## Report Dates: June 01, 2001 - June 30, 2001 MLS Stats - Monthly and YTD Property Type: Single Family Attached

|       |                 |          | June     |           |             |              |            |          | June     |           |           |           | · · · · · · |
|-------|-----------------|----------|----------|-----------|-------------|--------------|------------|----------|----------|-----------|-----------|-----------|-------------|
|       |                 | June     | 2001     |           |             |              |            | June     | 2000     |           | June 2000 |           |             |
|       |                 | 2001     | YTD      | June 2001 | June 2001   |              | June 2001  | 2000     | YTD      | June 2000 | YTD       | June 2000 | June 2000   |
| Zip   |                 | Sold     | Sold     | Average   | YTD Average |              | YTD Median | Sold     | Sold     | Average   | Average   | Median    | YTD Median  |
| Code  | Market Area     | Listings | Listings | Price     | Price       | Median Price | Price      | Listings | Listings | Price     | Price     | Price     | Price       |
|       | LA JOLLA        | 38       | 156      | \$478,834 |             | \$380,000    | \$370,000  | 39       | 209      | \$358,150 | \$360,566 | \$295,000 |             |
|       | LA JOLLA        | 0        | 0        | \$0       |             | \$0          | \$0        |          | 0        | \$0       | \$0       | \$0       |             |
|       | POINT LOMA      | 3        | 17       | \$355,000 |             | \$360,000    | \$320,000  | 2        | 14       | \$404,000 | \$284,143 | \$290,000 |             |
| 92107 | OCEAN BEACH     | 13       | 54       | \$240,108 | \$241,185   | \$213,000    | \$213,000  | 11       | 57       | \$242,773 | \$186,722 | \$214,000 | \$179,000   |
| 92109 | PACIFIC BEACH   | 32       | 151      | \$303,844 | \$341,058   | \$270,000    | \$309,000  | 36       | 184      | \$259,399 | \$282,302 | \$217,500 | \$241,000   |
| 92161 | SAN DIEGO       | 0        | 0        | \$0       | \$0         | \$0          | \$0        | 0        | 0        | \$0       | \$0       | \$0       | \$0         |
|       | SAN DIEGO       |          |          |           |             |              |            |          |          |           |           |           |             |
|       | DOWNTOWN        | 29       | 107      | \$610,928 |             | \$423,000    | \$359,000  | 12       | 77       | \$616,500 | \$543,305 | \$409,000 |             |
|       | SAN DIEGO       | 6        | 16       | \$114,150 | \$108,722   | \$125,000    | \$125,000  | 6        | 13       | \$84,550  | \$93,773  | \$60,000  | 1 1         |
|       | LOGAN HEIGHTS   | 0        | 8        | \$0       |             | \$0          | \$81,000   | 1        | 2        | \$127,000 | \$88,500  | \$127,000 |             |
|       | ENCANTO         | 0        | 0        | \$0       |             | \$0          | \$0        | 0        | 0        | \$0       | \$0       | \$0       |             |
|       | MISSION HILLS   | 20       | 103      | \$267,790 | \$290,222   | \$225,000    | \$260,000  | 29       | 151      | \$247,566 | \$215,883 | \$249,500 | \$199,000   |
| 92104 | NORTH PARK      | 16       | 84       | \$137,219 | \$143,535   | \$130,000    | \$139,500  | 18       | 100      | \$121,639 | \$114,527 | \$128,000 | \$105,000   |
| 92105 | EAST SAN DIEGO  | 8        | 60       | \$116,238 | \$113,842   | \$94,900     | \$110,442  | 11       | 39       | \$91,573  | \$80,862  | \$75,000  | \$73,000    |
| 92115 | COLLEGE GROVE   | 16       | 86       | \$133,194 | \$132,044   | \$134,000    | \$137,750  | 17       | 105      | \$117,865 | \$114,332 | \$115,000 | \$108,000   |
| 92116 | NORMAL HEIGHTS  | 18       | 74       | \$164,145 | \$169,713   | \$167,410    | \$167,000  | 16       | 72       | \$130,838 | \$118,277 | \$140,000 | \$118,500   |
| 92119 | SAN CARLOS      | 18       | 76       | \$184,833 | \$168,546   | \$159,000    | \$152,000  | 14       | 76       | \$127,807 | \$131,853 | \$124,500 | \$119,900   |
| 92120 | DEL CERRO       | 12       | 44       | \$202,708 | \$178,520   | \$146,000    | \$144,000  | 12       | 52       | \$120,183 | \$142,570 | \$100,900 | \$119,000   |
| 92108 | MISSION VALLEY  | 40       | 209      | \$196,615 | \$175,414   | \$183,000    | \$162,000  | 45       | 173      | \$144,563 | \$133,900 | \$136,000 | \$119,000   |
| 92110 | OLD TOWN SD     | 32       | 119      | \$201,625 | \$195,225   | \$189,500    | \$195,000  | 26       | 108      | \$180,822 | \$162,859 | \$172,000 | \$155,000   |
| 92111 | LINDA VISTA     | 33       | 121      | \$223,591 | \$219,271   | \$222,000    | \$225,000  | 18       | 113      | \$173,711 | \$176,255 | \$190,000 | \$183,500   |
| 92117 | CLAIREMONT MESA | 8        | 46       | \$198,486 | \$185,654   | \$152,500    | \$179,000  | 14       | 49       | \$176,343 | \$159,151 | \$198,500 | \$159,900   |
| 92122 | UNIVERSITY CITY | 32       | 171      | \$282,347 | \$289,098   | \$259,900    | \$262,000  | 23       | 161      | \$261,591 | \$240,389 | \$260,000 | \$225,000   |
| 92123 | MISSION VALLEY  | 11       | 39       | \$204,091 | \$190,522   | \$169,000    | \$155,000  | 12       | 44       | \$144,812 | \$130,540 | \$137,000 | \$120,000   |
| 92124 | TIERRASANTA     | 19       | 88       | \$249,313 | \$247,565   | \$240,000    | \$239,500  | 21       | 82       | \$233,633 | \$214,666 | \$227,000 | \$200,000   |
| 92064 | POWAY           | 7        | 32       | \$235,057 | \$222,731   | \$235,000    | \$228,500  | 9        | 37       | \$213,300 | \$184,299 | \$217,500 | \$195,000   |
| 92065 | RAMONA          | 1        | 12       | \$199,000 | \$148,813   | \$199,000    | \$164,000  | 4        | 24       | \$149,975 | \$131,916 | \$144,000 | \$144,000   |
| 92126 | MIRA MESA       | 46       | 238      | \$162,922 | \$171,308   | \$171,000    | \$169,000  | 42       | 201      | \$139,543 | \$140,010 | \$139,000 | \$134,500   |
| 92127 | RANCHO BERNARDO | 12       | 60       | \$201,787 | \$190,626   | \$175,000    | \$177,000  | 19       | 82       | \$180,805 | \$162,215 | \$182,000 | \$155,500   |
| 92128 | RANCHO BERNARDO | 48       | 280      | \$219,108 | \$212,934   | \$227,000    | \$214,000  | 57       | 268      | \$197,486 | \$186,772 | \$200,000 | \$180,990   |
| 92129 | PENASQUITOS     | 32       | 126      | \$175,039 | \$187,477   | \$159,000    | \$170,800  | 29       | 116      | \$171,083 | \$148,742 | \$150,000 | \$138,900   |
| 92131 | SCRIPPS MIRAMAR | 27       | 152      | \$252,422 |             | \$246,600    | \$234,000  | 27       | 148      | \$208,609 | \$202,064 | \$225,000 | \$199,900   |
| 91941 | LA MESA         | 11       | 37       | \$157,364 | \$153,357   | \$148,000    | \$148,000  | 9        | 46       | \$127,967 | \$127,640 | \$119,000 | \$123,000   |
| 91942 | LA MESA         | 8        | 71       | \$170,938 |             | \$147,000    | \$155,000  | 15       | 59       | \$148,229 | \$133,940 | \$136,400 |             |
