69  | 51                        | 61  | \$437,000           | \$417,900   |
| 92081    | Vista            | 11                   | 21  | 58                        | 75  | \$310,000           | \$310,000   | 4                    | 13  | 65                        | 69  | \$347,500           | \$330,000   |
| 92082    | Valley Center    | 0                    | 0   | 0                         | 0   | \$0                 | \$0         | 0                    | 0   | 0                         | 0   | \$0                 | \$0         |
| 92083    | Vista            | 3                    | 23  | 132                       | 47  | \$285,000           | \$340,000   | 4                    | 16  | 84                        | 74  | \$365,000           | \$377,500   |

Current Year - 2007

Previous Year - 2006

| Zip Code | Market Area        | <u>Sold Listings</u> |     | <u>Avg Days on Market</u> |     | <u>Median Price</u> |             | <u>Sold Listings</u> |     | <u>Avg Days on Market</u> |     | <u>Median Price</u> |           |
|----------|--------------------|----------------------|-----|---------------------------|-----|---------------------|-------------|----------------------|-----|---------------------------|-----|---------------------|-----------|
|          |                    | Month                | YTD | Month                     | YTD | Month               | YTD         | Month                | YTD | Month                     | YTD | Month               | YTD       |
| 92084    | Vista              | 2                    | 6   | 97                        | 97  | \$341,750           | \$324,000   | 8                    | 21  | 55                        | 57  | \$327,500           | \$363,000 |
| 92086    | Warner Springs     | 0                    | 0   | 0                         | 0   | \$0                 | \$0         | 0                    | 0   | 0                         | 0   | \$0                 | \$0       |
| 92091    | Rancho Santa Fe    | 3                    | 5   | 96                        | 145 | \$715,000           | \$745,000   | 0                    | 1   | 0                         | 38  | \$0                 | \$969,900 |
| 92093    | La Jolla           | 0                    | 0   | 0                         | 0   | \$0                 | \$0         | 0                    | 0   | 0                         | 0   | \$0                 | \$0       |
| 92101    | San Diego Downtown | 63                   | 217 | 67                        | 86  | \$602,000           | \$575,000   | 49                   | 217 | 64                        | 74  | \$600,000           | \$550,000 |
| 92102    | San Diego          | 8                    | 36  | 25                        | 41  | \$334,950           | \$298,950   | 1                    | 17  | 73                        | 80  | \$315,000           | \$310,000 |
| 92103    | Mission Hills      | 34                   | 111 | 75                        | 72  | \$455,000           | \$450,000   | 30                   | 107 | 73                        | 71  | \$497,500           | \$485,000 |
| 92104    | North Park         | 24                   | 74  | 63                        | 73  | \$263,950           | \$283,900   | 9                    | 60  | 63                        | 66  | \$372,000           | \$293,000 |
| 92105    | East San Diego     | 9                    | 24  | 48                        | 55  | \$290,000           | \$278,250   | 9                    | 45  | 53                        | 79  | \$285,000           | \$284,990 |
| 92106    | Point Loma         | 6                    | 21  | 43                        | 58  | \$672,500           | \$489,000   | 2                    | 9   | 91                        | 41  | \$550,000           | \$571,300 |
| 92107    | Ocean Beach        | 6                    | 29  | 105                       | 96  | \$478,000           | \$415,000   | 10                   | 46  | 34                        | 48  | \$420,500           | \$425,000 |
| 92108    | Mission Valley     | 21                   | 80  | 67                        | 71  | \$370,000           | \$369,750   | 38                   | 101 | 62                        | 59  | \$338,950           | \$350,000 |
| 92109    | Pacific Beach      | 32                   | 113 | 96                        | 116 | \$569,500           | \$504,500   | 33                   | 111 | 72                        | 82  | \$550,000           | \$560,000 |
| 92110    | Old Town SD        | 9                    | 45  | 39                        | 64  | \$284,000           | \$335,000   | 9                    | 53  | 117                       | 84  | \$345,000           | \$375,000 |
| 92111    | Linda Vista        | 10                   | 55  | 86                        | 71  | \$372,425           | \$355,000   | 11                   | 41  | 58                        | 63  | \$425,000           | \$389,900 |
| 92113    | Logan Heights      | 2                    | 18  | 53                        | 57  | \$196,450           | \$229,250   | 4                    | 18  | 18                        | 36  | \$307,500           | \$305,500 |
| 92114    | Encanto            | 0                    | 0   | 0                         | 0   | \$0                 | \$0         | 0                    | 2   | 0                         | 0   | \$0                 | \$257,500 |
| 92115    | College Grove      | 19                   | 85  | 55                        | 75  | \$265,000           | \$265,000   | 39                   | 101 | 63                        | 60  | \$280,000           | \$276,350 |
| 92116    | Normal Heights     | 13                   | 76  | 46                        | 67  | \$260,000           | \$248,000   | 15                   | 87  | 83                        | 70  | \$320,000           | \$319,000 |
| 92117    | Clairemont Mesa    | 9                    | 37  | 53                        | 68  | \$264,900           | \$330,000   | 9                    | 30  | 60                        | 62  | \$343,400           | \$343,200 |
| 92118    | Coronado           | 9                    | 32  | 83                        | 109 | \$1,000,000         | \$1,000,000 | 10                   | 40  | 52                        | 65  | \$890,000           | \$925,000 |
| 92119    | San Carlos         | 6                    | 26  | 43                        | 66  | \$342,500           | \$299,000   | 8                    | 31  | 54                        | 63  | \$305,000           | \$300,000 |
| 92120    | Del Cerro          | 15                   | 41  | 40                        | 70  | \$255,000           | \$299,000   | 12                   | 25  | 102                       | 85  | \$320,000           | \$345,000 |
| 92121    | Sorrento           | 3                    | 7   | 32                        | 54  | \$490,000           | \$455,000   | 2                    | 4   | 63                        | 55  | \$460,000           | \$449,000 |
| 92122    | University City    | 25                   | 102 | 50                        | 67  | \$399,900           | \$390,000   | 17                   | 72  | 92                        | 78  | \$440,000           | \$377,900 |
| 92123    | Serra Mesa         | 5                    | 22  | 118                       | 73  | \$310,000           | \$320,000   | 6                    | 20  | 36                        | 53  | \$308,000           | \$304,500 |
| 92124    | Tierrasanta        | 8                    | 30  | 85                        | 67  | \$415,000           | \$405,000   | 9                    | 30  | 49                        | 73  | \$463,000           | \$437,500 |
| 92126    | Mira Mesa          | 27                   | 73  | 58                        | 68  | \$325,000           | \$320,000   | 20                   | 61  | 64                        | 65  | \$317,000           | \$325,000 |
| 92127    | Rancho Bernardo    | 4                    | 31  | 48                        | 68  | \$303,000           | \$339,000   | 15                   | 42  | 41                        | 60  | \$398,000           | \$399,000 |
| 92128    | Rancho Bernardo    | 32                   | 100 | 56                        | 66  | \$345,000           | \$336,250   | 36                   | 127 | 73                        | 70  | \$377,000           | \$371,900 |
| 92129    | Rancho Penasquitos | 16                   | 54  | 53                        | 71  | \$352,750           | \$317,500   | 31                   | 69  | 58                        | 56  | \$361,000           | \$361,000 |
| 92130    | Carmel Valley      | 31                   | 128 | 50                        | 61  | \$491,900           | \$476,375   | 24                   | 73  | 73                        | 65  | \$488,750           | \$514,000 |
| 92131    | Scripps Miramar    | 24                   | 68  | 70                        | 71  | \$379,500           | \$394,450   | 20                   | 72  | 54                        | 63  | \$432,500           | \$436,000 |

