



MLS Statistics By Zip Code - Monthly and YTD
Report Dates: November 01, 2006 - November 30 2006

Current Year - 2006

Previous Year - 2005

| Zip Code | Market Area | <u>Sold Listings</u> | | <u>Avg Days on Market</u> | | <u>Median Price</u> | | <u>Sold Listings</u> | | <u>Avg Days on Market</u> | | <u>Median Price</u> | |
|-------------------------------|----------------|----------------------|-----|---------------------------|-----|---------------------|-----------|----------------------|-----|---------------------------|-----|---------------------|-----------|
| | | Month | YTD | Month | YTD | Month | YTD | Month | YTD | Month | YTD | Month | YTD |
| Single Family Detached | | | | | | | | | | | | | |
| 91901 | Alpine | 7 | 141 | 109 | 73 | \$725,000 | \$670,000 | 18 | 206 | 71 | 71 | \$659,500 | \$665,000 |
| 91902 | Bonita | 9 | 118 | 86 | 63 | \$675,000 | \$750,000 | 14 | 139 | 52 | 55 | \$688,000 | \$759,900 |
| 91905 | Boulevard | 1 | 18 | 158 | 99 | \$350,000 | \$364,500 | 3 | 23 | 48 | 78 | \$315,000 | \$343,000 |
| 91906 | Campo | 4 | 32 | 55 | 73 | \$398,750 | \$359,520 | 2 | 43 | 44 | 70 | \$401,500 | \$340,000 |
| 91910 | Chula Vista | 16 | 346 | 61 | 65 | \$522,500 | \$555,000 | 41 | 439 | 73 | 50 | \$610,000 | \$567,500 |
| 91911 | Chula Vista | 13 | 295 | 60 | 67 | \$478,000 | \$510,000 | 28 | 436 | 57 | 47 | \$543,500 | \$515,000 |
| 91913 | Chula Vista | 20 | 287 | 76 | 72 | \$559,000 | \$615,000 | 41 | 531 | 61 | 54 | \$715,000 | \$637,000 |
| 91914 | Chula Vista | 6 | 149 | 59 | 74 | \$710,000 | \$768,000 | 16 | 166 | 64 | 56 | \$749,500 | \$743,250 |
| 91915 | Chula Vista | 16 | 215 | 99 | 71 | \$594,500 | \$635,000 | 30 | 341 | 54 | 51 | \$695,863 | \$630,000 |
| 91916 | Descanso | 1 | 17 | 100 | 91 | \$1,600,000 | \$535,000 | 2 | 21 | 28 | 50 | \$442,500 | \$475,000 |
| 91917 | Dulzura | 1 | 3 | 108 | 81 | \$420,000 | \$420,000 | 0 | 4 | 0 | 83 | \$0 | \$453,750 |
| 91931 | Guatay | 1 | 2 | 0 | 52 | \$385,000 | \$350,000 | 0 | 1 | 0 | 81 | \$0 | \$320,000 |
| 91932 | Imperial Beach | 6 | 90 | 104 | 85 | \$528,500 | \$505,000 | 10 | 105 | 77 | 60 | \$515,000 | \$515,000 |
| 91934 | Jacumba | 0 | 9 | 0 | 74 | \$0 | \$220,000 | 0 | 7 | 0 | 48 | \$0 | \$210,000 |
| 91935 | Jamul | 7 | 68 | 83 | 70 | \$592,500 | \$778,250 | 9 | 88 | 59 | 57 | \$920,000 | \$790,000 |
| 91941 | La Mesa | 26 | 314 | 68 | 67 | \$501,750 | \$535,000 | 29 | 406 | 64 | 55 | \$575,000 | \$535,625 |
| 91942 | La Mesa | 7 | 115 | 63 | 65 | \$506,500 | \$487,500 | 8 | 146 | 53 | 52 | \$530,000 | \$495,000 |
| 91945 | Lemon Grove | 16 | 163 | 72 | 57 | \$452,500 | \$457,000 | 13 | 219 | 41 | 41 | \$435,000 | \$450,000 |
| 91948 | Mount Laguna | 0 | 5 | 0 | 102 | \$0 | \$127,000 | 0 | 10 | 0 | 120 | \$0 | \$100,500 |
| 91950 | National City | 14 | 130 | 62 | 63 | \$397,500 | \$450,000 | 13 | 188 | 27 | 43 | \$440,000 | \$430,000 |
| 91962 | Pine Valley | 5 | 29 | 161 | 117 | \$565,000 | \$448,000 | 2 | 28 | 185 | 70 | \$997,500 | \$460,000 |
| 91963 | Potrero | 0 | 4 | 0 | 124 | \$0 | \$514,450 | 1 | 5 | 25 | 62 | \$605,000 | \$450,000 |
| 91977 | Spring Valley | 28 | 384 | 83 | 65 | \$484,950 | \$475,000 | 42 | 548 | 54 | 52 | \$489,000 | \$463,750 |
| 91978 | Spring Valley | 3 | 65 | 59 | 73 | \$450,000 | \$525,000 | 2 | 64 | 18 | 51 | \$556,500 | \$547,500 |
| 91980 | Tecate | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 1 | 0 | 58 | \$0 | \$455,000 |
| 92003 | Bonsal | 1 | 35 | 44 | 63 | \$725,000 | \$820,000 | 4 | 46 | 69 | 68 | \$787,500 | \$975,000 |