| I     |                 |          |          |           | · ·         |              |            |          |          |           |           |           |             |

## Report Dates: June 01, 2001 - June 30, 2001 MLS Stats - Monthly and YTD Property Type: Single Family Attached

|       | <u>, , , , , , , , , , , , , , , , , , , </u> |          | June     |           |             |              |            |          | June     |           |           |           |            |
|-------|---|----------|----------|-----------|-------------|--------------|------------|----------|----------|-----------|-----------|-----------|------------|
|       |   | June     | 2001     |           |             |              |            | June     | 2000     |           | June 2000 |           |            |
|       |   | 2001     | YTD      | June 2001 | June 2001   |              | June 2001  | 2000     | YTD      | June 2000 | YTD       | June 2000 | June 2000  |
| Zip   |   | Sold     | Sold     | Average   | YTD Average |              | YTD Median | Sold     | Sold     | Average   | Average   | Median    | YTD Median |
| Code  | Market Area                                   | Listings | Listings | Price     | Price       | Median Price | Price      | Listings | Listings | Price     | Price     | Price     | Price      |
|       | EL CAJON                                      | 16       | 83       | \$176,909 |             |              | \$166,900  |          | 97       | \$158,828 | \$144,173 | \$166,000 |            |
| 92020 | EL CAJON                                      | 7        | 38       | \$151,771 |             |              | \$130,000  |          | 34       | \$111,725 | \$106,404 | \$87,900  | \$89,000   |
| 92021 | EL CAJON                                      | 16       | 62       | \$130,644 | \$142,228   | \$120,000    | \$137,500  | 15       | 57       | \$121,313 | \$113,119 | \$121,800 | \$108,500  |
| 92040 | LAKESIDE                                      | 17       | 51       | \$106,165 | \$101,892   | \$107,500    | \$101,000  |          | 41       | \$87,920  | \$82,083  | \$89,500  | \$75,500   |
| 92071 | SANTEE  | 22       | 154      | \$161,922 | \$150,731   | \$165,000    | \$145,000  | 32       | 148      | \$131,981 | \$124,323 | \$135,000 | \$126,000  |
| 91901 | ALPINE  | 1        | 2        | \$112,000 | \$118,500   | \$112,000    | \$112,000  | 3        | 4        | \$106,133 | \$105,850 | \$105,000 | \$105,000  |
| 91905 | BOULEVARD                                     | 0        | 0        | \$0       | \$0         | \$0          | \$0        | 0        | 0        | \$0       | \$0       | \$0       | \$0        |
| 91916 | DESCANSO                                      | 0        | 0        | \$0       | \$0         | \$0          | \$0        | 0        | 1        | \$0       | \$225,400 | \$0       | \$225,400  |
| 91931 | GUATAY  | 0        | 0        | \$0       | \$0         | \$0          | \$0        | 0        | 0        | \$0       | \$0       | \$0       |            |
| 91934 | JACUMBA                                       | 0        | 0        | \$0       | \$0         | \$0          | \$0        | 0        | 0        | \$0       | \$0       | \$0       | \$0        |
| 91948 | MOUNT LAGUNA                                  | 0        | 0        | \$0       | \$0         | \$0          | \$0        | 0        | 0        | \$0       | \$0       | \$0       | \$0        |
| 91962 | PINE VALLEY                                   | 0        | 1        | \$0       | \$24,000    | \$0          | \$24,000   | 0        | 1        | \$0       | \$15,750  | \$0       | \$15,750   |
| 91906 | CAMPO   | 0        | 0        | \$0       | \$0         | \$0          | \$0        | 0        | 0        | \$0       | \$0       | \$0       | \$0        |
| 91917 | DULZURA                                       | 0        | 0        | \$0       | \$0         | \$0          | \$0        | 0        | 0        | \$0       | \$0       | \$0       |            |
| 91935 | JAMUL   | 0        | 0        | \$0       | \$0         | \$0          | \$0        | 0        | 0        | \$0       | \$0       | \$0       |            |
| 91945 | LEMON GROVE                                   | 0        | 2        | \$0       | \$130,900   | \$0          | \$129,900  | 2        | 7        | \$106,750 | \$99,629  | \$91,000  | \$93,000   |
| 91963 | POTRERO                                       | 0        | 0        | \$0       | \$0         | \$0          | \$0        | 0        | 0        | \$0       | \$0       | \$0       | \$0        |
| 91977 | SPRING VALLEY                                 | 18       | 75       | \$161,811 | \$150,333   | \$159,500    | \$149,000  | 24       | 99       | \$124,188 | \$118,949 | \$123,500 | \$116,000  |
| 91978 | SPRING VALLEY                                 | 7        | 22       | \$153,714 | \$149,136   | \$156,500    | \$150,000  | 4        | 18       | \$107,275 | \$113,211 | \$91,000  | \$112,000  |
| 91980 | TECATE  | 0        | 0        | \$0       | \$0         | \$0          | \$0        | 0        | 0        | \$0       | \$0       | \$0       | \$0        |
| 91902 | BONITA  | 6        | 20       | \$243,583 | \$178,520   | \$217,000    | \$187,000  | 6        | 23       | \$145,333 | \$141,396 | \$102,000 | \$145,000  |
| 91910 | CHULA VISTA                                   | 22       | 113      | \$190,959 | \$175,954   | \$202,000    | \$184,900  | 27       | 127      | \$157,863 | \$147,560 | \$169,900 | \$161,000  |
| 91911 | CHULA VISTA                                   | 20       | 99       | \$150,110 | \$137,740   | \$150,000    | \$141,500  | 21       | 108      | \$117,275 | \$108,015 | \$124,900 | \$111,000  |
| 91913 | CHULA VISTA                                   | 11       | 75       | \$170,618 | \$165,113   | \$168,000    | \$164,000  | 10       | 67       | \$140,190 | \$133,962 | \$132,900 | \$134,000  |
| 91914 | CHULA VISTA                                   | 4        | 21       | \$212,475 | \$201,200   | \$211,000    | \$199,900  | 10       | 24       | \$184,685 | \$172,479 | \$186,000 | \$178,500  |
| 91915 | CHULA VISTA                                   | 4        | 19       | \$235,100 | \$234,337   | \$231,500    | \$233,900  | 5        | 16       | \$222,200 | \$209,214 | \$225,000 | \$205,000  |
| 91932 | IMPERIAL BEACH                                | 4        | 39       | \$455,500 | \$258,697   | \$459,000    | \$219,000  | 5        | 34       | \$247,200 | \$206,121 | \$250,000 | \$157,000  |
| 91950 | NATIONAL CITY                                 | 3        | 13       | \$148,500 | \$127,054   | \$130,000    | \$125,000  | 3        | 15       | \$113,667 | \$110,240 | \$108,000 | \$108,000  |
| 92118 | CORONADO                                      | 9        | 60       | \$676,333 | \$728,863   | \$625,000    | \$590,000  | 10       | 59       | \$589,475 | \$605,423 | \$610,000 | \$535,750  |
