

## Comparative Sales - Existing Homes - February 2006 San Diego County

|    |                                       | Attached      |                             |                              | Detached        |                             |                              |
|----|---------------------------------------|---------------|-----------------------------|------------------------------|-----------------|-----------------------------|------------------------------|
|    |                                       | Sales         | % Change<br>from Prior Year | % Change from<br>Prior Month | Sales           | % Change from<br>Prior Year | % Change from<br>Prior Month |
| 1  | Total Sales Volume February 2006      | \$317,481,899 | -17.331                     | 2.472                        | \$931,742,711   | -10.836                     | 1.124                        |
| 2  | Average Sales Price February 2006     | \$438,511     | 1.851                       | -2.623                       | \$713,979       | 6.314                       | -2.750                       |
| 3  | Median Sales Price February 2006      | \$370,500     | -2.500                      | -4.200                       | \$584,000       | 6.180                       | -0.170                       |
| 4  | Sold Listings February 2006           | 724           | -18.834                     | 5.233                        | 1,305           | -16.131                     | 3.984                        |
| 5  | Average Days on Market February 2006  | 72            | 28.571                      | 10.769                       | 68              | 13.333                      | -1.449                       |
| 6  | Total Sales Volume February 2005      | \$384,041,839 |                             |                              | \$1,044,975,084 |                             |                              |
| 7  | Average Sales Price February 2005     | \$430,540     |                             |                              | \$671,578       |                             |                              |
| 8  | Median Sales Price February 2005      | \$380,000     |                             |                              | \$550,000       |                             |                              |
| 9  | Sold Listings February 2005           | 892           |                             |                              | 1,556           |                             |                              |
| 10 | <b>C</b>                              | 56            |                             |                              | 60              |                             |                              |
| 11 | Total Sales Volume YTD 2006           | \$627,304,104 | -16.982                     |                              | \$1,853,128,026 | -14.115                     |                              |
| 12 |                                       | \$444,266     | 4.008                       |                              | \$723,878       | 6.282                       |                              |
| 13 | •                                     | \$380,000     | 0.000                       |                              | \$585,000       | 6.360                       |                              |
| 14 | Sold Listings YTD 2006                | 1,412         | -20.181                     |                              | 2,560           | -19.192                     |                              |
| 15 | -                                     | 69            | 25.454                      |                              | 69              | 15.000                      |                              |
| 16 | Total Sales Volume YTD 2005           | \$755,625,101 |                             |                              | \$2,157,689,230 |                             |                              |
| 10 | Average Sales Price YTD 2005          | \$427,148     |                             |                              | \$681,089       |                             |                              |
| 18 | •                                     | \$380,000     |                             |                              | \$550,000       |                             |                              |
| 19 |                                       | 1,769         |                             |                              | 3,168           |                             |                              |
| 20 | Average Days on Market YTD 2005       | 55            |                             |                              | 60              |                             |                              |
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