**Current Year - 2007**

**Previous Year - 2006**

| Zip Code                   | Market Area     | <u>Sold Listings</u> |             | <u>Avg Days on Market</u> |     | <u>Median Price</u> |           |
|----------------------------|-----------------|----------------------|-------------|---------------------------|-----|---------------------|-----------|
|                            |                 | Month                | YTD         | Month                     | YTD | Month               | YTD       |
| 92139                      | Paradise Hills  | 5                    | 24          | 148                       | 82  | \$240,000           | \$315,000 |
| 92145                      | Miramar         | 0                    | 0           | 0                         | 0   | \$0                 | \$0       |
| 92154                      | Otay Mesa       | 4                    | 23          | 140                       | 103 | \$319,950           | \$365,000 |
| 92155                      | Amphibious Base | 0                    | 0           | 0                         | 0   | \$0                 | \$0       |
| 92161                      | La Jolla        | 0                    | 0           | 0                         | 0   | \$0                 | \$0       |
| 92173                      | San Ysidro      | 3                    | 14          | 61                        | 87  | \$237,900           | \$262,750 |
| <b>Group Total Counts:</b> |                 | <b>855</b>           | <b>3144</b> |                           |     |                     |           |

| Zip Code                   | Market Area     | <u>Sold Listings</u> |             | <u>Avg Days on Market</u> |     | <u>Median Price</u> |           |
|----------------------------|-----------------|----------------------|-------------|---------------------------|-----|---------------------|-----------|
|                            |                 | Month                | YTD         | Month                     | YTD | Month               | YTD       |
| 92139                      | Paradise Hills  | 8                    | 33          | 54                        | 78  | \$367,500           | \$370,000 |
| 92145                      | Miramar         | 0                    | 0           | 0                         | 0   | \$0                 | \$0       |
| 92154                      | Otay Mesa       | 11                   | 35          | 70                        | 68  | \$355,000           | \$357,000 |
| 92155                      | Amphibious Base | 0                    | 0           | 0                         | 0   | \$0                 | \$0       |
| 92161                      | La Jolla        | 0                    | 0           | 0                         | 0   | \$0                 | \$0       |
| 92173                      | San Ysidro      | 7                    | 18          | 58                        | 50  | \$330,000           | \$298,000 |
| <b>Group Total Counts:</b> |                 | <b>918</b>           | <b>3325</b> |                           |     |                     |           |