| 92139 | PARADISE HILLS                                | 19       | 108      | \$156,116 | \$159,010   | \$153,000    | \$155,000  | 15       | 99       | \$130,267 | \$125,198 | \$136,000 | \$127,000  |
| 92154 | OTAY MESA                                     | 8        | 51       | \$152,313 | \$134,748   | \$141,000    | \$139,900  | 13       | 65       | \$119,823 | \$110,777 | \$122,000 | \$115,000  |
| 92155 | SAN DIEGO                                     | 0        | 0        | \$0       | \$0         | \$0          | \$0        | 0        | 0        | \$0       | \$0       | \$0       | \$0        |
| 92173 | SAN YSIDRO                                    | 4        | 25       | \$113,000 | \$93,096    | \$99,000     | \$89,901   | 3        | 34       | \$94,500  | \$88,288  | \$95,000  | \$85,000   |
| 92003 | BONSAL  | 2        | 11       | \$130,500 | \$167,545   | \$117,500    | \$143,500  | 2        | 20       | \$164,000 | \$158,045 | \$133,500 |            |

## Report Dates: June 01, 2001 - June 30, 2001 MLS Stats - Monthly and YTD Property Type: Single Family Attached

| •     | <u>, , , , , , , , , , , , , , , , , , , </u> |          | June     |           |             |              |            |          | June     |           |           |           |            |
|-------|---|----------|----------|-----------|-------------|--------------|------------|----------|----------|-----------|-----------|-----------|------------|
|       |   | June     | 2001     |           |             |              |            | June     | 2000     |           | June 2000 |           |            |
|       |   | 2001     | YTD      | June 2001 | June 2001   |              | June 2001  | 2000     | YTD      | June 2000 | YTD       | June 2000 | June 2000  |
| Zip   |   | Sold     | Sold     |           | YTD Average |              | YTD Median | Sold     | Sold     | Average   | Average   | Median    | YTD Median |
| Code  | Market Area                                   | Listings | Listings | Price     | Price       | Median Price | Price      | Listings | Listings | Price     | Price     | Price     | Price      |
| 92004 | BORREGO SPRINGS                               | 0        | 0        | \$0       |             | -            | \$0        | 0        | 0        | \$0       |           | \$0       |            |
|       | ESCONDIDO                                     | 8        | 53       | \$194,563 |             |              | \$144,500  | 14       | 54       | \$104,421 | \$106,431 | \$102,500 | \$96,000   |
|       | ESCONDIDO                                     | 17       | 62       | \$187,800 |             | \$193,000    | \$170,000  | 17       | 75       | \$146,224 | \$140,110 | \$159,000 | \$138,000  |
|       | ESCONDIDO                                     | 19       | 64       | \$120,716 | \$126,295   | \$115,000    | \$127,500  | 11       | 57       | \$83,782  | \$99,946  | \$78,950  | \$92,500   |
|       | FALLBROOK                                     | 5        | 16       | \$201,400 |             | \$210,000    | \$149,900  | 5        | 29       | \$164,800 | \$152,590 | \$187,000 |            |
| 92029 | ESCONDIDO                                     | 1        | 6        | \$199,500 | \$184,533   | \$199,500    | \$179,900  | 1        | 13       | \$142,500 | \$150,896 | \$142,500 |            |
| 92036 | JULIAN  | 0        | 0        | \$0       |             |              | \$0        | 0        | 0        | \$0       | \$0       | \$0       |            |
| 92059 |   | 0        | 0        | \$0       | \$0         | \$0          | \$0        | 0        | 0        | \$0       | \$0       | \$0       |            |
|       | PALOMAR MTN                                   | 0        | 0        | \$0       | \$0         | \$0          | \$0        | 0        | 0        | \$0       | \$0       | \$0       |            |
| 92061 | PAUMA VALLEY                                  | 0        | 5        | \$0       | \$208,460   | \$0          | \$205,000  | 1        | 5        | \$190,000 | \$179,900 | \$190,000 | \$181,500  |
| 92066 | RANCHITA                                      | 0        | 0        | \$0       | \$0         | \$0          | \$0        | 0        | 0        | \$0       | \$0       | \$0       |            |
| 92069 | SAN MARCOS                                    | 16       | 97       | \$188,394 | \$178,432   | \$169,000    | \$170,000  | 21       | 97       | \$134,936 | \$136,273 | \$127,500 | \$130,000  |
| 92070 | SANTA YSABEL                                  | 0        | 0        | \$0       | \$0         | \$0          | \$0        | 0        | 0        | \$0       | \$0       | \$0       |            |
| 92078 | SAN MARCOS                                    | 0        | 1        | \$0       | \$117,900   | \$0          | \$117,900  | 0        | 0        | \$0       | \$0       | \$0       |            |
| 92082 | VALLEY CENTER                                 | 0        | 0        | \$0       | \$0         | \$0          | \$0        | 0        | 0        | \$0       | \$0       | \$0       | \$0        |
| 92083 | VISTA   | 21       | 110      | \$166,607 | \$155,467   | \$176,200    | \$153,500  | 27       | 167      | \$131,526 | \$128,429 | \$135,100 | \$128,000  |
| 92084 | VISTA   | 5        | 36       | \$145,040 | \$146,902   | \$146,000    | \$145,200  | 4        | 32       | \$147,100 | \$123,252 | \$129,900 | \$116,500  |
| 92086 | WARNER SPRINGS                                | 0        | 0        | \$0       | \$0         | \$0          | \$0        | 0        | 0        | \$0       | \$0       | \$0       |            |
| 92007 | CARDIFF BY THE SEA                            | 11       | 42       | \$402,636 | \$350,704   | \$350,000    | \$248,000  | 3        | 45       | \$344,000 | \$286,901 | \$310,000 | \$245,000  |
| 92008 | CARLSBAD                                      | 23       | 83       | \$245,878 | \$255,405   | \$258,000    | \$245,000  | 21       | 119      | \$217,848 | \$222,553 | \$224,000 | \$199,900  |
| 92009 | CARLSBAD                                      | 34       | 214      | \$284,740 | \$255,234   | \$275,000    | \$243,000  | 54       | 272      | \$201,907 | \$210,444 | \$189,900 | \$197,000  |
| 92014 | DEL MAR                                       | 6        | 35       | \$590,208 | \$547,021   | \$590,000    | \$495,000  | 12       | 51       | \$367,192 | \$401,345 | \$296,000 | \$400,000  |
| 92024 | ENCINITAS                                     | 22       | 117      | \$282,486 | \$278,234   | \$275,000    | \$256,000  | 21       | 112      | \$261,371 | \$233,678 | \$210,000 | \$205,000  |
|       | OCEANSIDE                                     | 30       | 124      | \$194,043 | \$207,223   | \$155,000    | \$155,000  | 29       | 161      | \$189,870 | \$183,757 | \$148,920 | \$140,000  |
| 92056 | OCEANSIDE                                     | 35       | 138      | \$175,854 | \$166,394   | \$165,000    | \$148,900  | 25       | 142      | \$161,040 | \$159,584 | \$140,500 | \$134,900  |