Current Year - 2006

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| Zip Code | Market Area | <u>Sold Listings</u> | | <u>Avg Days on Market</u> | | <u>Median Price</u> | | <u>Sold Listings</u> | | <u>Avg Days on Market</u> | | <u>Median Price</u> | |
|----------|--------------------|----------------------|-----|---------------------------|-----|---------------------|-------------|----------------------|-----|---------------------------|-----|---------------------|-------------|
| | | Month | YTD | Month | YTD | Month | YTD | Month | YTD | Month | YTD | Month | YTD |
| 92004 | Borrego Springs | 2 | 61 | 150 | 90 | \$570,000 | \$320,000 | 4 | 53 | 79 | 61 | \$246,250 | \$312,500 |
| 92007 | Cardiff By The Sea | 1 | 67 | 46 | 50 | \$1,200,000 | \$1,150,000 | 10 | 87 | 63 | 56 | \$718,000 | \$977,500 |
| 92008 | Carlsbad | 10 | 163 | 64 | 73 | \$727,500 | \$725,000 | 19 | 306 | 93 | 51 | \$649,900 | \$697,000 |
| 92009 | Carlsbad | 27 | 420 | 64 | 62 | \$875,000 | \$827,000 | 53 | 727 | 57 | 48 | \$858,500 | \$831,000 |
| 92010 | Carlsbad | 8 | 100 | 52 | 60 | \$704,995 | \$665,000 | 2 | 8 | 32 | 42 | \$746,000 | \$714,500 |
| 92011 | Carlsbad | 20 | 181 | 55 | 54 | \$859,950 | \$870,000 | 6 | 12 | 83 | 53 | \$1,106,500 | \$1,030,450 |
| 92014 | Del Mar | 8 | 111 | 67 | 76 | \$1,162,500 | \$1,672,500 | 14 | 122 | 63 | 63 | \$1,930,000 | \$1,700,000 |
| 92019 | El Cajon | 17 | 268 | 84 | 62 | \$525,000 | \$557,500 | 26 | 368 | 52 | 54 | \$550,000 | \$575,000 |
| 92020 | El Cajon | 13 | 225 | 69 | 62 | \$430,000 | \$495,000 | 21 | 269 | 54 | 49 | \$490,000 | \$490,000 |
| 92021 | El Cajon | 21 | 271 | 70 | 75 | \$441,000 | \$471,000 | 33 | 397 | 58 | 54 | \$510,000 | \$478,000 |
| 92024 | Encinitas | 24 | 355 | 89 | 66 | \$812,500 | \$837,500 | 35 | 441 | 54 | 50 | \$900,000 | \$890,000 |
| 92025 | Escondido | 14 | 246 | 99 | 70 | \$487,500 | \$550,000 | 30 | 340 | 67 | 54 | \$490,000 | \$525,000 |
| 92026 | Escondido | 29 | 383 | 67 | 63 | \$500,000 | \$520,000 | 46 | 563 | 61 | 50 | \$549,000 | \$527,700 |
| 92027 | Escondido | 22 | 420 | 60 | 63 | \$447,500 | \$489,500 | 37 | 542 | 53 | 47 | \$510,000 | \$475,000 |
| 92028 | Fallbrook | 29 | 458 | 68 | 80 | \$570,000 | \$592,250 | 45 | 636 | 65 | 69 | \$645,000 | \$595,000 |
| 92029 | Escondido | 10 | 155 | 107 | 69 | \$645,000 | \$665,000 | 13 | 222 | 61 | 54 | \$675,000 | \$640,000 |
| 92036 | Julian | 5 | 55 | 98 | 114 | \$440,000 | \$360,000 | 4 | 74 | 73 | 99 | \$513,000 | \$385,000 |
| 92037 | La Jolla | 28 | 285 | 87 | 73 | \$1,597,500 | \$1,690,000 | 21 | 335 | 62 | 77 | \$1,815,500 | \$1,737,500 |
| 92040 | Lakeside | 10 | 218 | 67 | 69 | \$444,000 | \$496,500 | 23 | 306 | 59 | 52 | \$540,000 | \$502,000 |
| 92054 | Oceanside | 24 | 347 | 59 | 65 | \$485,000 | \$550,000 | 32 | 446 | 55 | 49 | \$558,000 | \$535,000 |
| 92056 | Oceanside | 25 | 401 | 65 | 57 | \$494,000 | \$530,000 | 36 | 588 | 50 | 42 | \$541,450 | \$528,500 |
| 92057 | Oceanside | 40 | 491 | 80 | 67 | \$519,500 | \$532,000 | 57 | 762 | 62 | 48 | \$565,000 | \$532,255 |
| 92059 | Pala | 0 | 1 | 0 | 171 | \$0 | \$1,245,000 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92060 | Palomar Mountain | 1 | 12 | 82 | 83 | \$187,500 | \$219,500 | 2 | 19 | 0 | 107 | \$199,500 | \$290,000 |
| 92061 | Pauma Valley | 1 | 16 | 80 | 66 | \$550,000 | \$697,950 | 1 | 33 | 165 | 114 | \$750,000 | \$650,000 |
| 92064 | Poway | 31 | 427 | 87 | 59 | \$615,000 | \$665,000 | 41 | 501 | 57 | 50 | \$650,000 | \$617,500 |
| 92065 | Ramona | 17 | 355 | 66 | 84 | \$545,000 | \$547,000 | 33 | 528 | 74 | 71 | \$575,000 | \$550,000 |
| 92066 | Ranchita | 0 | 3 | 0 | 113 | \$0 | \$365,000 | 0 | 8 | 0 | 76 | \$0 | \$375,000 |
| 92067 | Rancho Santa Fe | 9 | 181 | 110 | 113 | \$2,000,000 | \$2,757,000 | 16 | 218 | 141 | 115 | \$2,761,500 | \$2,800,000 |
| 92068 | San Luis Rey | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92069 | San Marcos | 24 | 278 | 79 | 62 | \$535,000 | \$542,000 | 27 | 526 | 45 | 47 | \$595,000 | \$550,000 |
| 92070 | Santa Ysabel | 1 | 4 | 59 | 39 | \$650,000 | \$750,000 | 0 | 6 | 0 | 148 | \$0 | \$517,000 |
| 92071 | Santee | 14 | 295 | 61 | 60 | \$443,000 | \$470,000 | 34 | 408 | 38 | 44 | \$475,250 | \$475,000 |

