

**Comparative Sales -- Existing Homes -- March 2000  
San Diego County**

|                                   | <b>Combined</b> | <b>% Change from<br/>Prior Year</b> | <b>% Change from<br/>Prior Month</b> | <b>Attached</b> | <b>Detached</b> |
|-----------------------------------|-----------------|-------------------------------------|--------------------------------------|-----------------|-----------------|
| Total Sales Volume March 2000     | \$1,022,568,784 | 18.64%                              | 32.50%                               | \$207,393,692   | \$815,175,092   |
| Average Sales Price March 2000    | \$296,741       | 18.71%                              | 4.94%                                | \$182,565       | \$352,890       |
| Median Sales Price March 2000     | \$219,000       | 14.16%                              | 2.97%                                | \$152,000       | \$252,000       |
| Sold Listings March 2000          | 3446            | -0.09%                              | 28.99%                               | 1136            | 2310            |
| Average Days on Market March 2000 | 43              | -23.26%                             | -4.65%                               | 34              | 47              |
| <hr/>                             |                 |                                     |                                      |                 |                 |
| Total Sales Volume March 1999     | \$832,012,203   |                                     |                                      | \$186,660,410   | \$645,351,793   |
| Average Sales Price March 1999    | \$241,233       |                                     |                                      | \$169,691       | \$274,735       |
| Median Sales Price March 1999     | \$188,000       |                                     |                                      | \$140,000       | \$212,000       |
| Sold Listings March 1999          | 3449            |                                     |                                      | 1100            | 2349            |
| Average Days on Market March 1999 | 53              |                                     |                                      | 47              | 56              |
| <hr/>                             |                 |                                     |                                      |                 |                 |
| Total Sales Volume YTD 2000       | \$2,345,168,421 | 19.16%                              |                                      | \$495,312,027   | \$1,849,856,394 |
| Average Sales Price YTD 2000      | \$292,124       | 17.72%                              |                                      | \$184,611       | \$346,091       |
| Median Sales Price YTD 2000       | \$215,000       | 13.95%                              |                                      | \$154,500       | \$246,000       |
| Sold Listings YTD 2000            | 8028            | 1.76%                               |                                      | 2683            | 5345            |
| Average Days on Market YTD 2000   | 45              | -24.44%                             |                                      | 37              | 49              |
| <hr/>                             |                 |                                     |                                      |                 |                 |
| Total Sales Volume YTD 1999       | \$1,895,730,712 |                                     |                                      | \$412,527,159   | \$1,483,203,553 |
| Average Sales Price YTD 1999      | \$240,361       |                                     |                                      | \$165,143       | \$275,228       |
| Median Sales Price YTD 1999       | \$185,000       |                                     |                                      | \$137,000       | \$210,000       |
| Sold Listings YTD 1999            | 7887            |                                     |                                      | 2498            | 5389            |
| Average Days on Market YTD 1999   | 56              |                                     |                                      | 52              | 58              |