| 92057 | OCEANSIDE                                     | 37       | 170      | \$149,683 | \$150,220   | \$146,000    | \$145,000  | 47       | 196      | \$129,032 | \$124,076 | \$125,500 | \$120,000  |
| 92067 | RANCHO SANTA FE                               | 1        | 12       | \$600,000 | \$631,500   | \$600,000    | \$600,000  | 3        | 21       | \$517,833 | \$474,024 | \$519,500 | \$460,000  |
| 92068 | SAN LUIS REY                                  | 0        | 0        | \$0       |             |              | \$0        | 0        | 0        | \$0       | \$0       | \$0       |            |
| 92075 | SOLANA BEACH                                  | 15       | 60       | \$400,660 | \$415,373   | \$388,000    | \$385,000  | 22       | 96       | \$340,606 | \$383,794 | \$300,000 | \$335,000  |
| 92121 | SORRENTO                                      | 4        | 27       | \$323,250 | \$291,798   | \$315,000    | \$302,000  | 7        | 27       | \$249,300 | \$235,604 | \$245,000 | \$231,000  |
| 92130 | CARMEL VALLEY                                 | 31       | 168      | \$302,897 | \$298,257   | \$305,000    | \$297,500  | 40       | 224      | \$250,904 | \$259,604 | \$255,000 | \$260,000  |
|       |   |          |          |           |             |              |            |          |          |           |           |           |            |
|       |   |          |          |           |             |              |            |          |          |           |           |           |            |
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| MLS Sta | Dates: June 01, 2001 -<br>ats - Monthly and YTD<br>y Type: Single Family |                                  |                                  |                                  |                                 |                                 |                                 |                                     |                                     |                                     |
|---------|--|----------------------------------|----------------------------------|----------------------------------|---------------------------------|---------------------------------|---------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| Zip     |  | Percent<br>Change Prior<br>Month | Percent<br>Change Prior<br>Month | Percent<br>Change Prior<br>Month | Percent<br>Change Prior<br>Year | Percent<br>Change Prior<br>Year | Percent<br>Change Prior<br>Year | Percent<br>Change Prior<br>Year YTD | Percent<br>Change Prior<br>Year YTD | Percent<br>Change Prior<br>Year YTD |
| Code    | Market Area  | Sold Listings                    | Average Price                    | Median Price                     | Sold Listings                   | Average Price                   | Median Price                    | Sold Listings                       | Average Price                       | Median Price                        |
| 92037   | LA JOLLA   | 40.74%                           | 2.04%                            | 5.56%                            | -2.56%                          | 33.70%                          | 28.81%                          | -25.36%                             | 35.43%                              | 25.42%                              |
| 92093   | LA JOLLA   | 0%                               | 0%                               | 0%                               | 0%                              | 0%                              | 0%                              | 0%                                  | 0%                                  | 0%                                  |
| 92106   | POINT LOMA   | 0.00%                            | 41.34%                           | 35.85%                           | 50.00%                          | -12.13%                         | 24.14%                          | 21.43%                              | 13.43%                              | 10.34%                              |
| 92107   | OCEAN BEACH  | 116.67%                          | 19.28%                           | 15.57%                           | 18.18%                          | -1.10%                          | -0.47%                          | -5.26%                              | 29.17%                              | 18.99%                              |
| 92109   | PACIFIC BEACH  | -3.03%                           | -16.08%                          | -12.05%                          | -11.11%                         | 17.13%                          | 24.14%                          | -17.93%                             | 20.81%                              | 28.22%                              |
| 92161   | SAN DIEGO  | 0%                               | 0%                               | 0%                               | 0%                              | 0%                              | 0%                              | 0%                                  | 0%                                  | 0%                                  |
| 92101   | SAN DIEGO<br>DOWNTOWN  | 70.59%                           | 84.79%                           | 28.18%                           | 141.67%                         | -0.90%                          | 3.42%                           | 38.96%                              | -16.36%                             | 9.12%                               |
| 92102   | SAN DIEGO  | 200.00%                          | -18.75%                          | -9.42%                           | 0.00%                           | 35.01%                          | 108.33%                         | 23.08%                              | 15.94%                              | 32.98%                              |
| 92113   | LOGAN HEIGHTS  | 0%                               | 0%                               | 0%                               | 100%                            | 0%                              | 0%                              | 300.00%                             | -2.31%                              | 62.00%                              |
| 92114   | ENCANTO  | 0%                               | 0%                               | 0%                               | 0%                              | 0%                              | 0%                              | 0%                                  | 0%                                  | 0%                                  |
| 92103   | MISSION HILLS  | -9.09%                           | -14.87%                          | -11.76%                          | -31.03%                         | 8.17%                           | -9.82%                          | -31.79%                             | 34.43%                              | 30.65%                              |
| 92104   | NORTH PARK   | 14.29%                           | -17.44%                          | -16.13%                          | -11.11%                         | 12.81%                          | 1.56%                           | -16.00%                             | 25.33%                              | 32.86%                              |