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| Zip Code | Market Area | Sold Listings | | Avg Days on Market | | Median Price | | Sold Listings | | Avg Days on Market | | Median Price | |
|----------|--------------------|---------------|-----|--------------------|-----|--------------|-------------|---------------|-----|--------------------|-----|--------------|-------------|
| | | Month | YTD | Month | YTD | Month | YTD | Month | YTD | Month | YTD | Month | YTD |
| 92075 | Solana Beach | 3 | 79 | 104 | 66 | \$1,150,000 | \$1,225,000 | 9 | 84 | 78 | 55 | \$1,100,000 | \$1,172,500 |
| 92078 | San Marcos | 29 | 335 | 73 | 65 | \$599,000 | \$637,500 | 36 | 448 | 43 | 48 | \$650,000 | \$634,000 |
| 92081 | Vista | 17 | 237 | 110 | 64 | \$410,000 | \$520,000 | 21 | 358 | 72 | 42 | \$555,000 | \$525,750 |
| 92082 | Valley Center | 9 | 167 | 86 | 84 | \$565,000 | \$699,990 | 14 | 205 | 69 | 70 | \$675,000 | \$670,000 |
| 92083 | Vista | 11 | 185 | 90 | 58 | \$430,000 | \$478,000 | 24 | 281 | 41 | 39 | \$485,000 | \$475,000 |
| 92084 | Vista | 18 | 283 | 87 | 75 | \$617,500 | \$569,250 | 35 | 415 | 64 | 51 | \$632,000 | \$550,000 |
| 92086 | Warner Springs | 0 | 10 | 0 | 103 | \$0 | \$420,000 | 1 | 15 | 169 | 120 | \$611,000 | \$350,000 |
| 92091 | Rancho Santa Fe | 2 | 25 | 148 | 100 | \$2,712,500 | \$2,825,000 | 1 | 22 | 16 | 144 | \$4,850,000 | \$2,478,346 |
| 92093 | La Jolla | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92101 | San Diego Downtown | 1 | 13 | 35 | 89 | \$675,000 | \$750,000 | 1 | 13 | 6 | 55 | \$625,000 | \$820,000 |
| 92102 | San Diego | 6 | 114 | 43 | 58 | \$592,500 | \$455,000 | 15 | 155 | 50 | 45 | \$440,000 | \$455,000 |
| 92103 | Mission Hills | 14 | 146 | 74 | 65 | \$750,000 | \$812,500 | 12 | 155 | 60 | 57 | \$1,050,000 | \$865,000 |
| 92104 | North Park | 14 | 227 | 55 | 56 | \$542,000 | \$580,000 | 16 | 251 | 81 | 44 | \$590,000 | \$578,000 |
| 92105 | East San Diego | 17 | 235 | 70 | 57 | \$420,000 | \$415,000 | 22 | 302 | 46 | 47 | \$427,500 | \$411,000 |
| 92106 | Point Loma | 14 | 140 | 101 | 71 | \$1,185,000 | \$970,000 | 17 | 159 | 78 | 52 | \$875,000 | \$899,000 |
| 92107 | Ocean Beach | 15 | 121 | 67 | 68 | \$645,000 | \$795,000 | 9 | 125 | 53 | 49 | \$769,000 | \$806,500 |
| 92108 | Mission Valley | 1 | 3 | 40 | 42 | \$635,000 | \$629,500 | 0 | 14 | 0 | 36 | \$0 | \$644,250 |
| 92109 | Pacific Beach | 11 | 145 | 61 | 65 | \$875,000 | \$860,000 | 12 | 199 | 75 | 56 | \$1,007,500 | \$905,000 |
| 92110 | Old Town SD | 4 | 68 | 27 | 62 | \$688,500 | \$675,000 | 6 | 96 | 92 | 59 | \$628,250 | \$708,500 |
| 92111 | Linda Vista | 10 | 163 | 89 | 58 | \$489,450 | \$520,000 | 13 | 198 | 65 | 42 | \$534,000 | \$535,000 |
| 92113 | Logan Heights | 8 | 105 | 43 | 53 | \$370,500 | \$393,000 | 13 | 136 | 29 | 42 | \$370,000 | \$388,000 |
| 92114 | Encanto | 14 | 342 | 47 | 60 | \$422,500 | \$439,450 | 35 | 534 | 48 | 52 | \$449,950 | \$440,000 |
| 92115 | College Grove | 23 | 337 | 70 | 59 | \$499,000 | \$508,000 | 19 | 455 | 63 | 55 | \$492,000 | \$495,000 |
| 92116 | Normal Heights | 15 | 217 | 48 | 54 | \$650,000 | \$549,000 | 26 | 241 | 74 | 48 | \$504,500 | \$565,000 |
| 92117 | Clairemont Mesa | 19 | 288 | 84 | 59 | \$515,000 | \$545,000 | 31 | 381 | 57 | 42 | \$575,000 | \$555,000 |
| 92118 | Coronado | 8 | 96 | 55 | 112 | \$2,150,000 | \$1,653,000 | 7 | 130 | 44 | 87 | \$1,260,000 | \$1,607,500 |
| 92119 | San Carlos | 10 | 131 | 77 | 58 | \$572,500 | \$560,000 | 15 | 194 | 49 | 49 | \$550,000 | \$550,000 |
| 92120 | Del Cerro | 13 | 211 | 64 | 58 | \$490,000 | \$565,000 | 14 | 210 | 40 | 44 | \$594,000 | \$600,000 |
| 92121 | Sorrento | 1 | 31 | 66 | 64 | \$780,000 | \$795,000 | 3 | 33 | 26 | 38 | \$775,000 | \$815,000 |
| 92122 | University City | 9 | 87 | 52 | 59 | \$630,000 | \$715,000 | 14 | 143 | 32 | 40 | \$720,000 | \$728,000 |
| 92123 | Sera Mesa | 8 | 128 | 50 | 54 | \$462,500 | \$508,000 | 15 | 160 | 56 | 49 | \$525,000 | \$530,000 |
| 92124 | Tierrasanta | 6 | 123 | 17 | 50 | \$602,500 | \$639,900 | 10 | 148 | 50 | 35 | \$722,450 | \$665,250 |
| 92126 | Mira Mesa | 28 | 377 | 79 | 61 | \$487,000 | \$510,000 | 51 | 579 | 50 | 39 | \$525,000 | \$528,000 |

