

**Comparative Sales -- Existing Homes -- April 2001  
San Diego County**

|                                   | <b>Combined</b> | <b>% Change from<br/>Prior Year</b> | <b>% Change from<br/>Prior Month</b> | <b>Attached</b> | <b>Detached</b> |
|-----------------------------------|-----------------|-------------------------------------|--------------------------------------|-----------------|-----------------|
| Total Sales Volume April 2001     | \$969,220,221   | 1.72%                               | -0.37%                               | \$222,331,037   | \$746,889,184   |
| Average Sales Price April 2001    | \$334,560       | 8.59%                               | 5.53%                                | \$234,526       | \$383,217       |
| Median Sales Price April 2001     | \$256,000       | 12.89%                              | 2.34%                                | \$189,500       | \$295,000       |
| Sold Listings April 2001          | 2897            | -7.53%                              | -6.25%                               | 948             | 1949            |
| Average Days on Market April 2001 | 36              | 0.00%                               | -5.56%                               | 27              | 40              |
| <hr/>                             |                 |                                     |                                      |                 |                 |
| Total Sales Volume April 2000     | \$952,583,632   |                                     |                                      | \$199,369,457   | \$753,214,175   |
| Average Sales Price April 2000    | \$305,805       |                                     |                                      | \$189,695       | \$364,929       |
| Median Sales Price April 2000     | \$223,000       |                                     |                                      | \$150,000       | \$252,500       |
| Sold Listings April 2000          | 3115            |                                     |                                      | 1051            | 2064            |
| Average Days on Market April 2000 | 36              |                                     |                                      | 28              | 39              |
| <hr/>                             |                 |                                     |                                      |                 |                 |
| Total Sales Volume YTD 2001       | \$3,295,136,468 | -0.08%                              |                                      | \$759,032,412   | \$2,536,104,056 |
| Average Sales Price YTD 2001      | \$319,018       | 7.23%                               |                                      | \$221,357       | \$367,551       |
| Median Sales Price YTD 2001       | \$249,900       | 13.17%                              |                                      | \$182,000       | \$280,000       |
| Sold Listings YTD 2001            | 10329           | -7.88%                              |                                      | 3429            | 6900            |
| Average Days on Market YTD 2001   | 39              | -10.26%                             |                                      | 30              | 44              |
| <hr/>                             |                 |                                     |                                      |                 |                 |
| Total Sales Volume YTD 2000       | \$3,297,752,053 |                                     |                                      | \$694,681,484   | \$2,603,070,569 |
| Average Sales Price YTD 2000      | \$295,948       |                                     |                                      | \$186,042       | \$351,339       |
| Median Sales Price YTD 2000       | \$217,000       |                                     |                                      | \$153,000       | \$249,000       |
| Sold Listings YTD 2000            | 11143           |                                     |                                      | 3734            | 7409            |
| Average Days on Market YTD 2000   | 43              |                                     |                                      | 35              | 46              |