| 92105   | EAST SAN DIEGO   | -33.33%                          | 12.58%                           | 3.15%                            | -27.27%                         | 26.93%                          | 26.53%                          | 53.85%                              | 40.79%                              | 51.29%                              |
| 92115   | COLLEGE GROVE  | 128.57%                          | -4.46%                           | 4.69%                            | -5.88%                          | 13.01%                          | 16.52%                          | -18.10%                             | 15.49%                              | 27.55%                              |
| 92116   | NORMAL HEIGHTS   | 50.00%                           | -9.12%                           | -10.48%                          | 12.50%                          | 25.46%                          | 19.58%                          | 2.78%                               | 43.49%                              | 40.93%                              |
| 92119   | SAN CARLOS   | 0.00%                            | 0.79%                            | 2.58%                            | 28.57%                          | 44.62%                          | 27.71%                          | 0.00%                               | 27.83%                              | 26.77%                              |
| 92120   | DEL CERRO  | 140.00%                          | 20.96%                           | 2.10%                            | 0.00%                           | 68.67%                          | 44.70%                          | -15.38%                             | 25.22%                              | 21.01%                              |
| 92108   | MISSION VALLEY   | 21.21%                           | 21.43%                           | 32.70%                           | -11.11%                         | 36.01%                          | 34.56%                          | 20.81%                              | 31.00%                              | 36.13%                              |
| 92110   | OLD TOWN SD  | 100.00%                          | 5.33%                            | 14.16%                           | 23.08%                          | 11.50%                          | 10.17%                          | 10.19%                              | 19.87%                              | 25.81%                              |
| 92111   | LINDA VISTA  | 65.00%                           | 11.14%                           | 5.71%                            | 83.33%                          | 28.71%                          | 16.84%                          | 7.08%                               | 24.41%                              | 22.62%                              |
| 92117   | CLAIREMONT MESA  | 60.00%                           | 7.94%                            | -2.87%                           | -42.86%                         | 12.56%                          | -23.17%                         | -6.12%                              | 16.65%                              | 11.94%                              |
| 92122   | UNIVERSITY CITY  | 10.34%                           | -10.05%                          | -10.38%                          | 39.13%                          | 7.93%                           | -0.04%                          | 6.21%                               | 20.26%                              | 16.44%                              |
| 92123   | MISSION VALLEY   | 83.33%                           | -7.53%                           | 11.26%                           | -8.33%                          | 40.94%                          | 23.36%                          | -11.36%                             | 45.95%                              | 29.17%                              |
| 92124   | TIERRASANTA  | -5.00%                           | 1.50%                            | 0.42%                            | -9.52%                          | 6.71%                           | 5.73%                           | 7.32%                               | 15.33%                              | 19.75%                              |
| 92064   | POWAY  | 75.00%                           | 5.79%                            | 6.82%                            | -22.22%                         | 10.20%                          | 8.05%                           | -13.51%                             | 20.85%                              | 17.18%                              |
| 92065   | RAMONA   | 0.00%                            | 22.09%                           | 22.09%                           | -75.00%                         | 32.69%                          | 38.19%                          | -50.00%                             | 12.81%                              | 13.89%                              |
|         | MIRA MESA  | 12.20%                           | -7.00%                           | 0.18%                            | 9.52%                           | 16.75%                          | 23.02%                          | 18.41%                              | 22.35%                              | 25.65%                              |
| 92127   | RANCHO BERNARDO  | -7.69%                           | 6.01%                            | -4.37%                           | -36.84%                         | 11.60%                          | -3.85%                          | -26.83%                             | 17.51%                              | 13.83%                              |
| 92128   | RANCHO BERNARDO  | 9.09%                            | 6.19%                            | 11.82%                           | -15.79%                         | 10.95%                          | 13.50%                          | 4.48%                               | 14.01%                              | 18.24%                              |
|         | PENASQUITOS  | 88.24%                           | -10.18%                          | -11.17%                          | 10.34%                          | 2.31%                           | 6.00%                           | 8.62%                               | 26.04%                              | 22.97%                              |
| 92131   | SCRIPPS MIRAMAR  | -10.00%                          | 9.09%                            | 8.63%                            | 0.00%                           | 21.00%                          | 9.60%                           | 2.70%                               | 15.93%                              | 17.06%                              |
|         | LA MESA  | 83.33%                           | -7.29%                           | -1.66%                           | 22.22%                          | 22.97%                          | 24.37%                          | -19.57%                             | 20.15%                              | 20.33%                              |