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|----------------------------|--------------------|----------------------|--------------|---------------------------|-----|---------------------|-------------|
| | | Month | YTD | Month | YTD | Month | YTD |
| 92127 | Rancho Bernardo | 41 | 371 | 84 | 66 | \$774,650 | \$845,000 |
| 92128 | Rancho Bernardo | 25 | 467 | 73 | 62 | \$575,000 | \$618,000 |
| 92129 | Rancho Penasquitos | 21 | 341 | 68 | 58 | \$636,000 | \$659,000 |
| 92130 | Carmel Valley | 22 | 392 | 81 | 63 | \$887,115 | \$1,010,500 |
| 92131 | Scripps Miramar | 15 | 274 | 78 | 56 | \$850,000 | \$753,000 |
| 92139 | Paradise Hills | 7 | 119 | 51 | 60 | \$450,000 | \$465,000 |
| 92145 | Miramar | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92154 | Otay Mesa | 21 | 312 | 72 | 69 | \$490,000 | \$525,000 |
| 92155 | Amphibious Base | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92161 | La Jolla | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92173 | San Ysidro | 1 | 55 | 109 | 61 | \$520,000 | \$525,000 |
| Group Total Counts: | | 1204 | 17787 | | | | |

| Month | YTD | <u>Avg Days on Market</u> | | <u>Median Price</u> | |
|-------------|--------------|---------------------------|-----|---------------------|-------------|
| | | Month | YTD | Month | YTD |
| 24 | 369 | 47 | 55 | \$977,500 | \$880,500 |
| 44 | 591 | 57 | 45 | \$650,000 | \$634,076 |
| 39 | 481 | 46 | 37 | \$700,000 | \$665,000 |
| 29 | 446 | 65 | 47 | \$957,000 | \$1,061,000 |
| 18 | 385 | 72 | 41 | \$705,000 | \$750,000 |
| 12 | 186 | 45 | 47 | \$498,000 | \$470,500 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 32 | 442 | 59 | 51 | \$587,000 | \$520,000 |
| 0 | 1 | 0 | 169 | \$0 | \$650,000 |
| 0 | 1 | 0 | 8 | \$0 | \$520,000 |
| 4 | 94 | 91 | 58 | \$454,500 | \$522,500 |
| 1768 | 23897 | | | | |

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|-------------------------------|--------------------|----------------------|-----|---------------------------|-----|---------------------|-----------|----------------------|-----|---------------------------|-----|---------------------|-----------|
| | | Month | YTD | Month | YTD | Month | YTD | Month | YTD | Month | YTD | Month | YTD |
| Single Family Attached | | | | | | | | | | | | | |
| 91901 | Alpine | 3 | 28 | 62 | 70 | \$199,900 | \$315,250 | 1 | 21 | 91 | 50 | \$245,000 | \$325,000 |
| 91902 | Bonita | 1 | 17 | 151 | 67 | \$205,000 | \$321,000 | 3 | 64 | 125 | 59 | \$302,000 | \$337,500 |
| 91905 | Boulevard | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91906 | Campo | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91910 | Chula Vista | 10 | 122 | 87 | 68 | \$363,500 | \$385,500 | 16 | 274 | 59 | 43 | \$388,500 | \$380,000 |