| 91942   | LA MESA  | -63.64%                          | 8.98%                            | 1.38%                            | -46.67%                         | 15.32%                          | 7.77%                           | 20.34%                              | 17.85%                              | 19.23%                              |

| -     | Dates: June 01, 2001                            |                         |                         |                         |                         |                         |                         |                         |                         |                         |
|-------|---|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
|       | ats - Monthly and YTD<br>ty Type: Single Family |                         |                         |                         |                         |                         |                         |                         |                         |                         |
|       |   | Percent<br>Change Prior |
| Zip   |   | Month                   | Month                   | Month                   | Year                    | Year                    | Year                    | Year YTD                | Year YTD                | Year YTD                |
| Code  | Market Area                                     | Sold Listings           | Average Price           |                         | Sold Listings           | Average Price           | Median Price            | Sold Listings           | Average Price           | Median Price            |
| 92019 | EL CAJON  | -27.27%                 | 3.41%                   | 6.14%                   | -20.00%                 | 11.38%                  | 6.72%                   | -14.43%                 | 15.41%                  | 18.79%                  |
| 92020 | EL CAJON  | 0.00%                   | 13.88%                  | 1.86%                   | 75.00%                  | 35.84%                  | 62.12%                  | 11.76%                  | 27.59%                  | 46.07%                  |
| 92021 | EL CAJON  | 60.00%                  | -9.77%                  | -20.00%                 | 6.67%                   | 7.69%                   | -1.48%                  | 8.77%                   | 25.73%                  | 26.73%                  |
| 92040 | LAKESIDE  | 41.67%                  | 4.59%                   | 20.79%                  | 240.00%                 | 20.75%                  | 20.11%                  | 24.39%                  | 24.13%                  | 33.77%                  |
| 92071 | SANTEE  | -31.25%                 | 0.48%                   | -2.08%                  | -31.25%                 | 22.69%                  | 22.22%                  | 4.05%                   | 21.24%                  | 15.08%                  |
| 91901 | ALPINE  | 100%                    | 100%                    | 100%                    | -66.67%                 | 5.53%                   | 6.67%                   | -50.00%                 | 11.95%                  | 6.67%                   |
| 91905 | BOULEVARD                                       | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      |
| 91916 | DESCANSO  | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 100%                    | 0%                      | 0%                      |
| 91931 | GUATAY  | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      |
| 91934 | JACUMBA   | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      |
| 91948 | MOUNT LAGUNA                                    | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      |
| 91962 | PINE VALLEY                                     | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0.00%                   | 52.38%                  | 52.38%                  |
| 91906 | CAMPO   | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      |
| 91917 | DULZURA   | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      |
| 91935 | JAMUL   | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      |
| 91945 | LEMON GROVE                                     | 0%                      | 0%                      | 0%                      | 100%                    | 0%                      | 0%                      | -71.43%                 | 31.39%                  | 39.68%                  |
| 91963 | POTRERO   | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      |
| 91977 | SPRING VALLEY                                   | 125.00%                 | -0.39%                  | 7.05%                   | -25.00%                 | 30.30%                  | 29.15%                  | -24.24%                 | 26.38%                  | 28.45%                  |
| 91978 | SPRING VALLEY                                   | 40.00%                  | 3.51%                   | 3.99%                   | 75.00%                  | 43.29%                  | 71.98%                  | 22.22%                  | 31.73%                  | 33.93%                  |
| 91980 | TECATE  | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      |
| 91902 | BONITA  | 200.00%                 | 83.56%                  | 149.71%                 | 0.00%                   | 67.60%                  | 112.75%                 | -13.04%                 | 26.26%                  | 28.97%                  |
| 91910 | CHULA VISTA                                     | 15.79%                  | 9.81%                   | 8.31%                   | -18.52%                 | 20.97%                  | 18.89%                  | -11.02%                 | 19.24%                  | 14.84%                  |
| 91911 | CHULA VISTA                                     | -13.04%                 | -0.74%                  | 0.67%                   | -4.76%                  | 28.00%                  | 20.10%                  | -8.33%                  | 27.52%                  | 27.48%                  |
| 91913 | CHULA VISTA                                     | -35.29%                 | -1.70%                  | -2.33%                  | 10.00%                  | 21.70%                  | 26.41%                  | 11.94%                  | 23.25%                  | 22.39%                  |
| 91914 | CHULA VISTA                                     | 0.00%                   | 7.87%                   | 7.65%                   | -60.00%                 | 15.05%                  | 13.44%                  | -12.50%                 | 16.65%                  | 11.99%                  |
| 91915 | CHULA VISTA                                     | 300.00%                 | -7.80%                  | -9.22%                  | -20.00%                 | 5.81%                   | 2.89%                   | 18.75%                  | 12.01%                  | 14.10%                  |
| 91932 | IMPERIAL BEACH                                  | -60.00%                 | 119.00%                 | 149.46%                 | -20.00%                 | 84.26%                  | 83.60%                  | 14.71%                  | 25.51%                  | 39.49%                  |