| 91911 | Chula Vista | 6 | 181 | 44 | 91 | \$334,000 | \$350,000 | 22 | 235 | 53 | 57 | \$350,000 | \$350,000 |
| 91913 | Chula Vista | 9 | 139 | 71 | 70 | \$369,000 | \$381,000 | 24 | 228 | 46 | 56 | \$406,990 | \$405,990 |
| 91914 | Chula Vista | 1 | 33 | 29 | 63 | \$461,089 | \$429,000 | 10 | 61 | 62 | 41 | \$442,190 | \$440,000 |
| 91915 | Chula Vista | 5 | 87 | 77 | 61 | \$437,000 | \$430,000 | 14 | 129 | 27 | 52 | \$428,500 | \$433,000 |
| 91916 | Descanso | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91917 | Dulzura | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91931 | Guatay | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91932 | Imperial Beach | 1 | 62 | 24 | 79 | \$278,000 | \$382,250 | 6 | 116 | 46 | 66 | \$406,000 | \$347,000 |
| 91934 | Jacumba | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91935 | Jamul | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91941 | La Mesa | 3 | 59 | 79 | 83 | \$315,000 | \$295,000 | 5 | 82 | 47 | 47 | \$309,000 | \$341,250 |
| 91942 | La Mesa | 4 | 84 | 96 | 70 | \$227,750 | \$313,750 | 4 | 146 | 49 | 51 | \$428,500 | \$341,000 |
| 91945 | Lemon Grove | 1 | 24 | 58 | 65 | \$365,000 | \$305,950 | 4 | 158 | 21 | 24 | \$307,500 | \$307,000 |
| 91948 | Mount Laguna | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91950 | National City | 6 | 88 | 105 | 65 | \$179,824 | \$199,900 | 7 | 59 | 70 | 39 | \$203,900 | \$310,000 |
| 91962 | Pine Valley | 0 | 2 | 0 | 88 | \$0 | \$123,000 | 0 | 3 | 0 | 48 | \$0 | \$110,000 |
| 91963 | Potrero | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91977 | Spring Valley | 10 | 92 | 51 | 70 | \$264,950 | \$327,000 | 15 | 163 | 70 | 55 | \$345,000 | \$330,000 |
| 91978 | Spring Valley | 0 | 20 | 0 | 77 | \$0 | \$308,500 | 1 | 27 | 21 | 55 | \$355,000 | \$322,000 |
| 91980 | Tecate | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92003 | Bonsal | 1 | 21 | 96 | 72 | \$359,000 | \$345,000 | 2 | 34 | 96 | 60 | \$299,750 | \$330,000 |
| 92004 | Borrego Springs | 1 | 14 | 50 | 68 | \$410,000 | \$217,500 | 1 | 12 | 91 | 17 | \$240,000 | \$175,000 |
| 92007 | Cardiff By The Sea | 4 | 53 | 96 | 65 | \$430,000 | \$552,000 | 8 | 72 | 39 | 49 | \$538,000 | \$542,500 |
| 92008 | Carlsbad | 6 | 110 | 87 | 67 | \$469,950 | \$520,000 | 9 | 194 | 74 | 49 | \$490,000 | \$478,500 |
| 92009 | Carlsbad | 13 | 257 | 60 | 63 | \$459,000 | \$425,000 | 20 | 487 | 67 | 54 | \$494,000 | \$457,500 |
| 92010 | Carlsbad | 3 | 51 | 58 | 54 | \$422,500 | \$430,000 | 4 | 9 | 36 | 21 | \$442,500 | \$439,000 |

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|----------|------------------|---------------|-----|--------------------|-----|--------------|-------------|-------|-----|-------|-----|-------------|-----------|
| | | Month | YTD | Month | YTD | Month | YTD | | | | | | |
| 92011 | Carlsbad | 2 | 84 | 118 | 64 | \$490,500 | \$490,000 | 2 | 3 | 97 | 72 | \$557,450 | \$615,000 |
| 92014 | Del Mar | 2 | 39 | 42 | 89 | \$632,500 | \$650,000 | 2 | 58 | 71 | 55 | \$577,000 | \$690,000 |
| 92019 | El Cajon | 8 | 139 | 43 | 62 | \$295,750 | \$332,250 | 13 | 188 | 40 | 54 | \$356,000 | \$344,450 |
| 92020 | El Cajon | 10 | 152 | 38 | 57 | \$297,400 | \$259,900 | 17 | 189 | 43 | 50 | \$280,000 | \$290,000 |
| 92021 | El Cajon | 11 | 200 | 112 | 64 | \$250,000 | \$286,450 | 23 | 151 | 58 | 50 | \$295,000 | \$315,000 |
| 92024 | Encinitas | 6 | 147 | 66 | 74 | \$407,500 | \$475,000 | 22 | 199 | 48 | 45 | \$510,000 | \$509,000 |
| 92025 | Escondido | 6 | 68 | 122 | 82 | \$294,250 | \$296,800 | 8 | 111 | 61 | 49 | \$305,000 | \$308,000 |
| 92026 | Escondido | 15 | 177 | 127 | 81 | \$335,000 | \$326,000 | 8 | 131 | 68 | 49 | \$353,250 | \$337,000 |
| 92027 | Escondido | 5 | 84 | 76 | 75 | \$214,000 | \$279,000 | 2 | 136 | 32 | 57 | \$260,000 | \$283,450 |
| 92028 | Fallbrook | 1 | 13 | 181 | 62 | \$400,000 | \$360,000 | 1 | 22 | 77 | 53 | \$250,000 | \$350,000 |
| 92029 | Escondido | 0 | 9 | 0 | 49 | \$0 | \$315,000 | 1 | 22 | 10 | 51 | \$435,000 | \$362,000 |
| 92036 | Julian | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92037 | La Jolla | 31 | 283 | 74 | 88 | \$555,000 | \$650,000 | 35 | 550 | 67 | 59 | \$612,500 | \$525,250 |
| 92040 | Lakeside | 3 | 52 | 151 | 64 | \$295,000 | \$248,000 | 7 | 121 | 53 | 55 | \$295,000 | \$269,000 |
| 92054 | Oceanside | 12 | 194 | 72 | 65 | \$360,000 | \$363,950 | 14 | 294 | 39 | 48 | \$362,500 | \$360,000 |
| 92056 | Oceanside | 16 | 257 | 70 | 58 | \$347,495 | \$340,567 | 26 | 304 | 69 | 53 | \$336,500 | \$340,000 |
| 92057 | Oceanside | 16 | 276 | 92 | 80 | \$285,950 | \$304,000 | 20 | 368 | 62 | 51 | \$359,500 | \$325,000 |
| 92059 | Pala | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92060 | Palomar Mountain | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92061 | Pauma Valley | 0 | 7 | 0 | 57 | \$0 | \$420,000 | 1 | 17 | 18 | 73 | \$379,000 | \$349,000 |
| 92064 | Poway | 3 | 63 | 49 | 50 | \$335,000 | \$416,000 | 6 | 83 | 52 | 39 | \$422,500 | \$419,000 |
| 92065 | Ramona | 3 | 27 | 132 | 62 | \$329,000 | \$335,000 | 5 | 55 | 111 | 67 | \$302,500 | \$332,500 |
| 92066 | Ranchita | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92067 | Rancho Santa Fe | 0 | 14 | 0 | 84 | \$0 | \$1,012,500 | 0 | 21 | 0 | 70 | \$0 | \$899,000 |
| 92068 | San Luis Rey | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92069 | San Marcos | 6 | 78 | 82 | 80 | \$355,000 | \$367,495 | 13 | 131 | 49 | 58 | \$379,000 | \$341,500 |
| 92070 | Santa Ysabel | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92071 | Santee | 5 | 138 | 83 | 66 | \$340,000 | \$336,000 | 18 | 285 | 48 | 47 | \$349,950 | \$329,000 |
| 92075 | Solana Beach | 6 | 86 | 66 | 67 | \$645,000 | \$702,500 | 5 | 108 | 47 | 37 | \$1,065,000 | \$700,000 |
| 92078 | San Marcos | 9 | 180 | 79 | 65 | \$424,000 | \$420,000 | 15 | 227 | 57 | 46 | \$393,900 | \$445,000 |
| 92081 | Vista | 4 | 49 | 89 | 74 | \$310,950 | \$335,000 | 2 | 77 | 62 | 49 | \$419,000 | \$335,000 |
| 92082 | Valley Center | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92083 | Vista | 3 | 58 | 84 | 71 | \$300,000 | \$330,000 | 8 | 104 | 32 | 51 | \$365,000 | \$335,500 |