| 91950 | NATIONAL CITY                                   | 50.00%                  | 17.90%                  | 4.00%                   | 0.00%                   | 30.64%                  | 20.37%                  | -13.33%                 | 15.25%                  | 15.74%                  |
| 92118 | CORONADO  | 0.00%                   | 1.53%                   | 14.68%                  | -10.00%                 | 14.73%                  | 2.46%                   | 1.69%                   | 20.39%                  | 10.13%                  |
| 92139 | PARADISE HILLS                                  | 0.00%                   | -14.22%                 | -17.30%                 | 26.67%                  | 19.84%                  | 12.50%                  | 9.09%                   | 27.01%                  | 22.05%                  |
| 92154 | OTAY MESA                                       | 33.33%                  | 7.01%                   | 0.00%                   | -38.46%                 | 27.11%                  | 15.57%                  | -21.54%                 | 21.64%                  | 21.65%                  |
| 92155 | SAN DIEGO                                       | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      | 0%                      |
| 92173 | SAN YSIDRO                                      | 0.00%                   | 15.93%                  | 57.39%                  | 33.33%                  | 19.58%                  | 4.21%                   | -26.47%                 | 5.45%                   | 5.77%                   |
| 92003 | BONSAL  | 100%                    | 100%                    | 100%                    | 0.00%                   | -20.43%                 | -11.99%                 | -45.00%                 | 6.01%                   | 9.54%                   |

| ropert | y Type: Single Family |                                  |                                  | 1                                | <b>-</b>                        | 1                               |                                 |                                     | r                                   |                                    |
|--------|-----------------------|----------------------------------|----------------------------------|----------------------------------|---------------------------------|---------------------------------|---------------------------------|-------------------------------------|-------------------------------------|------------------------------------|
| Zip    |                       | Percent<br>Change Prior<br>Month | Percent<br>Change Prior<br>Month | Percent<br>Change Prior<br>Month | Percent<br>Change Prior<br>Year | Percent<br>Change Prior<br>Year | Percent<br>Change Prior<br>Year | Percent<br>Change Prior<br>Year YTD | Percent<br>Change Prior<br>Year YTD | Percent<br>Change Prio<br>Year YTD |
| Code   | Market Area           | Sold Listings                    | Average Price                    |                                  | Sold Listings                   | Average Price                   | Median Price                    | Sold Listings                       | Average Price                       | Median Price                       |
|        | BORREGO SPRINGS       | 0%                               | 0%                               | 0%                               | 0%                              | 0%                              | 0%                              | 0%                                  | 0%                                  | 0%                                 |
|        | ESCONDIDO             | -20.00%                          | 39.38%                           | 21.11%                           | -42.86%                         | 86.33%                          | 70.73%                          | -1.85%                              | 42.05%                              | 50.52%                             |
|        | ESCONDIDO             | 88.89%                           | 17.74%                           | 16.27%                           | 0.00%                           | 28.43%                          | 21.38%                          | -17.33%                             | 22.21%                              | 23.19%                             |
|        | ESCONDIDO             | 58.33%                           | -14.93%                          | -25.03%                          | 72.73%                          | 44.08%                          | 45.66%                          | 12.28%                              | 26.36%                              | 37.84%                             |
|        | FALLBROOK             | 66.67%                           | 68.58%                           | 91.78%                           | 0.00%                           | 22.21%                          | 12.30%                          | -44.83%                             | 5.79%                               | -2.66%                             |
|        | ESCONDIDO             | 0.00%                            | -4.09%                           | -4.09%                           | 0.00%                           | 40.00%                          | 40.00%                          | -53.85%                             | 22.29%                              | 15.32%                             |
|        | JULIAN                | 0%                               | 0%                               | 0%                               | 0%                              | 0%                              | 0%                              | 0%                                  | 0%                                  | 0%                                 |
| 92059  |                       | 0%                               | 0%                               | 0%                               | 0%                              | 0%                              | 0%                              | 0%                                  | 0%                                  | 0%                                 |
|        | PALOMAR MTN           | 0%                               | 0%                               | 0%                               | 0%                              | 0%                              | 0%                              | 0%                                  | 0%                                  | 0%                                 |
| 92061  | PAUMA VALLEY          | 0%                               | 0%                               | 0%                               | 100%                            | 0%                              | 0%                              | 0.00%                               | 15.88%                              | 12.95%                             |
| 92066  | RANCHITA              | 0%                               | 0%                               | 0%                               | 0%                              | 0%                              | 0%                              | 0%                                  | 0%                                  | 0%                                 |