Current Year - 2006

Previous Year - 2005

| Zip Code | Market Area | <u>Sold Listings</u> | | <u>Avg Days on Market</u> | | <u>Median Price</u> | | <u>Sold Listings</u> | | <u>Avg Days on Market</u> | | <u>Median Price</u> | |
|----------|--------------------|----------------------|-----|---------------------------|-----|---------------------|-----------|----------------------|-----|---------------------------|-----|---------------------|-----------|
| | | Month | YTD | Month | YTD | Month | YTD | Month | YTD | Month | YTD | Month | YTD |
| 92084 | Vista | 0 | 46 | 0 | 69 | \$0 | \$360,500 | 10 | 74 | 73 | 50 | \$363,500 | \$359,000 |
| 92086 | Warner Springs | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92091 | Rancho Santa Fe | 0 | 9 | 0 | 73 | \$0 | \$849,000 | 1 | 5 | 11 | 29 | \$865,000 | \$830,000 |
| 92093 | La Jolla | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 1 | 0 | 4 | \$0 | \$745,000 |
| 92101 | San Diego Downtown | 33 | 543 | 94 | 77 | \$619,000 | \$575,000 | 57 | 773 | 59 | 64 | \$535,000 | \$571,000 |
| 92102 | San Diego | 5 | 55 | 47 | 61 | \$285,000 | \$310,000 | 7 | 93 | 96 | 48 | \$345,000 | \$337,500 |
| 92103 | Mission Hills | 12 | 272 | 66 | 73 | \$377,500 | \$442,500 | 36 | 325 | 72 | 54 | \$487,500 | \$479,000 |
| 92104 | North Park | 29 | 208 | 65 | 64 | \$290,000 | \$302,000 | 12 | 240 | 50 | 49 | \$310,000 | \$345,000 |
| 92105 | East San Diego | 1 | 90 | 116 | 79 | \$269,000 | \$279,995 | 22 | 231 | 60 | 46 | \$281,250 | \$265,500 |
| 92106 | Point Loma | 9 | 51 | 74 | 51 | \$542,000 | \$445,000 | 0 | 22 | 0 | 41 | \$0 | \$565,000 |
| 92107 | Ocean Beach | 5 | 105 | 71 | 60 | \$365,000 | \$406,000 | 12 | 106 | 71 | 49 | \$426,000 | \$420,000 |
| 92108 | Mission Valley | 17 | 278 | 76 | 64 | \$410,000 | \$350,000 | 24 | 422 | 75 | 55 | \$348,000 | \$351,500 |
| 92109 | Pacific Beach | 32 | 333 | 50 | 71 | \$494,750 | \$499,500 | 36 | 355 | 75 | 68 | \$525,000 | \$585,000 |
| 92110 | Old Town SD | 6 | 141 | 57 | 74 | \$298,000 | \$370,000 | 12 | 219 | 66 | 54 | \$425,600 | \$375,000 |
| 92111 | Linda Vista | 14 | 163 | 40 | 54 | \$300,000 | \$359,900 | 11 | 210 | 53 | 49 | \$296,000 | \$403,750 |
| 92113 | Logan Heights | 1 | 29 | 0 | 40 | \$250,000 | \$305,000 | 1 | 21 | 80 | 35 | \$300,000 | \$300,000 |
| 92114 | Encanto | 1 | 5 | 24 | 25 | \$386,278 | \$386,278 | 3 | 9 | 156 | 89 | \$245,000 | \$245,000 |
| 92115 | College Grove | 24 | 350 | 65 | 68 | \$266,695 | \$289,450 | 18 | 270 | 43 | 47 | \$293,250 | \$284,250 |
| 92116 | Normal Heights | 22 | 236 | 73 | 61 | \$257,500 | \$306,000 | 16 | 182 | 54 | 42 | \$337,450 | \$341,500 |
| 92117 | Clairemont Mesa | 10 | 87 | 60 | 58 | \$362,500 | \$350,000 | 5 | 119 | 128 | 71 | \$316,000 | \$375,000 |
| 92118 | Coronado | 8 | 107 | 89 | 71 | \$1,175,000 | \$975,000 | 16 | 139 | 68 | 59 | \$897,500 | \$975,000 |
| 92119 | San Carlos | 10 | 89 | 93 | 77 | \$297,500 | \$300,000 | 5 | 140 | 83 | 46 | \$312,000 | \$325,000 |
| 92120 | Del Cerro | 6 | 77 | 82 | 66 | \$352,450 | \$302,000 | 9 | 137 | 61 | 45 | \$365,000 | \$365,000 |
| 92121 | Sorrento | 2 | 17 | 93 | 54 | \$472,500 | \$465,000 | 4 | 56 | 59 | 47 | \$521,250 | \$511,000 |
| 92122 | University City | 22 | 292 | 73 | 66 | \$394,000 | \$368,109 | 26 | 362 | 49 | 47 | \$428,000 | \$435,050 |
| 92123 | Sera Mesa | 5 | 61 | 45 | 51 | \$410,000 | \$349,900 | 16 | 119 | 53 | 48 | \$400,495 | \$359,900 |
| 92124 | Tierrasanta | 8 | 87 | 64 | 62 | \$423,750 | \$432,000 | 17 | 142 | 67 | 50 | \$424,900 | \$446,500 |
| 92126 | Mira Mesa | 8 | 189 | 84 | 64 | \$320,000 | \$320,000 | 20 | 417 | 42 | 45 | \$358,900 | \$340,000 |
| 92127 | Rancho Bernardo | 9 | 116 | 57 | 63 | \$350,000 | \$358,500 | 11 | 159 | 56 | 44 | \$360,000 | \$380,000 |
| 92128 | Rancho Bernardo | 24 | 343 | 87 | 71 | \$318,700 | \$365,000 | 25 | 476 | 66 | 51 | \$400,000 | \$392,000 |
| 92129 | Rancho Penasquitos | 7 | 168 | 72 | 65 | \$350,000 | \$350,000 | 16 | 196 | 65 | 52 | \$339,950 | \$347,700 |
| 92130 | Carmel Valley | 11 | 224 | 72 | 68 | \$462,000 | \$490,000 | 17 | 295 | 54 | 47 | \$655,000 | \$547,500 |
| 92131 | Scripps Miramar | 8 | 181 | 73 | 65 | \$413,250 | \$430,500 | 16 | 292 | 72 | 43 | \$435,000 | \$449,750 |

Current Year - 2006

Previous Year - 2005

| Zip Code | Market Area | <u>Sold Listings</u> | | <u>Avg Days on Market</u> | | <u>Median Price</u> | |
|----------------------------|-----------------|----------------------|-------------|---------------------------|-----|---------------------|-----------|
| | | Month | YTD | Month | YTD | Month | YTD |
| 92139 | Paradise Hills | 8 | 96 | 52 | 67 | \$355,000 | \$365,000 |
| 92145 | Miramar | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92154 | Otay Mesa | 5 | 98 | 117 | 71 | \$345,000 | \$359,500 |
| 92155 | Amphibious Base | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92161 | La Jolla | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92173 | San Ysidro | 4 | 51 | 28 | 59 | \$270,787 | \$285,000 |
| Group Total Counts: | | 637 | 9615 | | | | |

| Zip Code | Market Area | <u>Sold Listings</u> | | <u>Avg Days on Market</u> | | <u>Median Price</u> | |
|----------------------------|-------------|----------------------|--------------|---------------------------|-----|---------------------|-----------|
| | | Month | YTD | Month | YTD | Month | YTD |
| | | 12 | 177 | 57 | 54 | \$372,500 | \$370,000 |
| | | 0 | 0 | 0 | 0 | \$0 | \$0 |
| | | 7 | 179 | 45 | 45 | \$329,000 | \$355,000 |
| | | 0 | 0 | 0 | 0 | \$0 | \$0 |
| | | 0 | 0 | 0 | 0 | \$0 | \$0 |
| | | 6 | 97 | 58 | 41 | \$271,500 | \$298,000 |
| Group Total Counts: | | 956 | 13589 | | | | |