| 92069  | SAN MARCOS            | 0.00%                            | 5.36%                            | -0.53%                           | -23.81%                         | 39.62%                          | 32.55%                          | 0.00%                               | 30.94%                              | 30.77%                             |
| 92070  | SANTA YSABEL          | 0%                               | 0%                               | 0%                               | 0%                              | 0%                              | 0%                              | 0%                                  | 0%                                  | 0%                                 |
| 92078  | SAN MARCOS            | 0%                               | 0%                               | 0%                               | 0%                              | 0%                              | 0%                              | 100%                                | 100%                                | 100%                               |
| 92082  | VALLEY CENTER         | 0%                               | 0%                               | 0%                               | 0%                              | 0%                              | 0%                              | 0%                                  | 0%                                  | 0%                                 |
| 92083  | VISTA                 | 40.00%                           | 19.29%                           | 22.36%                           | -22.22%                         | 26.67%                          | 30.42%                          | -34.13%                             | 21.05%                              | 19.92%                             |
| 92084  | VISTA                 | 0.00%                            | 2.88%                            | 9.88%                            | 25.00%                          | -1.40%                          | 12.39%                          | 12.50%                              | 19.19%                              | 24.64%                             |
| 92086  | WARNER SPRINGS        | 0%                               | 0%                               | 0%                               | 0%                              | 0%                              | 0%                              | 0%                                  | 0%                                  | 0%                                 |
| 92007  | CARDIFF BY THE SEA    | 266.67%                          | -8.14%                           | 1.45%                            | 266.67%                         | 17.05%                          | 12.90%                          | -6.67%                              | 22.24%                              | 1.22%                              |
| 92008  | CARLSBAD              | 76.92%                           | -8.65%                           | 7.95%                            | 9.52%                           | 12.87%                          | 15.18%                          | -30.25%                             | 14.76%                              | 22.56%                             |
| 92009  | CARLSBAD              | 3.03%                            | 15.29%                           | 7.84%                            | -37.04%                         | 41.03%                          | 44.81%                          | -21.32%                             | 21.28%                              | 23.35%                             |
| 92014  | DEL MAR               | 50.00%                           | 23.80%                           | 19.19%                           | -50.00%                         | 60.74%                          | 99.32%                          | -31.37%                             | 36.30%                              | 23.75%                             |
| 92024  | ENCINITAS             | 22.22%                           | -2.21%                           | -1.79%                           | 4.76%                           | 8.08%                           | 30.95%                          | 4.46%                               | 19.07%                              | 24.88%                             |
| 92054  | OCEANSIDE             | 50.00%                           | -0.94%                           | -6.06%                           | 3.45%                           | 2.20%                           | 4.08%                           | -22.98%                             | 12.77%                              | 10.71%                             |
| 92056  | OCEANSIDE             | 105.88%                          | -4.92%                           | -4.07%                           | 40.00%                          | 9.20%                           | 17.44%                          | -2.82%                              | 4.27%                               | 10.38%                             |
|        | OCEANSIDE             | 42.31%                           | -4.95%                           | -1.62%                           | -21.28%                         | 16.00%                          | 16.33%                          | -13.27%                             | 21.07%                              | 20.83%                             |
|        | RANCHO SANTA FE       | -50.00%                          | 0.00%                            | 33.33%                           | -66.67%                         | 15.87%                          | 15.50%                          | -42.86%                             | 33.22%                              | 30.43%                             |
|        | SAN LUIS REY          | 0%                               | 0%                               | 0%                               | 0%                              | 0%                              | 0%                              | 0%                                  | 0%                                  | 0%                                 |
|        | SOLANA BEACH          | 114.29%                          | 14.37%                           | 14.12%                           | -31.82%                         | 17.63%                          | 29.33%                          | -37.50%                             | 8.23%                               | 14.93%                             |
|        | SORRENTO              | 0.00%                            | 13.62%                           | 26.51%                           | -42.86%                         | 29.66%                          | 28.57%                          | 0.00%                               | 23.85%                              | 30.74%                             |
|        | CARMEL VALLEY         | 14.81%                           | 4.17%                            | 4.63%                            | -22.50%                         | 20.72%                          | 19.61%                          | -25.00%                             | 14.89%                              | 14.42%                             |